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Industries and Wealth of the Principal Points in  
Maine: Being Portland, Brunswick, Lewiston,  
Auburn, Lisbon, Lisbon Falls, Saco, Biddeford,  
Augusta, Gardiner, Hallowell, Bangor, Old Town,  
Belfast, Bath, Topsham, Rockland, Bar Harbor and  
Ellsworth and Others

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# The Industries AND Wealth of



The  
Principal Points  
IN Maine



INDUSTRIES AND WEALTH  
OF  
THE PRINCIPAL POINTS IN  
MAINE,

BEING

PORTLAND, BRUNSWICK, LEWISTON, AUBURN, LISBON,  
LISBON FALLS, SACO, BIDDEFORD, AUGUSTA,  
GARDINER, HALLOWELL, BANGOR, OLD  
TOWN, BELFAST, BATH, TOPSHAM,  
ROCKLAND, BAR HARBOR  
AND ELLSWORTH.

AND OTHERS.

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# STATE OF MAINE.

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A RÉSUMÉ OF THE EARLY HISTORY OF THE PINE TREE STATE; ITS GEOGRAPHICAL SITUATION AND NATURAL ADVANTAGES; ITS RESOURCES, INDUSTRIES AND MATERIAL WEALTH.



WHETHER or not this continent was ever the abode of a pre-historic race, evidences are sufficiently numerous as to be almost convincing, that, long before Columbus conceived the idea of the existence of a Western Hemisphere, parts of the territory comprised in what is now known as the State of Maine had been visited by white men. These are supposed to have come from Iceland and Greenland. It is tolerably certain, however, that up to at least the middle of the fifteenth century this region was absolutely unknown to all save primitive man. A few tribes of savage Indians, scarcely less savage than the wild beasts that roamed the forests, were the only representatives of the human family

in these parts then. Later the Northmen swept down along the coast here, and this was, in all probability, the first time the white man's eyes rested upon any part of this New World. But even these were semi-civilized at best, and their advent was due very likely to accident or to circumstances over which they had no control. The earliest explorers of the territory were the Cabots, and they came in 1497, or five years after Columbus discovered America. In 1524 the Cabots were followed by Verrazzano, and Gomez arrived the year next succeeding. The latter gave the name to Penobscot Bay and river, and the French built a fort on the river in 1526.

The new country was called Maine, after a province of that name in France. In 1603 Henry IV. of France granted to a Protestant nobleman named De Montz a charter, which in the liberal fashion of those days, purported to convey title to all the land between 40° and 46° north latitude. Two years subsequently James I. of England gave to an English company of adventurers a charter covering everything from 34° to 45° north latitude. These grants created a double jurisdiction over the greater portion of Maine, and gave rise to a series of conflicts which extended for fully a century afterwards. In 1604 De Montz established a settlement on Neutral Island, in the St. Croix river, and three years later the English founded a town at the mouth of the Kennebec. Here Captain John Smith, of Pocahontas fame, made his headquarters, and built a fleet of boats with which he explored New England. In 1622 the New England Council gave to Sir Ferdinando Gorges and Captain John Mason the country between the Merrimac and the Kennebec, and for sixty miles inland, which was thenceforward known as, Maine. Gorges ruled as Lord-Palatine under a new charter obtained from Charles I. of England, in 1639, and established his capital at Georgiana (now York), the first chartered city in America. Thus, it will be observed, that the first settlements in this region ante-date by a number of years those of the Massachusetts Bay and Plymouth Colonies. Troubles grew out of the confusion of juris-

diction, and in the year 1677 Massachusetts bought the shadowy title of Gorges from his heirs for £1,250. In 1691 a new charter, granted by William and Mary, merged all the provinces from Plymouth to Arcadia in the "Province of Massachusetts Bay." For the next one hundred and twenty years Maine was practically merged in Massachusetts, and formed an integral part thereof until the year 1820. Maine contributed men and money to the Revolutionary struggle, and was represented in the Continental Congress.

After the close of the war in 1812, Great Britain claimed a great deal of the territory that had long been under the jurisdiction of Massachusetts, and the legitimate limits of Maine were cut down almost 6,000 square miles when a final treaty was made.

Maine was admitted into the Union on March 15, 1820, and she has since held an honored place in the councils of the Nation. Her history for upward of three centuries hitherto had been marked by continuous struggle, trials and triumphs, and no State in the country can boast a nobler record either in colonial times or since the birth of the Republic. Through all the darkness, and in spite of discouragement and disaster, the golden path of progress may be discerned. Not even war or rumors of war, famine, imposition and persecution could prevent her advance in the scale of human development.

Since divesting herself of the attributes of a colony and assuming the dignity of a commonwealth of the United States, she has made steady progress in the arts of peace. Her people have become prosperous and contented, and her sons have won distinction in all the walks of life—in the world of literature, science and art, in statesmanship, in all departments of industry, trade and commerce.

Maine forms the most northeasterly division of the United States. It is bounded on the east and north by the Province of New Brunswick; on the northwest by Quebec; on the west by New Hampshire, and on the southeast by the Atlantic. Its extreme length is 302 miles, and its breadth 285 miles, with a total area of 33,040 square miles. Its coast-line, measured direct, is 225 miles in extent, but its indentations give it an actual tide-water line of ten times that length.

The broken coast-line furnishes a multitude of fine harbors; those of Portland and Wiscasset are the chief. The land slopes from west to east, its elevation being 2,000 feet in the White Mountain region, although Mt. Katahdin rises to a height of 5,386 feet. The principal rivers are the Saco, Androscoggin, Kennebec, Penobscot and St. John, all of which rise at great elevations (2,000 to 3,000 feet above sea-level), and afford magnificent water-power. The State contains 1,600 lakes, with an aggregate area of 2,300 square miles.

The State abounds in forests. These consist principally of pine, hemlock, spruce and fir, and, constitute an important economic feature. Apples and other fruits are plentiful, but the peach does not thrive, except in the southwest. The climate is rather severe in winter, and the air is dry and pure. The average summer heat is 62° Fahrenheit. The soil is well drained, and in some parts very fertile and yields generously.

The cereals of the temperate zone are cultivated, and agriculture is the chief occupation of the people. The fisheries of Maine form a highly important industry. In this respect the State ranks as second in the Union. There are extensive granite, limestone and slate quarries in the State, and these furnish employment to many thousands.

The climate of Maine, generally speaking, is very healthful, and malaria is almost entirely unknown in the State. The total valuation of the State in 1889 was \$242,039,614, and the tax assessed was \$4,072,160. The report of the State Treasurer Jan. 1, 1890, showed receipts in the State Treasury for 1889 to be \$5,420,777, and the expenditures \$5,358,098, leaving a balance of \$62,679 in hand. The total liabilities of the State, Jan. 1, 1890, were \$4,250,598, but much of this was due to school and county funds, and the total bonded indebtedness was only \$2,748,800. During the year 1889 the whole of the debt of the State was refunded, and its new three per cent. bonds sold at a premium of three per cent.

The State pays great attention to education, which is free and compulsory. Every city

and town is required to raise and expend annually for schools not less than eighty cents for each inhabitant. The State meets this on its part, by distributing in proportion to the number of children of school age in each town, the income of a permanent school fund (\$44,275,791), and by a State tax of one mill per dollar of valuation on the property in the State, and a tax of one per cent. on the average annual deposits in savings banks. The average cost of supporting the public schools is \$1,840,000 a year. In the larger towns the schools are graded into primary, intermediate, and grammar schools. A system of free high schools was established in 1878, for which the State contributes a sum equal to that paid by the town. There are three Normal Schools, intended for the training of teachers in the common schools. The State College of Agriculture and Mechanic Arts is the culmination of the public school system. A large farm and various workshops are here provided, and every facility is afforded at the least possible expense for a good education, chiefly directed to the industrial arts, but still liberal in scope. There are three colleges, with the usual course of study leading to the degrees of Bachelor and Master of Arts—Bowdoin, founded by the old State of Massachusetts in 1794, and since liberally endowed by private benefactions, from which Hawthorne and Longfellow graduated; Colby University, founded as Waterville College in 1820, and under the control of the Baptist denomination, and the Bates College, founded in 1863 in the interest of the Free Baptist denomination, with a fitting school and theological seminary attached. The theological seminary at Bangor, under the care of the Congregationalists, is open to all denominations, and attracts many students from the adjacent provinces of Canada. The medical department of Bowdoin College is known as the Medical School of Maine.

The facilities for travel and transportation, both by land and water, are abundant and excellent. There is railroad communication to all parts of the State, and lines of steamboats ply between Portland and other ports and Boston and New York. The number of miles of railroad in the State September 30, 1889, was 1,356, of which 200 miles had been added during the year. The principal lines of railroad traversing the State are the Boston & Maine, the Eastern, the Maine Central and the Grand Trunk Railway, which connects Portland with the chief cities and towns of Canada, and with the grain producing region of the Northwest.

Maine is rich in beautiful scenery, both inland and maritime, and its hunting and fishing resorts attract thousands of visitors every year. The State abounds in lakes and inlets, and its sea-side resorts are famous; of these the most noted are Old Orchard Beach, Mt. Desert and Bar Harbor. These are all easy of access, and are not surpassed for general attractiveness by any watering-places in the United States.

The population of Maine, according to the census of 1890, is 661,086. The population of the State has not increased at an equal ratio with the other States of the Union.

There is a constant emigration from the State of native-born people to other parts of the country, which is only about half made up for by immigration from the adjoining provinces and the Old World.

Maine is the home of the "Maine Liquor Law," for the suppression of the liquor traffic. The manufacture for sale of any intoxicating liquor is forbidden. There is much difference of opinion, however, as to how far the spirit and letter of the law are carried out in the cities.



# PORTLAND.



THE story of the origin, growth and up-building of the "Forest City" is replete with interest, incident and notable achievement. It is a narrative of sustained struggle, of trial and triumph. And it is certainly a glorious record the history of this city presents, for through discouragement, disaster and gloom can be discerned the golden path of progress. Portland is one of the oldest settlements on the American continent. Its history extends back over two hundred and sixty years, or perhaps more. The first actual settlers here were George Cleaves and Richard Tucker, and they came in 1632. It is not improbable, however, that some adventurous spirits had preceded these, for Captain Christopher Levett discovered the

harbor in 1623, when on a coasting trip along the shore, and it is conjectured that he left ten men in this vicinity when he sailed for England the following year. The authentic history of Portland begins at any rate with the arrival of Cleaves and Tucker. These latter had previously been settled since 1630 at the mouth of the Spurwink River. Being driven from that place by John Winter, they started early in 1632 for the spot where this city now stands, and landed at a point close by the site of the present depot of the Grand Trunk Railway. Here they built a log cabin, and this was the first house erected in Portland. Soon after a field of corn was planted, and the two pioneers suffered their full share of the privations incidental to the establishment of a colony in the wilderness. Cleaves is described as a restless, ambitious fellow, determined to secure all the advantages the new country offered, and not easily discouraged by disappointments; while Tucker appears to have been an easy-going, much less turbulent man than his associate. For a time they were simply squatters, but in 1637 Cleaves set out for England and there obtained from Sir Ferdinando Gorges, the proprietor of this region, a grant of land hereabouts. Returning, he proceeded to sell portions of his possessions to prospective settlers; but the additions to the primitive community were few and far between for some time. The settlement grew very slowly and the place was long without any form of government. The habitations were scattered, the dwellings were of the rudest character, and the people subsisted on the coarsest food. Not much attention was given to religious or political affairs, and as a consequence, the moral status of this community was not of the highest, at the period of which we speak. The chief occupation of the inhabitants was fishing and tilling the soil, and in course of time there was developed a considerable trade in furs and skins with the Indians. The

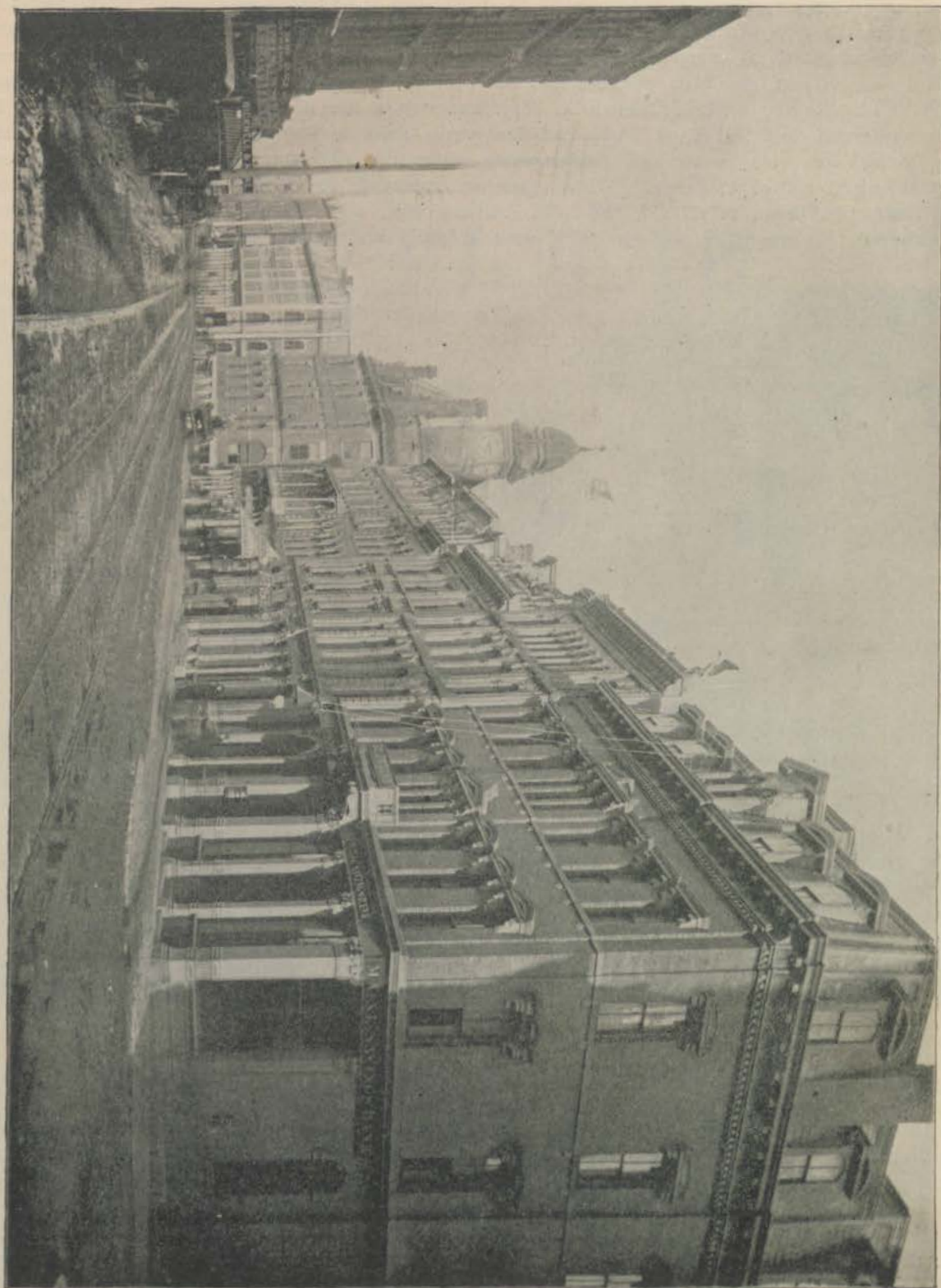
place was known as Casco. Subsequently, in 1658, when the Massachusetts Bay Colony assumed control of the territory, the name was changed to Falmouth. This particular part of the town, however, continued to be called Casco Neck for thirty years later. The region round about was still a dense forest, and little progress was being made in any direction. There were less than forty families in the whole settlement in 1675, and only a few of these lived on the Neck. It was about this time that King Philip and his braves arose to avenge the wrongs perpetrated on the Indians for years by the more unscrupulous among the settlers, and the little settlement was virtually wiped out of existence. When peace was restored, the former residents who survived the destruction began to rebuild, and other settlers were attracted to the place. Roads were constructed to surrounding colonies, mills were erected, trade was opened with towns in Mass-



PUBLIC LIBRARY, CONGRESS STREET, PORTLAND.

achusetts, and soon the settlement assumed an air of prosperity. In 1681 the first tavern was opened, and other evidences of progress materialized. In 1688 the population had grown to something over six hundred. Wars with the Indians and the French, later, prevented much advance for years, and when the town was incorporated, in 1718, the Neck was yet largely forest and swamp. From this time on commerce became brisk here, and large quantities of fish, furs and lumber were exported. The number of inhabitants in Falmouth in 1753 was 2,712, of whom some 700 lived on the Neck. Half a century later the shipping interests of the town had attained considerable importance. A large trade was carried on with the West Indies, and at the outbreak of the Revolutionary War over 2,500 tons of shipping were owned at this port. The first newspaper published in Maine, the *Falmouth Gazette and Weekly Advertiser*, made its





MIDDLE STREET, EAST FROM PLAIN, PORTLAND.





CONGRESS STREET, WEST FROM MYRTLE, SHOWING CITY HALL, PORTLAND.

appearance January 1, 1785, and the first brick house was built the same year. The following year the town was divided and the Neck was named Portland. The first bank here was organized in 1799, and the population of Portland in 1810 was 7,169. Trade and commerce, which from this time on rapidly increased, received a set-back again during the war of 1812, and it was some years before shipping revived. Maine became a State in 1820, and Portland was made the capital, remaining so until 1832, when the seat of government was removed to Augusta.

The first steamboat to arrive at this port was the "Patent," a small craft, owned by Cap-

tain Seward Porter, who bought her in New York to run as a passenger-boat between Portland and Boston. She appeared in the harbor in July, 1823, and the event was a notable one. Ten years later a more pretentious steamboat, the "Chancellor Livingston," built under the direction of Robert Fulton, was put in commission, and shortly afterwards an opposition line was started. In 1832 the population had increased to 13,000, and a city charter was granted to Portland this year. The construction of railroads during the next quarter of a century brought the city into communication with all sections of the continent and industry, commerce and trade grew apace. Everything was flourishing when the Civil War broke out, and Portland contributed generously in men and money toward suppressing the Rebellion. Scarcely had the "Forest City" recovered from the effects of the four years' internecine strife than it was almost totally destroyed by fire. This was on the Fourth of July, 1866, and it was the fourth time in its history that Portland was laid in ashes. With characteristic energy and enterprise, the merchants, manufacturers, traders and capitalists once more applied themselves to the work of rebuilding, and it was but a few years until Portland entirely recovered from the disaster. Various branches of manufacture have since sprung up, and the products of our canneries, mills, factories and



MIDDLE STREET, LOOKING EAST FROM JUNCTION OF FREE, PORTLAND.



shops are now not only shipped extensively to all parts of the continent, but also to South America, and throughout the world.

#### TRADE WITH SOUTH AMERICAN PORTS.

During the year ending July, 1889, the exports to South America were lumber, 56,318,931 feet; shooks, 69,997; cordage, 15,235 yards; cotton goods, 68,313 yards; coal oil, 23,290 gallons; 10 carriages and harnesses; 240 ploughs; 2,000 pounds of cotton waste; 200 cases of fish, and 88 cases Underwood spring water.

The facilities of this port for receiving, handling and dispatching freight to and from the



LONGFELLOW MONUMENT, CONGRESS STREET, PORTLAND.

West Indies, Central and South American ports, and to the Pacific, are not excelled by any other city on the Atlantic Coast.

#### PORTLAND AS A SUMMER RESORT.

The "Forest City," not only possesses rare advantages for almost every branch of industry, but offers unrivaled attractions for summer tourists, and every means for recreation and amusement. There is no place which can be more healthful than Portland. High ground, peninsular in form, hardly a breeze blows over the city which does not bring with it the salt refreshing air of the sea or the sweet aroma of the pines. The harbor is deep, safe, accessible and spacious, and the scenery on all sides is beautiful and varied, with the seashore at its feet, mountains at its back, and bay, islands and inland lakes on either hand, Portland is exceptionally

avored in its situation as a summer-resort, and every season the number availing themselves of its advantages is steadily growing.

### A STATISTICAL SUMMARY.

The following items of interest were compiled in 1889 by M. N. Rich, secretary of the Portland Board of Trade:—

The city of Portland is situated on Casco Bay, in the State of Maine, and has a population of 42,000; including its immediate environs, a population of 60,000.

It is half a day's sail nearer Europe than any other Atlantic port, and lies at the eastern extremity of the shortest route to the Pacific Coast. It has a fine harbor, easy and safe of access at all seasons of the year, with a depth of water allowing vessels up to 7,000 tons burden to come up to the docks and wharves at any stage of the tide, requiring no pilot. It is the point of distribution for the agricultural State of Maine, a State which produces as its principal crops, yearly, 1,103,610 tons of hay, valued at \$12,801,886, and 6,684,496 bushels of potatoes, valued at \$4,003,372.

Its central railroad system traverses 129 towns, by which the business of a population of 378,437 has a direct center in Portland.

The deposits in the savings banks of Maine amount to \$45,000,000, principally invested through Portland banks and bankers.

Portland has elevator capacity of 200,000 bushels of grain; other warehouse capacity of 450,000 bushels of grain; elevator transfer capacity of 70,000 bushels of grain daily.

By means of its Marginal Railroad, running to every wharf, its merchandise transfer is not equaled by any other seaboard city.

Portland's banking capital is \$3,750,000. Assets of city savings banks, \$12,316,983.06.

Its manufacturing establishments number more than 300, including locomotive and car works, rolling-mills, 5 tanneries, 15 boot and shoe manufactories, 13 machine-shops and foundries, 2 lead and color works, 16 canning establishments, 18 carriage manufactories, 25 wood-working establishments, 1 kerosene oil refinery, 3 drain pipe manufactories, and 85 other leading branches of manufacturing industry. These employ more than 9,000 persons, to whom are paid annually \$1,547,375. The annual product is \$9,569,523, on an invested capital of \$4,659,375.

Located in Portland's immediate vicinity is the largest paper manufactory in the world.

The sales of Portland's merchandise is per annum \$48,500,000.

The valuation of the city is \$34,620,335.

Annual arrival of vessels of all classes, 3,621, including 736 steamers. Value of imports by water, annually, \$8,656,034. Of this amount \$6,905,716 is imported in transatlantic steamships. Value of exports by sea annually, \$4,503,061. The average number of steamers arriving here is 61 monthly, including eleven different lines. The receipts and shipments of grain are 375,410 barrels flour, 1,296,408 bushels wheat, 2,500,273 bushels corn, 432,497 bushels oats, 3,966 rye, and 586,450 of peas. Ocean steamships bring annually 95,000 tons of freight and take out 120,000 tons. There are received from domestic sources, by water annually, 450,000 tons of coal.

Portland has one of the finest systems of water works in the United States, an unlimited supply of pure water being brought from Sebago Lake, 17 miles distant, and 267 feet above tide-water at Portland.

Portland has superior dry dock accommodations, capable of receiving steamers and ships drawing twenty-five feet of water. A modern marine railway was built in 1884, offering fine facilities for repairing vessels. Portland offers most excellent conveniences and locations for shipbuilding.



# CITY OF PORTLAND.

ITS LEADING INDUSTRIES AND PRINCIPAL MERCANTILE ESTABLISHMENTS, WITH SKETCHES OF THEIR FOUNDATION, HISTORY AND PROGRESS, AND NOTES ON THE CHARACTER AND EXTENT OF THEIR OPERATIONS.

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## The Atkinson House Furnishing Co.,

(Incorporated.) Capital, \$1,000,000.

LARGEST DISTRIBUTORS OF

Parlor and Chamber Furniture, Hall, Library and Dining-Room Furniture, Carpets,  
Shades and Draperies, Parlor Stoves and Ranges, in America.

*ISAAC C. ATKINSON, President.*

*FRANK N. DEANE, Treasurer.*

Portland has one establishment which, if all others were obliterated, would still entitle her to supremacy as having the great leading representative of the retail house furnishing goods trade in New England. We refer, of course, to the celebrated Atkinson House Furnishing Company, of which Mr. Isaac C. Atkinson is president, and Mr. Frank N. Deane, treasurer. The scope of their operations, resources, connections and policy, has enabled them to build up the largest trade of the kind in the New England States, and that, too, within a comparatively brief period. The business was founded in 1880, by Mr. Atkinson, and the present company has been organized since that time. Messrs. Atkinson are thoroughly enterprising, energetic and progressive business men, who bring to bear every possible qualification, and command confidence and respect in both financial and commercial circles. The phenomenal growth of this establishment has necessitated the opening of numerous branches. These are located in Augusta, Bangor, Belfast, Bath, Biddeford, Saco, Calais, Cumberland Mills, Eastport, Lewiston, Auburn, Norway, Skowhegan, Waterville and Rockland, Me., and Rochester, N. H. The large buildings occupied in this city are located at the corner of Pearl and Middle Streets, No. 157 Middle Street, and on Free Street. They are equipped in the most approved style with all modern improvements, and contain mammoth stocks of everything new, stylish, or desirable in parlor, chamber, hall, library, kitchen and dining-room furniture, carpets, shades, draperies, bedding, parlor stoves and ranges, and general household furnishings. The goods are all of the most reliable manufacture, and are sold at lowest prices for "spot cash," or on the easy installment payment system.



**SAMUEL THURSTON**, Pianos, Organs, Etc., No. 3 Free Street Block.—A most popular house devoted to the sale of pianos and organs is the well and favorably known emporium conducted by Samuel Thurston. This thriving and prosperous business was established in 1874. The premises comprise a floor and basement, 20 x 90 feet in dimensions, affording ample accommodation for the storage and display of the large stock constantly carried, which includes pianos and organs of the best makes, music racks, piano stools and cabinets. Mr. Thurston is agent for the Knabe, Behr, Emerson, Marshall & Wendell, Pease, Hallet & Davis pianos, the Storey & Clark and Bridgeport organs. Pianos and organs are sold either for cash or on the installment plan, liberal and honorable terms prevailing in every instance in this reliable establishment, while instruments are **rented** also at moderate rates. Tuning and repairing also are promptly and satisfactorily attended to. A large local trade is enjoyed. Five competent assistants are employed and all orders are promptly filled. Mr. Thurston is a native of Maine, tenor of the First Parish choir, and is a gentleman of energy and business ability who fully merits the liberal patronage he enjoys.



**FLETCHER & CO.**, Wholesale Dealers in Groceries, Provisions and Flour, No. 241 Commercial Street.—Representative among the largest and most reliable wholesale grocery establishments in Portland is that of Messrs. Fletcher & Co., located at No. 241 Commercial Street. This house was founded in 1835 by Mr. T. C. Hersey, and in 1843 the firm of Hersey, Fletcher & Co. was organized. The firm-name of Fletcher & Co. was soon after adopted, Mr. J. H. Fletcher being at the head of the house, and in 1883, he admitted his son, Mr. Geo. H. Fletcher, to partnership, followed in 1887 by the admission of another son, Mr. Harry A. Fletcher, thus forming the firm as at present **constituted**. The premises occupied for trade purposes comprise an entire four-story building, 30 x 100 feet in dimensions, giving ample accommodations for supplying the most extensive demand. The stock carried is essentially representative of the choicest food products, staple and fancy groceries from every quarter of the globe. A specialty is made of the finest brands of family flour, the best teas and the purest coffees, the assortments in these lines being unexcelled anywhere as regards either quality, completeness or low prices. In such staples as canned goods, sugars, sirups and molasses, spices and cereals, farinaceous goods, tobacco and cigars, this firm is prepared to offer substantial inducements to the trade; while in the best selected foreign and domestic dried fruits, olives and olive oil, macaroni and vermicelli, chocolates and cocoas, capers and sauces, preserves and pickles, jams and jellies, condiments and table delicacies, their stock **challenges** comparison with any in the country for purity, quality and general excellence. A corps of talented salesmen represent the **interests** of the house upon the road, and the trade is large and active throughout Maine, Vermont and New Hampshire. The largest orders are promptly and carefully filled and terms and prices are made invariably **satisfactory** to the trade. Mr. J. H. Fletcher, the honored senior partner, was born in Westford, Mass., and commenced as a clerk in this house in 1841. His sons were born in Portland and combine their vigor and energy with the ripe experience of their father to form a firm of commanding influence, wide popularity and solid worth.



**CASCO NATIONAL BANK**, No. 195 Middle Street.—The **Casco** National Bank of Portland was chartered originally in 1824, as the Casco Bank, and was reorganized under the national banking laws in 1865. It has a cash capital of \$800,000.00, and is officered as follows, viz.: President, Stephen R. Small; vice-president, Jacob S. Winslow; cashier, Marshall B. Goding; directors, Stephen R. Small, Jacob S. Winslow, E. H. Davies, A. Whitney, Geo. P. Westcott, Payson Tucker, and John F. Randall. The banking-rooms are eligibly located at No. 195 Middle Street, in the fine four-story business block owned by the bank, and are spacious in size, elegantly appointed, and amply provided with improved fire and burglar-proof safes and vaults, insuring the greatest possible security. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in foreign exchange and first-class securities of all kinds. From its inception this bank has retained the confidence of the public in a marked degree. Its founders were men who had the rare foresight to recognize the possibilities of such an institution, and who laid the foundations sufficiently strong and deep to bear any superstructure that time, experience and wealth might rear. They builded well, and their successors have been eminently worthy of the succession. Under its present wise and conservative management, this bank is doing a large and safe business, all its movements being marked by prudence, caution and honorable business methods, and it is generally recognized as one of those solid, ably-conducted institutions that reflect credit alike upon their officers and the community where their influence is felt. As the best possible proof of its sound and healthy condition, it is interesting to note that it has accumulated a surplus of \$300,000.00, with undivided profits of \$44,613.56, and individual deposits amounting to \$688,243.66, as shown by the report of May 4, 1891. This is a showing hard to match. Its executive officers are gentlemen with whom it is always a pleasure to do business. Prompt, obliging and efficient in all their dealings with the public, they are naturally popular, and in their own individuality uphold the credit of the bank in both commercial, financial and social life. The president, Mr. Small, is a retired merchant, long a powerful factor in the promotion of the business interests and material prosperity of the city. The cashier, Mr. Goding, has been connected with the bank since 1873, and is a young man of large experience, wide acquaintance and high repute in financial circles; while the Board of Directors presents an array of talent and solidity that commands the unbounded confidence of the community.





**CHASE & SON & CO.,** (Incorporated Dec. 15, 1891,) Mechanical and Hydraulic Engineers, Manufacturers and Dealers in all Kinds of Machinery and Mill Supplies; Office, Nos. 57 and 59 Kennebec Street; Shop, Nos. 75 to 83 Kennebec Street.—The prosperous house of Messrs. Chase & Son & Co., at Nos. 57 and 59 Kennebec Street, is recognized as the leading headquarters in Portland for all kinds of machinery and mill supplies. The firm are prominent and popular as mechanical and hydraulic engineers, while as manufacturers and dealers they handle many specialties of great merit and value. The business was established in 1881 by Mr. Jefferson Chase, who admitted his son, Mr. Lyle B. Chase, to partnership in 1886, followed in February, 1891, by the admission of Mr. Oscar L. Rideout, thus forming the firm as at present constituted. The business premises comprise a two-story salesroom and office, and a shop on Kennebec Street, two stories high and 50 x 100 feet, where a large force of skilled hands is constantly employed. Among the leading specialties dealt in by this house are the Chase patent improved Excelsior Jonval turbine water wheel, Chase's patent improved all metal circular mill, Chase's patent plantation circular mill—the best low-priced mill on the market; Chase's improved automatic set and feed shingle, heading and box board machine—acknowledged by all who use them as the best shingle machine made; Chase's improved automatic power-feed sawing machine—adapted for sawing hoghead staves, heading, barrel staves, box boards, spool stock, fence pickets, etc., from the round log; the Erie City Iron Works' high and medium speed automatic engines, stationary and center crank plain slide valve engines, standard feed water heaters, "Gem of the South" mills, Nichols' patent corn and coarser and pulverizer, Scientific grinding mills, Rogers' saw filer, Triumph planer and matcher, Heavy Economist planer and matcher, Walsh's champion water wheel governors, Waters' improved steam engine governors, Simonds' solid-plate circular saws, and the best makes of clapboard machines, clapboard planers, belting, belt dressing, cylinder and lubricating oils, oil cups, sight feed lubricators, piston packings, oil cans, oilers, oil tanks, board and log rules, log calipers, mill picks, lumber car wheels, water gauge glasses, cant dogs, Babbitt metal, planer knives, molding cutters, wrenches, chain links, link belting, bolts and washers, bolt ends, lag screws, boiler tube cleaners, files and rasps, cotton waste, piping and valves. This firm are selling agents for the Chase Turbine Manufacturing Company, Erie City Iron Works, Norton Emery Wheel Company, Simonds Manufacturing Company and Frank & Co. The various goods represented in their assortment are all of standard and reliable quality, selected under the eyes of the proprietors, and no similar house in the State is so well prepared to minister to the public want in this line or stands so high in the estimation of the trade.\* The business is distributed throughout all parts of New England, and a great number of manufacturers, mill owners, machinists and engineers in Portland, Boston, Providence, Lowell, Fall River, Lawrence, Manchester, Concord, Nashua, Fitchburg, Springfield, Worcester, Holyoke, Brattleboro, Rutland, Burlington, Bridgeport, New Haven, Hartford, Pawtucket, Woonsocket, Lewiston, Bangor, Bath, Biddeford, Augusta and other centers, make all their purchases at this establishment, being attracted by the honorable methods in force, the superior inducements offered, and the eminently satisfactory manner in which their orders are fulfilled. The stock is kept up to the highest standard of excellence, and prompt attention is given to the wants and wishes of customers and correspondents. Mr. Jefferson Chase, the founder of this enterprise, is an inventor of high repute, a native of Vermont and a resident here for the past twenty years. He is the inventor and patentee of the "Chase Turbine" and the "Rotary Saw Mill," used and endorsed by leading corporations all over the country. Mr. Lyle B. Chase is a Massachusetts man by birth, while Mr. Rideout was born in Cumberland County, Me., and both unite their energy and ability with the ripe experience and inventive genius of the honored senior partner to form a firm of commanding influence, wide popularity and solid worth.



**H. BERRY SHOE COMPANY,** Wholesale Dealers in Boots and Shoes, Nos. 163 and 165 Middle Street, and Nos. 67 and 69 Market Street.—The A. H. Berry Shoe Company, are wholesale dealers in boots and shoes, and handle all kinds and grades of footwear, their business connections extending throughout New England. The house is a leading and representative one and maintains an A1 standing in the trade. The premises occupied as office and salesrooms comprise an entire four-story building, 40 x 115 feet in dimensions, and are well ordered and excellently arranged. There are a dozen or so employed in the establishment, and ten salesmen represent the house on the road, the total annual sales reaching a handsome figure. An exceedingly large and first-class stock is constantly kept on hand here, and includes ladies', misses', gentlemen's, boys', youths' and children's boots and shoes in all sizes, widths, shapes and styles, in fine, medium and cheap grades; also rubbers, slippers, and specialties in footwear. They handle the productions of some of the leading manufacturers, and can quote bottom prices, while all goods sold by them are warranted as to make and material; and all orders are filled in the most prompt and trustworthy manner. The A. H. Berry Shoe Company, of which John N. Lord is president, and A. H. Berry treasurer and general manager, was organized January 1, 1890, and incorporated under the laws of the State of Maine, the enterprise from the start being a highly successful venture. Mr. Lord, who is a gentleman of middle age, born at Freedom, Me., was formerly senior member of the wholesale shoe firm of Lord, Haskell & Co., corner Middle and Market Streets, established in 1860, and Mr. Berry, who is a comparatively young man, and a native of Georgetown, Me., was formerly partner in the firm of C. J. Walker & Co., same line, Nos. 60 to 66 Union Street. Both are men of push and energy as well as many years' experience.





**THE WASHINGTON LIFE INSURANCE COMPANY OF NEW YORK, J. B. Brackett, General Agent,** Oxford Building, Middle Street.—No life insurance company in America has done more to establish firmly in the minds of the public the manifold advantages of the life insurance system than has the Washington Life Insurance Company of New York. This popular company is represented in Portland by Mr. J. B. Brackett, as general agent for Maine, with headquarters in the Oxford Building, Middle Street. This agency has been conducted here by Mr. Brackett since 1883, and a large, first-class and influential patronage has been developed in this city and throughout the State. The Washington Life has been in operation in New York since 1860, and is recognized as one of the strongest and most substantial companies in the world. Its prompt settlement of all losses, low rates of insurance, large payments of dividends in reduction of premiums, immense resources, and liberal, explicit wording of its policies, have placed this corporation in the foreground as one of the best managed insurance corporations in the country. The thirty-second annual statement, made Jan. 1, 1892 shows the following facts and figures, viz: assets, \$11,459,638.78; reserved for policies, \$11,032,520.25; new insurance, \$11,769,691.00; outstanding insurance, \$50,586,622.00; paid policy-holders in 1891, \$1,447,000.45; paid policy-holders since organization, \$20,635,554.95; income 1891, \$2,684,435.74. This is a gratifying exhibit, well worthy the attention of insurers everywhere. The substantial nature of its invested funds, its settled methods in the lines, of careful and economical management, and the abiding and controlling policy to make it the policy-holders' company, render it easily demonstrable that the Washington, though not the largest is the best company. Its plans include the survivorship dividend policy, which are non-forfeitable, incontestable after two years, and safer than railroad securities; the endowment policy, which offers to the investor advantages to be derived from a savings bank and life insurance company combined; double endowments, installment endowment, semi-endowments and the combination bond. These policies furnish insurance at a lower rate than any other, and are better paying investments than United States Bonds. The Portland office is in a flourishing condition, and Mr. Brackett is doing valiant service for this honored company. He is a native of Maine, recognized as an authority upon all matters pertaining to life insurance, a member of the B. P. O. E., the F. and A. M. and the K. of P., and a gentleman of wide acquaintance and high repute in social and business circles.



**THE CITY HOTEL, E. C. Sweet, Proprietor, Congress Square.**—With a history that dates back for a whole century "The City Hotel" is very naturally regarded by residents of Portland as one of its principal institutions; and they are the more inclined to recognize it in that character, since in all its associations, and in the relative merits of the hotel and its management, as compared to the leading ones of other cities, there is no one particular in which they need hesitate to refer to it with pride. Centrally located, the fine four-story building, 130 feet square, is designed on such a plan as to unite all the comforts and conveniences of an hotel with the cosiness and charm of home-life, its 100 rooms being all light, airy, sumptuously furnished and well-appointed respectively, and the whole kept scrupulously clean and in the best of order by a well-trained staff of thirty employees. The hotel throughout is managed in such a way as to elicit the highest laudation from all who have been its guests, the feature which has, perhaps more even than others, contributed to its high and widespread favor being the splendid table that is regularly set, its chef being a well-known expert of high attainments, and the best of viands procurable in the market being regularly provided in unstinted quantities. Hence the fine dining-room, where the watchful but unobtrusive attendance leaves nothing to be desired, is one that the most notable epicures delight to take their meals in. Another point for which the house is distinguished is the special provisions made for traveling men, sample-rooms being provided for them, and their every legitimate desire promptly satisfied, while supplemented to the street cars which pass the door to and from all the railroad stations and steamboat lines, are hacks provided by the livery which is connected, and which run to and from all trains. Mr. E. C. Sweet, who took the proprietorship about four years ago, had previously had no experience of hotel business, but he quickly acquired the art of the host, and is now justly deemed one of the most able and genial, as he is one of the most popular in Maine. Mr. Sweet is president of the Maine Hotel Association, vice-president for Maine of the Hotel Men's National Mutual Benefit Association, a United States Association.



**GALLAGHER & CO., Shipbrokers and Commission Merchants, No. 179 Commercial Street.**—A well-known and responsible firm engaged in this city as shipbrokers and commission merchants is that of Messrs. Gallagher & Co., located at No. 179 Commercial Street, who control a permanent and substantial connection with various classes of patrons throughout this section of the State. As shipbrokers, the firm devote special attention to obtaining freights for any foreign or domestic port, by weight or cubic measurement, at the lowest current rates; securing room for goods in all classes of vessels and steamers; chartering, buying and selling vessels on commission; clearing cargoes and merchandise, inwards or outwards, and undertaking the several other duties incidental to the profession of shipbroker; while as commission merchants they dispose of consignments, shipments, etc., in the safest and most speedy channels of consumption, and possess especial facilities for the supply of Cape Breton, steam, round and culm coals in cargo lots at the lowest trade prices. The business was established in 1878 by the present sole proprietor, Mr. D. Gallagher, who receives material assistance in the conduct of affairs at the hands of his son, Mr. J. T. Gallagher. The able and experienced senior has been a respected resident of Portland for the past twenty-seven years.





**CHAS. J. WALKER & CO.,** Wholesale Boots, Shoes, Rubbers, Leather and Harness, Nos. 157, 159 and 161 Middle Street.—The oldest established representative house manufacturing and dealing in boots, shoes and rubbers at wholesale, is that of Chas. J. Walker & Co., located at Nos. 157, 159 and 161 Middle Street. The business was established in 1858, by Chas. J. Walker, all of his contemporaries being now out of business. Messrs. Wm. P. Osborne and Frank L. Berry were admitted to partnership in 1889. The premises occupied comprise a four-story building, 55 x 100 feet in dimensions, affording ample accommodation for a stock of goods which in extent, variety and value is not to be duplicated in this city. The amplitude of the stock, embracing as it does the leading and most popular makes of goods known to the trade, ranks the firm as the largest dealers in the East and endows them with advantages far superior to those enjoyed by their contemporaries. In addition to the complete stock of boots, shoes and rubbers carried, the firm also handle leather and harness. The business connections of the firm, extending to all parts of the United States, have grown up from a widely-diffused knowledge of the excellence of its output, while a corps of experienced salesmen are constantly on the road, and a large trade has been established with the leading retailers throughout New England and in many of the principal cities of the West. The senior member of the firm, Mr. C. J. Walker, is a native of Paris, Maine, Mr. Osborne is a native of Portland and Mr. Berry of Georgetown. They are energetic and reliable business men of large experience, wide acquaintance and solid worth.



**THOMAS P. BEALS & CO.,** Manufacturers and Jobbers, Pine, Ash and Hardwood Chamber Sets, Woven-wire Mattresses, Slat Spring Beds and Cot Beds, and all Kinds of Common Furniture, Nos. 83 to 87 Market Street and Nos. 220 to 224 Newbury Street.—In comparison with the furniture manufactory of Messrs. Thomas P. Beals & Co., at Nos. 83, 85 and 87 Market Street and Nos. 220, 222 and 224 Newbury Street, all other institutions of the kind in this section of the country pale in importance and magnitude. It is the largest concern in its special branch of the furniture industry here, and in its character a fine illustration of industrial greatness. The firm are widely and deservedly prominent as manufacturers and jobbers of pine, ash and hardwood chamber sets, woven-wire mattresses, slat spring beds and cot beds, and all kinds of common furniture. The business was established in 1866, by Mr. Thomas P. Beals, and in 1889 he admitted his son, Mr. F. H. Beals, to partnership. The Market Street store is a four-story building, 120 x 60 feet, the ground floor of which comprises the main salesrooms, and upper floors used for storage and surplus stock. In the rear, and fronting on Newbury Street, is the main factory of the firm, four stories in height and 90 x 60 feet in size, where the facilities for rapid and perfect production are on the most extensive scale and they probably carry the largest stock of any jobbing house in New England. The leading specialties here manufactured are chamber sets, beds and bedsteads, and in every style and pattern made, the variety of which is as wide as the possibilities of the industry will admit. Although they do not make the cheapest grade of woven-wire beds, still they make a low and medium grade, which gives the best of satisfaction, and their production probably is the largest in the Eastern States, and their chamber sets are unrivaled in the market, distancing competition. The best materials are invariably used. The methods of manufacture are peculiar to this house, and the principles involved in the construction are such as are approved by accurate research. A full line of Shaker and rattan chairs and rockers is constantly carried, and are offered at the lowest possible prices; also, mattresses, pillows, center tables, office chairs, etc. These goods are distributed throughout New England and the adjoining states, and are always guaranteed to give satisfaction. The exigencies of the business require the constant services of fifty skilled workmen in the factory, and a corps of talented salesmen represent the house upon the road. Illustrated catalogues and price lists are sent on application. The Messrs. Beals are expert and practical manufacturers, enterprising and progressive in all their methods, thoroughly reliable in all their dealings, and, with their great resources, large experience and perfected facilities, they are enabled to place their goods upon the market at terms and prices which cannot be duplicated by rival concerns.



**J. GERRISH & CO.,** General Railroad and Engine Supplies, Manufacturers of Railroad Signal Lanterns, Etc., No. 41 Commercial Street.—A widely-known Portland firm engaged in the production and sale of railroad and engine supplies is that of J. J. Gerrish & Co. They are general dealers in everything in the line indicated and manufacturers of railroad signal lanterns. They are also general tin and sheet-iron workers and altogether do a large business, their trade extending throughout the New England States. The premises occupied as warehouse and factory comprise the whole of a 30 x 100 feet five-story building, with complete facilities, and ten or more in help are employed. An extensive and first-class stock is constantly kept on hand, and includes superior qualities of belting, lacing, packing, hose, etc., cotton waste, asbestos goods, hair felt and kindred articles, lubricating and signal oils and other compounds, railroad signal lanterns, lamps, etc., engine tools and fittings, punches, dies, pipe, safety valves, compression caps, and everything comprehended in railroad and engine supplies; sheet-metal work of every description is done to order likewise at short notice, and satisfaction is assured. All work executed is guaranteed to be first-class. This business was established in 1871 by J. J. Gerrish, who retired in July, 1890, when his son and successor, E. G. Gerrish, assumed control. Mr. Gerrish is a native of this city, and is well and favorably known in commercial and social circles. He is a member of the F. and A. M., the K. of P. and other societies.



**GAGE BROTHERS**, (Successors to Merrill & Gage), Dealers in Sporting and Athletic Goods, Revolvers, Fishing Tackle, Etc., Leading Bicycles, Safeties and Cycling Goods, Corner Free and Cross Streets.—In the sale of sporting and athletic goods, the extensive emporium of Gage Brothers is one of the largest, most noted, and successful east of Boston. It was established in March, 1890, by Messrs. Merrill & Gage. April 1, 1891, Mr. Merrill retired and the present firm was organized, the individual members being F. B. and C. K. Gage. The premises occupied comprise three floors and a basement, 20 x 90 feet in dimensions, which are fully supplied with every appliance and convenience for the accommodation of the extensive and valuable stock. The lines of goods handled embrace everything required by the hunter, fisherman, baseball player, sportsman, etc., including the best rods and fishing tackle, Indian clubs, dumb bells, croquet and lawn tennis outfits, gymnasium supplies, bicycles, skates, theatrical, boating and general sporting articles, fireworks, etc. A large stock of bicycles, safeties and cycling goods is kept, the firm being agents for "Columbia," "Swift," and other high-grade wheels. They handle the goods of John P. Lovell Arms Company, Horace Partridge, & Co., of Boston; Merwin Hulbert & Co. and A. G. Spaulding & Bros. of New York and A. J. Reach Co. of Philadelphia. The trade of the house is large in both city and country and is steadily increasing. The firm are practical taxidermists and this department of the business is under the direction of Mr. L. Daniels, who is an expert in this line. Messrs. F. B. and C. K. Gage are both natives of Portland and are highly esteemed in sporting and business circles for their energy, enterprise and integrity, and have gained the entire confidence of their numerous patrons.



**SHAW'S BUSINESS COLLEGE**, F. L. Shaw, Principal, No. 507½ Congress Street.—Whether a business education, taken as a course quite independent of the ordinary academical curriculum, is or is not of the highest practical value, is a question which may be conceded to have been set at rest forever, not by any cleverly demonstrated theory, but by the inestimable practical work of such notable and well-organized institutions as "Shaw's Business College," at No. 507½ Congress Street, this city, where during the seven years of its existence, young men (and young ladies too, for that matter) have received the thorough training in all those details common to all commercial life which has not only fitted them for, but has been the actual means of *advancing* them to positions of responsibility and consequent affluence. Indeed, the demand by great business houses for something other *than* the raw clerks, whom they have themselves erstwhile had to train in rudimentary *matters* (even though they might have taken degrees in classics) is so great that the young citizen who has taken the necessary course at this college—a remarkably short one in comparison with the ends attained—cannot well fail of marked success. The statement is a bold one, but it has been proved to demonstration in the case of a large total number of young citizens now holding enviable positions; and the number of those who have availed themselves of the services of the college has been greater each year than the preceding one; increased accommodation having been found from time to time, and the average number of pupils to-day—who come from all parts of Maine—being 150, the college being open all the year round, though each course is of five months' duration. To describe in detail the methods adopted to instil both practical and theoretical knowledge, in a manner that at once renders it *clearly* intelligible, and causes it to become fixed permanently in the recollection of the pupil, would require *something* like a volume. Suffice it to say that this is done with singular uniformity, and that to the more usual acquirements, an opportunity is afforded for the learning of bookkeeping, arithmetic, penmanship, commercial law, typewriting, stenography, and other useful acquisitions; four accomplished teachers being regularly engaged under the direction of *the* esteemed principal, who is a young man of native birth, prominent in many matters which concern the city's best interests, and a member of the Knights of Pythias.



**H. HOWARD & CO.**, Manufacturers of Moldings and Interior Finish, Brackett's Mill, Kennebec Street, foot of Preble Street.—A young enterprise evidencing a large measure of vigor and vitality, and unquestionably possessing the potency for a useful and successful career, is that of C. H. Howard & Co., founded March 1, 1891, but already earning that ready support which, in a thriving community, awaits all worthy and well-directed industrial enterprises. Messrs. Howard & Co. are manufacturers of moldings and interior finish; door-frames, window-frames, mantles, dado and ceiling work, sheathing, flooring, siding, circular work, and moldings of all kinds, coming within the scope of their ordinary operations, while work of all kinds from architect's plans receives careful and intelligent attention. For this purpose their shop at Brackett's Mill, Kennebec Street, foot of Preble Street, is provided with *very* modern and improved woodworking machines, these being *actuated* by steam-power; while six *skilled* workmen are kept regularly *employed*, and, working under such favorable conditions, turn out a great bulk of "finish" of various kinds, the young principals, Mr. C. H. Howard, Mr. Fred Talbot, giving the closest supervision to affairs, in order to *insure* uniformly reliable workmanship. In addition to their shop, which is 30 x 50 feet in size and admirably arranged, they have fitted up another room, 20 x 52 feet, for the purpose of making fine work, such as counters, hardware case, bookcase and cabinet-work of every description, and the organization of *affairs* generally under their guidance is such as to promote economic labor, and thus to permit of really competitive figures being charged. A stock of finished work is carried, supplemented by a much larger one of lumber, the brisk local trade which has grown up being principally to order. Of the two *partners*, whose *success* is based upon the alliance of expert practical attainments with sterling business qualities. Mr. Howard is a native of this city, and Mr. Talbot of Gray, Maine. The former is a member of the Knights of Pythias and, with his partner, is held in high esteem, socially and commercially.





**BRADLEY & SMALL**, Carriage Repository, Wholesale and Retail Dealers in Carriages, Sleighs, Harnesses, Robes, Blankets, Whips, and All Other Outfits for Carriage, Horse and Stable Use, Nos. 33 and 35 Preble Street.—A well-known and old-established carriage repository in this city, controlling a liberal share of the best trade throughout this section of Maine, is that conducted by Messrs. Bradley & Small, located at Nos. 33 and 35 Preble Street, who are popularly regarded here as a reliable source of supply for fine vehicles and every requisite for the stable, coach-house and harness-room, at the lowest prices consistent with the best grades of quality. This responsible house was inaugurated sixteen years ago as a carriage repository by Mr. P. H. Bradley, who in 1890 admitted Mr. George A. Small into partnership. The firm are now large wholesale and retail dealers in those goods as well as in all kinds and styles of fine carriages, sleighs, robes, harnesses, saddles, bridles, whips, blankets, and all other outfits for carriage, horse and stable use, orders being received and promptly executed for carriages to any pattern and harnesses of all sorts, while the firm are the Portland agents for the I. R. Hill Harness Company's celebrated Concord harness, sulkeys, bits, blankets, bandages, boots, weights and all other requisites for track use, they being the specialties of the business. The premises utilized consist of a three-story building, 50 x 120 feet in floor space, containing a large and carefully selected stock of the several lines of goods named, as well as a great variety of second-hand carriages, which are for sale at very low prices; three competent assistants being regularly engaged. The able proprietors are both middle-aged gentlemen, born and raised in this city, and Mr. Small, who was formerly a partner in the house of F. O. Bailey & Co., is a member of the Odd Fellows and the Independent Order of Red Men.



**DELANO PLANING MILL COMPANY**, Dealers in Hard and Soft Wood Lumber, Manufacturers of Moldings, Brackets, House Finish, Window and Door Frames, No. 488 Fore Street.—The importance of the New England and Middle States as a market for spruce, hemlock and hardwood lumber is forcibly demonstrated by the great concerns and large capital enlisted in the sale of the best grades of the above lumber. In this line one of the leading representatives in New England is the Delano Planing Mill Company, dealers in hard and soft wood lumber, at No. 488 Fore Street. This business was first established by R. J. and D. Larabee & Co., in October, 1866. In 1869, Chas. N. Delano succeeded to the control and after his death, which occurred in 1884, his son, Mr. W. L. Delano, formed a partnership with Mr. Winslow, who died, and in January, 1891, the present company was formed and is officered as follows: Treasurer, Walter Carey, of the firm of Walter Carey & Co., furniture dealers; Wendall F. Wadsworth, clerk and secretary; A. H. Milliken, general manager; Hiram L. Williams, president. The premises occupied comprise a three-story building and yard, covering an area of 40 x 250 feet. The works are fully equipped with all necessary machinery for the rapid manufacture of moldings, brackets, house finish, window and door frames, etc., a specialty being made of stair work. Sawing, planing and turning is done in the best possible manner and all orders are promptly filled. All work is done by contract and the prices are such as are rarely duplicated elsewhere. The trade of the company is large throughout the New England States and their operations will prove of material advantage in promoting Portland's prosperity. The officers of the company are all natives of Maine, well-known and highly respected business men, and Mr. Wadsworth, the secretary, and Mr. Milliken, the general manager, are thoroughly experienced as practical lumber operators of ability, foresight and sound judgment.



**F. & C. B. NASH**, Agents for the Economy Steam and Warm Air Furnaces, and Dealers in Stoves, Ranges, Tinware, Etc., Nos. 386 and 390 Fore Street.—It is a well-established fact that American stoves, ranges and furnaces are unequaled by those of any other land, as regards economy in the consumption of fuel, general efficiency and peculiar merits, while at the same time they are the embodiments of mechanical workmanship of the highest order of perfection. No better illustration of the truth of this statement can be found in Portland than by an inspection of the extensive stock of stoves, ranges, furnaces and heaters shown by the house of F. & C. B. Nash, at Nos. 386 and 390 Fore Street. This firm are especially prominent as agents for the Economy steam and warm air furnaces and heaters, manufactured by the J. F. Pease Furnace Company of Syracuse, N. Y.; also as agents for the Auburn Stove Foundry, the Somersworth Machine Company and the Somerset Co-operative Company of Massachusetts, while they deal in all kinds of stoves, ranges, tinware and house furnishing goods. The business was founded sixty years ago by Oliver Moses, who gave place to Samuel A. Nash and he to Josephus Nash, and in July, 1860, the firm of F. & C. B. Nash was organized. Mr. F. Nash died in January, 1890, after a long, honorable and successful business career, and Mr. C. B. Nash has since continued the business as sole proprietor, without change in the firm-name. The building occupied by the business contains four floors and a basement, 40 x 75 feet each, divided into manufacturing and sales departments and giving ample accommodations for supplying the most extensive demand. The splendid stoves, ranges and furnaces here carried are admirably adapted to the wants of every class of customers, while the prices quoted are in all cases exceedingly moderate. Every facility is at hand for warming dwellings, school buildings, churches, hotels, banks, stores and warehouses in the most economical and satisfactory manner, and the specialties here dealt in are unsurpassed and rarely equaled for excellence of finish, symmetrical proportions and perfect operation, fully meeting the requirements of the most critical customers and prime favorites with the trade wherever introduced. Mr. Nash is a native of Maine, in the active prime of life, enterprising and reliable in all his business methods and eminently popular with his host of permanent patrons.





**S. WARREN & CO.,** Coal, No. 244 Commercial Street, Head Union Wharf.—One of the most powerful factors in the development of the commercial and manufacturing interests of Portland is the coal trade. Prominent among the representative houses engaged therein is that of D. S. Warren & Co., located at No. 244 Commercial Street, head of Union Wharf. This firm deal at both wholesale and retail in the best grades of coal, making a specialty of car loads. The business was founded in 1873, by Shurtleff & Warren, who were succeeded in 1879 by D. S. Warren & Co. On the death of the honored head of the house in 1891, Mr. C. M. Warren, his son, succeeded to the control, continuing the business without change of the firm-name. The business premises are spacious and conveniently arranged and every modern facility is afforded for the prompt receipt and shipment of supplies and for the storage of the immense stock that is constantly carried. The house handles such well-known brands as Sugar Loaf, Plymouth, Humbolt, Harleigh and Morris coals and its resources are such that the largest orders can be filled with the utmost promptness, an advantage that the trade and the public are quick to appreciate. All coal purchased of this responsible house is guaranteed to maintain in every respect the highest standard of excellence and holds the front rank as regards the care in its preparation for market, coming as it does from the best equipped collieries. The patronage is large, first-class and influential in this city and throughout the States of Maine and New Hampshire, and inducements are offered as regards both excellence of stock and economy of prices which challenge competition. Orders by telephone, No. 316-3, by telegraph or mail receive immediate and careful attention, and the house, is deservedly popular with its wide circle of permanent patrons.



**H. CLOYES,** Commission, Brokerage, No. 11 Exchange Street.—Among the older and more important houses in Portland, engaged as brokers and commission merchants, a prominent position is occupied and ably maintained by Mr. F. H. Cloyes, located at No. 11 Exchange Street. Mr. Cloyes first started in business here early in the fifties as a provision dealer, and in 1886 he commenced acting in his present capacity, selling various kinds of merchandise, produce, etc., on commission. He immediately represents the Merchants' and Farmers' Peanut Company of Norfolk, Va.; H. J. Coon & Co., of Chicago, Ill., for grain and feed; Hunter, Walton & Co., of New York, receivers of cheese; W. J. Stitt & Co., of New York, for coffees, spices and grocers' sundries; and Fowle, Hibbard & Co., of Boston, produce merchants. Thus, Mr. Cloyes possesses especial facilities for supplying these various goods at the lowest trade prices, and, moreover, he is enabled to offer to large consumers some substantial inducements as to quality, freshness and prompt delivery, more particularly in all kinds of grain and feed, in which he conducts the largest business, making them the leading specialty. His operations extend at wholesale only throughout the State of Maine, and he is held in high repute for expeditious transactions, rendering accurate accounts, making prompt settlements and for exercising a scrupulous care in the fulfillment of all commissions with which he is entrusted. In addition to the houses already mentioned he handles large consignments of evaporated fruits and beans from M. Doyle & Co., of Rochester, N. Y. Mr. Cloyes is a middle-aged gentleman, a native of Boston, Mass., and is honored and esteemed by all who are able to claim his acquaintance.



**& E. R. BARBOUR,** Supplies for Mills, Steamers and Railroads, Steam Appliances of all Kinds, Engineers' Specialties, Nos. 8 and 10 Exchange Street.—A review of Portland's noteworthy business concerns would hardly be complete without more than passing notice of that of J. & E. R. Barbour, dealers in supplies for mills, steamers and railroads, Nos. 8 and 10 Exchange Street. This is one of the oldest establishments of the kind in the country, dating its origin back to the birth of the present century, and has passed in direct succession through three generations of the same family. The firm are agents for the Boston Belting Co. and a dozen other manufacturers, and their trade, which is very large, extends throughout New England. They deal in everything in the line indicated, handling only first-class goods, and their business, which is both wholesale and retail, gives evidence of steady increase. They occupy a commodious three-story building, and employ six or more in help. An extensive and comprehensive stock is constantly kept on hand here, and includes engines and boilers, steam pumps, injectors and ejectors, steam and vacuum gauges, engineers' tools, wrenches of all kinds, die-plates, stocks and dies, pop safety valves, iron and brass pipe and fittings, cylinder engine and compression cups, feed-water heaters, belting, packing and hose, Jenkin's valves and packing, lubricating oils and compounds, asbestos goods and hair felt, grate bars, flue brushes and scrapers, diamond back files, brass polish, steam appliances of all kinds and engineers' specialties generally. Rubber goods of every description for mechanical purposes are made to order, likewise, at short notice, and every article leaving this reliable concern is warranted. The prices prevailing, too, are maintained at the lowest consistent figures, liberal terms being quoted to the trade, and all orders for anything in the line above noted are promptly attended to. This business was established in 1801, by Robert Barbour, and in 1828 passed into control of his son, John Barbour, who in 1865 took into partnership his son, E. R. Barbour, when the present firm-name was adopted, and under this style it has since been conducted without change, although the senior partner was removed by death in September, 1888. Mr. E. R. Barbour, who is now the sole proprietor, is a gentleman of middle age and a native of this city. He is a man of practical skill and many years' experience, active and energetic, and is well and favorably known both in business circles and in private life. He is a member of the Masonic Order and other societies, and is one of Portland's solid citizens.



**M**ANSON G. LARRABEE, Drygoods, Etc., No. 246 Middle and No. 488 Congress Streets.—Prominent among the leading drygoods houses of Portland is that of Manson G. Larrabee, general dealer in foreign and domestic drygoods, notions and fancy articles. This house, which is one of the leading in its line, was established by H. Staples, in 1875, the present proprietor succeeding to the control in 1887. The premises occupied, which comprise two floors and a basement, 20 x 90 feet in dimensions, are elegantly fitted up and contain a large and carefully selected assortment of everything comprehended in this branch of mercantile activity, from the cheapest muslins to the finest dress fabrics, while the lowest figures compatible with first-class value and honorable business methods at all times prevail. The extensive stock includes beautiful silks, satins, velvets and other fine dress goods and trimmings in great variety, underwear, corsets, laces and embroideries, umbrellas, fans, gloves, hosiery, notions, toilet articles, ornaments and everything in the line of fancy drygoods, cottons, calicoes, prints, gingham, sheetings, blankets, toweling, table covers, household specialties and domestic staple drygoods of every description. Seventeen experienced clerks are employed and all orders are promptly filled. The trade of the house is both wholesale and retail and extends to all parts of the State. Mr. Larrabee is a native of Boston, but has spent most of his time in Portland for the past ten years. He is a young man of energy and enterprise as well as entire probity in his dealings, and is thoroughly experienced in this business in all its details.



**F**REEMAN BROTHERS, Manufacturers of Ladies' and Misses' Fine Shoes, No. 29½ Plum Street.—One of the leading establishments in this city engaged in the manufacture of ladies' and misses' fine shoes is that of Freeman Bros., located at No. 29½ Plum Street. This successful enterprise was inaugurated by the Walker-Wright Manufacturing Company, in 1888, which was succeeded by C. J. Walker & Co., in 1889, the present firm taking possession Aug. 1st, 1890. This house has gained an enviable reputation for the excellence of its products, and its trade is constantly increasing. The premises occupied comprise four rooms, 65 x 100 feet in dimensions, fully equipped with fine McKay machinery and employment is furnished to sixty skilled operators. The capacity of the factory is 420 pairs of shoes per day. The members of the firm are experts in the trade, and authorities on leather, and select their skins, findings and materials with the utmost care. Their make of ladies' fine shoes have no rival in the market for style, ease and durability. They employ the most skillful cutters and their fashionable styles of ladies' and misses' fine shoes are in constantly growing demand. The output is handled principally by C. J. Walker & Co., on Middle Street, well-known jobbers and wholesale dealers. The members of the firm, Messrs. Herbert P. and Eben H. Freeman, are both natives of Saco, Maine, and are well known and respected citizens, prominent in business and financial circles.



**I**RA F. CLARK & CO., Clothiers, Hatters and Furnishers, No. 482 Congress Street.—The well-known and popular house of Ira F. Clark & Co., dealers in clothing, hats, caps, and gents' furnishing goods, was established ten years ago by Mr. Ira C. Clark, and at his death, which occurred in 1890, Mr. Charles H. Redlon and John H. Hannaford, the present proprietors, succeeded to the control. The premises occupied comprise the first and second floors and basement of the building located at No. 482 Congress Street. The spacious salesroom is lighted by large plate glass show windows, and the interior appointments embody all the modern ideas of elegance, convenience and utility. The general stock is on a scale of munificence to suit the premises. Here can be found everything requisite for a gentleman's wardrobe, suits, overcoats, (spring, fall and winter,) trousers, vests, negligee coats, lounge and smoking jackets, dressing robes, hats, (silk, soft and derby,) traveling and other caps, shirts of all kinds and for every season, underwear, neckwear, hosiery, handkerchiefs and the thousand and one useful and ornamental articles which go to make up a gentleman's outfit. The goods in each department are carefully selected and embrace all the latest and most fashionable styles, newest novelties and best makes. Nine experienced clerks and salesmen attend to the wants of the numerous and highly desirable patronage, and the general business is both extensive and prosperous. Mr. Redlon is a native of Maine and is recognized as one of the leading merchants of the city.



**F**D. WINSLOW, Manufacturer of Calf, Sheep and Lamb Roll Skins, Dealer in Fleece Wool and Wool Skins, Office, Corner Portland and Alder Streets.—Among the time-honored and representative houses in this city we find none bearing a higher reputation than that of F. D. Winslow, which was established in 1847 by Messrs. Hart & Co., the present proprietor succeeding to the control in 1887. He was employed by Hart & Co. for twenty-one years previous to establishing this business. The premises occupied comprise a three-story building, 50 x 90 feet in dimensions, fitted up throughout with every convenience for facilitating the operations of the trade, while employment is furnished several assistants. This concern manufactures extensively calf, sheep and lamb roll skins, and deals in fleece, wool and wool skins. Skins are properly finished here, the capacity being about fifty dozen per week. The tanning is done in Hallowell, about sixty miles from Portland, and the skins are shipped to this factory and finished. This house supplies the cotton mills all through New England with skins, and the russet leather linings for shoes finished here are in great demand by the trade. A large assortment of fleece wool and wool skins is also carried in stock. The wholesale trade is promptly supplied on the most advantageous terms and lowest market prices. Mr. Winslow is a native of Limington, Me., but has been a resident of Portland since 1861, and is a business man of push and ability.





**CANAL NATIONAL BANK.**—The Canal National Bank, of Portland, was chartered originally as the Canal Bank, and was reorganized under the national banking laws, in 1865. It is, indeed, one of the old and honored landmarks of the city, for the entire mercantile and manufacturing community. Its watchwords have been prudence and economy. Its principal characteristics are ample capital, good connections, unlimited backing, the confidence of all in commercial circles and the highest standing in the financial world. The management has ever been characterized by cautious enterprise and vigorous conservatism. The Canal National does a regular legitimate banking business in deposits, loans, collections and exchange; receives the accounts of banks, bankers, manufacturers and merchants on the most favorable terms, remits collections at the lowest rates, and renders thorough satisfaction to all its patrons. The report of the condition of the bank, made May 4, 1891, showed the following facts and figures, to wit: capital stock paid in, \$600,000; surplus fund, \$120,000; undivided profits, \$194,180; individual deposits, \$472,899.97. The officers and directors of the Canal National Bank are as follows, viz.: President, W. W. Thomas; vice-president, Elias Thomas; cashier, George C. Peters. Directors: W. W. Thomas, F. W. Bailey, John N. Lord, Elias Thomas, Francis Fessenden, F. R. Barrett, B. C. Somerby. The president, Mr. W. W. Thomas, is a native of Portland and one of its best-known citizens and most successful financiers. He has been connected with the bank for full fifty years, promoting its interests with sagacity, discriminating judgment and great success. The vice-president is a son of the preceding and a prominent wholesale grocer here, while another son, Hon. W. W. Thomas, Jr., is the American minister to Sweden and Norway. The cashier, Mr. George C. Peters, is also a Portland man, born and bred, who has been in the bank for the past thirty-eight years and is an accomplished and expert official.



**H. LITTLE & CO.,** (Successors to Duncan Brothers & Co.,) Manufacturers of Lubricating Oils, High Grade Mineral Products a Specialty, Nos. 210 and 212 Commercial Street.—A thoroughly representative house in Portland is that of Messrs. F. H. Little & Co., (successors to Duncan Brothers & Co.,) the well-known manufacturers and wholesalers of cylinder and machinery oils, at Nos. 210 and 212 Commercial Street. The business was originally established in 1885, by Messrs. George F. and Henry E. Duncan, as Duncan Brothers, and, in 1886, Mr. Frank H. Little was admitted to partnership. About a year ago Mr. Little succeeded to the business, under the firm-style of F. H. Little & Co., the "Co." being nominal. Mr. Little has had charge of the manufacturing department for many years and is thoroughly conversant with the best methods of production and the requirements of the trade everywhere. The business premises comprise a three-story building, 50 x 150 feet in dimensions, with large tank capacity and every convenience for handling and storing the immense and valuable stock that is here carried. The oils offered by this firm have from the first been recognized as the best that can be used for cylinder, engine and machinery work, while they are all guaranteed pure, and are maintained at the highest standard of excellence, for which this house has always been noted. Their lubricants are the outcome of the demand of machinery users for an article that would effectually prevent wear and tear and give the best results with the greatest economy. They are warranted not to gum nor to contain any acid or deleterious substance. They require less attention and last much longer than anything of the kind on the market. The trade of the house in these valuable specialties has developed to great proportions, including among its customers many leading mill and factory corporations, railway and steamship companies, steam users, manufacturers and dealers throughout all the New England States. A corps of talented salesmen represent the interests of the house upon the road and all orders are filled promptly and at terms and prices which are invariably satisfactory to the trade. Mr. Little is known and honored as an expert authority in the oil trade and as an enterprising, reliable business man, with whom it is always pleasant and profitable to deal.



**JOHN J. FRYE,** Manufacturer of Steel and Iron Plows and Mowing Machines, Office and Salesroom, Nos. 21 and 23 Preble Street; Foundry, No. 169 Green Street.—Mr. Frye is widely and deservedly prominent as the largest manufacturer of steel and iron plows, cultivators, harrows, horse-rakes and agricultural tools, while making a specialty of Frye's new model mower. The business was founded in 1837, by Mr. Isaiah Frye, who was succeeded by his son, the present proprietor, in 1866. The premises occupied for trade purposes comprise a three-story building, 40 x 120 feet in dimensions, giving ample accommodations for supplying the most extensive demand. The plows here manufactured are widely preferred by farmers as regards both shape, finish and execution, to all others in the market. These plows cover the entire wide field of demand, are made after patterns that have been satisfactorily subjected to the severest tests of agricultural operations, and are in every respect the handiest, strongest, most durable plows in the world. The styles embrace Frye's improved steel plow, Frye's iron plow, Frye's new A. B. plow, Frye's champion swivel plow, etc. Frye's new model mower is made for either one or two horses, and is the best in use. Other specialties of this house are the Thomas tedder, Royal self-dump rake, National horse rake, Royal lawn mower, new iron lever fodder cutter, Belle City fodder and ensilage cutter, Frye's iron frame cultivator and horse hoe combined, Frye's new horse hoe, Frye's coultter harrow, Markham's Yankee spring tooth cultivator, McKenney corn planter and fertilizer attachment—a perfect working machine—W. A. Holt's corn planter—"king of the field"—"Peerless" seeders, etc. The brand of this house on a plow or harrow has become a passport in all lands to unhesitating confidence. Mr. Frye is a native of Maine, and known and honored as an expert authority in his branch of industry and one of Portland's representative manufacturers.



**NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY**, Post Office Square, Boston, Mass., V. Richard Foss, General Agent, Nos. 16 and 17 Oxford Building.—This old and honored company is represented in Portland by Mr. V. Richard Foss, as general agent for the State, with headquarters at Rooms Nos. 16 and 17, Oxford Building, Middle Street. It was chartered in 1835, organized in 1843, and opened its Portland agency some forty years ago. It has ever been regarded as a great national institution, a financial bulwark to the widow and fatherless and a no less desirable corporation in which to place money as a splendid financial investment. It issues policies of all kinds under the non-forfeitable laws of Massachusetts, including life-rate endowments and ordinary endowments, while its policies are plain and simple, clear of all burdensome conditions, and offer absolute security to the policy-holder. It makes an annual distribution of surplus, in cash, on every policy, while its condition is clearly shown by the statement made December 31, 1891: assets, \$19,837,178.25; number of policies outstanding, 29,829; amount of same, \$87,356,297. Liberality and equity in its relations with policy-holders have always been the governing principles of this company, and the conditions of its policies in regard to limits of residence and travel are of the most liberal description. Its officers and directors are among the best-known citizens of Boston, to wit: President, Benjamin F. Stevens; vice-president, Joseph M. Gibbens; secretary, S. Franksford Trull; assistant secretary, William B. Turner; actuary, Walter C. Wright; medical examiner, John Homans, M. D.; counsel, William C. Endicott, Alfred D. Foster; directors for 1892: Charles U. Cotting, Joseph M. Gibbens, Warren Sawyer, William T. Hart, William C. Endicott, Alfred D. Foster, Thomas Sherwin, William H. Wilder, Richard Briggs, Benjamin F. Stevens. Mr. Foss, the general agent for Maine, has held that position since 1882, and is achieving a success granted to but few in this branch of enterprise. He is thoroughly informed as to life assurance and is highly esteemed in this community for his promptness, courteousness and business reliability.



**PREBLE HOUSE**, J. C. White, Proprietor, Congress and Preble Streets.—Travelers visiting a city, largely estimate its importance and its progress by the merits of its hotels; and Portland has been all the more highly rated by reason of the credit reflected upon it by the "Preble House," an hotel of which Maine is, and any other State might well be proud. This famous old house, which was built upon the site of the old residence of Commodore Preble of the United States Navy, was first opened in 1859, and early obtained an enviable notoriety, though its palmy days date from the year 1891, when the proprietorship became vested in Mr. J. C. White, a gentleman who is possessed of the essential qualifications of a successful host in an unsurpassed degree, and to whom is due the entire credit of making the hotel what it is, the leading one in Portland. The building itself, which is a substantial brick one of four stories, with a superficial area of 125 x 130 feet, is a model structure for such a purpose, its 150 rooms, which are built from a plan rendering them all light and airy, including a dining-hall, which is capable of giving accommodation to 200 people at one sitting; while every possible convenience realized a generation ago was originally provided for, and every modern one has since been added, inclusive of electric lighting and each approved innovation. The house is appointed in the best manner, and furnished in sumptuous style; while a watchful solicitude for the comfort and convenience of guests in every minute particular is consistently shown; and the hotel is one which receives, as it well merits, the most sincere and ungrudging encomiums of those who have made it their temporary abode, or who have tested its unrivaled cuisine. The hotel is conducted on the American plan, the rates being from \$2.50 to \$4.00 per day, which is made inclusive of luxurious fare and unremitting attention. A staff of sixty-five employees is engaged in the manifold duties involved in the keeping of the place in that orderly style for which it is distinguished. The sole proprietor is now Mr. J. C. White, who was born in Cohasset, Mass., and is a young man who is widely and highly popular throughout this State.



**JONES, CARTLAND & CO.**, Manufacturers of Ladies' and Misses' Kid Button Boots, Nos. 105, 107 and 109 Middle Street.—Among the several enterprises in Portland that, during the last decade, have become closely identified with the great boot and shoe industry, a leading place is occupied by Messrs. Jones, Cartland & Co., carrying on their operations at Nos. 105, 107 and 109 Middle Street. The manufactures of this progressive house consist chiefly of ladies' and misses' kid button boots, and in order to maintain these at that uniformly high standard of quality and make for which they are now freely recognized in the trade the firm exercise scrupulous care and sound judgment born of long and varied experience, in the selection of the various materials used, and have, moreover, adopted all the latest improved methods of manufacture, appliances and labor and time saving devices; with the result that they are enabled to compete to distinct advantage with rival houses, alike as to price and the prompt fulfillment of orders. The business was established by the present proprietor, Mr. T. P. R. Cartland, in March, 1887, since which time its operations have been characterized by a marked development in both volume and scope, until a trade is now controlled reaching among jobbers all over the United States and aggregating an annual turnout of 102,000, 60 m cases of ladies' and misses' boots of the most superfine grades of quality. The factory is contained in three upper floors and one floor adjoining, each 83 x 96 feet in size, furnished with an elaborate plant of modern machinery, appliances and accessories pertaining to the industry; steam-power being the motive force used and an average of ninety skilled operatives there employed. Of the able and experienced proprietors, who are gentlemen of middle age, Mr. Cartland is a native of Brunswick, Maine, but has lived here since five years of age, being now a prominent member of the Masonic Fraternity.





**IRA C. STOCKBRIDGE**, Music Store, Sheet Music, Music Books and Musical Instruments, No. 540 Congress Street.—Mr. Ira C. Stockbridge, as a dealer in violins, guitars, brass and stringed goods of all kinds, has done much to foster and promote a love for the charming accomplishment of music in this community. An experience of about eighteen years has enabled this house to bring exceptional knowledge to the business. The premises occupied comprise a store, 20 x 90 feet in dimensions,

which is at all times stocked to repletion with the best makes of violins, guitars, brass and stringed instruments of all kinds, sheet music, music books and musical instruments, strings, harmonicas, music rolls, folios, musical merchandise, trimmings, leather cases, foreign editions, Peter's, Litolf's, and other cheap editions, together with instruments to let. The relations sustained by this house with manufacturers of the highest repute enable it to conduct all branches of the business under the most favorable auspices and to grant its customers every advantage known to the trade. Prospective buyers will invariably find at this reliable establishment the best makes of instruments from which to choose, all offered at prices that defy successful competition. Mr. Stockbridge has inaugurated a series of entertainments for the delectation of the public, which are given every season and which are of a strictly high-class character. The tenth season of these entertainments is now in progress and includes such a programme as October 14, a grand opening, with Mme. Lillian Nordica and Signor Gallassi in the cast. October 29, a grand concert by Mlle. Clementine De Vere, with Signor Italo Campanini and others. November 14, the Austrian Juvenile Band, with forty musicians and twelve soloists. December 10, concert by the New York Symphony Company, with Mr. Walter Damrosch as conductor. January 6, the Whitney-Mockridge Company. January 14, the New York Metropolitan Orchestra, with sixty-five musicians and Anton Seidl as conductor. January 23, a lecture by Sir Edwin Arnold. A grand concert will be given later by Miss Mary Howe, which will include Miss Maud Powell, the famous violinist. March 30, 1893, the Boston Symphony Orchestra, with Mr. Arthur Nikisch as conductor. May 10 and 11, two illustrated lectures by Mr. John L. Stoddard, with many others equally as fine. Anyone can order tickets for any of these entertainments and secure half fare on railroads by presenting their ticket to the station agent. Mr. Stockbridge is a native of Freeport, Me., and is a prominent member of the F. and A. M. In commercial circles he enjoys a high standing, due to his sterling worth and the business principles which he has strictly followed in the conduct of his affairs.



**DENNIS TOBIN**, Dealer in Coffins, Caskets, Robes, Plates, Etc., No. 241 Federal Street, Next Door to Perry House.—Foremost among the best-known and oldest-established undertakers of Portland stands Mr. Dennis Tobin, who enjoys an enviable reputation in this community as a leading exponent of his profession. In 1878 he embarked in his present enterprise on his own responsibility, and has since enjoyed a most prosperous and successful career, having built up a large and permanent trade.

For the past twelve years he has also been coroner for Cumberland County, and since 1883 superintendent of Calvary Cemetery. The premises located at No. 241 Federal Street, next door to the Perry House, comprise an apartment having the spacious dimensions of 20 x 60 feet, handsomely and conveniently appointed and arranged throughout, while up-stairs is a commodious storeroom containing a fine sample stock of everything in the line of undertakers' goods, which are sold at the lowest possible prices. Mr. Tobin deals in all kinds of caskets, coffins, robes, plates, burial cases and general funeral furnishings of every description, and he is at all times prepared to give the promptest attention to all calls, day or night, while the considerate and conscientious manner in which he performs all the duties naturally incident to such sad occasions, renders his services peculiarly valuable and much sought after. He has in his employ three competent and efficient assistants and owns two hearses, while he furnishes all the necessary articles requisite for funerals and takes entire charge from the house to the grave. His warerooms are connected by telephone with all parts of the city, and his residence is at No. 38 Portland Street. Born in St. Johns, N. B., he has resided here from his earliest infancy, and since embarking in business as a practical embalmer and undertaker, he has achieved an enduring success.



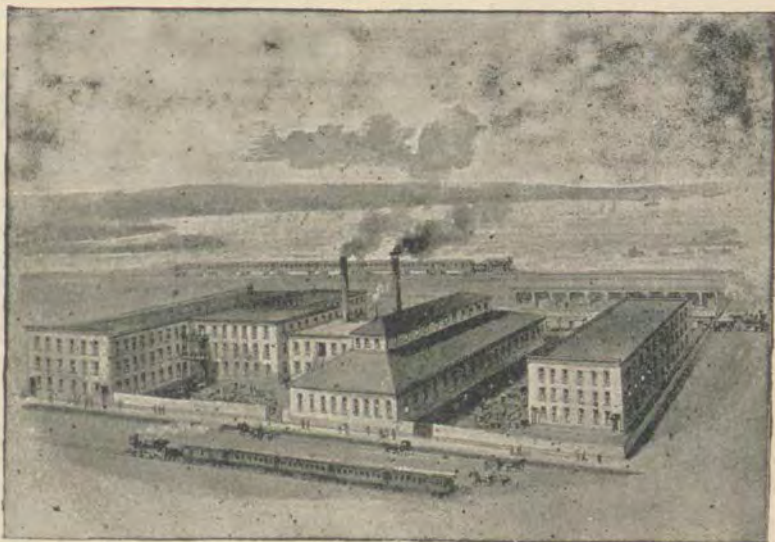
**BARKER MANUFACTURING COMPANY**, Oldest and Largest Manufacturers of Canning House Machinery in the United States.—The Barker Manufacturing Company of this city are the oldest and largest manufacturers of canning house machinery in the United States. They are prepared to supply packers with anything they may need, at reasonable rates, their prices being distinctly low, merit of production considered. They have excellent facilities for turning out all classes

of machinery and appliances for the purposes indicated and can execute orders for anything in this line, at shortest notice. The premises occupied by them as office and factory, in this city, are commodious, ample and well equipped. They have lately added to their list of machines a new can labeling machine, which is a great success, putting the labels on the cans at the rate of one a second or as fast as the cans can be fed to the machine. All orders receive immediate attention, and perfect satisfaction is assured, the work turned out here being of a very superior character. This business was established in 1880, by Volney Barker, who died in 1884, when the present company was formed, and at present his son, P. L. Barker, is at the head of the concern. He is a young man, active and energetic, and was born in this State. He is a man of skill and experience, thoroughly conversant with the wants of packers, and under his efficient management the business of the Barker Manufacturing Company, which extends throughout the country, is steadily increasing.





**PORTLAND STOVE FOUNDRY COMPANY**, Manufacturers of Furnaces, Ranges, Stoves, Sinks, Hollow Ware, Etc., Kennebec Street, Foot of Myrtle Street.—There is no more influential, typical representative of the American stove industry than the Portland Stove Foundry Company, of this city. The industry was inaugurated in 1877 by Mr. F. M. Lawrence, and in 1880 the present company was incorporated under the laws of the State of Maine, with a capital of \$75,000. The executive officers are F. M. Lawrence, treasurer; Arthur P. Howard, secretary. The development of the business has had few parallels in the trade, largely due to the impressive fact that its officers are practical stove founders, know what the public want, and are enabled to supply the same by reason of their vast resources and magnificent facilities. The plant of the company is situated on Kennebec Street, foot of Myrtle, on the line of the Portland & Rochester Railroad, and covers a ground area of 150 x 250 feet, on which are erected five different buildings. The foundry is fitted up with the most improved machinery, as are also the pattern and tin shops, while the warehouse is a three-story building, 50 x 140 feet, giving an abundance of room for supplying the most extensive demand. A force of sixty skilled hands is constantly employed, and the machinery is operated by steam-power. This company controls the most popular patterns of stoves on the market; its officers have solved the most difficult problems involved, and have introduced exclusive improvements which insure the greatest heating power upon the lowest consumption of fuel, coupled with convenience, durability and beauty. Their "Atlantic" stoves and ranges are all of heavy castings, fitted, trimmed and finished in the most complete and handsome manner, and recognized by the trade to be the best sellers and to give the most perfect satisfaction of any on the market. Their ranges are models, and the best adapted to the exacting requirements of families in all circumstances. Their "Atlantic" Coal Furnace and Combination Heater, lately introduced, embodies the great principles of perfect ventilation, thorough combustion, ease of management and magnificent heating capacity, and are in satisfactory use in many of the finest private residences and public buildings in Portland and throughout the land. A splendid stock of these specialties, also wood and coal furnaces, heating and cooking stoves, and a full line of sinks and hollow ware is constantly carried, to the end that no delay may be experienced in the filling of orders, and a corps of talented salesmen represent the interests of the house upon the road. The products of the company are in large and increasing demand throughout all the New England and Western States, and substantial inducements are offered to the trade as regards both reliability of goods and liberality of terms and prices. Mr. Lawrence, the treasurer of the company and founder of the house, is a native of Castine, Me., in the active prime of life, while Mr. Howard, the secretary, is a Portland man by birth and education. The qualifications of these gentlemen are of the highest order, and they unite large practical experience with sound judgment, fine executive ability, and progressive energy and enterprise.



**THE MUTUAL LIFE INSURANCE COMPANY OF NEW YORK**, Richard A. McCurdy, President; Jas. W. Fitzpatrick, General Agent; Oxford Building, No. 183 Middle Street.—This is the oldest life insurance company in the country and the largest in the world. It was incorporated April 12, 1842, and began business on February 1, 1843. The following, its assets from 1845 to 1891, will show the phenomenal growth of the company: 1845, \$97,490.34; 1855, \$2,850,077.56; 1865, \$12,235,407.86; 1875, \$72,446,970.06; 1885, \$103,876,178.51; Jan. 1, 1886, \$108,908,967.51; Jan. 1, 1887, \$114,181,963.24; Jan. 1, 1888, \$118,806,851.88; Jan. 1, 1889, \$126,082,153.56; Jan. 1, 1890, \$136,401,328.02; Jan. 1, 1891, \$147,154,961.20. The Mutual Life Insurance Company of New York has paid over \$300,000,000 to its policy-holders. The Portland office of the company, located in the Oxford Building, No. 183 Middle Street, is under the management of Mr. James W. Fitzpatrick, who is general agent for the State of Maine, and has held this position since Oct. 1, 1887. The branch has been established here for the past forty-five years. Mr. Fitzpatrick possesses an expert knowledge of life insurance matters, and in him the Mutual Life has an able, popular representative. He is at all times pleased to furnish the fullest information regarding his company, and has won hosts of friends by his promptness, business ability, and sterling traits of character.





**BYRON GREENOUGH & CO.,** Furs, Hats, Caps, Robes and Gloves, No. 234 Middle Street.—The oldest house in the whole State of Maine and in New England engaged in the wholesale handling of furs hats, caps, robes and gloves, is that of Messrs. Byron Greenough & Co., located in this city at No. 234 Middle Street, whose name is freely recognized as a synonym for all that is par excellence in the various goods dealt in, alike as to lateness of style, correct fashion, uniformly superior quality and high-class finish. This responsible undertaking was founded as far back as 1821; the original proprietor having since died. Forty years ago, Mr. A. L. Gilkey and afterward Mr. P. C. Manning were admitted into the business and in April, 1870, the present firm was formed, Mr. H. M. Maling becoming a member, and Mr. Greenough's interest was purchased, these three gentlemen now constituting the sole proprietary management. The whole of the fine furs, seals and garments handled are either of direct importation or are procured at first hand from the leading sources of supply in this country upon the most advantageous terms, and thus the firm are enabled to offer to large consumers some substantial inducements, as to price, quality and prompt delivery. During the extended period of its standing, the house has enjoyed a steady and continuous prosperity; each succeeding year witnessing a material development in the volume and scope of its operations, until a trade of considerable magnitude and influence is now controlled reaching throughout the whole of the New England States at wholesale only; five active travelers being retained to represent the house among customers and give the promptest effect to their orders and detailed instructions. The premises utilized consist of a building of four floors and a basement, each 25 x 110 feet in area, well fitted and arranged throughout for the systematic conduct of the important business carried on. A heavy stock of rich furs, fine hats, caps, robes, gloves, outdoor garments and seal goods is always on hand and eight competent assistants are there regularly employed. The experienced proprietors are all natives of Maine and are gentlemen now of middle age.



**UNITED STATES HOTEL,** Foss & O'Connor, Proprietors, Monument Square, Congress, Federal and Elm Streets.—The United States Hotel, at Portland, occupies the most eligible location in the city, being directly central to the business heart of the town, fronting on both Congress, Federal and Elm Streets, and Monument Square; within easy reach of depots and boat landings, and is convenient alike to the permanent patron, the commercial tourist and the transient guest. It was opened seventy-five years ago, as the Cumberland House, and has been repeatedly enlarged until it is now five stories in height, 150 feet square, and contains 150 rooms. No luxury afforded in situation, surroundings, modern conveniences or management in any hotel is lacking at the United States. The present proprietors, Messrs. Foss & O'Connor, succeeded to the control in 1880, and immediately placed the hotel upon a solid and substantial footing. The rooms are elegantly furnished, every safety is provided in case of fire, while as regards sanitary arrangements the United States is unrivaled. The cuisine of the house is worthy of special mention, being under the most experienced management. Rates are from \$2.00 to \$2.50 per day. The United States is headquarters for commercial men, who are unanimous in commending its management. The proprietors, Messrs. F. L. Foss and Peter O'Connor, are natives of Maine, who are winning a reputation as hotel men which places them far beyond the requirements of praise.



**PORTLAND STONEWARE COMPANY,** Winslow & Co., Proprietors, Manufacturers of Fire Brick, Shapes and Tiles, Etc., Red Land Tile for Under-draining; Factory, Deering's Bridge.—This company are extensive manufacturers of fire brick, shapes and tiles, fire clay, fire mortar, Kaolin, and the celebrated Portland vitrified salt-glazed drain and sewer pipe; also, terra cotta vases, flue linings, chimney tops, stoneware, and the improved combined smoke-jack for railroads. The facilities of this company for manufacturing the best quality of goods are not excelled anywhere, while the guarantee that goes with all products is proof of the care in workmanship and the reliability of stock used in their manufacture. The business was founded in 1868, by Messrs. J. N. and E. B. Winslow, upon a small scale, and was gradually enlarged in its scope and facilities until 1880, when the premises were destroyed by fire. The proprietors at once set about rebuilding, and soon erected their present works, which are a credit to their energy and enterprise and an honor to the city. The two factories contain four stories each, 175 x 66 feet in dimensions, and has twenty-six kilns, forming the largest and best-equipped sewer pipe and fire brick works in New England. The location is especially desirable, fronting on Back Bay, with fine wharfage facilities, and steady employment is given to 250 skilled and expert hands. Portland vitrified salt-glazed sewer pipe shows on fracture a dark red body. It is more attractive in appearance than ever before, and will be found fully up to the high standard of excellence which the proprietors have ever maintained for perfect shape, smoothness, hardness and great strength. The Portland fire brick and terra cotta goods are absolutely unsurpassed by any similar products in the market. This company are now making a specialty of their improved vitrified glazed stoneware smoke-jacks for locomotive engine houses, which are warranted indestructible. Large numbers are in use by the Pennsylvania, the Michigan Central, the Grand Trunk, the Old Colony, the Fitchburg, the New York & New England, the Boston & Albany, the Boston & Maine, the Maine Central, the Illinois Central, the Portland & Ogdensburg, the Chicago, St. Louis & Pittsburg, the Intercolonial, the Kansas City, Fort Scott & Gulf, the Kansas City & Omaha, the Concord, the Mexican Central and other railroads too numerous to mention. The Messrs. Winslow are Portland men by birth and training, and expert and practical manufacturers.





**PORTLAND COMPANY**, Engineers and Boilermakers, Locomotive, Marine and Stationary Engines and Boilers, and all Kinds of Machinery, Etc., No. 58 Fore Street.—The steam-engine is, in this era, the most perfect piece of mechanism on the face of the earth. Skill and science have both been utilized to the utmost, and yet among the multitude of manufacturers it is well to pause and endeavor to weigh the comparative merits of the various styles and select upon a critical basis of merit. There are some houses in this country that have achieved a solid reputation for the superiority of their engines, and fully live up to it. Such a house is that of the Portland Company, known and honored all over the world as manufacturers of locomotive, marine and stationary engines and boilers, and all kinds of machinery, with headquarters at No. 58 Fore Street, near Grand Trunk Railway depot. This company was incorporated August 8, 1846, with a capital of \$300,000, and now has the largest plant of the kind in New England, covering eight acres of ground, with a fine water-front and railway facilities, and gives steady employment to 350 skilled hands. The works comprise an iron foundry, car wheel foundry, brass foundry, blacksmith and forging shop, pattern-shop, machine-shops, locomotive-shops, tankshop, copper and tin working shop, besides departments for drafting, painting, finishing and carpenter work. These magnificent facilities enable this company to contract for, make and erect steam-engine plants complete from the boiler and engine to the pulleys and shaftings, ready for use, and to guarantee the prompt and perfect fulfillment of all orders. They are also prepared to take contracts for light iron and wooden bridges, for draws and country roads; for iron buildings, iron columns, sheet iron, tin and copper work of any desired form, while they manufacture improved steam tilt hammers, heavy boiler plate bending rolls, hydraulic presses, marine and stationary boilers, tanks, iron smokestacks, freight and dump cars, snowploughs, corn cooking retorts, chilled car wheels, iron and composition castings, shafting, pulleys, gears, agricultural and pulp mill machinery. The company has at present in process of construction four large pulp digesters, each weighing 20 tons, for the Howland Falls Pulp Company of Howland Falls, Me., they having furnished the H. F. P. Co., with two in the spring. This company is also making a digester weighing about 25 tons for the Bangor Pulp Co., to replace the phosphor-bronze ones, which recently exploded with such disastrous results at Orono, Me. All kinds of heavy and light machinery, steamboat and boiler repairs, are promptly executed and in a workmanlike manner, and prompt attention is given to pattern-making, and to the preparation of plans, specifications and estimates. The marine work of this company is especially first-class in character, both as regards design and workmanship. Particular attention is given to compound and triple compound engines and condensers, while first-class marine engines are manufactured and guaranteed to give satisfaction. The machinery for the large steamers, "Cumberland," "State of Maine" and "Portland," was built by this company, and has been the admiration of all practical men for excellence of design and construction, while the fleet of porgie boats on our coast, bear with them evidences of this company's skill and workmanship. The Portland governor is an important patented improvement in steam-engine governors, which has been in successful operation for a number of years on engines, driving machine-shops, refineries, electric-light plants, sawmills and rolling-mills, and is recommended as the best governor on the market for durability, fine governing and economy in steam consumption. This company makes locomotives of all descriptions for switching purposes, and for freight and passenger service. The best of material only is employed, and every part is fashioned and put together with the greatest accuracy and care. Every locomotive is severely tested before shipment, and is guaranteed to give satisfaction. Prices are at bed-rock, and, quality considered, are the cheapest quoted by any similar institution in the land. This company are also sole agents and manufacturers for New England of the "Complete Combustion Boiler," and are now manufacturing several to fill contracts in Chicago. They have built a Manning boiler of 300-horse power to furnish the steam required at the Massachusetts Charitable Mechanics Association Exhibition in Boston this fall. They are agents and manufacturers for the United States of Newcomb's Car Replacer, a new car replacer, which has recently been brought out for use on electric and horse railroads which has met with the approval of all who have had the opportunity of testing its merit, as it will re-rail any electric or horse cars in five minutes, or sooner, according to the nature of the road surface; and extensive manufacturers of iron and composition castings. The annual output of this company aggregates one million dollars in value, while its services and products are in demand in all parts of the civilized world. There has recently been added to the plant of this company several new and costly machine tools for the more perfect construction of its manufactures; among others a 25-ton electric traveling crane for the boiler-shop—large Slotting, Planing, Boring and Turning machines, etc. The officers of this company are as follows: F. C. Payson, President; James E. Greensmith, General Manager, and Byron D. Verrill, Treasurer. The present officers of the company are all young men of energy and experience, and well fitted to carry on the affairs of a company doing a business of such a varied and important character, and requiring a thorough supervision in all its minutest details.



**F. GILKEY**, Commission Merchant and Merchandise Broker, No. 227 Commercial Street.—One of the foremost houses in the commission trade in Portland is that of Mr. L. F. Gilkey, which was established in 1888. His office and sample rooms are located at No. 227 Commercial Street. Mr. Gilkey does an extensive commission business in provisions and canned goods, large consignments received daily from all parts of the country. He keeps constantly on hand a fine line of samples, sells to wholesale dealers only and consignments are quickly disposed of, prompt returns being made in every instance. Every facility is at hand for filling orders promptly and for granting patrons every possible advantage. Mr. Gilkey is a native of Searsport, Maine, and was for twenty years a sea captain before engaging in this business.





**CHAPMAN BANKING COMPANY**, Financial Agents and Dealers in Choice Investment Securities, No. 187 Middle Street.—The Chapman Banking Company, of which the proprietors, Messrs. C. C., Charles J. and Robert Chapman, were engaged in the grain commission business in this city for thirty years previous to October, 1890, when they formed the present company and opened their present offices, on the ground floor of Oxford Building, No. 187 Middle Street. They do a general banking business, allowing interest on deposits, act as financial agents in the purchase and sale of bonds and securities, and are constantly seeking sound and reliable investments for their large class of clients. No more careful, well-posted or reliable firm can be found engaged in this business. They have responsible correspondents in New York and Boston, and their extended and influential connection enable them to secure much "inside" information of incalculable benefit to investors. The Messrs. Chapman are natives of Maine. Messrs. C. C. and C. J. Chapman are members of the firm of Norton, Chapman & Co., millers' agents, of this city. All are known and honored in commercial and financial circles.



**PORTLAND BEEF COMPANY**, Commission Merchants in Swift's Chicago Beef, Mutton, Pork, and Smoked Provisions, H. B. Peters, Manager, Nos. 336 and 338 Commercial Street.—Within a comparatively brief period, the firm of G. F. and E. C. Swift, of Chicago, have built up a prestige and popularity that extends not only from shore to shore of the American continent but also to the nations of Europe; and to-day they take the lead of all other concerns in handling dressed beef. This firm slaughter **cattle** in Chicago and ship the dressed beef in refrigerator cars to all the principal cities of the East, where it arrives as sweet and fresh as on the day it was killed, with no perceptible loss in weight, and can therefore be sold at a less price to the consumer than when sent on the hoof. The Portland Beef Company, at Nos. 336 and 338 Commercial Street, are commission merchants in Swift's Chicago beef, mutton, pork and smoked provisions and have been in successful operation since 1881. The premises occupied comprise a two-story building, 40 x 150 feet in dimensions, which was erected specially for the business by the Messrs. Swift and is fitted up with all necessary conveniences, including a refrigerator holding 350 tons of ice and 150 head of cattle. It is undoubtedly the finest establishment of its kind in the State and dealers can always rely upon securing here the freshest and choicest beef, mutton, pork and provisions at rock-bottom prices. Nine carloads of beef and meat products are received every week and the trade is brisk and lively in city and country. Mr. H. B. Peters, the manager of the company, is a native of Portland and a young man of large practical experience, sound judgment and thorough business reliability.



**A. & J. H. TRUE**, Flour, Corn, Meal, Oats, Cotton Seed Meal, Linseed Oil Meal, Gluten Meal, Wheat and Rye, Rye Flour, Middlings, Bran, Graham, No. 202 Commercial Street.—By far the

largest and most influential grain, flour and feed business in Portland is that conducted by Messrs. S. A. and J. H. True, carrying on their operations from this city at No. 202 Commercial Street. This representative undertaking was established by the present copartners, Mr. Samuel A. True and his partner, Mr. John H. True, in 1883, and the steady and continuous prosperity they have since enjoyed and the distinct success they have achieved cannot fail to be regarded as a true indication of the excellent principles which govern every detail of the business, the honorable methods adopted, the scrupulous care—born of wide and varied experience—that is observed in the selection of supplies, and the sound ability that is at the helm of affairs and which enables the house to procure shipments upon such advantageous terms that underselling by any other responsible firm for equivalent qualities of goods is practically out of the question. The firm's operations comprise a wholesale trade, largely centered in Maine, New Hampshire and Vermont, as soundly established as the high reputation enjoyed; and it is now found necessary to maintain a spacious and fully-equipped warehouse, of three stories, each 40 x 120 feet in area, and a large storehouse of three floors, each 30 x 100 feet in size; a grain elevator being maintained in the rear, having a capacity of 40,000 bushels. A heavy and valuable stock is always on hand, of family and bakers' flour, corn, meal, oats, cotton seed meal, linseed oil meal, gluten meal, feed, wheat, rye, rye flour, bran, middlings, graham, grain of all sorts, etc., etc., sufficient in each line to meet all orders without delay. Of the able partners, Mr. S. A. True, who is a native of this city, was for twenty-five years a partner in the firm of Waldron & True, and represented Portland in the Legislature during 1881, being now a prominent member of the Masonic Fraternity. Mr. J. H. True, who was born in Bangor, Me., was for fifteen years a member of the firm of Marr & True, and with his partner enjoys the confidence and esteem of a large and influential circle of business and social acquaintance.







**J. L. BRACKETT & CO.,** Trunk and Bag Manufactory, Jobbers and Retailers, No. 265 Middle, and No. 240 Federal Streets.—Portland's representative establishment in the manufacture of trunks, valises, and kindred goods, is that of J. L. Brackett & Co., who have won an enviable reputation for the superiority of their productions, and built up a trade with all the principal points of the New England States. They are represented on the road by two experienced salesmen. Mr. Brackett, the

head of the house, has been engaged in his present line the past thirty years, and in 1871, with his present partner, organized the present firm, with the best of success. The premises occupied comprise a three-story and basement building, 20 x 90 feet in dimensions, and an upper floor of the building adjoining. The manufactory is on the upper floors; it is provided with all requisite tools and mechanical appliances and a force of skilled workmen are employed. Messrs. Brackett & Co. are manufacturers of trunks, traveling bags, valises, sample cases, handbags, ladies' pocketbooks and satchels. Messrs. J. L. Brackett and Geo. Lord are natives of Maine, and well known in the commercial world.



**A. ALLEN,** Manufacturer, Wholesale and Retail Dealer in Building Trimmings; Mill and Office Foot of Preble Street.—Mr. W. A. Allen is an extensive manufacturer of and wholesale and retail dealer in building trimmings, including posts, rails, balusters, brackets, moldings, door and window-frames, house and church finish; while mantels, sideboard and dado work are made to order; sawing, turning and planing of all kinds is promptly and skillfully performed; all kinds of work made to architects'

plans at lowest prices, and special attention is given to stairbuilding. The business has been in successful operation since 1875, and the trade reaches all parts of New England. The business premises comprise a three-story frame building, 50 x 87 feet in dimensions, and a yard adjoining for storage of lumber which measures 50 x 100 feet; while the equipment includes the latest improved wood-working machinery and ample steam-power, and a force of twenty skilled hands is constantly employed. The specialties of this house are absolutely unsurpassed for quality of materials, practical utility, fine finish and artistic workmanship, and are the embodiments of mechanical skill of the highest order of perfection. In many markets they are preferred to the production of any other house, and in this city they practically supplant all similar goods. A large assortment of finished stock is kept on hand. Mr. Allen is a native of Falmouth, Me., has resided in this city since boyhood, and is in the active prime of life; a member of the I. O. O. F., the I. O. R. M. and the K. of P.



**STEVENS & JONES CO.,** Wholesale and Retail Booksellers and Stationers, Under Falmouth Hotel.—

This company is one of the largest booksellers and stationers in the State, and are also deservedly prominent as publishers, printers, binders and blank book manufacturers. The business was founded over ninety years ago. In 1867, Messrs. Hoyt, Fogg & Dunham became proprietors, and were succeeded by the present firm in 1888. It is a popular shopping place for ladies, who patronize its church department for works of devotion, prayer-books, hymnals and Bibles. It has departments also for scientific, medical and agricultural works; maps, globes and guidebooks; books in fine bindings and illustrated works; sporting and yachting books, and out-door literature generally; juvenile books, and special counters for periodicals and novels. It is never without the last "new thing" in English, French or American literature. This house is also headquarters for Sunday-school supplies, being the Sunday-school Depository for Maine, and agents for every publisher in this line in the country. Among specialties in this department are the Oxford editions of the revised Bible and the publications of the American Bible Society; the "Genuine Oxford" Teachers' Bibles; while all Sunday-school papers and quarterlies are furnished by the house. They also publish full lists of town valuation books, record books of all kinds, tax deeds, etc.; and their house is the leading source of supply for account books, legal paper, note paper, blanks and fine stationery generally. This is likewise headquarters for the C. L. S. C. Publications, and special terms are made to Chautauqua circles. Special attention is paid to the supplying of Sunday-school libraries, town libraries and clubs, and a very large and influential patronage is enjoyed throughout Maine, New Hampshire and Vermont. A number of talented salesmen represent the house upon the road. Mr. William H. Stevens is a native of Springfield, Me., and a member of the I. O. O. F., and K. of P. Mr. Edward C. Jones was born in this city, and is a member of the I. O. O. F., and both are young men of energy, enterprise and business reliability.



**FRED A. BIBBER,** Wholesale Millinery and Straw Goods, No. 148 Middle Street.—Dealers in millinery will find a progressive house in that owned by Mr. Fred. A. Bibber. The business of this house was founded in 1878, by Bibber, Moore & McMann, the firm becoming Bibber, McMann & Co., in 1882, and continuing thus up to 1890, when Mr. Bibber became sole proprietor. A splendid trade with first-class dealers has been established throughout Maine, Vermont, New Hampshire, and the Canadian province

of New Brunswick. Three travelers represent the house throughout the trade area. The premises occupied for the business cover an area of 50 x 157 feet, and a large, splendid stock is at all times carried of the finest millinery, including all the latest Parisian, London and New York fashions. Mr. Bibber has purchasing offices at No. 94 Arch Street, Boston, and No. 622 Broadway, New York, and is in a position to secure the newest novelties as soon as introduced upon the market. At No. 437 Congress Street he has a retail store in which a handsome display of trimmed hats and bonnets may be seen. Mr. Bibber is a native of Maine, and is a popular member of the Order of Odd Fellows.





**B** F. PRITCHARD, Real Estate and Loans, No. 176½ Middle Street.—Among the best-known real estate, note and loan brokers of Portland, special mention should be made of B. F. Pritchard. This agency was originally established here by Mr. Pritchard, in 1878, and he has since built up a large and substantial patronage. He transacts a general real estate business, including the buying, selling and exchanging of city and country property, also the renting of stores and houses, while he also gives special attention to the management of estates and the collection of rents. Loans are procured and mortgages negotiated by him in the most prompt and satisfactory manner, at the lowest rates, and, being a gentleman of entire probity in all his dealings, and thorough experience in all matters pertaining to real estate, he has succeeded in building up a large and successful business. Mr. Pritchard is a regularly ordained Free Baptist minister, and, although not in charge of any church at present, he is always found prepared to attend funerals and marry people at short notice. Born in Blackstone, Mass., he has resided in this section of Maine for the past twenty-three years, and is extremely popular. He is also a member of the F. and A. M., and Knights of Pythias.



**J** OHN A. LIDBACK, Engineer, Designer and Builder of Special Machinery, Etc., No. 481 Fore Street, Corner Cross.—Among the several engineers and machinists of recognized ability in Portland a prominent place is occupied by Mr. John A. Lidback. Mr. Lidback is a designer and builder of all kinds of special machinery for any purpose, and undertakes, also, the construction of engines, shafting and mill work, the manufacture of models, spare parts, pulleys, etc., the supervision of engine and machine erection, and a full line of machinist work, as well as jobbing and repairing on engines, boilers, machinery, fittings, etc., etc. The enterprise was initiated on Commercial Street, four years ago, by the Lidback Manufacturing Company, who liquidated in 1890, when the established connection was taken up by Mr. John A. Lidback. This gentleman is held in high repute for executing all orders promptly and accurately, according to design, specification or detailed instructions, turning out the finest and most reliable work in each line, and he now controls a large and influential trade with regular patrons all over the city and suburbs. Regular employment is furnished for ten skilled machinists. Mr. John A. Lidback is a gentleman of middle age and is a member of the Free and Accepted Masons.



**W** TREFETHEN, Wholesale Dealer in Lobsters, and Fresh and Pickled Fish of all Kinds, End of Commercial Wharf.—For several years past, the name of Mr. J. W. Trefethen has been closely identified with the great fish business of Portland, and his warehouse, situated at the end of Commercial Wharf, is a busy distributing center for heavy and regular consignments shipped to regular customers throughout Canada and the whole of New England. This heavy volume of wholesale trade has been steadily and continuously accruing ever since the establishment of the business by the present proprietor in 1874, and this distinct success is almost wholly attributable to the many facilities possessed for procuring daily supplies of fresh and pickled fish, lobsters and sea food in general, direct from the fishing vessels, upon the most advantageous terms. The warehouse, 40 x 160 feet in area, is so situated on the wharf that the boats can be unloaded right on the spot, and being repacked then and there, not a moment is lost in transmission to the customer, while the prices charged will at all times bear favorable comparison with those of any other responsible dealer. Special attention is devoted to local orders, and in order to ensure prompt delivery two teams are retained and seven competent assistants are regularly employed. The experienced proprietor, Mr. Trefethen, is a native of Maine and now of middle age.



**B** URGESS, FOBES & CO., Manufacturers of and Dealers in Varnish, Oils, White Lead, Brushes, Liquid Paint, Fine Colors, Bronzes; Importers of Dry-Colors, English Varnish, Painters' Supplies and Artists' Materials; Factory: Nos. 57 and 59 Munjoy Street, and Nos. 55 and 57 Becket Street; Nos. 106 to 112 Commercial Street.—This is the largest and most widely-known establishment of the kind in the city or State, and its business connections extend throughout New England. The firm turn out a very superior class of liquid paint, ready for use, and their colors are noted for the exceptional merit thereof. The works, which are located on Munjoy Street, are commodious and well equipped, and a large force of help is employed at manufacturing. The premises occupied as office and warehouse on Commercial Street, comprise eight floors and two basements, each 40 x 80 feet in area, and half a dozen of a staff are in attendance here, while four salesmen represent the house on the road. An exceedingly large and first-class stock is constantly kept on hand, and includes dry and liquid paints, varnishes, oils, colors, white lead, bronzes, emery, sandpaper, brushes and everything in the line of painters' supplies; also a full assortment of artists' materials. Every article leaving this establishment is fully warranted, while the prices quoted are exceptionally low, quality of goods considered, substantial inducements being offered to the trade; and all orders are attended to in a most prompt and trustworthy manner. This flourishing business was established in 1859 by Wilson & Burgess, who were succeeded in 1861 by Burgess Bros. & Co., and some two years later the present firm-name was adopted. The copartnership now consists of Messrs. H. H. Burgess, C. S. Fobes and L. W. Fobes, the last named being admitted into partnership in 1867. Mr. Burgess is a native of Kingston, Mass., but long a respected resident of this city, and is one of Portland's leading business men and most prominent citizens. The Messrs. Fobes, who are brothers, are Portlanders by birth, are thoroughly experienced, and maintain an enviable standing in the trade.



**MAINE ASPHALT ROOFING AND PAVING COMPANY, L. W. Tibbetts, President and General Manager, Storehouse, No. 5 Portland Pier**—This company are agents for Warren's natural asphalt roofing materials. The advantages of natural asphalt over coal tar, felt and gravel roofing, include very much greater durability, being known to remain exposed for ages without alteration, being practically unchangeable in the atmosphere and not liable to suffer injury by the greatest alternations of frost and thaw; while the asphaltic cement has more body, will not run, emits no disagreeable odor, and does not injure rain water. It is a more reliable and better roofing than tin or any other metal, and it is cheaper than any other roofing that is suitable for substantial and permanent buildings. It affords a much more thorough protection from fire than tin, either from within or without the building. This company take contracts for roofing in this city and throughout the State, and guarantee thoroughly reliable work and perfect satisfaction. The Maine Asphalt Roofing and Paving Company was incorporated in 1890, with L. W. Tibbetts, president and general manager; C. A. Plummer, treasurer. It has a large storehouse on Portland Pier, and has built up an excellent and influential patronage throughout the city and State. Mr. Tibbetts is a Portland man by birth and training, and Mr. Plummer, the treasurer, is a native of Deering.



**CRESSEY, JONES & ALLEN, Pianos, Organs, and Musical Merchandise, No. 538 Congress Street**.—A noted and popular Portland music house is that of Messrs. Cressey, Jones & Allen, dealers in pianos and organs and general musical merchandise, who occupy a commodious and handsomely appointed store, at No. 538 Congress Street. The firm began operations in 1887, Mr. C. R. Cressey being alone at the start, and later on Mr. C. F. Jones became his partner; Mr. F. C. Allen was admitted June 1, 1892, when the present firm title was adopted. Mr. Cressey was born in Gorham, Me., but has long resided in this city. He is a member of the Odd Fellows, Knights of Pythias and Knights of the Golden Eagle. Mr. Jones is a native of the Forest City and is also a Mason and Odd Fellow. Both are skilled organists and practical musicians. The firm are retail dealers in pianos and organs, brass and stringed instruments, and general musical supplies, also sheet music and music in book form, and are sole agents for Decker Brothers, Kranich & Bach, Blasius & Sons, Mason & Hamlin and Vose & Sons pianos, also Mason & Hamlin and Packard organs. They tune, repair and exchange or rent pianos or organs, and also sell instruments on easy installment payments. The store is well patronized and is popular with all its customers.



**A. SKILLINGS & CO., Wholesale and Retail Dealers in Lobsters and Clams, No. 86 Commercial Street**.—A very successful and well-known house in Portland, engaged as wholesale and retail dealers in lobsters and clams, is that of Messrs. S. A. Skillings & Co. This important enterprise was initiated in 1886, by Mr. S. A. Skillings and Mr. L. McDonald, and since the retirement of the latter on January 1, 1891, the business has been conducted under the sole proprietary direction of Mr. Skillings, who has had a wide range of practical experience in this line and personally superintends the prompt and accurate fulfillment of all orders. A heavy volume of trade is controlled, reaching at both wholesale and retail throughout the United States and Canada, for fresh, live, boiled and pickled lobsters. The warehouse, etc., 20 x 109 feet in area, is well ordered and equipped with a boiler and every convenience for dealing with shipments immediately they arrive alongside the wharf; several competent assistants being there regularly employed. The able proprietor, Mr. S. A. Skillings, is a native of Portland.



**BROWN THURSTON COMPANY, Printers, No. 97½ Exchange Street**.—The Brown Thurston Company are widely known as publishers, and also as book and job printers. This successful enterprise inaugurated in 1839, and the company was duly incorporated in 1890. Mr. Brown Thurston, the founder, is the president, while Chas. B. Thurston, his son, is the treasurer and Fred. L. Tower the general manager. The large premises occupied by the company are finely equipped for prompt, successful and satisfactory work in every department. No house has been more successful in its line or produced a better class of work. The premises are admirably arranged equipped with three cylinder, two Adams, and three job presses operated by steam-power, and the rooms having been specially fitted up for the business are in such order as to expedite the particular work in hand with wonderful ease and rapidity of execution. The company have published a long list of historical, religious, biographical and school books, also poetical works, genealogical books, pamphlets, directories, etc. They have published the Portland Directory every year since it was first published, and print the following newspapers; "Christian Mirror" "Zion's Advocate" "North East," "Bible Society of Maine's Quarterly," "Maine Historical Society Quarterly," and do all kinds of job work and mercantile printing, their orders coming from all parts of the State. Their prices are invariably fair and reasonable, while their enterprising business methods, their skill and reliability in the execution of their work, and their taste and judgment as publishers combine to commend them to the favor and confidence of all. Mr. Brown Thurston, the president of the company, is a native of Maine, came to this city in 1841, and is of the highest reputation in business and social circles. His son, Mr. Chas. B. Thurston, is treasurer of this company, also secretary and treasurer of the Clark & Chaplin Ice Co. He is a gentleman of great enterprise and ability and held in the highest estimation in mercantile circles for his strict honor and rectitude. Mr. Fred. L. Tower, the general manager, is a native of Boston, but has been in Portland for 12 years. He is a young and progressive man and under his management this house is continually adding to its already enviable reputation.





**ALLEN & CO.,** Clothiers and Furnishers, No. 204 Middle Street.—The term “clothiers and furnishers,” in the case of the well-known and responsible house of Allen & Co., may be understood to embrace the avocations of high-class merchant tailors, of ready-made clothing manufacturers, and dealers in gents’ furnishing goods of all descriptions, and the firm is unrivaled in either department. The now flourishing business was founded by C. G. Allen, in 1872, Mr. W. C. Allen (his son), and Mr. E. E. Benson, being admitted to partnership six years ago and Mr. C. S. Gilman later. About 6 years ago a removal was made from the old quarters, on Congress Street, to the present fine four-story building (supplemented by a basement) with a superficial area on each floor of 25 x 90 feet, the first floor being really the handsomest appointed and richest finished retail clothing-room in the State, while the floors above are utilized as stockrooms, and also accommodate the manufacturing departments of the firm. Prosperous before, the house has become increasingly so since. Experienced cutters only are engaged, and a fine fit is the invariable characteristic of all the productions of its custom-tailoring department. Expert workmen are employed, and a wealth of choice is offered in both imported and domestic fabrics of all popular makes, and in the newest patterns and colorings. Appreciation of this takes shape in a trade giving employment to forty hands, the connection of the house extending over Maine, New Hampshire, and Vermont, and relating to each branch of the business, though the manufacturing and jobbing of ready-made clothing is the leading feature of the firm; two travelers representing its interests upon the road. The partners, all of Maine birth, hail from Poland, Brownfield, West Peru and Houlton respectively, and each of them has won popularity both in business and social circles.



**GRAY'S PORTLAND BUSINESS COLLEGE,** Opposite City Hall, No. 390 Congress Street, Corner Exchange.—Elementary, intermediate, and high school education is instilled by superior methods at Gray's Portland Business College, which fits the pupil for business. During the past twenty-six years this college has fulfilled its mission faithfully, and in a manner that has been unprecedentedly successful in fitting young men and women for, and enabling them to win responsible, and therefore lucrative, mercantile positions. The fine premises occupied consist of the third and fourth floors of the building, 50 x 110 feet in size, and are admirably arranged. The methods pursued in imparting knowledge by the skilled principal, Mr. L. A. Gray, assisted by his fellow proprietor, Mr. Frank L. Gray, and the large staff of expert teachers is such as is best calculated to make the acquirements of the pupils of a lasting kind, since the facts which it is desired and desirable that they should possess, are first presented to them theoretically, and then forced upon the mind in an agreeable manner by practice which faithfully portrays the actual conduct of business of all kinds, banking business, correspondence, stenography, typewriting and other special acquisitions receiving the fullest attention. Moreover, the college is the only one in Maine in affiliation with the “Business Educators' Association of America,” an association which has played an important part in elevating the standard of such schools, which is in touch with those in all the most important commercial centers of the country, and of which Mr. L. A. Gray, A. M., was esteemed president in '91 and '92. Favored by the thoughtful intelligence and ripe experience brought to bear in its direction by its principal, who succeeded to the proprietary control three years after it was inaugurated as one of the International Association of Business Colleges, in 1863, by Messrs. Bryant & Stratton, Gray's Portland Business College has become one recognized among the most prominent in the Union, and has done and is doing a work of sterling worth.



**PORTLAND ROLLING MILL,** Manufacturers of Merchant Bar Iron, Angle Iron, Railroad Spikes, Etc., No. 24 Plum Street, Works at Ligonilla Village.—This corporation is widely known as extensive manufacturers of merchant bar iron, angle iron, railroad spikes, angle and plain fish plates. The enterprise was originally established some twenty-five years ago, as the Portland Rolling Mills, and in 1881 the present company was incorporated under the existing name and style. The manufacturing plant is located one mile from the city, on the line of the Boston & Maine Railroad, and comprises twenty acres of ground, on which are erected a series of substantial buildings, thoroughly equipped with modern machinery and appliances, operated by a steam-engine of 225-horse power, and giving steady employment to 200 skilled hands. The processes by which the manufacture of these specialties are conducted in the mills are of the most perfect character. The output averages forty tons per day, and its reputation for quality and reliability places these mills among the foremost of their class in New England. Their “Extra” iron is a superior soft ductile double refined iron, made from the best selected pig, and is used by locomotive and steam boiler works for stay bolts and kindred purposes. Their “Standard” iron is a soft iron, made from a superior selected pig, and is especially adapted for the manufacture of cotton and woolen machinery, bridge rods and all places where a strictly first-class iron should be used. It is warranted equal to any iron of American manufacture on the market. Their “Forest City” iron is a good neutral iron made from all puddled pig. Great care is taken to have it uniform, and it is constantly gaining in favor. For the manufacture of engines, cars and axles, top works of vessels, etc., it has no superior for the price. Their “Refined” iron is equal in every respect to that known in the market as “Best Refined.” Their railroad track materials commend their own merits to railroad engineers everywhere. The officers of this corporation are as follows: C. R. Milliken, president; S. Peters, superintendent; J. W. Leavitt, treasurer. President Milliken is a native of Maine, and prominently identified with the industrial activity of the city and State.



**F**O. BAILEY & CO., Mart Repository, Manufacturers of and Dealers in Carriages, Harness, Robes, Horse Clothing and Outfits, Nos. 30 to 34 Plum Street.—A flourishing and ably conducted establishment in this city is that of F. O. Bailey & Company, proprietors of the "Mart Repository," located at Nos. 30, 32 and 34 Plum Street, which is one of Portland's most popularly known carriage and harness emporiums. This house was founded sixteen years ago by the present owners, Messrs. F. O. Bailey and C. W. Allen, who are accounted among the most prominent business men of the community, having been for over twenty-seven years engaged as auctioneers, furniture dealers and sale agents on Exchange Street. Mr. Allen superintends the establishment there, while Mr. Bailey looks after the Mart Repository on Plum Street. The premises here comprise a three-story building, 72 x 138 feet in dimensions. These are fitted with all facilities necessary, and twelve hands are employed, also thirty at the factory, while the house sends out three traveling representatives throughout their area in Maine, New Hampshire and Vermont. Messrs. Bailey & Company are manufacturers, wholesale and retail dealers in carriages, sleighs, harness, robes, and horse outfits, and act as State agents for the Cortland Wagon Company, McMurray & Fisher's sulkys, Whiteman Saddle Company, O'Kane's California boots, Collins Manufacturing Company's carts, Frank Miller's harness soap, oil and dressing. They also manufacture horse clothing and robes quite extensively and import largely English saddlery and horse goods generally. A complete assortment of these excellent goods is carried, and large or small orders alike meet with the same careful consideration.



**S**TEVENS, WOODMAN & CO., Manufacturers of Britannia, Silver and Nickel Plated Ware, No. 444 Fore Street.—Half a century and more of uninterrupted prosperity, sums up, in brief, the history of the widely-known house of Stevens, Woodman & Co., (successors to Stevens & Smart), manufacturers of Britannia, silver and nickel plated ware, No. 444 Fore Street, with New York office at No. 59 Murray Street. It was established in 1837 by Rufus Dunham, who was succeeded in 1860 by Stevens & Smart, under which firm-name the business was conducted up to July, 1890, when the present style was adopted. The senior partner, Mr. A. A. Stevens, was born in Maine, and has been at the head of the concern for many years, while Messrs. F. H. Woodman and W. A. Cates, the junior members of the firm, who are both men in the prime of life, are natives of this State. The premises occupied as office and factory comprise four spacious floors, with complete and excellent facilities, and twenty-five in help are employed in the establishment, while two salesmen represent the house on the road. They manufacture everything in the line indicated, and turn out a very superior class of work, their productions commanding extensive sale throughout New England and the whole United States and Canada. A large and elegant stock is constantly kept on hand, including Britannia silver and plated ware of every description, and all orders are carefully and promptly attended to, while the prices quoted to the trade are the very lowest. Gold, silver and nickel plating in all branches is done to order in the highest style of the art, carriage plating and all kinds of plating being a specialty, and all work executed is warranted to be strictly first-class.



**N**S. GARDINER, Real Estate, Mortgages and Loans, Oxford Block, No. 185 Middle Street.—One of the most popular and reliable among those engaged in this business in Portland is Mr. N. S. Gardiner, whose prosperous business was established in 1872 by Messrs. Gardiner & Roberts. In 1889 Mr. Roberts retired leaving Mr. Gardiner sole proprietor. This gentleman is prepared to transact a general real estate business, selling, buying, and exchanging houses, farms, lots, and all kinds of improved and unimproved property, and likewise attends to the collection of rents and care of estates. Insurance is effected in reliable companies at the lowest rates of premium, loans are negotiated on bonds and mortgage, and everything under the head of real estate transactions receives prompt and satisfactory attention. Mr. Gardiner is a native of Maine and has been a resident of Portland many years. He is universally respected and esteemed and has gained a large and substantial patronage by judicious enterprise and perfectly honorable methods.



**N**EW YORK AND PORTLAND EXPRESS COMPANY, Agents, R. M. Lott, No. 115 Greene Street, New York City; Samuel Libby, No. 70 Exchange Street.—An old-established and well-patronized concern of this city is that known as the New York and Portland Express Company, which makes daily connections between these two cities. Mr. Samuel Libby has been the agent in this city for the past twelve years, and his office will be found most conveniently located at No. 70 Exchange Street. The New York representative is Mr. R. M. Lott, of No. 115 Greene Street, N. Y. This company, which was organized by New York capitalists, has been in successful existence since 1878, and during all these subsequent years, it has enjoyed a most prosperous career. Its operations are carried on both by sea and land, by means of the Transportation Company, or over the Norwich, Portland & Worcester Railroad exclusively, which represent a direct line between these two cities, and express is received daily at this office at 1:30 p. m. Goods are called for and delivered, in any part of the city, in the most prompt manner, a team being kept constantly busy for this purpose, and all those patronizing this company will find it to their advantage in every instance as their rates are most reasonable, and their goods are shipped in the most careful manner, being guaranteed safely delivered without loss or injury. Mr. Libby, who is a native of this State, is a man of promptness, honor and reliability in all his dealings with customers and is universally respected. He is a member of the F. and A. M.





W. MARSTON & CO., Wholesale Dealers in Live, Boiled and Pickled Lobsters, No. 92 Commercial Street.—One of the oldest and most successful houses in Portland engaged in the wholesale lobster trade is that of C. W. Marston & Co., which was established in 1837 by John Marston & Sons, Mr. Geo. H. Marston succeeding to the sole control many years ago, and in turn giving place to his son, Mr. C. W. Marston, in 1885. On January 1, 1891, Mr. G. M. Cram was admitted to partnership under the present firm-name. The business premises comprise a two-story building, 40 x 80 feet in dimensions and the firm deal at wholesale in both live, boiled and pickled lobsters. A carefully assorted and immense stock is constantly carried in both barrels, boxes and bulk, and shipments are made to all parts of the United States and Canada. Orders by telephone No. 607-2, by telegraph or mail receive immediate and careful attention. Mr. Marston is a native of Massachusetts, while Mr. Cram was born in Maine, and both are young men of large business experience, and members of the I. O. O. F. and F. and A. M.



J. HARMON & CO., Wholesale and Retail Florists, No. 648 Congress Street.—Cultured citizens of Portland were quick to recognize the high merits of Messrs. E. J. Harmon & Co., as floriculturalists and florists almost immediately upon the inception of their enterprise in 1883. Their establishment has become the center of supply, in its wholesale branch, for the most prominent florists throughout New England. To meet the demands of so far-reaching a connection large resources are essential, and these the firm possesses in a marked degree, its office, salesroom, conservatories, garden, etc., at No. 648 Congress Street, covering a total expanse of 100 x 150 feet, being supplemented by seven large greenhouses, 200 x 300 feet in dimensions, at South Port. In these its staff of seven skilled gardeners are able to raise a prodigious bulk of flowers, inclusive of very many of the choicest exotics; and the firm has achieved an unrivaled repute for the services it renders in supplying flowers and chaste and artistic floral designs, for balls, parties, weddings, funerals, church decorations, and indeed for all festal and ceremonial occasions as well as for the decoration of tables. Noted for the unexcelled beauty and rarity of the flowers it grows, and the plants, seeds, etc. it supplies, the firm has won general confidence. The proprietors, Mr. E. J. Harmon and Mr. Niles Nelson, both well-known young men of Portland birth and residence, are among its most esteemed citizens, and the former is prominent in connection with his membership of the Golden Cross, the Odd Fellows, and the K. of P.; and the latter actively identified with the Good Fellows, Golden Cross and K. of P.



CHAS. H. CROCKER, Dealer in Cooking Ranges, Furnaces, Parlor and Ship Stoves, Etc., Agent for Bay State Range and Cumberland Furnace, No. 203 Federal Street.—A prominent house engaged in this city as a dealer in cooking ranges, furnaces, parlor and ship stoves, etc., is that conducted by Mr. Charles H. Crocker. The specialty of the business consists of the "Cumberland" furnaces, and "Cumberland Grand" hot-air heaters, which were invented, patented and are manufactured and just being introduced by Mr. Crocker. The advantages claimed for the "Cumberland Grand," which is suited to any kind of building, are that it is economical and is a powerful heater, throwing three times the radiating force of any other and is a combination of the principles of both hot air and hot water heating. The enterprise was established in 1885 by Messrs. Durgan and Crocker, and since the retirement of Mr. Durgan, three years ago, Mr. Crocker has had entire control of affairs. The heavy and carefully chosen stock carried embraces a varied assortment of the standard makes of cooking ranges, furnaces, parlor and ship stoves, the "Bay State," ranges (for which the house is the agent here) "Cumberland," furnaces, "Cumberland Grand" hot-air heaters, Barstow's stoves and ranges, (made in Providence, R. I.) tinware, kitchen furnishing goods, enameled ware, and clothes wringers. All kinds of tin and sheet iron work are executed to order, including the fitting up of stoves, ranges, heaters, etc., complete with all piping, flues and connections, tin roofing, etc., etc., as well as repairing in all branches of the trade. The premises occupied consist of a floor and basement, each 36 x 90 feet in area, and are well equipped, six skilled mechanics being there regularly employed. The talented proprietor, Mr. Chas. H. Crocker, who is a young man of Maine birth, has resided in Portland for the past fifteen years, and is a member of the F. and A. M., the K. of P., the I. O. of R. M., the G. C. and the N. E. O. P.



WILLIAM H. SCOTT, Manufacturer of Galvanized Iron and Copper Gutters and Cornices, Nos. 29, 31, and 33 Union Street.—With all the latest improved machinery, appliances and facilities at hand, Mr. William H. Scott is enabled to execute, in the best possible manner, all kinds of tin, sheet iron, copper, zinc and lead work to order or under contract at prices that defy competition, and during the twenty-five or thirty years that he has been established in business, has been and is now doing the largest business in the State in this line, which furnishes regular employment for twelve skilled mechanics. He has been entrusted with the execution of some highly important and significant contracts, such as the iron work for the Brown Block, the Storer Block and the majority of the finest buildings in Portland. Mr. Scott is a manufacturer of galvanized iron and copper gutters and cornices, corrugated iron roofing and iron clap-boarding, also tin roofing, pumps and ash-barrels, steamboat, locomotive and boiler stacks, and is agent for Austin's patent corrugated expanding water conductors and Abendroth and Root's spiral riveted pipe. A two-story building, 40 x 70 feet in area, is utilized, and only the finest work is turned out. Mr. Scott is a member of the Free and Accepted Masons, the Knights of Pythias, the Independent Order of Odd Fellows and the Mechanics' Association.



**A. WESTON & CO., Wholesale Grocers, Nos. 1, 2 and 3 Central Wharf.**—A responsible firm of wholesale grocers in Portland is that of Messrs. C. A. Weston & Co. This business was initiated by Mr. Clarence A. Weston in 1868 in the retail line, which was abandoned in favor of the wholesale in 1876, and in 1887 Mr. Thomas E. Thompson was admitted into partnership and the present premises were assumed, owing to the marked development in the volume and scope of the firm's operations.

With a concise knowledge of the exact requirements of the trade and a close acquaintance with the best and most reliable sources of supply for each line of goods handled, the firm are enabled to offer to regular wholesale consumers some substantial inducements as to quality and price, while the facilities possessed are complete for the prompt and accurate fulfillment of all orders. Staple, plain and fancy groceries of every kind are dealt in, a few of the chief lines being China and Japan teas of direct importation, Java and Mocha coffees in original packages, pure spices, condiments, the standard brands of canned, bottled and jar goods, the finest grades of family and bakers' flour, cereals, honey, preserves, jellies, dried and crystallized fruits, imported table delicacies, and as a specialty the finest qualities of foreign and domestic cigars and tobaccos, of the whole of which a heavy and valuable stock is always on hand. The trade controlled reaches at wholesale only throughout Maine and New Hampshire. The premises comprise a spacious three-story building, 60 x 100 feet in dimensions and six competent assistants are regularly employed in addition to four active travelers. Mr. Weston and Mr. Thompson were both born in Maine.



**HAW, GODING & CO., Manufacturers of Boots and Shoes, Nos. 154 to 160 Middle Street.**—The leading firm of the kind in Portland is that of Shaw, Goding & Co. This house was founded twenty-one years ago, and has since been directed with such success that a splendid trade has been developed, extending throughout New England, the Middle, Western and Southern States, reaching, in fact, nearly all through the country. Eight traveling salesmen are employed. The plant is comprised in a five-story building, 50 x 160 feet in dimensions, equipped with steam-power machinery of the most improved kind, and employment is found for 400 hands. Ladies' fine shoes are made here, the productive capacity being 2500 pairs a day, and the goods are of the most excellent value. The firm also have a factory at Freeport, Me., where they manufacture men's, boys' and youths' fine shoes, employ 250 hands and turn out 1500 pairs a day. The members of the firm, Messrs. Horace H. Shaw and Edwin L. Goding, are natives of Maine.



**MILLIKEN, COUSENS & SHORT, Commission Drygoods and Manufacturers of Clothing, Nos. 164 and 166 Middle Street.**—The well-known house of Messrs. Milliken, Cousens & Short, commission drygoods merchants, also jobbers of drygoods and manufacturers of clothing, was originally founded in 1865 by Deering, Milliken & Co., and from 1886 to 1890 the firm was W. H. Milliken & Co. In July of the latter year, Mr. Milliken died, and on Sept. 1, 1890, the present firm was organized, the copartners being W. H. Milliken, Jr., L. M. Cousens, J. H. Short and S. M. Milliken of New York City. All are natives of Maine and are known as enterprising, reliable business men. The premises occupied are a five-story and basement building having a frontage of 60 feet, a depth of 165 feet, and is the largest business structure in the city. An immense stock is carried of staple and fancy goods, men's, youths' and boys' ready-made clothing, and gents' furnishing goods in full variety, and including all the latest fashions. The fourth floor is devoted to manufacturing purposes, employment being found for several hundred hands, including skilled cutters and tailors, and a superior line of clothing is made here. The trade of the house extends throughout New England and New York State and parts of the West, and twenty salesmen are employed on the road.



**STEINERT & SONS' CO., Wholesale and Retail Representatives in the New England States, Steinway & Sons, Weber, Hardman, Gabler, Henning and Pease Pianos, T. C. McGouldric, Manager, No. 540 Congress Street.**—The opening day of 1891 saw inaugurated, at No. 540 Congress Street, a branch of the famous house of "M. Steinert & Sons' Co.," a firm which, aided by the talented guidance of Mr. M. Steinert, who founded it thirty years ago, and by the united and sustained application of his six sons, who all inherit a very large measure of his marked capacity, has attained a practically unchallenged eminence, the firm being conceded to be one of the largest piano handling houses in the United States, and having the exclusive control over a very wide territory, of Steinway & Sons', Weber's, Hardman's, Gabler's, Henning's and Pease's pianos, it being the wholesale and retail representatives in the New England States for these firms. After nearly a generation of unprecedentedly successful trading in this line, originally as M. Steinert, and then as M. Steinert & Sons, the concern was incorporated in March, 1891, as M. Steinert & Sons' Co., under the Connecticut State laws, the officers being Mr. Alexander Steinert, of Boston, president; Mr. M. Steinert, of New Haven, secretary and treasurer, and Messrs. Henry, William, Edward, Frederic and Albert Steinert, directors. The branch in this city, which is under the able guidance of Mr. T. C. McGouldric, as manager, is in all respects well worthy of the notable parent house, and of its phenomenal prosperity; the fine three-story building occupied, 23 x 100 feet in expanse on each floor, being replete with a heavy stock of pianos, inclusive of those of Weber and of Henning as well as of the numerous firms the house specially represents; and its operations relate to the tuning and repairing, as well as the renting, exchanging, and selling of instruments. Mr. McGouldric, the manager, is assisted by five expert employees, and he is of Maine birth.





**F. H. FASSETT**, Architect, Rooms Nos. 1 and 2, Second Floor, Centennial Building, No. 93 Exchange Street.—The oldest-established and best-known architect in Portland is, beyond question, Mr. F. H. Fassett, who has been in active practice here for the past twenty-four years; starting for his sole account and afterwards being associated, consecutively with his son, (who some years ago went to Kansas City,) Mr. Stevens and Mr. Thompson; the latter retiring on January 1, 1891. Mr. Fassett's name has all along been directly associated with the adornment, extension and development of the city, for he has constructed and prepared plans for many of the most notable and handsome business blocks, public buildings and residences in and around Portland; including among others, the Brown Block, the Jose Building, Public Library, Williston Church, Maine General Hospital, and Jose Concert Hall. The edifices of Mr. Fassett's designing are chiefly characterized by their solidity of construction and the convenience of their interior arrangement, added to which their beauty and elegance of exterior and originality of artistic conception are a perpetual testimony of his thorough mastery of the profession, as also of the fecundity of intuitive talent and creative genius he possesses. Mr. Fassett devotes equal care and attention to all branches of the profession. He is a native of Maine.



**M. P. ELWELL**, Dealer in Stoves and Ranges, also Kitchen Furnishing Goods; Stove and Furnace Repairing a Specialty; All Orders Personally attended to; No. 235 Federal Street.—An old-established, complete and first-class store of Portland, devoted to the trade in stoves, ranges and kitchen furnishing goods, is that of which Mr. M. P. Elwell is the popular and efficient proprietor. Mr. Elwell, who is a native of this State, has been a resident of this city for the past thirty-five years, and in 1866 embarked for himself in his present enterprise. The premises occupied comprise a convenient and commodious store, 20 x 80 feet in dimensions, with an admirably-equipped workshop in the rear, and two competent assistants are employed. An extensive, first-class stock is kept constantly on hand, embracing all kinds of stoves, both for heating and cooking purposes, ranges, furnaces, heaters, etc., also kitchen utensils, tin, agate and sheet iron ware and house furnishing goods of this nature in great variety. A specialty is here made of the stoves and ranges manufactured by the well-known Somerworth's Machinery Company of Dover, New Hampshire, and the proprietor is also the sole agent in this city for the celebrated "Queen" furnace, used for heating buildings; indeed his entire stock is representative of the best class of goods put upon the market. Special attention is given to the setting up and repairing of stoves and ranges, and all orders are personally attended to by Mr. Elwell, who is thoroughly experienced in every branch of this business.



**H. AINSWORTH & SON**, Wholesale and Retail Dealers in Hardware, Cutlery, Tin, Glass, Woodenware and Notions; Job Lots and Bankrupt Stocks Received Daily; Corner of Middle and Union Streets.—Among the most popular and successful business houses engaged in this special line of industry in Portland, is that of W. H. Ainsworth & Son, dealers in house furnishing and five and ten cent goods, which has gained an enviable reputation in this community as the "cheapest store in the world." Although this business dates its foundation back not quite two years, it has secured a lasting hold on public favor, the patronage which was accorded the house from the very outset being of the most liberal and extensive character. The large and commodious corner store, 30 x 90 feet in dimensions, is admirably fitted up and conveniently arranged for the handling and display of the large and comprehensive stock of goods carried, and two courteous clerks are employed in constant attendance. In the full and complete assortment will be found all kinds of shelf hardware, saws, hammers, hatchets, rules, tracing-wheels, whole sets of tools, etc., together with kitchen utensils of every description, cutlery, and general house furnishing goods of this character, besides a multifarious line of five and ten cent articles too numerous to mention, in the way of special bargains, the prices quoted being guaranteed to be from fifteen to twenty per cent. less than the current prices in New York City, and in every instance these are so low as to defy successful competition in the East. Both Messrs. W. H. and Herbert Ainsworth are painstaking and reliable business men, of strict honor in all their dealings. Mr. W. H. Ainsworth is an Englishman by birth, while his son was born in this country. On account of increase in trade on September first the above firm removed into the commodious store, corner of Union and Middle Streets.



**W. DAVIS**, Plumber, No. 71 Union Street.—It would, indeed, be difficult to find a more reliable and enterprising plumber in Portland than Mr. C. W. Davis. Mr. Davis makes a specialty of remedying defective plumbing, and introducing the latest improvements for the thorough exclusion of sewer gases; also setting up in the best manner, water closets, hot and cold baths, washbowls and the newest of water fixtures for dwelling-houses, hotels and public buildings; while all kinds of jobbing and general repairing are promptly attended to and the most satisfactory results guaranteed. Moreover, he is agent for the "Hub" hot water boilers, which are set in any kind of building. Mr. Davis has been actively engaged in this line of trade for the past twenty-four years and was for ten years with Mr. James Miller, whose service he left in January, 1890, to start on his own account. The store, shop, etc., 20 x 70 feet in area, are fully equipped and well stocked with supplies, and five skilled artisans are regularly employed. Mr. Davis, who is still a young man, was born and raised here, and is a member of the Knights of Pythias. For the past twenty years he has been a member of the State Militia and was for ten years captain of the Portland Mechanic Blues.



**E**SWASEY & CO., Importers, Jobbers and Manufacturers of Crockery, Glass, Earthen, Stone and Rockingham Ware, also Lamp Goods of all Kinds, No. 273 Commercial Street.—A representative and thoroughly progressive house engaged in this line is that of E. Swasey & Co. The business was established in 1876 by Mr. E. Swasey, his son, Fred D. Swasey, and nephew, Geo. E. Young, being admitted to partnership in 1890. The premises occupied comprise a four-story building, 30 x 90 feet in dimensions, giving ample accommodation for supplying the most extensive demand. The large experience of the senior member of the firm is supported by sound judgment and close attention to detail, so that in the essentials of texture, elegant and symmetrical designs, beauty of pictorial ornamentation, coupled with richness and harmony of coloring, and artistic effects, the selections here displayed are pre-eminent in the trade. Such splendid styles of goods have rarely been imported to this country. The attractiveness of the stock and its artistic arrangement is the best evidence of the taste and systematic methods of the firm, and in the showrooms can be seen the most delicate china sets, decorated mantel and tableware, baccarat glassware, porcelain, cut glass, and the charming Bohemian glassware, in vast variety; bisque statuettes of exquisite beauty, bric-a-brac in bewildering array, articles of vertu, and thousands of ornaments, all displayed in a manner befitting the distinguished enterprise of this widely-known firm. The leading specialty of the house is lamp goods of all kinds, of which a bewildering array in fanciful shapes is at all times displayed. The firm have the agency for the sale of the celebrated Pittsburg lamp, which is in steady and increasing demand wherever introduced. A corps of experienced salesmen is employed in the house and all orders are promptly filled. The trade is extensive in Maine, Vermont and New Hampshire, and is being steadily increased under the efficient efforts of the enterprising traveling salesmen employed. The members of the firm are all natives of New Hampshire, Mr. E. Swasey has long been a resident of Portland, and all are eminently popular in business, social and trade circles.

**D**BIRNIE & SON, Lumber; Office, No. 448 Commercial Street.—A well-known firm of wholesale commission merchants in lumber engaged in this city is that of Messrs. D. Birnie & Son. The business was established in 1876 by Messrs. Rumery, Birnie & Co., who were succeeded on May 26, 1891, by the present firm—composed of Mr. D. Birnie and Mr. W. F. Birnie. The trade controlled reaches, at wholesale only, throughout Maine, New Hampshire, Vermont, New York and Massachusetts, and shipments, are made either by railroad or water. All kinds of hard and soft lumber are handled, including pine, spruce, ash, birch, hemlock, poplar, oak, cedar, cherry, walnut, laths, shingles, clapboards, etc.; special dimensions being procured at short notice. The firm are in close and constant touch with the leading sources of supply throughout the country and procure consignments upon the most advantageous terms. Mr. D. Birnie and his son are both natives of Scotland and devote themselves closely to the best interests of their patrons and customers.

**H**E. MURDOCK, Optician, No. 565 Congress Street.—Although but recently inaugurated, within the past two years, the well-ordered establishment of H. E. Murdock, optician, has bounded into popular favor and secured such a hold on the people of this community that its future success is assured. Mr. Murdock, who is a native of Palmer, Massachusetts, is thoroughly familiar and experienced in his profession, which he learned in Boston, and where, previous to locating here, he had been associated for five years with the largest house of the kind in that city. The premises utilized for this business are 20 x 65 feet in dimensions, and are appropriately fitted up with special reference to this branch of professional industry. In the large and carefully-selected stock will be found eyeglasses, spectacles, thermometers and optical goods in general, all of which are of the very best quality and are warranted to be accurate, while the prices charged are exceedingly moderate. Mr. Murdock makes a specialty of manufacturing spectacles, eyeglasses, etc., also the filling of oculists' prescriptions and adjusting lenses according to the proper manner called for, with reference and suitability to the power and condition of the customer's vision. In every department of optical science he is thoroughly skilled and accurate. He is a member of the Knights of Pythias, and several other societies. Mr. Murdock makes a specialty of optical goods, handling no other line.

**C**HARLES E. LIBBY, Practical Pianoforte and Furniture Mover, Office, No. 97 Cross Street; Stand, at A. Little & Co.'s.—Mr. Libby is a native of this city. He embarked in this business for himself in 1885, and has since enjoyed a most successful and prosperous career. He owns six barges for picnic parties and vans for moving furniture and household effects and freight to the island and other summer-resorts on the bay, besides forty horses, three furniture vans and two parcel delivery wagons, and he has a corps of twenty competent and efficient hands in constant employment. All kinds of general jobbing are promptly attended to, baggage being called for and delivered in any part of the city in the promptest manner in ample time for all boats and trains, while furniture and pianos are likewise moved in the most careful manner without injury, and in every instance the charges are placed at the lowest figures consistent with fair and equitable dealings. Packing-cases are furnished for moving when desired. In all his dealings Mr. Libby will be found strictly prompt and reliable, and he furnishes as references such well-known citizens as Messrs. C. K. Hawes and S. Thurston. He resides at No. 98 Clark Street, and is a gentleman in the prime of life, and a member of the fraternal order, I. O. O. F.





**G**OULDY & KENT, Bakers and Manufacturing Confectioners, Kent's Superior Pilot Bread a Specialty, Salesrooms and Factory, Corner Pearl and Milk Streets.—One of the most remarkable instances of successful business development on record in Portland is that afforded by the house of Goudy & Kent, the well-known bakers and manufacturing confectioners, at the corner of Pearl and Milk Streets. The foundation of this business was laid in 1881, by Messrs. W. C. Cobb and Lewis A. Goudy, as W. C. Cobb & Co. bakers, and in 1882 Mr. Goudy succeeded to the sole control, under the name and style of L. A. Goudy & Co. In 1885 he began the manufacture of confectionery, and in 1886 the firm of Goudy & Kent was organized by the consolidation of this business with that of Mr. Edward W. Kent, who had acquired the business of R. Kent & Son, which had been in operation for fifty years. On March 12, 1891, the firm was dissolved by the withdrawal of Mr. Kent on account of ill health, which necessitated his prolonged absence from the State. Mr. Goudy is now continuing the business as the sole proprietor, without change in the firm-name. His factory is a substantial three-story structure, containing 40,000 square feet of floor space, and is fitted up with the best of machinery and appliances, while a thorough system of organization is enforced, and steady employment is given to one hundred skilled hands in the various departments. A specialty is made of "Kent's Superior Pilot Bread," and in the bakery upwards of 10,000 barrels of flour are annually consumed, while the bread, crackers and biscuit possess the scientific characteristics of a model cereal food, which idea is substantiated by the fact that they are used by the most critical consumers of the day—our leading hotels and private families. The confectionery business has also grown to large proportions by reason of the manifest purity and superiority of the product, and the sales now aggregate over a million pounds annually. The fine confections and bonbons of this house have proved a gratifying revolution to the trade and have sprung into widespread popularity and growing demand. These goods include all the exquisite flavors, so difficult to obtain in their pristine excellence elsewhere, while Mr. Goudy is displaying marked enterprise in widening the field of his styles and novelties in flavors and combinations, so that confectioners handling his goods can meet every taste and fancy in pure and wholesome confectionery. Mr. Goudy believes in giving the public the best only. He consequently uses only the purest of chocolates, flavors, extracts, and vegetable colors, and the finest of sugar, all manipulated in the most cleanly, scientific manner, by his own processes, with the result that purchasers accept his trade-mark as proof of quality and demand it preferentially to any other. The business in all branches is steadily increasing, and this comparatively young house is winning a success that the oldest houses have never approached. Mr. Goudy is a native of Boothbay, and has resided in Portland since attaining his majority. He was bookkeeper for Waldron & Truett twelve years, and early displayed that energy, tact and appreciation of opportunity so essential to success in the business world. He was one of the organizers and active promoters of the Belknap Water Motor Company, the Lakeside Press, and recently the Portland Screen Company, of which he is treasurer and general manager. He first suggested the formation of a State Board of Trade; is a leading member of the Portland Board of Trade, the Mechanics' Association, the F. and A. M., the Knights of Pythias and the Odd Fellows; and belongs to that class of energetic, progressive, public-spirited business men who build up great enterprises in every avenue of commerce and trade.



**A**LEXANDER & SIMPSON, Plumbing, Steam and Ventilating Engineers, Automatic Sprinkling, Etc., Nos. 43 and 45 Union Street.—This house was founded in October, 1889, by the present owners, Messrs. Henry Alexander and Geo. H. Simpson, both of whom possess a thoroughly practical knowledge of their calling, and they have since built up a large, first-class trade throughout Portland and vicinity. The commodious premises occupied have dimensions of 30 x 70 feet, and are equipped with required conveniences. A general stock is carried of plumbing and gasfitting materials of all kinds, also furnaces and boilers, including the Bolton hot water heater, and the Furman hot water and steam boiler, for which the firm are local agents. Employing from seven to ten hands, Messrs. Alexander & Simpson conduct a general business as plumbers, steam and ventilating engineers, designers, and contractors for heating and ventilating systems, by use of steam and hot water, for mills, factories, churches, public buildings, and private residences. Estimates for all work in this line are promptly furnished on application, and contracts entered into are completed in the most satisfactory manner. Mr. Alexander is a native of Harpswell, Me., and Mr. Simpson of Massachusetts. They are both honorable, painstaking, reliable business men, and fully deserving of all custom that may be given them.



**W**A. GOLDEN, Newsdealer Bookseller, and Stationer, No. 76 Exchange Street.—Among the time-honored and enterprising establishments of this city especially noteworthy in the trade, particular mention should be made of that of Wm. A. Golden, of No. 76 Exchange Street. For a period of twenty years, this house has been in successful existence, having been originally founded by Mr. G. H. Marquis; for the past six years the business has been under the efficient control and direction of Mr. W. A. Golden, who was at that time appointed general manager, and on September 1, 1891, he became the proprietor. The store, 20 x 60 feet in dimensions, is neatly and attractively appointed throughout. The stock comprises everything in the line of books, including standard works, light literature and modern fiction, also periodicals, reviews, magazines, the daily and weekly papers, etc., together with a fine assortment of fashionable stationery of every description. A specialty is here made of cheap editions of novels, particularly in pamphlet form, and all the very latest publications of the day in both books and papers are found here as soon as printed. Mr. Golden is a native of this State, and a progressive and reliable gentleman.





**H. J. BAILEY & CO.**, Importers and Dealers in Carpets and Draperies, Window-Shades, Paper Hangings, Nos. 190 and 192 Middle Street.—It is a long retrospect to the nineteenth year of the nineteenth century, but the famous carpet and drapery house, now known under the trading title of H. J. Bailey & Co., can be distinctly traced back to the remote date of its foundation by one Chas. E. Jose, in 1819, Mr. Moses Bailey having become its possessor after numerous changes in proprietorship, in 1871, and continued till his death, in 1882; after which date it was conducted by the estate until 1889, when his son, Mr. Melvin M. Bailey, and Mr. Thomas M. Johnston succeeded to the business, the latter having previously been connected with the house for a period of twenty years. This famous old pioneer concern occupies a fine building of four stories and a basement, at Nos. 190 and 192 Middle Street, three floors of which are utilized for the storage and display of its heavy stock of goods, and the upper floors for the making up of carpets, etc. As importers and wholesale and retail dealers, the firm handles Brussels, velvet, moquettes, ingrain and other choice varieties of carpets as well as rag and American carpets, oilcloths, linoleums, etc., rugs, and matting, window-shades, and curtains also coming well within its scope, while wall papers are among its specialties, and a very wide range is stocked inclusive of the cheaper kinds. Two experienced travelers represent the interests of the house on the road and the wholesale trade extends to all parts of eastern New England, and a force of about thirty employees is engaged. Of the two partners, Mr. M. M. Bailey was born in Winthrop and Mr. Johnston in New York State, the latter who has resided here for twenty-three years, being a member of the Masonic body and of the Odd Fellows.



**JOHN WILLIAMSON**, Druggist, Junction of Congress and Free Streets.—No department of business in any and every community is of more direct value to the public at large, than that in which the practical pharmacist brings to bear his professional skill and experience. In this connection special attention is directed to the establishment now so ably presided over by Mr. John Williamson, located at the junction of Congress and Free Streets. This house has been in existence for well-nigh sixty years having been founded by one Gage in 1832, and after repeatedly changing hands during the long intervening period to the present, about two years ago became the property of Mr. Williamson, who had been employed in the same store twenty years previous. The premises occupied comprise a commodious pharmacy of triangular shape, located at the junction of Congress and Free Streets, and in point of exterior and interior equipment it constitutes one of the most attractive features of this busy neighborhood. Here is always to be found a complete stock of pure, fresh drugs and chemicals, all the reliable proprietary and patent medicines, and the latest novelties in perfumery, toilet articles and fancy goods of both foreign and domestic production. The prescription department, the great feature of the house, is perfect in every particular, and is presided over by Mr. Williamson personally, whose experience and ability thoroughly qualify him for compounding physicians' formulæ and family recipes in a careful and accurate manner. Mr. Williamson is a native of Eastport, Maine, and is as popular socially as he is professionally. He is a prominent member of the orders of F. and A. M., I. O. R. M., I. O. O. F., K. of P., and is a popular comrade of the G. A. R., quartermaster of his post, Bosworth, No. 2 and served with distinction during the late war in the Hospital Department, United States Volunteer Corps.



**McRONALD BROS.**, Manufacturers of Paper Boxes, No. 11 Exchange Street.—Although a comparatively new house, having been founded about two years ago by Messrs. McRonald Bros., this business at once bounded into popular favor and confidence, and has since been conducted with steadily increasing success and prosperity. The present desirable premises were taken possession of in February last, and these comprise the third floor of a building, having the ample dimensions of 60 x 50 feet, and fully provided with all the necessary facilities, appliances and machinery needed for the successful operation of trade, while the exigencies of the business are such as to require the services of a dozen experienced workmen. This firm makes a specialty of manufacturing paper boxes exclusively, and particular attention is given to the finest grades of work, while their productions are turned out in immense quantities, in all sizes and styles, suitable for various purposes. All orders are promptly and satisfactorily filled. The trade supplied extends not only throughout Portland, but this entire State as well. Both members of this firm, who were born and brought up in this vicinity, are practical and experienced young business men, fully conversant with all branches of this industry.



**T. HILL**, Manufacturer and Wholesale Dealer in Black Walnut and Ash Extension Tables, F. H. Widber, Agent, Odell Block, Nos. 9 to 15 Union Street.—One of the most creditable establishments of which the city boasts is that of N. T. Hill, manufacturer of and wholesale dealer in black walnut and ash extension tables. This business was originated in 1883 by Messrs. Twing & Coey, Mr. Hill succeeding them in the year following. Mr. Hill is a prominent resident of Bucksport, Me., where he conducts a large general merchandise establishment. His business in this city is conducted by Mr. F. B. Widber, who is a native of Portland and a life-long resident here and has had a thorough practical experience in this business. The building occupied has four floors, each 60 x 80 feet in dimensions, and it is equipped with superior wood-working machinery, driven by a 150-horse power engine. Thirty skilled workmen are employed. The output is a heavy one and comprises black walnut and ash extension tables of all kinds, made in a vast variety of designs, the workmanship being of the most finished character. An immense stock is carried and both a United States and export trade is supplied.





**B. E. McDONOUGH**, Caskets, Coffins and Robes; Residence, No. 96 Cumberland Street; No. 116 Exchange Street.—Although this business was recently founded here by the present proprietor, within the past year, it has already secured an enduring hold on public favor and confidence. Mr. McDonough, the popular proprietor, was born in Ireland, but has resided in Portland for nearly thirty years, having been in the grocery business for seventeen years previous, and he is a gentleman of high personal integrity, as well as skill and ability. He occupies commodious and well-equipped quarters, of ample dimensions, which are handsomely and conveniently appointed with special reference to the business, and always keeps on hand a complete and fine assortment of everything in the line of funeral requisites, including superb caskets, coffins, robes, shrouds, trimmings, plates, etc. Three efficient assistants are employed in constant service, and undertaking in all its branches, including the latest methods of embalming, is attended to in the most expeditious and superior manner, at the most reasonable rates, no pains being spared to render the fullest satisfaction in every instance. All calls, day or night, receive immediate attention, and all funerals are personally conducted by Mr. McDonough in a most considerate and efficient manner, which never fails to win the full appreciation of bereaved friends and families. Carriages for all occasions are furnished when desired, and a highly gratifying patronage is enjoyed. He is treasurer of the St. Vincent de Paul Society, besides being a member of other social organizations.



**D. L. NEWCOMB**, Truckman, and Manufacturer of and Dealer in Cooperage, Nos. 7 and 9 Central Street.—The cooperage of Mr. D. L. Newcomb, situated at Nos. 7 and 9 Central Street, is one of the most reliable in this city. The business was established in 1873, by the present proprietor, and during the intervening period he has conducted it with uniform success. The premises occupied consist of two frame buildings of two stories each, with basements, affording ample area, well fitted and equipped for the storage and handling of the extensive stock constantly on hand. Ten skilled workmen are regularly employed in the manufacture of barrels, ship casks, etc., and a general line of cooperage in all its branches is undertaken. Western apple barrel stock is a specialty. The work turned out from the establishment is first-class in every particular, the proprietor devoting close personal attention to all branches of the work. In the fall of 1889, a general business in trucking was introduced, and forms a special feature of the operations of the house, and all orders received are promptly attended to at moderate prices. He is also a dealer in wood slabs and coke. Mr. Newcomb is a native of Cape Cod, but has resided in Portland for many years, serving ten months in the late Civil War, and is a member of Bosworth Post No. 2, G. A. R., besides being prominently connected with the Knights of Pythias and Independent Order of Odd Fellows.



**CUSHMAN & TASKER**, (Successors to Morse & Bunce,) Funeral Directors, Nos. 189 and 191 Federal Street.—One of the most popular and best-patronized firms engaged in this business in Portland is that of Cushman & Tasker. This business was established by Messrs. Morse & Bunce in 1872, the present proprietors, who had formerly been employed in the house, succeeding to the control in February 1891. The premises occupied comprise a double building, two stories high and 35 x 70 feet in dimensions. Their finely appointed warerooms contain a large stock of coffins and caskets, burial cases, trimmings, shrouds, robes, and other funeral requisites, and they are in a position to furnish everything necessary for the most imposing ceremonies. They have four elegant hearses, are prepared to embalm bodies in a most satisfactory manner, and are punctual in meeting all engagements, performing all duties with accuracy, judgment, and propriety, and can always be depended upon in all matters relating to the last sad rites of burial, while an invariable rule of the house is to charge only moderate prices. Mr. Cushman is a native of Portland, a prominent member of the F. and A. M. and the I. O. O. F. and was for ten years with Morse & Bunce. Mr. Tasker is a native of New Market, N. H., a member of the K. of P., was two years with the old house, and both gentlemen are held in high esteem as reliable business men.



**PRINCE'S EXPRESS**, Office, No. 103 Exchange Street.—The oldest-established express business running into Maine is that of Prince's, for all kinds of goods to and from Boston, New York, Philadelphia, Washington, D. C., and all points in the South, West and Southwest, having offices in this city at No. 103 Exchange Street, and in Boston at Nos. 34 and 35 Court Square and No. 77 Kingston Street. This business was established forty years ago by Mr. James H. Prince, who died in October, 1887, and was succeeded by Mr. W. H. Green and Mr. F. L. Prince, the former having been connected with the business, as clerk and manager, for thirty-four years. The firm operate only between Portland and Boston, on the Portland Steam Packet Company's steamers. At Boston they connect with the Adams Express Company, and the New York and Boston Express Company, and are, therefore, enabled to bill all kinds of goods, parcels and valuables direct to all points in the United States, at the lowest rates. The firm receive an express every morning by steamer and dispatch one at night. The office here, 20 x 90 feet in size, running from Exchange Street through to Market, is well ordered and fitted for the systematic conduct of the business; and three teams and five competent assistants are regularly employed in the collection and delivery of goods. Mr. Green and Mr. Prince are both of Portland birth and the latter is a member of the Free and Accepted Masons and the Independent Order of Odd Fellows.





**E** K. GUENTHNER, Apothecary, Corner Exchange and Federal Streets.—This popular house was founded in 1866 by Thos. Loring, the present proprietor succeeding to the control in 1887. The premises occupied for trade purposes comprise a spacious store and finely equipped laboratory, all replete with everything required to constitute a complete first-class drugstore and prescription establishment. The extensive and well-selected stock embraces a full line of pure drugs, chemicals and medicines, fine perfumery, toilet articles and fancy goods, and a carefully selected stock of such patent or proprietary medicines as are known to possess healing virtues and curative properties, devoid of deleterious or injurious elements, also a fine stock of imported and domestic cigars. Mr. Guenther also manufactures some few preparations of his own, making a specialty of Diamond Lotion, which is a perfect and elegant article for nourishing the skin, imparting a healthy complexion, and fresh, youthful appearance, obviating wrinkles and roughness, removing by its beneficial action, tan, sunburn, freckles, moth, and discolorations. This splendid preparation is the result of years of experience, and has been prepared with great care from the purest materials. The Diamond Lotion is not a paint; it removes all blemishes if the directions are carefully followed. This famous lotion is sold to the trade all over the United States. Mr. Guenther is a native of Maine, studied medicine at the Boston Medical College, but does not practice. He gives his personal attention to the careful compounding of physicians' prescriptions, and patrons may be assured that this branch of the business receives that careful and intelligent professional attention which its important character so imperatively demands. Mr. Guenther is a prominent member of the F. and A. M., and the I. O. O. F.



**N**ORTON, CHAPMAN & CO., Millers' Agents and Commission Merchants in Flour, Grain, Feed, and Farinaceous Products, No. 185 Middle Street.—One of the best-known and most extensive houses in the State, engaged in the handling of grain, flour, feed and farinaceous products, as millers' agents and commission merchants, is that known as Norton, Chapman & Co., though Mr. Norton retired within five years of the inauguration of the enterprise, which occurred in the year 1871. The sole partners now are Mr. Chas. J. and Mr. C. C. Chapman, brothers, who have long been very favorably and widely known in connection with this business, and who are also becoming prominent in the banking world by virtue of their membership in the Chapman Banking Company of No. 187 Middle Street, which they organized in October, 1890. The premises occupied for the commission business include eligible quarters at No. 185 Middle Street, with a storehouse on Commercial Street, consisting of a five-story building capable of storing no less than 12,000 barrels of flour, while at Boston they are represented at No. 10 Broad Street, and at New York maintain an office at No. 19 Whitehall Street. At the storehouse here a very heavy stock of flour, grain, and all kinds of mill stuffs, and also of salt, is carried. The firm of Norton, Chapman & Co. has the agency for the celebrated Pillsbury and Washburn-Crosby Mills of Minneapolis, together with fifteen or twenty other large milling concerns through the West, and, besides, have the selling agency for the Crystalline Salt Works of New York. They ship grain heavily from the West, and sell in car loads and vessel lots to jobbers, their trade being principally on commission, and reaching to all parts of Maine. Of this business Mr. Chas. J. Chapman is the active manager, and gives his close personal attention to its affairs. He is of Maine birth, and is prominently identified with several social and commercial organizations of the city and State.



**G**EORGE A. HARFORD, Caulker, No. 91½ Commercial Street.—One of the oldest-established ship caulking businesses in Portland is that conducted by Mr. George A. Harford. This important business enterprise was founded half a century ago by Mr. Ezra Harford, and was conducted by him with steady and continuous success up to the year of his decease, 1889, when he was succeeded by his son, the present proprietor. All kinds of caulking on ships of any size are undertaken by the latest approved methods, contracts and estimates being cheerfully furnished upon application, and every facility is possessed for caulking vessels at the shortest notice. The trade controlled furnishes regular employment for a number of skilled workmen, picked with a view to fully sustain the high character of the work turned out. The second story, 20 x 60 feet in area, at the address named, is utilized, and all tools and appliances pertaining to the trade are at hand. Mr. George A. Harford, who is thoroughly practical in this line of industry, is a middle-aged gentleman, born and raised in this city, and is a member of the Independent Order of Odd Fellows.



**F**. BOND, Wholesale and Retail Manufacturer of Single and Double Harness, No. 34 Free Street.—A well-known and reliable manufacturer of fine single and double harness in Portland is Mr. J. F. Bond. During the eleven years of his establishment, Mr. Bond has succeeded in building up a large and influential wholesale and retail trade, and its volume furnishes regular employment for twelve skilled workmen. A specialty is made of the manufacture of the finest quality harness, saddles, bridles and collars to order, in addition to which light and heavy, single and double harness of the better grades, as well as similar goods are made for stock, and all kinds of repairing and jobbing are equally undertaken. The premises utilized comprise a well-fitted store, 20 x 90 feet in area, and a workshop in the rear, fully equipped for turning out the best work, and a heavy and carefully-selected stock is always on hand of harness, saddles, bridles, collars, whips, rugs, blankets, robes, and a full line of requisites for the stable, coach-house and harness-room. Mr. Bond is a native of Jefferson, Me.





**GILSON'S DRUG STORE**, A Full Line of Drugs and Medicines, Clinton Gilson, Manager, No. 14 Monument Square.—Among the most reliable and oldest-established houses engaged in this branch of professional industry in Portland, is that known as "Gilson's Drug Store," which dates its foundation back **thirty** years, and was originally established by Mr. L. C. Gilson, who conducted it most successfully up to his death in 1888, when his widow succeeded to the ownership, and her son, Mr. Clinton Gilson, became the general manager of the business. The large and commodious store, 20 x 60 feet in dimensions, is handsomely fitted up with all the modern adjuncts of convenience and at all times presents a neat and attractive appearance. The stock handled is large and complete, embracing a full line of pure and fresh drugs and chemicals, medicines and pharmaceutical preparations of all kinds, all proprietary remedies of well-known merit, mineral waters, physicians' and surgeons' requisites, etc., together with a fine assortment of perfumes, toilet and fancy articles, combs, brushes, soaps, sponges, chamois and kindred goods, in fact everything to be found in an establishment of this character. Two competent and efficient assistants are employed and special attention is given to compounding physicians' prescriptions and family recipes in the most accurate and careful manner, and in every instance from the most reliable ingredients obtainable. Mr. Gilson, who is a regularly licensed pharmacist, is thoroughly skilled and practical in all branches of his profession and is the recipient of a large and first-class patronage.



**EO. H. LORD**, Choice Family Groceries and Provisions, Nos. 272 and 274 Congress Street.—An old-established and reliable family grocery and provision store of this city is that of which Mr. Geo. H. Lord is the popular and efficient proprietor, eligibly located at Nos. 272 and 274 Congress Street. In **1874** this thriving business was founded here by Mr. Lord, and during the subsequent years has ever been conducted by him with uniform success and prosperity. The large and commodious store occupied has **the** dimensions of 30 x 50 feet, and is appropriately and attractively appointed throughout, while two competent assistants and a delivery team are kept busy. Everything in the line of the choicest staple and fancy groceries and provisions of all kinds is here carried, including the purest and finest teas, coffees, sugars, spices, condiments, canned goods, table delicacies, preserves, dried fruits, crackers, cereals, family flour, prime butter, cheese, eggs, lard, smoked and dried meats and fish, household specialties, etc., in short, family supplies of this character generally, all of which are guaranteed to be strictly first-class in quality and in the freshest possible condition when offered for sale. A specialty is made of Lord's famous fifty-cent tea, which is unexcelled for fine flavor and in general demand, and also of plants of every variety. In each department of this store the prices quoted are the very lowest in the market. All orders are promptly and reliably filled. Mr. Lord, who is a native of this State, is a practical and experienced business man, whom it becomes a pleasure to recommend to the public.



**CONWAY & GOSS**, Fashionable Millinery, Fancy Goods, Hosiery, Etc., No. 520 Congress Street.—A popular and enterprising city establishment, devoted to the trade in dry and fancy goods, is that so ably conducted by the Misses Conway & Goss. This prosperous business was originally inaugurated **more** than a dozen years ago by Mr. L. C. Moore, and Mr. Wm. H. Usher succeeded in December, 1888, and he conducted it with **uninterrupted** success up to October 1, 1891, when the present firm succeeded. The large and commodious premises occupied are 20 x 80 feet in measurement, admirably fitted up, and two courteous clerks are in regular attendance. The stock, which is large and excellently selected, embraces ladies' wrappers and children's garments, hats, caps and bonnets, in the newest patterns; cassimeres, linens, and white goods, underwear, corsets, hosiery, gloves, trimmings, notions, buttons, linings, etc., in fact everything comprehended in the line of dry and fancy goods, all of which are guaranteed to be exactly as represented in every instance. The firm is the recipient of a large, **substantial** and growing patronage, and the general business of this reliable house is of the most **prosperous** annual aggregate. Miss Conway is a native of this State, and a lady of energy and **excellent** business qualities, while Miss Goss is a native of Massachusetts, and favorably known in this community.



**EDWIN A. MARRETT & CO.**, Dealers in Foreign and Domestic Drygoods, Anderson Block, Temple Street.—One of the best-known and oldest-established drygoods houses in the city of Portland is that conducted by Messrs. Edwin A. Marrett & Co. This veteran undertaking was founded in 1846 by Messrs. Jose and Marrett, and since the retirement of Mr. Jose, thirty-five years ago, Mr. Edwin A. Marrett has had entire control of affairs. A permanent substantial trade of a local nature is carried on at **retail** and the house enjoys a wide reputation for handling the most reliable and satisfactory grades of goods in each line at **rock-bottom** prices. The heavy, **complete** and carefully selected stock always on hand includes blankets, calicoes, table, bed and household linen, shawls, counterpanes, dress goods of all kinds, from the plainest cottons to the most elaborate silks, brocades, cassimeres and **velvets**, imported millinery, laces, trimmings, hats and bonnets, robes, habits, cloaks and other outdoor garments for ladies, misses, and children, underwear and furnishings and many kinds of foreign and domestic fancy drygoods. The store, 42 x 110 feet in area, is well fitted and ordered for the successful conduct of the business, and customers are waited upon promptly and intelligently by four courteous assistants. The worthy proprietor, Mr. Edwin A. Marrett, was born in **Standish**, Maine, and is now past middle age.





**H** E. MANSFIELD, Livery, Boarding and Sale Stable, No. 4 Lafayette Street.—A well-conducted boarding and livery stable is always a great public convenience wherever located. Prominent, and the oldest among such establishments in Portland, is that of Mr. H. E. Mansfield, No. 4 Lafayette Street, Munjoy Hill. This large and well-appointed stable was founded by Mr. Mansfield in 1827, and in the lengthy interim the business has been most ably conducted under his management, and the establishment to-day is one of the most popular resorts for those desiring reliable and stylish teams for business or pleasure, or first-class boarding and care for their stock. The premises consist of an eligible two and a-half story structure, 30 x 75 feet in dimensions, and in every respect admirably adapted for the advantageous prosecution of the business. The stalls are well ventilated, drained and lighted, and are equipped with every appliance and convenience for promoting the health and comfort of horses. Mr. Mansfield keeps on hand for hire ten first-class horses and vehicles of all kinds, and a special feature is made of supplying stylish equipages, in the care of competent and experienced drivers, for funerals, weddings, parties, picnics, etc., at very reasonable rates. Horses are also boarded by the day, week or month, likewise, bought, sold and exchanged on commission, Mr. Mansfield, in this latter connection being one of the best judges of horseflesh in the State. He is a native of Maine and has been a highly respected resident of Portland since 1827.



**A** D. MORSE, Coal, Hard and Soft Wood, Oak and Pine Edgings, No. 23 Plum Street.—This enterprise was originally established sixteen years ago, by the firm of Morse & Fickett, and this remained the same up to 1889, when the latter member withdrawing, the present proprietor assumed sole control of the business. Through his fixed rule of handling none but the very best grades of coal and wood and selling at the very lowest market prices, as well as meeting all the wants of his patrons in a prompt and satisfactory manner, he has secured a large, thriving trade. The main yard, which opens on Plum and Fourth Streets, covers an area of 100 x 200 feet, and has a large storage capacity, while as many as ten hands and five teams are required in permanent employment. Mr. Morse deals in the very best mined coal of all kinds, also hard and soft wood, a specialty being made of oak and pine edgings, wood being also sawed to order. Mr. Morse is a native of this State and a member of the Knights of Pythias and G. A. R., having served during our late war with the Second Regiment, United States' sharpshooters, for three years, and during this conflict he suffered great hardships and privations.



**B** OHN E. BRADFORD & CO., Mast and Sparmakers, No. 266 Commercial Street.—One of the oldest, if not the oldest mast and sparmaking establishment in the entire State of Maine, is that of Messrs. John E. Bradford & Co., which was established in the early part of the present century, by Daniel Bradford. He was succeeded by his son John, and in 1862 Mr. John E. was admitted into partnership by his father. The present firm was organized on the retirement of the first-named gentleman, in 1886, and consists of Mr. John E. Bradford and Mr. John Oakes, Mr. Oakes having been prominently identified with the practical working of the affairs of the house for thirty years. During the entire term indicated the enterprise has been steadily growing in popularity and patronage. A carefully-selected and well-seasoned stock of spars in the rough to the amount of \$15,000 is continually carried, and all orders received are promptly and accurately filled. The shop is 80 x 100 feet in area and ample room is maintained for storage purposes about the premises, four skilled hands being regularly employed. Mr. Bradford and Mr. Oakes are gentlemen of middle age and natives of Maine.



**W** D. BUCK, Ticket Broker, Musical Merchandise, No. 272 Middle Street.—An able and enterprising ticket broker in Portland is Mr. W. D. Buck, who is well known as a reliable and expeditious medium for the purchase, sale and exchange of all kinds of railroad and steamboat tickets, upon the most favorable terms. Mr. Buck makes a specialty of California and Western tickets at cut rates by the best trunk lines, and as agent for Boston steamers he is enabled to issue tickets for state-rooms, passage and freight to and from the Hub, as cheaply as any one in the city. The business has been established by the present proprietor for the past three years, and, in addition to the ticket brokerage business, Mr. Buck is an extensive dealer in sheet and book music, stringed and wind instruments for band or orchestra, spare strings, trimmings, and musical merchandise in general. The store, 20 x 70 feet in area, is well arranged throughout and is devoted, one-half to the ticket office and the other to the music department. Mr. Buck is a young gentleman of Portland birth and is a member of the Independent Order of Odd Fellows and Knights of Pythias.



**D** L. FERNALD & CO., Inspectors and Packers of Fish, End of Union Wharf.—This house was established in 1874 by Mr. D. L. Fernald, the present firm being organized in 1884. They occupy two warehouses on Union Wharf, each 50 x 120 feet, and possess unsurpassed facilities for conducting all branches of their business. As inspectors and packers of pickled fish, they have built up a patronage coextensive with the limits of the country. The fish handled by them are preferred in many sections to many other brands, on account of their uniform excellence and superior merits, while substantial inducements are offered to the trade as regards both reliability of goods and liberality of terms and prices. It is to such ably and honorably conducted houses as this that Portland owes her supremacy in the wholesale fish trade. The copartners, Messrs. D. L. Fernald and F. H. Smith, are natives of Maine and of excellent repute and standing in commercial circles.





**EDWARD SMALL**, Booksellers' and Publishers' Bookbinder, No. 35 Plum Street.—Mr. Small has been engaged in this branch of industry for the past thirty years in this city, and though at various times having partners, for the past seven years he has conducted the business alone with marked popularity and success. The premises have been occupied for more than a quarter of a century, and these comprise the second floor of a building 20 x 80 feet in dimensions, which is fully equipped in the most complete manner, while five experienced and expert hands are employed. A specialty is here made of cloth and pamphlet binding of every description, which is executed in the highest style of excellence, and satisfaction is guaranteed in every instance on all book, pamphlet and job work intrusted to Mr. Small's prompt attention and care. The prices quoted are invariably placed at the lowest figures consistent with first-class work and fair and equitable dealings. Mr. Small was born and brought up in Portland, and is thoroughly conversant with all branches of the business.



**BOSTON BARGAIN STORE**, W. E. Whipple, Wholesale and Retail Crockery, Glass and Tinware, Fancy Goods and Toys, No. 433 Congress Street.—This house was established in 1881, by John Davis, who was succeeded in 1888, by Messrs. T. C. Newell & Co., Mr. Whipple becoming proprietor in 1889. Under his direction a reputation and trade has been secured that entitle the house to rank with the oldest and strongest crockery houses in the city. Every facility is at hand for the prosecution of an extensive trade, full lines are carried of the best French, German, English and American china and crockery and rare assortments are displayed of French, Bohemian, and Belgian glassware. The markets are regularly inspected and the latest novelties and most desirable specialties and standard articles are procured. The house makes a specialty of fine goods and novelties and deals at both wholesale and retail, catering to the best classes of purchasers in Portland and throughout the surrounding country. Fancy goods and toys are also shown in rich variety, the assortments being at all times brilliant and complete. Business is brisk and lively at all seasons of the year. Mr. Whipple is a native of New York State, an experienced merchant and a wide-awake, enterprising business man.



**ISLEY BROTHERS**, Funeral and Furnishing Undertakers, Corner Federal and Temple Streets.—A well-known and old-established firm of funeral and furnishing undertakers in Portland is that of Messrs. Isley Brothers. The firm employ a metallic burial case that is recognized as the best in the market, and in embalming by the latest improved scientific methods, they adopt a preserve that has proved itself to be one of the most efficient now in use. The firm also manufacture coffins and caskets of all kinds in the newest styles, and furnish grave clothes, plates, hearses, carriages, etc., at the shortest notice. The business was established fifteen years ago by the present proprietors, Mr. C. Isley and Mr. J. Isley, who are practical embalmers and funeral furnishers, and devote their personal attention to all orders undertaken. A two-story building, 50 x 60 feet in area on each floor, is occupied, and besides containing a large stock of elaborate caskets, coffins, etc., is well equipped throughout for the successful conduct of the business, two hearses being kept in constant readiness, and four competent assistants regularly employed. The Messrs. Isley are young men, born and raised here, and are members of the B. P. O. E. and the Independent Order of Odd Fellows.



**R. K. GATLEY**, Plasterer, Stucco and Mastic Worker, Whitening, Whitewashing, Coloring, Etc., to Order, Telephone No. 972; Nos. 59 and 61 Union Street.—An old-established and reliable plasterer and stucco worker in Portland is Mr. R. K. Gatley. During the twenty-six years of his establishment Mr. Gatley has succeeded in building up a large and permanent connection here, among contractors, architects, builders and private patrons, the volume of which furnishes regular employment for twelve skilled workmen. All kinds of plaster, stucco and mastic work are undertaken to any design from the plainest to the most artistic and elaborate, including centerpieces, cornices, brackets, general ornamental work, columns, pedestals, etc., as also whitening, whitewashing, coloring, tinting and ceiling work to order at short notice; while a full line of jobbing incidental to the trade is also executed in the best manner. Two stores adjoining are occupied, 40 x 80 feet in floor area, and a large and very fine stock of centerpieces, etc., is always carried.



**KNIGHT BROS.**, Brass Founders, Ship Plumbers, and Manufacturers of Ship, Yacht and Steamboat Trimmings, Composition Castings, Etc., No. 320 Fore Street.—One of the oldest-established houses in this city engaged as brass founders and ship plumbers is that of Messrs. Knight Brothers. The business was founded in 1851 by Messrs. C. A. Donnell & Co., who were succeeded in 1866 by Mr. C. A. Donnell, he in 1885 by Messrs. McQuier & Jones, and they the following year by the present proprietors, Mr. Algernon Knight and Mr. William H. Knight. The firm's operations include all kinds, sizes and styles of brass, copper, bronze and composition castings, to order, the manufacture of ship, yacht and steamboat trimmings, sheet copper, copper bolts and wire, sheet brass, wire rods and tubing, composition bolts and trimmings, repairs and jobbing of every sort incidental to the trade, and a full line of ship plumbing. A heavy volume of local trade is controlled, and the firm is held in high repute for turning out the best work promptly and accurately. The premises utilized consist of a three-story building, 30 x 70 feet in size, fully and completely equipped throughout, five skilled workmen being there regularly employed. The Messrs. Knight are both young men, natives of Falmouth, Me., and are members of the Independent Order of Odd Fellows.



**PALMER SHOE COMPANY**, No. 541 Congress Street, W. C. Nelson and Chas. Sargent, Proprietors.—The leading headquarters for fine footwear in Portland is that of the Palmer Shoe Company, conducted under the enterprising proprietorship of Messrs. Nelson & Sargent. This house was established in 1866 by M. G. Palmer, the present firm succeeding to the control in February, 1888. This firm is noted as having the largest stock and finest fitted store in Maine. In variety, design, color and material, the stock here displayed has no equal in the State. A splendid assortment of boots, shoes, rubbers and slippers is constantly carried, suited to the wants of men, women, misses, youths, boys and children, while a specialty is made of fine shoes for ladies and gentlemen and fine custom work is also given prompt attention. The stock embraces the most famous goods, including Barmister's shoes for gents. The company issue an illustrated catalogue of their leading styles, which will be sent on application. The reader is recommended to give this company a trial order. All goods sold by them are warranted as to material and workmanship. The copartners, Messrs. W. C. Nelson and Chas. Sargent, are natives of Maine and young men of large experience, wide acquaintance and sterling personal worth.



**L. STIMSON**, Dealer in Drugs, Medicines, Etc., No. 57 Middle Street.—This business was inaugurated about five years ago by the present proprietor, and has since been carried on by him with steadily increasing success. The present desirable store, which was taken possession of within the past two years, comprises a large and commodious floor, 20 x 80 feet in dimensions, the general complete appointment of which embodies all the modern ideas of convenience and attractiveness. A large, comprehensive and first-class stock is at all times displayed, including everything in the line of pure and fresh drugs, chemicals and medicines, acids and extracts, mineral waters, proprietary remedies of acknowledged merit, pharmaceutical specialties, toilet and fancy articles, perfumes, soaps, sponges and druggists' sundries generally, besides confectionery and cigars, while an elegant soda fountain presents a most inviting feature. Mr. Stimson makes a specialty of "Cocoa Beef Tonic," "Sarsaparilla" with iodide of potassium, for the cure of catarrh, rheumatism, scrofula, etc., "Aqua Ammonia" for the household, and "Floral Cream," a lotion for chapped hands, salt rheum, eczema, burns, etc., all of his own preparation, and these have proven invariably the most efficacious remedies in every case, wherever once properly used. Particular attention is here given to the compounding of physicians' prescriptions and family recipes with care and accuracy from the best quality of ingredients obtainable, and a courteous and competent clerk, Mr. John A. Clarity, besides the proprietor, is kept busy supplying the wants of the numerous patrons of this pharmacy. Mr. Stimson has won an enviable reputation in this profession, in this, his native city, as a trustworthy and responsible druggist.



**MRS. F. C. CHASE**, Fashionable Milliner, No. 495 Congress Street.—One of the oldest-established, leading and most fashionable milliners in Portland, is Mrs. F. C. Chase. Having acquired a practical knowledge of, and experience in the art of millinery in all its branches, Mrs. Chase inaugurated this enterprise at the present location in 1879. The premises occupied comprise a spacious and commodious store, 20 x 65 feet in dimensions, and this is fitted up throughout in the most attractive manner for the purposes of this business in every department. In the large, well-selected and complete stock handled will be found fine imported millinery, such as bonnets, hats, frames and all kinds of head-gear for women and children, all the best quality and most fashionable shapes, also flowers, feathers, plumes, birds, ribbons, silks, laces, velvets and millinery specialties of every description. The hats and bonnets are both trimmed and untrimmed, and patrons not suited with those in stock, can leave their orders and have their wants promptly supplied by this reliable house at the most reasonable terms. Nineteen proficient assistants are constantly employed here, and the millinery goods here produced, embrace all the newest and most fashionable styles in seasonable goods, of the most recent designs of Parisian and New York establishments, Mrs. Chase being among the very first to introduce them as soon as brought out. She is a most painstaking and energetic business woman, who gives her close personal supervision to all work performed in this emporium, which is invariably done in the highest style of art, at short notice.



**HERRICK & SON**, Manufacturers of Pure Cold Pressed Cod-Liver Oil, No. 17 Long Wharf.—An enterprising and reliable house of excellent reputation, engaged in the manufacture of cod-liver oil is that of Herrick & Son. This business was established ten years ago by Mr. T. Hopkins, the present firm succeeding to the control in 1886. The premises occupied comprise a three-story building, 25 x 50 feet in dimensions, fully equipped with everything necessary for the successful prosecution of the business. The firm obtain cod livers from fishermen, and extract the oil by the most approved method, known as the cold process. From September to January they manufacture oil for medicinal purposes, which they sell to a Gloucester house, where it is refined and sold to the trade, while the oil obtained during the remaining months of the year is of an inferior quality, and is sold for tanners' and curriers' use. The capacity of the works is 500 barrels per year. It is unnecessary to say that the goods of this house are unsurpassed by any contemporary concern. The copartners are Mr. Wm. C. Herrick, a native of Maine, and his son, Amos W. Herrick, who is a young man of excellent standing in the community.



# BRUNSWICK.

**B**RUNSWICK is an important manufacturing town of Cumberland County, and is located twenty-seven miles northeast of Portland, on the right bank of the Androscoggin River, which supplies a large amount of water power. Numerous industrial establishments have been erected here, including the Cabot Manufacturing Company's mills, which are large manufacturers of cotton goods, also flour mills, bleach work, ship building, etc. Brunswick is the seat of Bowdoin College, which was founded in 1802, and of the Maine Medical School, which dates from 1820. The population in 1890 was 5,998.

**C**ABOT MANUFACTURING COMPANY, Manufacturers of Cotton Goods.—The manufacture of cottons forms one of the principal industries of the New England States, and many of the largest corporations engaged in this line are located in Maine. One of the best known among the number is that of the Cabot Manufacturing Company, whose mills are in Brunswick, while the treasurer, Mr. Francis Cabot, has his office in the Mason Building, Boston. These mills are among the best equipped in the country, and their products are noted for their superiority. The business was originally founded in 1834 by the Brunswick Cotton Mill concern. There were many subsequent changes, failures, etc., in the management until 1857, when the present company was organized and took possession, mainly through the efforts of Francis Cabot, the first president of the company, who has been deceased for the past fifteen years. When the company began operations there were but 300 looms, but under the new and energetic management the enterprise was at once successful, and the facilities have since been steadily increased from time to time, until their present extensive proportions have been attained. The plant embraces an area of nine acres, situate on the Androscoggin River front, whence great water power is attained. The buildings are of stone and brick, have five floors each, and are all connected, the structure occupying fully an acre of ground. The mechanical equipment is perfect in every respect, and the machinery is driven by water power exclusively, seven wheels of the "Hercules" and "Leffel" pattern, with a total of 1300 horse power, being used. There are 1120 looms in the mills, and 48,000 spindles, and employment is afforded a force of 700 operatives. In 1891 was commenced the erection of a new mill, which will eventually supersede the poorer part of the old plant. The new structure is 118½ feet wide. The portion built in 1891 is 196 feet long, and 130 feet more are being added this year. With the completion of this part, the company will be able to largely increase the amount of their product. These products include plain sheetings, fine sheetings, and cotton drills, in the manufacture of which 96 bales of cotton are consumed weekly. The entire output is handled by Messrs. Wheelwright, Eldridge & Co., Franklin Street, Boston, Mass., and by them shipped to all parts of the world. The Cabot Manufacturing Company was incorporated under the State laws of Massachusetts and has a capital of \$600,000. The agent here is Mr. R. W. Eaton, a native of Maine, who has occupied this position since June, 1890. Mr. Eaton was formerly superintendent of the Merchants' Manufacturing Company of Montreal, holding that position for five years.

**D**UNNING & CAMPBELL, Architects and Civil Engineers, No. 87 Main Street.—Among the most important of the professions a foremost place is occupied by those of architecture and civil engineering. Among the skilled exponents of these lines in this section of the State are Messrs. S. B. Dunning and D. E. Campbell. Mr. Dunning has been established the past five years, and a year ago Mr. Campbell joined him in partnership. Mr. Dunning is a native of Brunswick, and studied architecture in a number of prominent architects' offices, gaining a thorough knowledge of every branch of the profession. He has executed much notable work, among which may be mentioned the designs and plans for the Bowdoin Observatory, the Catholic Rectory, Odd Fellows' Block, and the residences of J. F. Chaney, C. C. Everett and J. W. Cawslund. He is prepared to execute architectural work of all kinds, embodying all the suggestions and requirements of patrons, and securing the greatest utility and economy of space with the highest architectural beauty, while correct estimates of costs are always provided. Mr. Campbell is also a native of Maine, having been born in Harpswell. He underwent a course in civil engineering in the Maine State College, graduating from that institution in 1888, with a thorough knowledge of his chosen profession, and he has since thoroughly amplified and proven his skill and ability in this line. He gives careful attention to surveying roads, lots, timber tracts, constructing bridges, etc. Messrs. Dunning & Campbell have been during the past year engaged in surveying and drawing plans for a new mill for the Cabot Manufacturing Company of Brunswick, manufacturers of cotton goods. They are reasonable in all their charges, and conscientious and painstaking in all their work.

**E**DWARD S. BODWELL, Clothing, Hats and Caps, No. 46 Main Street.—A prominent house engaged in the sale of hats, caps and furnishings is that of Mr. Edward S. Bodwell, which was established by the father of Mr. E. C. Elliot in 1851, the present proprietor succeeding to the control in 1889. It is the leader in its line in Brunswick. The premises occupied comprise a floor, 20 x 75 feet in dimensions. The furniture and fixtures are of the handsomest and most attractive description, and a large and well selected stock of furnishing goods is kept constantly on hand. Clothing of all kinds for men, youth, boys and children is also kept, and everything is made in the latest style and of the best materials, selected with care and judgment. Nothing of an inferior order is handled. The stock embraces every variety of such goods in full and complete assortment, and the finer lines are equal in every respect to the best custom work in fit, finish, elegance and fashion. Mr. Bodwell is a native of Massachusetts, has had thirteen years' experience in the clothing business, and possesses all the elements necessary to the successful direction of the affairs of the house. He is a prominent member of the F. and A. M. and the K. of P.

**T**ONTINE HOTEL, Geo. W. Fisher, Manager.—This well known hostelry is a time honored institution, having been first opened to the public over sixty years ago, and it has undergone many changes in ownership. The present proprietor came into the control August 1, 1892, succeeding Mr. W. George Stackpole, who was in possession since August, 1889, with Mr. Geo. W. Fisher as manager. He is a native of Connecticut, and for a number of years conducted a hotel and livery stable business at New Haven, Conn. The Tontine was newly renovated this season, all newly furnished from office up, not a bit of the old furniture being used, and was newly painted and papered. Mr. Fisher is thoroughly experienced in the requirements of the traveling public, and understands thoroughly how to satisfactorily cater to its wants. The Tontine Hotel is located on Main Street, a few minutes' walk from the depot. It is a three story building, 60 x 75 feet in dimensions, and is fitted up and appointed throughout in the most approved style, every comfort and convenience having been provided for the benefit of guests. There are forty well lighted, excellently ventilated, clean and well kept sleeping rooms, provided with comfortable beds and all requisites. There are sample rooms for commercial men, to whom special rates are allowed. The dining room seats a large number of people, and the cuisine of the house leaves nothing to be desired, everything of the best the market affords being found on the bill of fare. The terms are \$2.50 per day. Fifteen assistants are employed in the various departments of the hotel. Mr. Fisher gives his undivided attention to maintaining the efficiency of the hotel, and has introduced a number of improvements since he assumed charge.

**D.** NEAGLE, Manufacturer of Harness, Etc., No. 158 Main Street.—In Brunswick one of the leading exponents of the harness makers' craft is unquestionably Mr. J. D. Neagle. Not only is Mr. Neagle a practical manufacturer, but he also keeps in stock a full line of horse furnishing goods of the make of others, as also trunks, traveling bags and valises, and his store has come to be recognized, by reason of its complete and well selected assortment, as the leading one in this neighborhood. The shop is in the rear of the salesroom and is fitted up and equipped with every convenience known to the harness manufacturing trade. His tools are the latest and most approved, and the two assistants he continually employs are among the most skilled and experienced journeymen harness makers in this section. Mr. Neagle transacts an ever growing business in both departments. His salesroom is crowded with horse furnishing goods, including both single and double harness for heavy work, as well as for lighter pulling, saddles, bridles, whips, horse collars, robes, brushes, currycombs, fly nets, etc., in many varieties, and at prices guaranteed to suit. Mr. Neagle is a native of Bath, Me. He has been engaged in the harness making business in Brunswick for the past three and a half years, and through dint of hard labor, fair dealing and strict integrity has made a reputation and secured a patronage few of his contemporaries can boast of. He is a prominent member of the A. O. U. W.

**A**LLEXANDER & HUBBARD, Livery, Sale and Boarding Stable, Main Street.—There can be but little doubt in the mind either of the permanent resident or the transient visitor, that one of the most important adjuncts to the well being of a community is a first class livery and boarding stable, and one of the oldest established and best appointed establishments of this type in Brunswick is that of Messrs. Alexander & Hubbard, so centrally and eligibly located on Main Street. This time honored establishment dates its existence back forty-five years, when it was opened by the present senior partner in the firm, Mr. James Alexander. This gentleman ably conducted its affairs alone till the year 1866, when he admitted his son in law, Mr. O. M. Hubbard, to an interest, and the present firm style was adopted. The premises occupied comprise a substantial one and a half story structure, conveniently subdivided for utilization as stable and carriage repository. The stalls are well ventilated, drained and lighted, and nineteen well groomed horses, and a variety of carriages of various builds, form the working complement of this popular and ably managed establishment. Horses are also boarded by the day, week or month at moderate rates, and purchase, sale and exchange of animals effected on commissions. Weddings, parties, funerals, etc., are also provided with suitable equipages, and all orders, by day or night, receive the promptest and most careful attention. Mr. Alexander is a gentleman now well advanced in years, a native of Brunswick, and prominent member of the order of F. and A. M. His son in law and partner, Mr. Hubbard, was born in Somerset County, Maryland. He is a member of the I. O. O. F., and a popular comrade of Mountford Post, No. 22, of the G. A. R., serving creditably during the Rebellion as musician in the ranks of the 8th Regiment of Maine Volunteers.





O. REED, Photographer, Main Street, Corner Cumberland.—This successful business was established by Mr. Wing in 1851. Mr. Reed succeeded Mr. Wm. Pierce in 1874. His studio is finely located at the above address. The reception rooms, parlors and studio are elegant, spacious and attractive and are embellished with many fine works of art from the camera, brush and pencil of Mr. Reed. The excellence of these pictures, and their fidelity to every detail and the true conception of the artist's mission, place Mr. Reed in the front rank of the profession. The light, accessories and all the appliances necessary for a first class establishment are perfect and cannot fail to attract the attention and admiration of the cultivated classes of society who constitute its principal patrons. Photography in all its branches is here executed, and the best and finest class of work is here produced. He makes a specialty of portraits in crayon, oil, pastel, and his water color miniatures are the finest that can be executed. Mr. Reed is a native of Brunswick and resided in Portland seven years, perfecting himself in this art. He served the country during our late war in the 12th Maine Regiment, and is highly esteemed as an artist.



E. GORDON, Furniture, No. 34 Main Street.—This business was first inaugurated in 1801. The present proprietor succeeded the late Mr. Fred Berry, who had controlled the business for thirty-five years previous to April 20, 1891, the date Mr. Gordon took possession. The premises occupied comprise a three story frame building, 25 x 100 feet in dimensions, filled to repletion with a carefully selected stock of furniture, both fine and medium grades. The display is a credit to the house, comprehending a splendid variety of parlor and chamber sets, dressing cases, wardrobes, sideboards, folding beds of the most approved patterns, in fact every article of use or ornament going to beautify or complete the household. The undertaking department has been thoroughly replenished, and a full and complete stock of coffins, caskets, etc., are kept constantly on hand. As a funeral director Mr. Gordon's services are in great demand. He is reliable, conscientious and thorough, and the greatest confidence may be reposed in his representations. Two competent assistants are employed. Mr. Gordon is a native of Portland, a member of the I. O. O. F., and was formerly for fifteen years a traveling salesman for a dry goods house.



W. TOWNSEND, Bookseller and Stationer, No. 58 Main Street.—A popular, and well known house here engaged in the sale of books, stationery, periodicals, fancy goods, etc., is that of Mr. A. W. Townsend, which was founded by Mr. Townsend in 1881, and its history from its inception has been one of continued success. The premises occupied comprise a store, 20 x 75 feet in dimensions, containing well stocked departments of fine stationery, fancy goods, books, toys, crockery, glassware, wall papers, etc. The stock contains all the latest novelties, and the house is considered the headquarters for all the goods here mentioned. To every stranger, it is from its literary and artistic attractions a place not to be overlooked. It is patronized by ladies and gentlemen, both old and young, from all classes of society, and especially during the holidays is one of the busiest places in the city. Mr. Townsend is a native of Brunswick, and was formerly engaged as a clerk at Richmond, and is now agent for Hoyt's Express, the Commercial Union Telegraph Co., and the New England Telephone and Telegraph Co. of Boston. He is a member of the I. O. O. F. and the K. of P., and is an enterprising business man.



H. PURINTON, Machinist, Gas and Steam Fitting, Manufacturer of Shafting, Pulleys, Hangers and Mill Work, Main Street.—A prominent and progressive house in Brunswick engaged in the manufacture of shafting, pulleys, hangers and mill work is that of which Mr. F. H. Purinton is proprietor, located on Main Street. The business premises comprise a frame building, 20 x 75 feet in dimensions, with a wing 25 x 40 feet. The works are equipped with all the latest improved machinery, tools and appliances known to the trade, and the machinery is operated by water power. Mr. Purinton makes a specialty of box machinery and repairs, also ~~down~~ job work in steam and gas fitting. A large and increasing trade has been established which extends throughout Cumberland County. Mr. Purinton's reputation as a thorough skilled workman is widely known, and his services are in great demand. He is a native of Topsham, but has resided in Brunswick most of his life, with the exception of six years spent in Boston learning his trade. He is a practical, expert machinist and gives personal supervision to every department of his business, and is an active and zealous member of the F. and A. M.



R. FIELD, Fruit, Confectionery, Tobacco and Cigars, No. 180 Main Street.—Among the well patronized business houses of Brunswick is that of Mr. W. R. Field, dealer in fruits, confectionery, cigars, etc. Mr. Field, who was born in this town, first established himself in business here by opening a restaurant at the railroad station some twenty-eight years ago, but in 1883 he abandoned this enterprise, and embarked in the present one, in which, by able and efficient management, he has reared a most prosperous business in this line of trade. The commodious salesroom is 20 x 60 feet in dimensions, fitted up in attractive style, and provided with every facility for the handling of the large stock of choice confectionery of all kinds, foreign and domestic fruits of every description, chewing and smoking tobaccos, the finest brands of imported and domestic cigars, brierwood and meerschaum pipes, canes, etc., also knives and cutlery of all kinds. This house is a recognized headquarters in this vicinity for these goods, and the liberal patronage received from the students of Bowdoin College and nearby trade represents an exceedingly prosperous annual business.

# LEWISTON.

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ALTHOUGH the history of Lewiston may be said to begin in 1770, the place had been visited by prospective settlers much earlier. Other settlements had already been made in this vicinity, too, some years previously. In 1767 two Boston merchants, Jonathan Bagley and Moses Little, secured a grant for the region around Lewiston Falls, and soon after set about planting a colony here. The first actual settler at Lewiston was Paul Hildreth, who came in the summer of 1770 from New Gloucester, N. H. He was accompanied by his wife and baby, and built a log cabin where the Continental Mills now stand. Two other families settled here a little later. In the fall of 1770 Lawrence J. Harris brought with him a number of workmen to Lewiston and erected a mill at the falls. He and David Pettingill were largely instrumental in laying the foundations of the embryo city. In 1773 the town was surveyed by Amos Davis, who himself became a resident of this place the following year. In 1774 the community was added to by Jacob Barker, Jesse Wright, Israel Herrick, Thomas and James Coburn and their families, and in 1775 came James Garcelon, Josiah Mitchell, Stephen Coffin, Joel Wright, Mark Pettingill, and Joel Thompson. During the next few years there were many valuable accessions to the population. In 1788 there were seventy-six families here, and in 1793 this number had increased to three hundred and thirty families. In 1795 Lewiston was granted a town charter, the first selectmen being John Herrick, James Garcelon, Joel Thompson, Winslow Ames and Daniel Davis. The first town clerk was Noah Litchfield. The end of the last century found Lewiston a thriving and prosperous town, with a promising future. In the quarter of a century next succeeding progress was steady and substantial. From this period on mills and shops began to spring up, and several large industrial enterprises had inception. The first man to manufacture cotton in Lewiston was Thomas Harding, who set up two looms in 1844. The vast water power afforded by the Falls attracted the attention of capitalists, and the advantages of the place for manufacturing sites began to be extensively utilized. The first mill built on the canal was Bates No. 1, which commenced manufacturing cotton goods in 1852. The town kept on growing rapidly, and everything was humming when the Civil War burst upon the land. Lewiston responded nobly to the call for men and money, and over eleven hundred volunteers left here for the front. Lewiston was incorporated as a city in 1862, but the municipal government was not organized until the following year. The first mayor of the city was Jacob B. Ham. The second to fill that office was Hon. William P. Frye, for many years, now a prominent member of the United States Senate. The population of the city at this period was about 8,700; in 1870 it had reached 13,600, and the census of 1880 gives the figures as 19,083. The decade from 1880 to 1890 shows large increase, the number of inhabitants now being estimated at 21,000. Lewiston is an attractive as well as a flourishing city. It is a great industrial centre, and the products of our mills are shipped to all parts of the country. In the matter of public institutions, schools, churches, and other features of progress, Lewiston is fully abreast with the age. The city supports an efficient police force and an excellent fire department. The water supply is abundant and of the best, the sanitary system is of a superior character, and everything indicates public spirit and progress. Lewiston certainly has had a splendid past; its present is secure, and the future is assuredly bright. And not only is the prosperity of this city the result of peculiar natural advantages, but also to the indomitable energy, skill and industry of those who have been the chief factors in its upbuilding.







**THE MANUFACTURERS' NATIONAL BANK OF LEWISTON.**—Keeping pace with the growth and development of industrial activity hereabouts, there has been notable increase in the financial interests of Lewiston during the past few decades. This city boasts a number of fiscal and fiduciary corporations which for resources, strength and stability will compare favorably with any in the State. Among these may be mentioned the solid and substantial Manufacturers' National Bank, which is one of the staunchest and soundest institutions of the kind in Maine. It has been in operation about seventeen years, and has been a signally successful enterprise from the first. This ably managed and deservedly popular bank was organized and commenced business in 1875. Its career has been an unbroken record of progress; and all the indications are that its popularity and prosperity are bound to endure. The institution has always been conducted on strict business principles, and its management characterized by sagacity, energy, and ability, coupled with integrity and honorable methods. It has a paid in capital of \$200,000 and a large surplus. The deposits amount to a very handsome sum; the business gives evidence of steady and substantial increase; the investments and connections are of a most desirable character, and, altogether, the affairs of the bank are in a condition highly gratifying, alike to its stockholders, directors and clients. The following statement is taken from the report of the condition of the institution at close of business, May 4, 1891, and it is a splendid exhibit:—**Resources:** Loans and discounts, \$364,358.83; overdrafts, secured and unsecured, \$227.26; U. S. bonds to secure circulation, \$50,000.00; stocks, securities, claims, etc., \$3,920.00; due from approved reserve agents, \$31,263.29; due from other national banks, \$8,485.13; banking house, furniture and fixtures, \$22,400.00; other real estate and mortgages owned, \$4,013.50; current expenses and taxes paid, \$2,453.45; exchanges for clearing house, \$3,652.31; bills of other banks, \$8,860.00; fractional paper currency, nickels and cents, \$710.60; specie, \$20,460.00; legal tender notes, \$3,000.00; redemption fund with U. S. Treasurer (5 per cent of circulation), \$2,250.00; total, \$526,054.37. **Liabilities:** Capital stock paid in, \$200,000.00; surplus fund, \$37,500.00; undivided profits, \$8,695.71; national bank notes outstanding, \$45,000.00; dividends unpaid, \$59.50; individual deposits subject to check, \$205,145.52; demand certificates of deposit, \$23,816.85; due to other national banks, \$836.79; notes and bills rediscounted, \$5,000.00; total, \$526,054.37. A more representative body of citizens than the officers and directors of the Manufacturers' National Bank of Lewiston it would not be easy to find in the community. They are all men of unquestionable standing as well as gentlemen of entire probity of character, prominent and esteemed in business circles and in social life. Mr. John M. Robbins has been president since the inception of the institution; Mr. C. I. Barker, the vice-president, has been connected with the bank since its inauguration, and Mr. Addison Small, the cashier for the past eleven years, has held a responsible position in the bank from the start; and Mr. R. B. Hayes has been the teller for the past seven years. The bank building, at No. 200 Lisbon Street, is a handsome structure, and the banking offices are commodious and finely appointed. A general banking business is transacted here, including discounts, loans and deposits, and accounts are opened with banks, bankers, manufacturers, merchants, etc., on the most favorable terms. Collections are made on all points at lowest rates; foreign and domestic exchange is bought and sold, and approved commercial paper, bonds, securities, etc., are negotiated. Drafts are issued on Great Britain and Ireland; letters of credit and bills of exchange are procured; and, in short, all classes of legitimate operations in this line are engaged in. The directors of the bank are Messrs. J. M. Robbins, C. I. Barker, James Munroe, Oliver Newman, L. L. Blake, T. E. Eustis and W. H. Newell.



**BEARCE, WILSON & CO.,** Dealers in Coal and Wood; Offices, Corner Court and Washington Streets, Auburn, and No. 138 Main Street.—A commercial enterprise of the city conspicuous for the rapid manner in which a position of commanding and undisputed eminence has been secured is that of Messrs. Bearce, Wilson & Co., who, as coal and wood dealers, have, since the initiation of the business in 1889, attained a position in the front ranks of their trade throughout this section. In addition to its two eligible offices, one of which is located at No. 138 Main Street, this city, and the other at the corner of Court and Washington Streets, Auburn, the firm have six storehouses of great capacity, and have just erected another shed with a capacity of 10,000 tons, which is utilized for soft coal, the facilities possessed altogether being such as are not, and could scarcely be, excelled by any in the country; among other advantages enjoyed being the possession of a water motor of twelve horse power, giving power for the sawing of thirty cords of wood per day. The trade enjoyed is both wholesale and retail, and although local in character, is most extensive, the firm handling no less than 5,000 tons of coal and 3,000 cords of wood during the past year. Partly explanatory of the notable success of the venture, and wholly so when viewed as significant of the progressive methods of the concern in each department, is the fact that coal is screened by a new and effective as well as economic process, peculiar to and exclusively adopted by this house; while its commanding connection is also the outcome of the breadth of its scope in the handling of all reliable varieties and grades of coal and wood, at prices that are consistently reasonable, relative to their intrinsic and market value; the patronage being rendered the more enduring by virtue of the promptness and accuracy with which orders are filled; ten employees being regularly engaged in that and other duties. The partners are Mr. George B. Bearce, Mr. C. C. Wilson, and Mr. C. L. Turgeon, all of whom are natives of Maine. The first named of these gentlemen, who is fifty-two years of age, served in a Maine regiment, and is popular in G. A. R. circles, as he is also among members of the Masonic fraternity, with which he is identified, he being a Knight Templar. Mr. C. C. Wilson, who is forty-three years of age, is also a prominent Mason; Mr. C. L. Turgeon is a young man of twenty-seven years, generally and deservedly respected.





**LEWISTON MONUMENTAL WORKS**, Wholesale Dealers in Granite, and Workers on all Kinds of Marble and Freestone, Nos. 12 and 14 Bates Street.—In the various lines of mercantile activity in this vicinity, there is none which holds a more prominent position than the marble and granite workers. Prominent among those firms engaged in this vocation, the Lewiston Monumental Works hold a leading position as designers and wholesale dealers in granite and workers on marble and all kinds of freestone.

This firm have a yard and office at Nos. 12 and 14 Bates Street, opposite the M. C. R. R. depot, and a second yard at Holland Street and M. C. R. R. crossing. In those two yards steady employment is given to forty skilled artisans. The Lewiston Monumental Works were founded many years ago by John P. Murphy & Co., and in 1891 Mr. John P. Murphy retired, and Jas. P. Murphy became sole proprietor. He is a practical workman with a large experience, and is a young man well versed in all kinds of granite and marble, and cheerfully furnishes estimates on all kinds of monumental work in granite or marble, and works of art of all kinds, great or small. But at this well known yard a specialty is made of sculpturing, and some handsome pieces can be seen in the warerooms, where also a large assortment of headstones and tablets are kept in stock; and the Lewiston Monumental Works hold a position well in the front ranks, both for superiority of workmanship and beauty and originality of design. The firm also own and work two large granite quarries at Oxford, where the best granite for cemetery and building purposes is procured, and therefore the firm are enabled to furnish inducements to patrons with which no other concern can compete. Associated with Mr. Murphy in the quarries are two well known Lewiston business men, Messrs. W. E. and C. H. Cloutier, who are both young men. At this quarry steady employment is given to from thirty-five to forty men, and the firm have their own teams, and do all their own hauling to the railroads for shipment. Mr. Murphy is a native of Lewiston, and stands high in the business circles of the Eastern and Western States, where his products are shipped.



**BABBITT CLOTHING HOUSE**, Babbitt Bros., Proprietors, Nos. 134 to 140 Lisbon Street.—The establishment of Babbitt Brothers, at Nos. 134 to 140 Lisbon Street, corner of Ash, is not only a credit to the intelligent enterprise of its management, but it is also one of those houses whose success reflects lustre upon the mercantile fame of the city. It is recognized as a leader in the clothing trade of Lewiston, and holds a commanding position among the mercantile institutions of the State. It was established in 1873 by

Bicknell & Neal, and was conducted with marked ability by them until the death of Mr. Neal, when in July, 1891, it passed into the hands of Babbitt Brothers, and under their able management it has shown a steadily increasing success. The salesrooms are spacious and attractive, while the most thorough system is observed in the management. It is not necessary at this late day to call attention to the favorable manner in which ready made clothing compares with that which is made to order. Every intelligent person knows that the day of slop work has gone by, and that ready made garments are now produced that are undistinguishable from the best clothing made to measure. Of course there are some clothiers who cater to an inferior class of trade, or who depend on the inexperience of their customers to make a sale. But if an establishment similar to that conducted by the Babbitt Brothers be visited, it will be seen that the garments in stock will bear the most severe examination and comparison. This firm make a specialty of fur coats and have established an enviable reputation for the same, and for furnishing customers with stylish, durable and perfect fitting clothing at the lowest market rates. Of course under the circumstances their trade was bound to rapidly increase, and in point of fact there are few enterprises in the State that can show so great a development in the same length of time. The store is a substantial three story building, divided into two stores, each 28 x 100 feet, and one entire store is devoted to the children's department, where everything stylish and seasonable will be found. The shelves are loaded to repletion; the floors are handsomely carpeted and tastefully arranged. The store is lighted by electricity, and has plate glass windows; and two floors are utilized. The men's department is of the same ample size, and here are two tailors in constant employment, as all garments are pressed before leaving the store; and repairing is done here at short notice. This is in all respects a one price store, and all goods are marked in plain figures, and fine stock is at all times carried, comprising not clothing alone, but also gentlemen's furnishing goods of the latest patterns and most approved manufacture. A judicious buyer can make a small sum of money go a good ways nowadays in the clothing line, and no better establishment is known to us at which to accomplish this than that carried on by Babbitt Brothers, who are young men, natives of Vermont, have had eighteen years' experience in the business, and are known as "The Twin Clothiers."



**CUMBERLAND MILL COMPANY**.—When Messrs. Libbey & Dingley assumed proprietary control of the "Cumberland Mill Company," in 1889, in immediate succession to Mr. P. M. Thurlow, they became the possessors of a famous old concern founded in 1868 under the name of G. H. L. Cobb & Co., Mr. Thurlow having had an interest in that partnership until he assumed sole proprietorship in 1885. The mill at the date of the recent change was a far famed one, commanding a trade in all parts of the country by virtue of the superior excellence of the colored goods there produced, this being a specialty of the house. The mill, which is known as a six set one, and consists of a spacious and lofty main building, with some fourteen additions, and is furnished with a full equipment of modern machinery. The company, moreover, has ample resources, its capital being \$100,000, while it is admirably represented by responsible selling agents in New York. The proprietors, who give their undivided attention to the enterprise, are justly regarded as the most responsible and estimable manufacturers.





**BATES MANUFACTURING COMPANY.**—In these days of keen competition the best index of the merit of a manufacturing concern is its success, which is most readily measured by the number of its operatives in comparison with those employed by rivals in the same line; and the little army of 1700 employees engaged at the mills of the Bates Manufacturing Company mark out that concern as one of the most conspicuously prosperous, eminent and responsible in the city, or, indeed, in the cotton trade throughout the country; the gingham, shirtings, damask table cloths, quilts, etc., of its production challenging comparison with any to be found in the market, both in respect to their intrinsic merit and their high money value. In the manufacture of these, the concern occupies a distinct vantage ground in the possession of effective water power to actuate the whole of the looms contained in its three spacious five story buildings, those looms, which are of the most modern and improved type, being 1,731 in number, and the spindles reaching a total of 60,248. This eminent concern, which was founded as far back as the year 1852, was reorganized in 1878, when a stock company was formed, with a capital of \$1,000,000; the guidance of its affairs being placed in the able hands of Mr. D. N. Richards, of No. 85 Devonshire Street, Boston, and Mr. H. L. Pratt, of Lewiston, the former being its treasurer, and the latter its agent; while Mr. Ralph W. Potter is paymaster and clerk; these gentlemen being assisted in the deliberative councils essential with so huge an enterprise by an essentially experienced board of directors, of which the members are: Messrs. Jacob Edwards, Dexter N. Richards, Edwin S. Clark, Joseph H. Grey, O. H. Alford, Moses Kimball and J. Wentworth Brown. In the enterprising and able representation of its mercantile affairs the company is very fortunate. Messrs. Bliss, Fabyan & Co., of Boston, New York and Philadelphia, being its selling house, and influencing a trade in all parts of the United States, by virtue of its own progressive methods, and still more so, of the unexcelled merit of the manufactures handled. The company is now erecting a weaving mill, 175 feet long by 98 feet wide, two stories and basement, all designed especially for Jacquard weaving. The mill is modern in all its appointments, and will be lighted by electricity, as all their weaving in the other buildings is now lighted.



**LEWISTON MILL COMPANY, Manufacturers of Colored Cotton Goods.**—For a period of over twenty years the Lewiston Mills have been one of the leading industrial institutions of this city, winning trade and consequent prosperity from all parts of the civilized world. But the period of more immediate interest is that which has elapsed since the incorporation of the concern under the State laws of Maine in 1889, with a capital of \$300,000, the enterprise thereby being placed on a basis of assured and still increasing prosperity, as events have demonstrated. The operations of this famous mill relate particularly to the manufacture of colored cotton goods, such as Turkey red damask, colored quilts, napkins, dornet flannel, horse clothing, cottonades, duck, ticks, osnaburgs and goods of a kindred character; these being produced in a style and at a price that causes them to be in very high favor, alike by dealers, who can confidently and conscientiously recommend them, and by consumers in all parts of the Union, and in numerous foreign countries. The ability of the company to compete on favorable terms with its many rivals may in a very large measure be justly attributed to the complete versatile technical acquaintance with the details of the trade possessed by its president and agent, Mr. C. I. Barker, a gentleman of exceptionally ripe experience, while Mr. F. W. Parker, the treasurer, lends him very valuable assistance in the mercantile department. The experienced and technical knowledge referred to is seen not only in the talented daily guidance of affairs, but finds evidence in the thorough organization of the mill throughout, and in its really model, nineteenth century equipment. The mill itself consists of two spacious main buildings, supplemented by several smaller ones, inclusive of a boiler house, provided with five boilers of large capacity for the service of the three engines used to actuate the machinery, though this is driven largely by water power. Box manufacturing and other buildings serve to render the mill complete, the whole covering between three and four acres. Twenty-three thousand spindles are kept constantly running, in operating which a force of 800 employees is engaged, the selling houses at No. 216 Church Street, New York, and at Catlin & Co.'s, No. 15 Chauncy Street, Boston, commanding a trade for the company's manufactures, which keeps the mill employed at its fullest capacity.



**HOTEL ROCKINGHAM, L. P. Huntoon, Proprietor, Franklin Street.**—The Hotel Rockingham is "one of the best hotels in New England," which is generally conceded by all who have been guests of the house. The admirable equipment, in the shape of electric bells, electric light, steam heat, etc., meet with just praise, while the well kept billiard and pool room and free sample rooms, and the really good livery stables minister to the generally high opinion of this popular place of entertainment. Supplemental to all these, however, is the personally able control of its genial host, Mr. L. P. Huntoon, who is a young man of enterprise and ability, who understands every want and requirement of the traveling public, which he caters to with success. He was engaged for thirteen years in the grocery business in this city, before taking the proprietary control of this hotel two years ago, and has added largely to the popularity of the place by his solicitude for the comfort and convenience of his guests. The hotel is centrally located, and has been newly furnished throughout, and is first class in every respect, while the staff of employees are attentive and courteous at all times. Mr. Huntoon, who is a gentleman of Maine birth, may be congratulated on having made a grand and assured success of his venture. On August 20th he opened the Tontine Hotel in Brunswick, which is run on a strictly first class basis, and which has been newly furnished throughout with electric lights, electric bells, and all the conveniences of a first class hostelry. It contains fifty-two sleeping rooms.





**H. STETSON & CO.**, Dealers in Kitchen Furnishing Goods, Etc., No. 65 Lisbon Street.—An old established house which deals extensively in kitchen furnishing goods, stoves, ranges, furnaces and registers is that of Messrs J. H. Stetson & Co., located at No. 65 Lisbon Street. This business was established in 1863, and the present firm, as successors to Bean & Stetson, have controlled the business with marked success since 1885. The business premises comprise three floors, 112 x 24 feet in dimensions, also a workshop adjoining which measures 25 x 40 feet, giving ample room for supplying the most extensive demands. The stock is the most complete and comprehensive in all departments that can be found in this section, and bears such a character for utility and durability as to command universal attention and general patronage. The line of stoves, ranges and furnaces comprises those specialties whose superior heating and cooking qualities are familiar to every housekeeper, while the stock of hardware includes all those utensils, implements and tools generally classified under that head and in daily requisition by the housekeeper and the farmer. In the complete stock carried of tin, sheet iron and copper ware, this house occupies an unquestioned position at the head of the trade, while every facility is at hand for the prompt fulfilment of all orders. The business of the house is large and active in city and country, requiring in its transaction the constant services of nine assistants, and is annually increasing under the stimulating effects of enterprising, reliable and progressive management. Job work is done to order, a specialty being made of mill work and slating. The members of the firm are all natives of Maine, and are ranked among the substantial, reliable business men of the city of Lewiston. Mr. J. H. Stetson, the senior partner, is a prominent member of the F. & A. M., and the firm is one of wide popularity and solid worth.



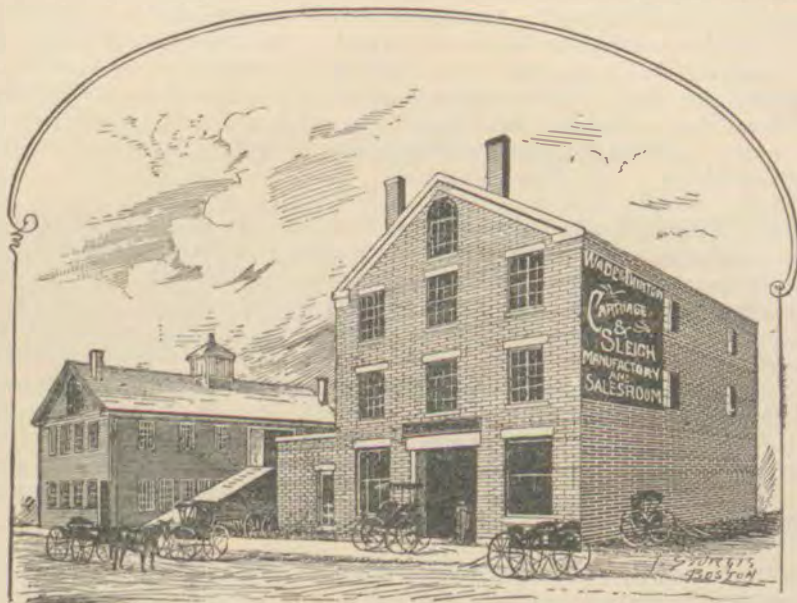
**E. CRANE & CO.**, Funeral Directors and Practical Embalmers, No. 57 Main Street.—The duties of the undertaker at all times call for the exercise of many personal qualities that very few individuals possess. To him are intrusted the superintendence of funeral ceremonies, and all matters pertaining to the last sad rites to the dead, and success in this business is awarded only to those who are possessed of that sympathetic nature and due regard and respect for their sacred duties. A well known, deservedly prosperous and thoroughly representative house devoted to this important and indispensable line of business in Lewiston is that of Messrs. F. E. Crane & Co., funeral directors and practical embalmers, centrally located at No. 57 Main Street. Mr. Crane is a native of this State, and a resident of Lewiston the greater portion of his life, and having acquired a thorough knowledge of this business in all its details, including a full and completed study in the art of embalming, he inaugurated this enterprise under the present firm title in 1886, and at once secured an enduring hold on public favor and confidence which has resulted in the development of a very large and influential patronage, derived principally from among our most refined and intelligent people. The premises occupied are amply spacious and commodious, comprising a finely appointed first floor and basement, each 30 x 66 feet in dimensions. His office and wareroom are supplied with every convenience for the successful prosecution of the business, including telephone connection, and all orders receive prompt and immediate attention. He keeps constantly on hand a full and complete assortment of the very latest styles and designs in coffins, caskets and cases, burial robes and undertakers' furnishings of every description, ranging in prices to suit all classes. He is prepared to take full charge of obsequies at all hours of the day or night, from the moment of decease, furnishing corpse preservers, caskets, implements of sacred religious rites, burial robes, hearse, carriages, obtaining burial permits in any of the cemeteries, and all other service in the best possible manner, thereby relieving friends and relatives of all annoyances and troubles incident to such occasions. As a skillful embalmer he has no superior, and the process used is the very best known to science, and preserves the remains permanently from dissolution. He also keeps a fully equipped ambulance, ready for immediate use at all hours, for moving the sick and injured in the most comfortable manner. Mr. Crane's prompt, honorable and reliable methods with his just and reasonable charges are recognized by all who have had occasion to employ his services. He is very pleasant, courteous and affable in his manners, and is a highly esteemed member of the Knights of Pythias, Order of Red Men, Order of United American Workmen and of the Odd Fellows organization.



**DRS. WHITE & LEAVITT**, Dental Surgeons, No. 51 Lisbon Street.—In no branch of the learned professions have more advances been made than in that of dentistry; and to-day the exponent of dental surgery stands second only to the medical practitioner in point of importance in alleviating the pains of the community. To be successful in this branch of science requires not only a knowledge of mere rudimental principles, but a practical acquaintance with the theory and practice of both medicine and surgery as applied to those parts of the human anatomy which come under the study of dentology. It is in such connection we call the attention of our readers to the firm of Drs. White & Leavitt, who undoubtedly take rank with the leading exponents of surgical dentistry in this section of the country. They occupy dental parlors and laboratory at the above address, which are replete with all the latest appliances known to science, and they have been successfully practising their profession since 1879. The individual members of this copartnership are both natives of Maine, and graduates of the celebrated Philadelphia Dental College. They attend to every branch of dentistry from the extraction of the decayed molar to the substitution of the artificial tooth, and, moreover, are extremely moderate in their fees, skill and proficiency being duly considered. They are popular alike in social as in professional circles, Mr. White being a prominent member of the F. & A. M., being a K. T., the I. O. O. F., and the K. of P., his partner, Dr. Leavitt, being similarly identified with the first named order.



**WADE & DUNTON**, Carriage Builders, Nos. 29 to 35 Park Street.—The marked and unbroken success of the firm of Messrs. Wade & Dunton is due to the unexcelled, all-round merits of the vehicles which have for many years been turned out from their establishment, the present firm having well sustained the high prestige won by Messrs. Potter & Thompson, to whom they succeeded in 1887. The repute of the house as carriage builders is not confined to any one description of vehicle, but relates alike to beach wagons, surreys, carryalls, jump seats, phaetons, top buggies, open buggies, democrat wagons,



express wagons, road wagons, road carts and various other kinds, as well as to sleighs; the intrinsic merits of the goods made resulting from the experience of the principals, and from the thorough competence of the twenty workmen employed; while the manufacturing at competitive figures is insured by the perfect model equipment of the premises. These have a frontage of 150 feet, the repository, where a splendid display is made, being supplemented by a blacksmith's shop, paint shop, upholstering shop and woodworking shop, and the outcome is a very thriving trade. The partners, Messrs. T. W. Wade and E. L. Dunton, are both young men of Maine birth.



**B. KILGORE**, Auctioneer, Etc., No. 255 Lisbon Street.—One of the most useful factors in mercantile life in almost any community of any pretensions is the auctioneer. He must have the confidence of the public, and also possess a thorough knowledge of merchandise, men and things. Mr. F. B. Kilgore, of No. 255 Lisbon Street, fills the bill exactly, and being a gentleman of large ability, perseverance and high character, his services are constantly in demand. He makes a specialty of, and gives his personal attention to, the sale of goods of all kinds, and attends with the greatest punctuality and fidelity to all the duties of the auctioneer. Mr. Kilgore likewise handles real estate, buying, selling, leasing and exchanging properties, placing insurance thereon, collecting rents, and negotiating loans on bond and mortgage. He is also prepared to buy or sell any description of produce or valuable property, and solicits consignments from shippers and others, at the same time guaranteeing quick sales and prompt returns in every instance. He gives his personal attention to all orders by mail or telegraph, and all persons intrusting goods to him can implicitly rely that the best market prices will be obtained through his popular salesrooms. Mr. Kilgore is a native of Maine, highly esteemed in mercantile circles for his sterling integrity, and is a prominent and popular member of the order of the Knights of Pythias.



**J. DAVIS**, Flour, Corn, Meal, Oats, Grass Seed, Shorts, Etc., No. 86 Park Street.—Few houses, if any, engaged in the trade in hay, grain and feed, enjoy a more honorable name than that of Mr. M. J. Davis. This business, from its foundation in 1889, has been conducted with great success. Built upon a solid and well laid foundation, undisturbed by the periodical seasons of depression which have crippled many others, it has established a brisk trade throughout this section of the State. The premises occupied for the business comprise a floor, 25 x 100 feet in dimensions, admirably fitted up for the convenient handling of stock, which consists of flour, corn, meal, oats, grass seed, shorts, middlings, cotton seed, graham, oat meal, also pressed hay and straw. The stock is being replenished almost daily. A corps of competent assistants are employed, and all orders receive prompt attention at most reasonable prices. The business is retail exclusively, and is constantly increasing. Mr. Davis is a native of Maine, and during his career in this place as a business man has won an excellent reputation.





**DAGGETT**, Clothing Dyed, Cleansed, Pressed and Repaired, also Flush Garments Steamed, Corner of Ash and Lisbon Streets.—An old established and a pioneer house in the dyeing and cleansing industry here is that of Mr. R. Daggett. The premises occupied by him comprise five rooms, 100 x 20 feet in dimensions, supplied with all machinery and everything necessary for the successful prosecution of the business. The work turned out here comes from all parts of the State, and is performed in a superior manner. Mr. Daggett is a thoroughly experienced, expert dyer and is fully acquainted with all branches of the business, and none but experienced hands are employed. Ladies' garments, silk dresses, shawls, cloaks, scarfs, dolmans, etc., are dyed in the most fashionable colors without the slightest injury to seam or texture; also worsted goods, and gentlemen's apparel likewise is scoured, dyed, and repaired in the most superior style, while lace curtains, flannels, etc., are cleaned and done up equal to new. Out of town orders receive immediate attention, the goods being promptly dyed, scoured or cleaned, and returned to owners. Mr. Daggett is a native of Maine, a member of the G. A. R., the I. O. O. F., and the K. of P. He served two years and four months in the U. S. Navy, and was obliged to resign on account of injuries received.



**LONG'S RESTAURANT**, No. 57 Lisbon Street.—There has been an increasing demand for restaurants where one could obtain a meal made up from only the best products of the markets at a reasonable price, and where one would not be subjected to the annoyance of indifferent waiters. To meet this, Mr. Long opened a restaurant at No. 57 Lisbon Street in 1885, and judging from the large and rapidly developing patronage that is being attracted to his well appointed rooms, he has succeeded most admirably. The premises occupied comprise a floor, 20 x 100 feet in dimensions, all the appointments being neat and attractive. Nothing is omitted that will contribute to the comfort of the most fastidious guests, and the meals are served at all hours at popular prices. Polite and attentive waiters are in attendance, and the cuisine is the best in the city. This popular restaurant is liberally patronized by down town lawyers, clerks and business men, and a very large out of town patronage. Mr. D. F. Long is a native of Massachusetts. He is a prominent member of the I. O. O. F. and the Elks, and is an enterprising business man. He is also the proprietor of a sale stable on Canal Street, where may be seen at all times gentlemen's drivers and some flyers. He is considered an excellent judge of the noble animal.



**N. GAGNÉ**, Jeweler and Watchmaker, No. 272 Lisbon Street.—There is probably not one among the many well kept jewelry stores that have sprung up in this vicinity of late years that has been attended with more gratifying prosperity than that of Mr. T. N. Gagné. It is a neat, compact, and well ordered establishment, where is always displayed a complete and first class assortment of European and American watches and clocks of every description; also a full and fine line of jewelry, including novelties in rings, pins, chains, charms, lockets and emblematic designs; while purchasers can rely upon receiving an excellent article, courteous attention and satisfactory dealing in every instance. Here also can be found everything in the line of optical goods, opera glasses, spectacles, eye glasses, etc., also society emblems in quite a variety, in neat designs and artistic workmanship, bottom prices prevailing in all departments. Watches, clocks, jewelry, etc., are neatly and promptly repaired at reasonable rates, and all work executed in the establishment is guaranteed to give satisfaction. A full assortment of the best makes of pianos and musical goods will also be found here at all times, for sale at lowest prices or to rent by the month. Mr. Gagné is a Canadian by birth, and a practical, expert jeweler of many years' experience. He engaged in business on his own account in 1888, and has since met with a success simply commensurate with the ability and energy that have characterized his management of it. He is a prominent member of the Ancient Order of Foresters.



**H. DICKEY & SON**, Manufacturers of Pure Oak Tanned Leather Belting, Loom Straps, Etc., Main Street.—This old established house is entitled to more than passing recognition in these pages, as conducting a trade of great magnitude throughout the entire New England States. It was established in 1854 by Mr. H. H. Dickey, who had a practical knowledge of the wants of the trade, which was acquired by years of experience. In 1876 his son, William, was admitted into the business as a partner under the present firm name. Owing to the universally lamented decease of the founder of the house, the business has been conducted without any change of title by his son. The premises utilized for the business are spacious, commodious, and comprise three floors, each 60 x 40 feet in dimensions, all of which are admirably fitted up with special reference to business and manufacturing purposes. The factory is fully equipped with the latest improved machinery, tools and appliances. The range of products embraces Dickey's famous oak tanned leather belting, loom straps and pickers, Indian tan lace, aprons for cordage, lumber, worsted and silk mills. The leading specialty is belting, which is manufactured of the best selected slaughter tanned hides, only oak bark being used in the process of tanning. In their store is kept constantly on hand a full assortment of the best grades of rubber belting, roller, clearer and slasher cloths, lacings, rivets, etc., pertaining to their line of business, and are offered at the very lowest prices. Manufacturers can always depend upon the quality of goods purchased here. Mr. H. H. Dickey, the founder, was one of Lewiston's most popular and highly respected citizens, and was elected mayor. He was also a very prominent Mason, having attained the exalted thirty-third degree of the Scottish Rite. His son was born in New Hampshire in 1848, and has resided here the greater portion of his life, and is also a member of Masonic and Odd Fellows organizations.





**LEWISTON BLEACHERY AND DYE WORKS**, Canal and Lisbon Streets.—In an important manufacturing centre like Lewiston, supplying cotton fabrics of every description to every part of the civilized world, the existence of really reliable bleaching and dyeing works is of vital consequence, and it is scarcely too much to say that the Lewiston Bleachery and Dye Works, at the corner of Canal and Lisbon Streets, has, during recent years, been the most potent factor in the city's increasing industrial prosperity; a large number of its most prominent and successful mills owing their high repute, in an appreciable measure, to the unexcelled manner in which the materials of their manufacture have been bleached or dyed at this establishment, as well as by the fine finishing for which all its labors have been distinguished. This flourishing concern was incorporated in 1872, under the State laws of Maine, as a stock company, with a capital of \$300,000, and the provision made for the conduct of its operations includes every improved method which has grown out of modern scientific research, as well as every modern labor saving appliance which can promote wise economy, while thorough technical talent is possessed by those at the head of the industrial operations. Mr. J. W. Danielson, of Providence, well known in manufacturing circles throughout New England and the East, is the treasurer of this company, and Mr. James A. Walsh, for so many years connected with this establishment, is the agent. Further explanatory of the consistent reliability of the work which is alone permitted to leave the establishment is the fact that upon its directorate are substantial gentlemen well known as largely interested in the weaving enterprises of the city, and therefore well informed of the essential requirements of mills in the matter of bleaching and dyeing. These gentlemen are: Messrs. Dexter N. Richards, George Dexter, Thomas Wigglesworth, George F. Fabyan, and Edward L. Wood; and their wise direction, in conjunction to the splendid organization of the works throughout, has eventuated in a most thriving trade for the company and services of inestimable value to manufacturers.



**E. GAGNÉ**, Catholic Goods, Etc., No. 33 Chestnut Street.—Few houses in Lewiston enjoy a larger measure of well deserved public favor and popularity than does that presided over by Mr. J. E. Gagné at No. 33 Chestnut Street. This fact is attributable to two leading reasons, which are comprehended in the utility and variety of the stock here displayed, and the uniform courtesy and politeness with which Mr. Gagné treats each and every one of his numerous patrons. The premises occupied are 22 x 50 feet in area, and, indeed, are very commodious and attractive, and completely stocked with a large assortment of Catholic goods, religious prints, and lithographs, rosaries, scapulars, religious text books, school supplies, toys, fancy goods, and the leading newspapers, periodicals and magazines. Mr. Gagné, too, makes a special feature of manufacturing picture frames to order, and in many ways his establishment is a popular resort with the community of both sexes. Popular prices prevail, and no effort on the part of the proprietor is spared to please and satisfy each individual customer. The stock is always complete in every department, and is constantly being renewed by the arrival of fresh invoices, and something new, beautiful and useful can always be found on the counters and shelves. Mr. Gagné is a native of Canada, and engaged in this business here in 1885, and during the intervening period to the present he has certainly enjoyed the confidence and esteem of all who have had dealings with him.



**GEORGE A. DREW**, Dealer in Diamonds, Watches, Silverware, Clocks, Etc., No. 75 Lisbon Street.—The marked and increasing success which has attended the business of Mr. George A. Drew dates from the inception of the business thirty years ago, and its present high standing has been achieved by virtue of the merits of the valuables handled. The premises at the address named are 20 x 60 feet in size, and the skillfully selected, complete and valuable stock there displayed at once affords an evidence of the prosperity of the house, the stock embracing chaste little gems of merely nominal value, rich jewels including diamonds and other precious stones of a very costly character, while all intermediate grades find admirable representation. Silverware, clocks, spectacles and eye glasses, and kindred goods, are also shown in great profusion, and watch, clock and jewelry repairing of all descriptions is skilfully and punctually accomplished. In each department the house enjoys the fullest confidence of purchasers, and the talented proprietor, who is zealous in maintaining the high repute of his establishment, is assisted by three competent employés. Mr. Drew, who is of Maine birth, is a gentleman fifty-five years of age, and is actively associated with the Independent Order of Odd Fellows, of which he is a Patriarch Militant.



**MISSES JOYCE & NELLIGAN**, Fine Millinery, No. 39 Lisbon Street.—A first class, tastefully arranged and well patronized millinery emporium in this city is the popular store of the Misses Joyce & Nelligan, which though recently established is considered one of the leading and finest millinery stores in Lewiston. Here may always be found a superb line of everything in the way of fashionable goods at the lowest consistent figures. All the latest novelties in bonnets, hats and trimmings are here displayed, while all kinds of headgear is made to order, and altered and trimmed also in the highest style of the art, in strict accord with the prevailing New York and Parisian designs, six expert assistants being in constant employment. The premises occupied comprise two rooms, each 20 x 30 feet in measurement, and these are fitted up with plate glass show windows, in which an elegant display is always made, cases, ornamental fixtures, etc., every department being most attractive and perfect in convenience of arrangement for the successful prosecution of the business. A large and admirably selected stock is constantly carried, embracing trimmed and untrimmed bonnets and hats, in exquisite shapes, designs and patterns, plumes, feathers, flowers, ribbons, laces, silks, velvets, and millinery specialties in great variety. Both of the proprietors are competent, agreeable and painstaking young business women, who spare no effort to please their patrons.





**P. ROBIE, Men's Furnisher, No 116 Lisbon Street.**—A prominent house which has, since its establishment in 1874, enjoyed a liberal patronage is that of Mr. S. P. Robie, dealer in men's furnishing goods. The premises occupied are very handsome and commodious and elegantly equipped with every facility for the display of the varied stock which comprises a full assortment of dress shirts, neckwear, underwear, gloves, hosiery, etc., of the best style, quality and fashion suitable for the season. The great specialty of this concern is custom made shirts, which have gained a very high reputation for fit, fashion, durability and fine workmanship. The stock carried is direct from first hands and has been carefully selected for a first class trade. The proprietor, Mr. S. P. Robie, is a native of Maine, and is an active, enterprising business man, and a prominent member of the F. & A. M. and the Odd Fellows fraternity.



**AMES HANLEY, Cigars, Tobacco, Confectionery, Etc., No. 117 Lincoln Street, Near Grand Trunk Depot.**—Mr. Hanley first established himself in business here in 1875, and his career since the very date of its inception has been a remarkably successful one. The premises occupied comprise an admirably appointed and attractive store, 20 x 50 feet in dimensions, and this is perfectly arranged throughout with special reference to the business carried on, presenting at all times a cleanly and inviting appearance, while two courteous assistants are in attendance. The stock carried embraces a full and complete assortment of foreign and domestic cigars, of fine and medium grade goods, all the leading brands of chewing and smoking tobaccos, choice confectionery of all kinds, foreign and domestic fruits and nuts, etc., all of which represent the best class of goods in this line the market affords, and these may be purchased at reasonable prices. A large patronage is enjoyed, this house becoming a favorite resort for these standard goods with many of our leading citizens and families. Mr. Hanley is a native of Ireland, but has resided in this country for the past thirty-one years, and is extremely popular.



**S. WRIGHT, Locksmith, Etc., No. 201 Main Street.**—As an exponent of the locksmith's art, Mr. A. S. Wright occupies an enviable reputation in Lewiston. Mr. Wright is a native of Maine, and engaged in his present enterprise in 1888, and during the comparatively brief intervening period to the present has, by strict attention to business, coupled with a straightforward system of honorable dealing, built up a large and lucrative local patronage. The premises occupied comprise a commodious salesroom and workshop, 20 x 30 feet in dimensions, and otherwise admirably adapted for the advantageous prosecution of the business. Mr. Wright manufactures locks and keys of every description, effects repairs and replaces lost keys, and carries in general stock a full line of table and pocket cutlery, penknives, scissors, shears, etc., supplemented by a choice line of imported and domestic tobaccos and cigars. Personally he is highly popular with all who know him, as a skilled mechanic and upright private citizen. He is a prominent member of the Masonic Order, and popular comrade of the G. A. R., and served with distinction in the ranks of the 26th Maine Regiment, and was present, among other engagements, at the battle of Port Hudson.



**HIBBERT, Caterer, No. 195 Lisbon Street.**—A widely known, prosperous and ably conducted establishment of this kind in the city of Lewiston is that of Mr. Samuel Hibbert. This enterprising gentleman was born in England in 1845, and has been a resident of the United States since he was three years old. Having a thorough knowledge of this business, acquired by years of experience, he inaugurated this establishment on his own account in 1887, and by attending closely to the wants of his patrons, handling only high class products and adhering to fair, square and liberal business methods, he soon developed a very large and influential patronage that is constantly increasing. The premises utilized are amply spacious and commodious, comprising two floors, each 25 x 50 feet in dimensions, and admirably adapted to the wants of the trade. The dining rooms are handsomely furnished, convenient and attractive, and provided with every modern facility, while the cuisine and accessories are of the very best. The tables, crockery and table wares present a most inviting and appetizing appearance, while the bill of fare contains the very choicest and best to be found in the markets, including poultry, game, fish, fruits, etc., in their seasons, and the first delicacies of the year are always to be found at this popular resort. The preparation of the food is in charge of an experienced chef, and the portions served are very liberal. Mr. Hibbert is an active and prominent member of the Masonic fraternity, and has attained the eminent thirty-second degree of the Scottish Rite of that ancient and honorable order.



**MURPHY THE HATTER, No. 68 Lisbon Street.**—This popular and prosperous enterprise has been in successful operation since 1873, and has built up a widespread, influential patronage. The store is 20 x 60 feet in dimensions, fitted up in the most appropriate and handsome manner, and admirably arranged for the exhibition and inspection of goods. The large plate glass front contains a fine array of samples tastefully arranged. The stock is full and complete in every line, and the display is of the most attractive and interesting character. The assortment embraces hats and caps in all the latest styles, and gentlemen's furnishings in great abundance and variety, also a large and valuable stock of gent's furnishing goods, furs, traveling bags, etc. Goods are procured of the best manufacturers and are sold at most reasonable prices. A corps of competent, courteous assistants is regularly employed, and customers may be assured of having their wants promptly attended to. The trade is exclusively retail. Mr. T. J. Murphy, the proprietor, is a native of Ireland, and came to America when about five years old, and is a member of the Ancient Order of Hibernians.





**T. & L. D. MANSFIELD**, Fashionable Millinery, No. 63 Lisbon Street.—Among the prominent milliners catering to the wants of the ladies of this city and vicinity, the firm of T. & L. D. Mansfield occupy a leading position. Their large and complete assortment of the latest Parisian, New York and Boston novelties and styles, and their skill and originality in executing all designs and orders intrusted to their care, have made this a very popular house. These ladies have been established in business since 1874,

and have won their excellent business reputation by persistent attention to the wants of their patrons. The dimensions of the store are 25 x 70 feet, and it is conveniently and attractively furnished to display to the best advantage the large and elegant assortment of goods confined within its walls as well as to afford customers the greatest possible comfort, while the elegant show windows are dressed to perfection, in the best of taste, and reflect, as would a mirror, the beauty and variety of goods within the store itself. The proprietors of this enterprise are always among the first to introduce the new fashions, and each season exhibits hats and bonnets unsurpassed for refinement of taste and elegance of design and style. Eight expert assistants are employed, and orders are promptly filled and delivered at the time appointed. A wonderful variety of silks, satins, velvets, ruches, laces, artificial flowers, plumes, ribbons, fancy goods, trimmed and untrimmed hats, and novelties belonging to the business, are shown in great profusion. The proprietors are careful, painstaking business women, while their prices are always at moderation.



**H. TEAGUE**, Cigars and Tobacco, No. 164 Lisbon Street.—Domestic cigars of the highest grades, at the present day, compare favorably with those manufactured in Cuba, and are known in the trade and to the public generally as Havana cigars. Mr. W. H. Teague, who is a practical and experienced cigar maker, has achieved a degree of success that is well deserved and fully merited. His premises, consisting of handsome salesroom and factory, are centrally and eligibly located at No. 164 Lisbon Street, where he has every facility for manufacturing. As a rule, he manufactures personally nearly all goods in which he deals, making a specialty of the celebrated "Nordeck Cigar," which is a prime favorite wherever introduced. He also sells the foreign brands of cigars, as well as a full line of smoking and chewing tobaccos, snuffs, cigarettes, meerschaum and brier pipes, cigar holders, match safes and general smokers' supplies. All of the goods dealt in by Mr. Teague may be relied upon as being the very best, and he consequently enjoys a first class trade, and is properly regarded as the leading retail tobacconist in this vicinity. The business was established by Messrs. Teague and Hale in 1885, the present proprietor succeeding to the sole control in 1888. Mr. Teague is a native of the State, and is a young, energetic, business man, and a prominent member of the I. O. O. F.



**MARCOTTE & LANDRY**, Furniture, Etc., No. 132 Lincoln Street.—One of the best and most popular furniture stores in this section of the State is that of Messrs. Marcotte and Landry, where may be found at all times a fine selection of the most elegant furniture for bedrooms, parlor, library, dining room, hall and kitchen in all the most modern styles, which are disposed of at very moderate prices. The firm also constitute one of the leading undertaking houses in Lewiston, its members being endowed with all the functions and traits of character essential to the vocation, and never fail to give satisfaction to their numerous and appreciative patrons. The business was established in 1888 by Messrs. F. X. Marcotte and Michel J. Landry, who, by strict attention to business, coupled with a straightforward system of honorable dealing, have succeeded in rearing a lucrative trade which is annually growing in volume and value. The premises occupied comprise four spacious and commodious floors, giving ample accommodation for the manipulation and display of the stock. Both members of the firm are Canadians by birth, but have now resided in the States for some ten or twelve years past, and enjoy the respect and esteem of all the many who know them in Lewiston.



**JOHN B. SMITH & CO.**, Practical Pipers and Plumbers, Wholesale and Retail Dealers in Boiler Tubes, Wrought Iron Pipe, Fittings, Etc., No. 40 Lower Main Street.—Messrs. John B. Smith & Co. are practical pipers and plumbers, and wholesale and retail dealers in boiler tubes, plumbers' and steam fitters supplies generally. The proprietor was born in Lowell, Mass., in 1853, and at an early age acquired a thorough knowledge of this trade in all its various branches, and has been a highly respected resident of this city for a number of years. He established this enterprise under the present firm title in 1879. The premises utilized for the business are owned by himself, and comprise three entire floors, each 40 x 60 feet in dimensions. They are admirably arranged and fitted up for both business and manufacturing purposes. The workshop is fully equipped with all the latest improved machinery, tools and appliances, and a force of skilled and experienced workmen is given constant employment. The heating, ventilating, lighting and plumbing of all kinds of buildings receive the most careful attention, and work of this character is performed in any locality desired. Being a thorough skilled and practical man in sanitary engineering, he makes a specialty of sewer, drain, water and gas connections, also of ventilation in residences, business houses, hotels and public buildings. He devotes his personal attention to all work placed in his charge. Steam fitting also receives the most careful attention. In his store will be found at all times a full and complete stock of boiler tubes of all sizes, wrought and cast iron, lead and terra cotta pipe of every description, bath tubs, closets, urinals, wash bowls, gas fixtures, in fact everything required in this business. Estimates are furnished and contracts of any size are entered into with builders, contractors, manufacturers and all others requiring such work. Mr. Smith occupies a prominent position both in the Water Board and the School Board of this city.





**L. HAMMOND & CO., Photographers, No. 172 Lisbon Street.**—A prominent Lewiston exponent of the art of photography in all its branches is unquestionably Mr. I. L. Hammond (conducting business under the firm style of I. L. Hammond & Co). This business was originally established by Mr. Isaac S. Tapley, to whom Mr. Hammond succeeded some few years ago. The gallery is fitted up in an elegant manner and is provided with every facility and specialty for the production of strictly first class photographic portraiture. The operating rooms are supplied with every accessory in the way of scenery, background, etc., so that the artist is enabled to produce a picture in almost any style desired. Photographing of all kinds is here executed in the best style of the art at popular prices, and all work performed is guaranteed to give perfect satisfaction. In addition to the ordinary branch of the business, portraits are executed in oil, water colors, pastel, crayon, India ink, in the highest style of the art, from locket to life size, at very low prices—satisfaction being guaranteed in all cases. Mr. Hammond is a young man, a native of Maine, and as a skilled photographer has few equals and no superiors in Lewiston.



**W. TUTTLE, Livery Stable, No. 8 Ash Street.**—The first class livery, feed and boarding stable, and one of the best in Lewiston, is that of Mr. W. W. Tuttle. The stable is a substantial structure, well ventilated drained and lighted, nothing that experience in the matter of catering for the care and comfort of the "equine guest" being omitted by Mr. Tuttle in its interior arrangements. He makes a specialty of boarding horses by the day, week or month, at moderate rates, and the sleek condition of the animals under his charge speak in the highest terms of his methods of treating the horse. Mr. Tuttle is likewise owner of several good driving horses and stylish equipages, and is prepared to let them at any hour, for business or pleasure, with or without drivers, to responsible parties—and makes a specialty of furnishing **high-class** turnouts for weddings, receptions, as also funeral corteges. He likewise buys, sells and exchanges horses on commission, and those retaining his services in this capacity can always rely on his good judgment and thoroughly honest representations. Mr. Wright was born in this State, enjoys the esteem of his patrons, personal friends and trade competitors alike.



**JOHN C. HATCH, Cigar Manufacturer, No. 64 Lisbon Street.**—A widely known and notable house engaged in the manufacture of cigars in Lewiston is that of Mr. John C. Hatch. The business was originally established in 1878 by Messrs. Johnson & Hatch, the present proprietor succeeding to the sole control a few years since. He possesses the most perfect facilities for conducting all operations under the most favorable conditions, and gives steady employment to a large force of skilled hands. He makes a specialty of the "J. C. H." cigar, a fine ten cent brand, which maintains a strong hold on popular favor by reason of its excellent quality, fine flavor and evenness of combustion, and a permanent and growing demand is created for them among dealers on account of their great salability and solid merit. The relations which Mr. Hatch sustains with Cuban producers and the growers of the finest tobaccos are of a character which enables him to place his goods upon the market at the lowest possible prices. Orders of whatever magnitude are filled promptly. The goods go to all parts of the State and are popular everywhere. A fine line of foreign and domestic cigars, smoking and chewing tobaccos, cigarettes and smokers' articles, is kept in stock for the retail trade. Mr. Hatch is a native of Maine, and a thoroughly practical manufacturer, and a member of the I. O. O. F.



**M. FERNALD, Bookseller, Stationer and Newsdealer, No. 71 Lisbon Street.**—This house has been in successful operation since 1876, and takes the leading rank by reason of the magnitude of its dealings, its long standing and the high character of its management. The store is spacious in size and fitted up with a completeness as regards style and facilities such as is seldom met with outside of our largest cities. In regard to books and stationery, Mr. Fernald has no competitor in his line. All the latest standard works are to be had in various bindings, while magazines and periodicals are on his counters as soon as they are issued from the press. High class mercantile stationery is also one of the principal features of the business, the stock carried in this line being of the most varied description. A fine assortment of albums, school cards, toys and games is also displayed, and the house is especially attractive and liberally patronized during the holidays. Mr. Fernald likewise does a large business in picture framing, and buys, sells and exchanges old books on every subject. He is a native of Maine.



**RILEY & ROBINSON, Boston Variety Store, No. 41 Lisbon Street.**—Established only in the earlier part of 1891, the enterprise of Messrs. Riley & Robinson, already well known as the "Boston Variety Store," is clearly a distinct success. The store, 85 x 25 feet in dimensions, may well claim the word "variety" as part of its title; crockery, china, glassware, lamp goods, tin ware, fancy goods, and a multifarious assortment of other general merchandise finding a place among the commodities handled, while a whole catalogue of useful and ornamental notions is to be found on the five and ten-cent counters. In the crockery department a specialty is made of the famous Caledonia Ware, and the firm has one very chaste and pleasing pattern which it makes a standard article, and is prepared to supply either in sets or in single pieces, at a strictly moderate price, and any breakage is replaced with another piece exactly matching at once or for years to come. Of the two partners, Mr. J. T. Riley was born in Maine, and Mr. T. J. Robinson Dublin, Ireland, though he came to this country in quite early boyhood. He is a member of the Hibernians.





**A. CUMMINGS**, Manufacturer of Pure Confectionery, No. 223 Main Street.—A prominent and popular establishment in this city devoting its entire endeavors to the production of absolutely pure and unadulterated confections is that of which Mr. S. A. Cummings is sole proprietor, and which was established in 1884. The store occupied for the transactions of the house is in dimensions 25 x 80 feet, while a large factory in the rear is also in use from which emanate all the choice commodities in the confection line handled by the house. The store is conveniently arranged for the successful operations of the house and the convenience of customers, and is stocked with a full line of candies, fruits, nuts, cigars, etc., but the great feature of the establishment is that the confections shown are all manufactured on the premises fresh daily, with no coloring, except that of the natural fruit, and no glucose, which is believed to be injurious, or any other adulteration, to mar the purity and general wholesomeness. Employing a force of four skilled and expert candy makers, the proprietor is enabled to meet the growing demands of his already large trade. The stock carried is large and complete, and all orders are promptly filled. The proprietor, Mr. S. A. Cummings, is a native of Maine, and during his seven years' proprietorship of this enterprise has always been found in the foremost of Lewiston's enterprising and progressive business men, and is a prominent member of both the F. and A. M. and the Royal Arcanum.



**GREENBERG**, Dry and Fancy Goods, No. 33 Lisbon Street.—Prominent among the leading dry goods houses of Lewiston is that of Mr. N. Greenberg. At this elegant and spacious store is always exhibited a complete and A1 assortment of everything comprehended in this branch of mercantile activity, from the cheapest muslins to the finest dress fabrics, while the lowest figures compatible with first class value and honorable business methods at all times prevail in this the dry goods emporium par excellence of Lewiston. This business was founded by the present proprietor in 1878, and has since been conducted by him with the most gratifying success. The store is tastefully fitted up and well ordered in every respect, and four competent assistants attend promptly to the wants of patrons. An extensive and well selected stock is constantly carried, embracing beautiful silks, velvets, satins and other fine dress goods and trimmings in great variety, underwear, corsets, laces and embroideries, umbrellas, fans, gloves, hosiery, notions, toilet articles, ornaments and everything in the line of fancy dry goods, cottons, calicoes, prints, towelings, table cloths, household specialties and domestic staple dry goods of every description. Mr. Greenberg is thoroughly experienced in the business in all its details.



**LITCHFIELD & CO.**, Dealers in Choice Family Groceries and Provisions, Choice Meats a Specialty, No. 243 Main Street.—One of the most popular daily markets in Lewiston is that of which Messrs. B. Litchfield & Co. are proprietors, which was founded in 1865. The business premises comprise one floor and basement, 75 x 25 feet in dimensions, also one storehouse. The market is neatly fitted up, and is at all times well stocked with a large variety of fresh killed meats, of which a specialty is made; also a full line of choice family groceries. The best brands of family flour, the purest and best teas and coffees, dried fruits, canned goods and preserves are kept here, also the freshest of vegetables. The firm have undoubtedly one of the largest local trades of any meat market in the city. Every facility is at hand for promptly filling orders. Mr. B. Litchfield, the active member of the firm, is a native of Lewiston. He served the country in the 13th Massachusetts Regiment during our late war, was in six engagements, and wounded in one lung at Antietam. He has established himself in the estimation of the citizens as a thorough going business man, and has won the confidence of all by his strict probity and integrity.



**DOUGLASS & COOK**, Books, Stationery, Paper Hangings, Window Shades, Pictures and Frames, Etc., No. 188 Lisbon Street.—An old established, prominent and prosperous house devoted to this important line of trade in Lewiston is that of Messrs. Douglass & Cook, which was founded in 1865, and from the date of its inception has been the centre of a very large and influential patronage. The premises utilized are very spacious and commodious, and comprise a first floor and basement, each having a front of 24 feet with a depth of 92 feet. The store is very neatly and tastefully appointed and provided with every convenience for the advantageous display and inspection of the large and valuable assortment constantly on hand. The newest and most popular books are to be found here as soon as published, likewise those whose rarity and antiquity command the attention of the learned, also religious, legal, medical and other standard publications, such as encyclopedias, dictionaries, besides all the very latest periodicals, magazines and cheap library editions as soon as issued. They also carry a full and comprehensive line of stationery goods, embracing fine domestic and foreign flat papers, envelopes, inks, pens, pencils, playing and visiting cards, school and counting room supplies, blank books, games, toys and all kinds of stationery novelties. The stock of paper hangings includes the very latest and most elegant styles and designs in gold, high-colored and tinted varieties for parlor, boudoir and drawing room, with most exquisite borders, friezes, panels, centre pieces, dados, and flocks to match, also the most beautiful patterns in imitation of embossed leather, finely grained woods, and a large stock of the less expensive grades. Their assortment of goods embraces likewise a splendid line of window shades of all kinds with the latest improved fixtures, also a full stock of fine steel engravings, lithographs, chromos, photographs, oil, water and pastel colors, photograph and autograph albums, art and fancy goods, also picture frames, etc. The firm keeps constantly on hand a full supply of picture frame mouldings, and a specialty is made of the manufacture of picture frames to order. Mr. Douglass is a native of Maine and a reliable and honorable business man, and is a highly esteemed member of the F. and A. M. and Odd Fellows orders.





**F. I. DAY**, Boots and Shoes, No. 22 Lisbon Street.—Since the well known and flourishing business of Mr. F. I. Day had its inception, very notable and considerable changes have occurred in the boot and shoe manufacturing industry, but it was well in the forefront in 1863. The suitably appointed store occupied for the business, which is located at No. 22 Lisbon Street, is 25x80 feet in size, and is supplemented by a basement of equal dimensions, the former being at all times replenished with full lines of each popular and standard variety of footwear in all sizes, for ladies, gentlemen, youths, misses and children, and the high repute which the establishment has long had for goods of elegant appearance and comfort is always maintained. Mr. Day is fittingly assisted by four competent employes. A leading merchant of the city, Mr. Day is also prominent in all that concerns its municipal and social welfare, among the responsible positions he occupies in the former capacity being the treasurership of the Riverside Cemetery; while in the latter connection it may be mentioned that he is a thirty-second degree Mason, a supreme commander of the Golden Cross, and one of the Past Grand Masters of the Masonic body, of whom there are now only eleven still living in the State.



**GLEDHILL & MANEY**, Gents' Fine Furnishings, No. 120 Lisbon Street.—A recently established house and one that is destined to become eminently popular is that of Messrs. Gledhill & Maney. The business was founded in 1881, and the house has always filled an important place in the trade, and is a popular resort for such as esteem choice, stylish goods at the most reasonable prices. An elegant assortment of gents' furnishing goods is constantly carried, the stock being thoroughly overhauled at stated intervals, and such things expunged as are unseasonable or not in accord with the prevailing fashions. The latest and best shirts, underwear, gloves, hosiery, neckwear and novelties of all kinds are found here, also umbrellas and canes. All goods are sold at most reasonable prices. The premises occupied are spacious and attractively furnished, and present altogether one of the neatest establishments of the kind in Lewiston. A large local and suburban demand is ministered to. Messrs. W. W. Gledhill and W. A. Maney are both natives of Maine, and are energetic, progressive young business men.



**JOSEPH MARSHALL**, Livery, Boarding and Feed Stable, No. 45 Park Street.—Mr. Joseph Marshall assumed the control of these well known stables twenty-five years ago, and during the long intervening period to the present he has ever and deservedly enjoyed a large and lucrative share of the public patronage. The stables are well ventilated, drained and lighted, and are in charge of careful grooms and stallmen. Every care and attention are given to horses intrusted to the proprietor. Mr. Marshall has twelve of the finest and most stylish equipages in Lewiston, also an adequate number of superior driving horses, which can be hired for business or pleasure, night or day, on moderate terms. Among the carriages are included some elegant clarences, buggies, coaches, phaetons, etc. Every attention is paid to the boarding of horses by the day, week or month, funerals are attended to, and weddings furnished with suitable conveyances. Everything is under the direct supervision of Mr. Marshall, a shrewd man of business, and thoroughly up in all the requirements in his line. He was born in the Dominion of Canada, has now resided in the State for the past quarter century, is progressive and liberal in his views, and is making a steady advancement in pace with the ideas of the times.



**RUFUS LORD**, Furniture, Etc., No. 173 Main Street.—Mr. Rufus Lord, dealer in furniture, crockery, glassware, etc., is probably one of the best known business men in Lewiston, he primarily engaging in the grocery trade in 1866; for eight years subsequently his name was prominently identified with this branch of mercantile activity, when he transferred his capital to investment in the boot and shoe business, since 1888 devoting his energies to the conduct of his present venture. The premises occupied comprise a spacious and commodious floor, 20 x 60 feet in dimensions, giving ample accommodation for the manipulation and display of the exceptionally fine lines of goods carried and the general advantageous prosecution of the business. The stock embraces every description of parlor, chamber, dining room and kitchen furniture, crockery, glassware, looking-glasses, cutlery, tin and stoneware, window shades and general house furnishing goods. Only the best and most desirable wares are handled, and the trade of the house, which is steadily increasing, now extends throughout all sections of Lewiston and vicinity. Mr. Lord is a native of Maine, and is highly regarded in this city for his energy, capacity and sterling business integrity.



**L. GRANT**, Fine Confections, No. 160 Lisbon Street.—Mr. Grant, who is a practical business man, embarked in this business in 1888, and by his courtesy and liberal dealing has made many friends whose confidence and esteem he enjoys in the highest degree. The handsome store is neatly and tastefully fitted up, and in every respect admirably adapted for the advantageous prosecution of the business.

This house is the recognized headquarters among critical consumers in this city for delicate flavors, finest quality and popular prices. The out-put is one of great magnitude and variety, including creams, chocolates and caramels, gum drops, lozenges and candy sticks, bon-bons, choice confections and pure candies—a specialty being made of molasses taffy, which Mr. Grant retails at the extraordinary low figure of fifteen cents per pound. Purity is the main essential with these goods, and it is to the fact that Mr. Grant has ever recognized this qualification that his products in the line of confectionery enjoy so high a reputation to-day. He is a native of Maine, a young progressive business man, thoroughly well deserving of the success that has attended his well directed efforts. He is likewise a prominent member of the order of Knights of Pythias.



**W. GOFF**, Wholesale and Retail Dealer in Fresh, Salt and Pickled Fish, Oysters, Lobsters and Clams, Fancy Groceries, Etc., No. 307 Lisbon Street.—A well patronized establishment is that so ably conducted by Mr. M. W. Goff, wholesale and retail dealer in all kinds of fish, oysters, groceries, etc., which was founded in 1873 by the present proprietor. His store comprises a neatly fitted up, convenient and attractive apartment, 20 x 30 feet in dimensions, and this is fully stocked with a large, complete and full assortment of fresh, salt and pickled fish of all kinds, clams, lobsters and oysters in season; also fancy groceries of every description, including imported and domestic food products of the choicest variety, canned goods, fruits in season, confectionery of pure and wholesome quality, etc., while plenty of sweet and sour milk is always kept on hand to meet every demand of the trade. A specialty is also made of all kinds of fresh and salted meats, all of which comprise the best and most desirable cuts, and are first class in quality. A large, influential and substantial wholesale and retail custom is catered to annually, orders are promptly filled and delivered, and in every department the prices quoted are placed at such low figures as to defy successful competition. Mr. Goff also conducts a dining and eating saloon at the Fair Ground, where he is always prepared to offer his numerous patrons the best cooked and most wholesome food at all hours. He is a native of this State, and a member of the I. O. O. F.



**ISAAC GREENBERG**, Dry and Fancy Goods, Hosiery, Underwear, Corsets, Etc., No. 240 Lisbon Street.—Mr. Isaac Greenberg established his business here in 1875, and is a thoroughly practical business man fully acquainted with every feature and detail of the dry goods trade and the requirements of the public. The store is one of the largest and finest in its line in the city. So far as the character of the stock is concerned, it may be stated that it is unsurpassed by any contemporary concern and embraces a diversity simply impossible to describe in silks and dress goods, laces and ribbons, white goods and dress trimmings, domestics and notions, all of which are offered at prices astonishingly low. The stock also includes ladies' and gentlemen's furnishing goods, hosiery, gloves and underwear, scarfs, cravats and ties, corsets, ribbons and embroideries, and fancy goods and small wares in great variety and profusion. The goods of this responsible house are recognized by critical buyers as unrivalled for quality, elegance, style and excellence, and have no superiors in this or any other market, and there is always something novel and attractive in the goods displayed here. Mr. Greenberg is a native of Germany and has resided in this community for many years.



**HOWARD BROTHERS**, Meats, Groceries and Provisions, Tobacco and Confectionery, No. 40 Ash Street.—The grocery and provision store of Messrs. Howard Brothers has been in successful operation since 1884. The premises occupied are spacious in size and are filled to overflowing with a full and complete stock of meats, groceries and provisions, tobacco and confectionery. The assortments include the best brands of flour, the finest teas, the purest coffees and spices, canned goods in great variety, butter, cheese and eggs, sugars, syrups and molasses, fresh meats and vegetables. No house in the city, dealing in the miscellaneous commodities of the grocery and provision trade, handles a higher standard of goods than is displayed here. All kinds of country produce are received fresh from the hands of the producer, including the popular Aristook potato, while the firm have effected arrangements that give them important advantages in the purchase of supplies. The copartners, Messrs. C. N., J. C. and E. N. Howard, are natives of Maine and young men of marked business ability and sterling worth.



**ACOB KABATCHNICK**, Dry and Fancy Goods, No. 141 Lincoln Street.—This business was inaugurated in 1884 by the present proprietor, who has since conducted it with steadily increasing success and prosperity. The store, which is 30 x 90 feet in dimensions, is handsomely fitted up and well ordered in every department, a very attractive display being made in the show windows, while inside every convenience and facility is at hand for the display and inspection of the stock handled, and four courteous clerks are in constant attendance to serve promptly all customers. An exceedingly fine assortment is at all times carried, including everything in the line of dry goods, from the cheapest calicoes to the richest dress fabrics, also all the novelties in ladies' furnishing goods, dress trimmings, fancy goods, notions, etc., all of which have been most judiciously selected and represent a first class line of goods, while in every department the prices quoted are the lowest consistent with fair dealings. The large and liberal trade is at all times brisk and lively. Mr. Kabatchnick was born in Russia, and has resided in this country for the past decade.



**E. McDONOUGH**, Undertaker and Embalmer, Corner Ash and Park Streets.—In this section there are many able representative undertakers, and among these there are none better qualified for the vocation than Mr. A. E. McDonough. The premises located at the corner of Ash and Park Streets, consisting of three rooms, 20 x 60 feet in dimensions, are neatly and tastefully fitted up, and a full stock of coffins, caskets, robes and general undertaking goods is always kept on hand. The firm give their personal supervision to all departments of the business, and take full charge of funerals and furnish everything needed, including hearse and handsome coaches and carriages, and also camp stools, and superintend and direct affairs from the house to the cemetery. As a professional embalmer Mr. McDonough has a wide reputation, and is very successful, achieving the very best results in this direction. Mr. McDonough was born in Maine. He is an ex-alderman, a graduate of the New York College of Embalming, member of the School Board, and secretary of the Ancient Order of Hibernians.





**BOULIN & LAPOINTE**, Retail Dealers in Groceries and Provisions, Boots, Shoes and Rubbers; also a full line of Ready Made Clothes and Gentlemen's Furnishing Goods, Nos. 374 to 378 Lisbon Street.—Among Lewiston's largest, best known and most popular business houses is that of which Messrs. Blouin & Lapointe are the able and efficient proprietors. In 1887 they founded this flourishing business, and have since conducted it with the most gratifying success. The spacious and commodious premises occupied comprise two stores, each 20 x 60 feet in dimensions, and they are handsomely appointed throughout with all the modern facilities, and seven experienced assistants are required in constant service. The large, varied and comprehensive stock carried comprises in its assortment all kinds of staple and fancy groceries and provisions, all of the finest line the market affords, also boots and shoes for men, women and children, while a full and complete selection of ready made clothing and gentlemen's furnishing goods of every description is also to be found here in all the newest styles and designs. Both Messrs. Blouin and Lapointe are active, painstaking and honorable business men.



**JOHN DICKSON**, Lewiston Bakery, No. 217 Main Street.—Mr. John Dickson, proprietor of the Lewiston Bakery, established his business here in 1885, and has built up a reputation and a trade which place him in the front rank of enterprise. Only the finest flour and other choice materials are utilized, and an examination of the bread baked here shows it to possess the scientific characteristics of a model cereal food, which idea is substantiated by the fact that it is used by the most critical consumers of the day, our leading hotels and private families. A specialty is made of wedding and fancy cake, and the patronage in this line is of the most influential and flattering character. Ice cream and water ices and fine confections are also supplied, and the stock kept on hand is the finest in its line in the city. Mr. Dickson is a native of Scotland, a resident of this country for upwards of twenty years, a member of the F. & A. M. and the K. of P., and highly esteemed in business.



**GUAY**, Clothier, No. 258 Lisbon Street.—Among the most popular and well patronized tailoring houses in Lewiston, that of Mr. A. Guay, which was founded in 1887 by its present proprietor, has achieved a remarkable degree of success. The salesroom and custom work department, No. 258 Lisbon Street, are admirably located in the business part of the city, and contain every facility for the prompt and satisfactory service of all patrons; while clever and experienced tailors are employed to execute the labor on garments which for durability, comfort, perfect fit and handsome appearance have no superiors in this market. The stock of cloths, vestings, cassimeres, etc., which is displayed in a most attractive manner, embraces the latest novelties in elegant fabrics of foreign and domestic manufacture. Mr. Guay is a native of Maine, who has been engaged in the tailoring business for many years, having thoroughly learned the trade, and distinguished himself as a master workman in the various details. Personally he enjoys the respect of all his customers for his painstaking efforts to please them in the selection of their wearing apparel, as he also supplies gents' furnishing goods of every description, from a large and well chosen assortment, at reasonable prices. Mr. Guay is a prominent member of the order of Knights of Pythias.



**W. E. & C. H. CLOUTIER**, Wholesale and Retail Dealers in Groceries, Provisions, Fruits, Etc., No. 284 Lisbon Street.—Among the prominent houses in this city may be mentioned that of Messrs. W. E. & C. H. Cloutier, which was established under the firm name of Pottle & Cloutier in 1879, and was conducted by them until 1884, when the present name and style was adopted. This store, which has a frontage of 20 feet and a depth of 80 feet, is well lighted, neatly fitted up, and admirably arranged. The stock embraces a most complete assortment of the most desirable groceries and provisions in the market, and with every facility for their business, this firm is able to compete for the trade of the general public with any house in the city. The trade which is both wholesale and retail is extensive, and increasing annually. The stock comprises the finest teas, coffees, spices, chocolate, cocoa, canned goods, and fruits of all kinds, the best family flour, foreign and domestic table luxuries of all kinds, and everything usually found in a first class establishment of this kind. A large stock is kept constantly on hand, necessitating the use of a large storehouse over the way, and all orders however large are promptly filled. The lowest prices at all times prevail. A corps of competent clerks is employed, and the house is in all respects worthy of the support and confidence of the public. The members of the firm, Messrs. W. E. and C. H. Cloutier, are both natives of Canada, and have been residents of this country for twenty-one years, and enjoy an excellent reputation.



**THEODORE F. NADEAU**, Marchand d'Épicerie et de Provisions, No. 72 Lincoln Street.—The reliable and popular grocery establishment conducted by Mr. T. F. Nadeau is one of the leading and best patronized concerns of its kind in this section of the city. Mr. Nadeau embarked in this enterprise in 1884, and the success which has since attended his efforts aptly illustrates what may be accomplished by dealing in first-class goods. The premises occupied are large and commodious, and are fitted up with all the necessary conveniences and facilities needed, including refrigerators, etc., for the handling and preservation of the stock carried, and three efficient assistants are in constant employment. A full and complete assortment of everything in the line of staple and fancy groceries, including teas, coffees, sugars, spices, choice family flour and other cereal products, eggs, butter, cheese, lard, canned goods in great variety, etc., is at all times to be found here in a pure and fresh condition, and the prices quoted are the lowest in the market. In connection with the grocery store is a meat market, where the choicest cuts of beef are handled, also veal, lamb, mutton, pork, smoked, corned and salted meats of all kinds, poultry, etc., and in every department orders are promptly filled and delivered with dispatch. Mr. Nadeau, who is a native of Canada, but has resided in this country for the past twenty years.

# AUBURN.



AUBURN is the county seat of Androscoggin County and is a place of some importance as a commercial centre. It is located opposite Lewiston and contains many fine residences, churches and schools, and as a place of residence is healthy and attractive. It has a population of over 10,000 people.



THE GOODYEAR SHOE MACHINERY COMPANY, C. L. Barker, Manager, No. 92 Main Street.—The sale of machinery for the manufacture of shoes has become an important industry, and new inventions are constantly being introduced which tend to facilitate rapid and perfect production. A well-established and influential house in this line is that of the Goodyear Shoe Machinery Company, whose office is located at No. 92 Main Street. This company was established in 1891 and has already exercised a valuable influence and is prosecuting a trade of large and increasing proportions. The management of this, the eastern branch of the company, is placed in the hands of Mr. C. L. Barker, whose success in the introduction of the company's specialties has been decisive and pronounced. With a wide and valuable acquaintance in manufacturing circles and commanding every opportunity of the market, he is, naturally, prepared to conduct all branches of the business under the most favorable auspices, and offer to the trade the latest and finest inventions and improvements in shoe and leather machinery with such inducements in terms and prices as challenge competition. The goods are in steady and increasing demand and stand alone upon their own acknowledged and unequalled merits, giving this establishment a prestige in the trade, that could not otherwise be acquired. The high standard of quality which is maintained in all the productions here represented, combined with the finished knowledge of the manager concerning the wants and requirements of the trade and his energy and enterprise in meeting all its demands, serve to commend the house to universal confidence and patronage. The goods of this company are so widely known and so generally popular with shoe manufacturers that any detailed description of them would be superfluous. They have a standard value with the shoe trade of the country, owing to their superiority and many points of excellence peculiar to themselves, and are supplied at prices which are invariably satisfactory to buyers. Mr. Barker is a native of Maine, of large experience in this line, he having had ten years' practical experience as a manufacturer in Lynn, Mass., and is prepared to teach his patrons the best manner of operating the Goodyear machinery and to promptly supply them to the full extent of their wants.



THE AUBURN DRUG AND CHEMICAL COMPANY, Manufacturers, Jobbers and Retailers of Medicines, No. 68 Court Street.—The business of the Auburn Drug and Chemical Company was established in 1877, by Messrs. H. C. Packard & Co., who were succeeded, in 1887, by the present corporation, the official organization of which is as follows: S. F. Merrill, president; N. W. Harris, vice-president; H. C. Packard, treasurer; W. B. Kilbourne, secretary. All these gentlemen are natives of the State of Maine and are widely and favorably known. In addition to his duties as president of the company, Mr. Merrill is also treasurer of the Ara Cushman Company, manufacturers of boots and shoes. He is a prominent member of the Masonic Order, and in various social relationships is well known and highly esteemed. Mr. Harris, the vice-president, holds the office of treasurer of the Maine Benefit Association; Mr. Packard, the treasurer, is a Mason, and a practical registered druggist; as is also Mr. Kilbourne, the secretary. The business premises occupied by the company comprise two floors, each 30 x 60 feet in area, in a fine building with a handsome front of plate glass. The windows are filled with a very attractive display of goods, and the general stock is at all times large and varied. The company are manufacturers, jobbers and retailers of medicines, and employ a clerical force of seven experienced assistants. They give special attention to the preparation of high-class remedies, containing only the purest ingredients and compounded with great care and skill. These articles have the approval of the medical profession and enjoy a widely-established reputation with the trade. Among the leading preparations of their manufacture are the Pix Liquid Compound, a celebrated cough cure; the Packard's Honduras Sarsaparilla Extract, Carbulated Petrosevum, a fine carbolic ointment; Packard's Condition Powder, for horses; Packard's Heave and Cough Powder, Kilbourne's Pain Stop, and a number of other remedies of the most superior character and acknowledged efficacy. These are staple goods, largely handled by the trade in all sections of the country.





**C. HASKELL**, Manufacturer of Fine Granite Monuments, Curbing, Tablets, Etc., Steam Polishing Works. No. 23 Mechanics Row.—The granite quarries of many parts of New England are famous for the excellence of their product, which is extensively used for building, monumental and other purposes, and largely shipped to various parts of the country. One of the most skillful workers of this material is Mr. R. C. Haskell, whose steam polishing works at No. 23 Mechanics Row are well equipped with the most improved machinery, operated by an engine of twenty-horse power. From eight to twelve experienced stonecutters and sculptors are employed, and the work turned out is of a very superior character. The establishment occupies an area of 45 x 60 feet, and is very conveniently located with regard to shipments. Mr. Haskell works all the leading varieties of granite, both American and Scotch—light and dark—making a specialty of the manufacture of monuments for erection in cemeteries, mural tablets, curbing, etc. In the monumental department will be found many original and artistic designs for columns, urns, cenotaphs, allegorical figures, etc., and in the line of tablets equal skill and taste are displayed. The polished portions of the work are remarkable for fineness and perfection of finish, and all the productions of the establishment are characterized by superiority of workmanship. The business of this concern was founded in 1883, and at that time located on Railroad Square. With its growth, however, more spacious and convenient quarters became requisite, and in 1887 removal was made to the premises now occupied. Mr. Haskell is a native of Massachusetts, but his business interests have so long been identified with those of the State of his adoption that he may almost be regarded as a son of Maine. He has built up an excellent business through the superior character of the work which he executes, and the promptness with which he fulfills all agreements; and his reputation is more than merely local, orders for work in his line being received from all parts of the State. He is regarded not only as a more than ordinarily skillful workman in stone, but an energetic, enterprising and honorable business man. He is a member of the Knights of Pythias, and in association with that and other social organizations is highly respected and esteemed.



**MERRILL & WEBBER**, Printers, No. 88 Main Street.—A prominent printing establishment is that of Messrs. Merrill & Webber, which was established by Mr. W. S. Morse in 1876 and was very successfully conducted by him until 1890, when the present firm succeeded to the control. The copartners are thoroughly practical printers and possess an intimate knowledge of every detail of the business. The office is well located and is thoroughly equipped with all the latest improved machinery, presses, types and printing materials of all kinds. Job work and mercantile printing is executed in the highest style of the art at lowest prices. Blank books are made to order and a specialty is made of book work of all kinds. The firm furnish estimates for work, attend to orders by mail, telephone or telegraph promptly, and conduct a first-class trade, giving employment to a number of skilled workmen. The firm aim at producing the highest quality of mercantile printing, and no pains or expense are spared to accomplish this, the house soliciting first-class work only. The members of the firm, Messrs. I. H. Merrill and J. R. Webber, are both natives of Maine and are highly esteemed in commercial circles. Mr. Merrill is a zealous member of the Order of Red Men.



**MITCHELL & PENNEY**, Dealers in Choice Groceries, Meats and Provisions, Armory Building, Between School and Hampshire Streets.—The well-known and popular grocery and provision house of Mitchell & Penney ranks among the most enterprising in Auburn. This business was established in 1889. The attractive store occupied is spacious in size, being 30 x 60 feet in dimensions, and admirably adapted for the convenient handling and perfect preservation of the choice and valuable supplies.

No house in town, that deals in the miscellaneous commodities of this branch of trade, handles a higher standard of goods than this one. The stock includes the finest teas, coffees, sugars, spices, canned goods, family flour, butter, eggs, cheese, table delicacies, fruits and vegetables in their season, fresh and salted meats of all kinds, and, in fact, everything coming under the head of choice provisions, all of which are fresh, and of superior quality and excellence. A fine assortment of choice confectionery of all kinds, foreign and domestic cigars, chewing and smoking tobaccos, etc., is also carried in great variety. All orders are promptly filled and delivered free of charge. Mr. Mitchell and Mr. Penney are both natives of this State, and are energetic and progressive business men. Mr. Penney is a member of the Sons of Veterans.



**E. LIBBY**, Baker, Corner Turner and Court Streets.—Thirty-eight years of unbroken prosperity mark the history of the well-known and popular bakery of Mr. C. E. Libby. During all these years this house has maintained a strong hold on public favor. The bakery is a model of neatness, fine equipment and good management, and a large force of skilled hands is employed in the different departments of the business, while the proprietors themselves, who are practical and expert bakers, personally superintend all methods of manufacture. The output includes bread, pastry, and cake, brown bread and buns, and the large permanent patronage enjoyed by the firm is supplied daily with fresh and first-class goods at fair and reasonable prices. A large and fine stock is kept in store and the trade is brisk and lively at all seasons of the year. Mr. Libby is a native of Maine and one of Auburn's representative business men. He is prominent in Masonry, and is worthy in every way of the confidence bestowed upon him.





**JOHN M. CRAWSHAW**, Machinist, Job Work and Repairing of all Kinds Promptly Done, Mechanics Row.—This gentleman established himself in business in 1888 and has built up a reputation that places him in the front rank of enterprise and success. He occupies spacious quarters, which are amply equipped with the most improved mechanical appliances, including lathes, milling machines and tools of every requisite description, while the machinery is operated by a steam-engine of twenty-five horse power. A general jobbing and repairing business is transacted in the most workmanlike manner, and nothing is allowed to leave the shop which is not as near perfection as the best of skill can make it. Mr. Crawshaw is prepared to perfect experimental machinery, develop the ideas of inventors, manufacture working models, repair printers' machinery, pumps, steam fittings, etc., sharpen lawn-mowers, fix water-motors, vibrating and rotary fans and furnish small specialties in metal tools. Every piece of work performed by this house is guaranteed to be satisfactory in every particular. The prices are invariably as low as can be legitimately afforded. Mr. Crawshaw is a native of Maine, a member of the F. and A. M., and a thoroughly expert and practical master of his trade, who is winning success by honestly deserving it.



**H. STORAH & CO.**, House and Fresco Painters, No. 12 Mechanics Row.—This is an old-established house, with more than a local reputation for excellence of the work executed by them. Their leading specialty is house-painting, plain and ornamental, and as fresco painters they execute work of a highly artistic character, both in design and finish. Graining in very accurate imitation of choice hardwoods is another branch of the business in which they do exceedingly creditable work. They are also paper hangers and glaziers; and in addition to all this are extensive dealers in paints, oils, varnishes, colors and mixed paints of every description. For the latter department they occupy a spacious salesroom at No. 81 Court Street; for the former they have a shop containing four rooms at No. 12 Mechanics Row, employing from fifteen to twenty skilled workmen. Having superior facilities in all the branches of their business, they are prepared to submit estimates and make contracts for the execution of work in any locality. While the greater portion of their business is carried on in Auburn and Lewiston, their reputation for superior work brings them frequent orders from other places. They carry in stock a large assortment of goods required by the trade. The members of the firm are Mr. F. H. Storah and Mr. W. W. Pettengill. Mr. Storah was born in Maine. He is prominent in military matters, holding the position of major of the First Regiment of Maine. He is also the chief of the Fire Department of Auburn, a member of the Masonic Order and of the Independent Order of Odd Fellows.



**ATTWOOD & BARROWS**, Dealers in Boots, Shoes, Etc., Under Auburn Hall.—The business carried on by this firm embraces many lines of goods, and in each department the stock is always complete and attractive. The stock of gentlemen's furnishing goods is particularly noticeable for its extent and variety, comprising all the newest styles and choicest makes in underwear, hosiery, neckwear, gloves, novelties in goods for summer wear, tourists' requisites, etc. In the department devoted to boots, shoes and rubbers will be found all grades and styles, from which every taste can make satisfactory selection, and the assortment of hats, caps, umbrellas, etc., is equally well chosen and attractive. The store occupied by the firm consists of an entire floor, measuring 30 x 65 feet, and very tastefully fitted up. The front is of plate glass and the windows always present a fine display of elegant goods. The firm commenced business in 1889, and have succeeded in gaining a large amount of the most desirable class of trade. Mr. George B. Attwood is a native of Maine. He is widely known through his membership in the Masonic Order and the Ancient Order of United Workmen. His partner, Mr. Charles F. Barrows, is a young man of excellent business qualifications. Maine is his place of nativity. He is a member of the Knights of Pythias.



**J. VERRILL & CO.**, Marble-Workers, Monuments, Tablets, and Headstones, No. 25 Turner Street.—As designers and dealers in monuments, tablets and headstones, this firm hold a position well in the foreground, both for superiority of workmanship and beauty and originality of designs emanating from their workshops. The business so ably and successfully conducted by them had its inception in 1877, when the senior partner established the business and conducted it with uninterrupted success until 1881, when Mr. F. A. Rendall was admitted to partnership and the present firm-title adopted. The premises occupied for the transactions of the house, comprise one floor 25 x 54 feet in dimensions, which is fitted up with all the latest improved appliances, tools, etc. for the accurate and rapid production of all work which is entrusted to their care for execution, while a force of six practical and skilled employees is at hand to assist in the operations of the house. The trade enjoyed is one of large proportions. Artistic designs are furnished upon application and orders and commissions are filled at the shortest possible notice, while the house is at all times prepared to furnish monuments of any grade desired, from the plainest to the most elaborate, either from American or Italian marbles, particular attention being devoted to cemetery and memorial work of all kinds. The spacious show-rooms are well stocked with samples and designs of their own execution, while many beautiful designs are to be seen in the cemeteries throughout the southern portion of the State. Both members of the firm lay claim to this State as the place of their nativity. Both gentlemen are held in high esteem by their fellow-townsmen as men of the strictest personal and business integrity, while Mr. Rendall is a prominent member of the I. O. O. F.





A. LANE & CO., Printers, No. 76 Main Street.—In “the art preservative of all arts” it is safe to say that the firm of H. A. Lane & Co. stands unexcelled in the city of Auburn. Mr. Lane established himself in the business here a couple of years ago, and has lately changed the style from Harry A. Lane to H. A. Lane & Co. The office is admirably arranged and equipped, having been specially fitted up for the business. No printing house in the city has been more successful or produced a better class of work than that of this firm, their determination being to excel in all the essential elements of success. Their prices are invariably fair and reasonable, while the enterprising business methods, and skill and reliability in the execution of all work, and their taste and judgment in the printing of fine commercial work, combine to commend them to the favor and confidence of all. Mr. Lane is a native of Lewiston, Maine, and is an energetic, enterprising business man.



A. ALDEN, Cigar Manufacturer, Dealer in Tobacco, Pipes and Smokers' Articles, No. 10 Court Street.—This prosperous business was established in 1888, by the present proprietor, and has thus far been conducted with marked success. Two spacious rooms are utilized for the business, a corps of competent assistants is employed, and the brands of cigars manufactured here have become well known and popular throughout a wide area. The prices are as low as the superior article produced will permit, and the fame and popularity of the house is becoming great wherever the goods are sold. A large line of cigars of all popular brands is kept for sale, also tobacco and pipes and smokers' articles generally. The same customers to which the house sold during the first year of its business career are largely the purchasers of the cigars manufactured now. Mr. Alden is a native of Maine and is a young man of business ability and enterprise. He is a member of the Sons of Veterans and the Burnside Post.



ALBEE BROTHERS, Livery and Boarding Stable, No. 94 Miller Street.—Although in existence but a comparatively short time, the well-appointed and excellent livery and boarding stable of Albee Brothers has already secured an enduring hold on public favor. This commodious stable is cleanly kept, well lighted and ventilated and thoroughly equipped in every respect, while it can accommodate a large stock of horses and vehicles. Horses are here taken to board at reasonable rates, by the day, week or month, and they receive proper care and attention in every instance, from the competent and experienced hostlers in service, while everything about the place betokens admirable management and perfect order. A very fine line of single and double teams is constantly kept for hire, and carriages, buggies and light wagons of every description, are promptly furnished at all hours for business or pleasure, and at entirely moderate terms. Both members of this firm are men of push and energy and their future success is assured. They are natives of this State and members of the I. O. O. F.



L. YORK & SON, Bakers, No. 174 Court Street.—An enterprising and successful establishment, recently founded in this vicinity within the year, is that of Messrs. C. L. York & Son. The spacious and commodious premises occupied are fitted up with all the latest improved appliances and general appurtenances for the purposes of the bakery business, and it is one of the best equipped and most complete concerns devoted to this necessary branch of industrial activity to be found in this section of the State. The productions include the most delicious and wholesome bread, also plain and fancy cakes, toothsome biscuits and cookies of all kinds, pastry and pies, etc., all of which are noted for their purity, choice flavor and superior quality, being in fact unequaled by anything of the kind manufactured in Auburn. Mr. York is a practical and proficient baker of long experience, and previous to embarking in the present enterprise, had been employed at different times, at a large salary, in some of the most prominent bakers' establishments in the country. Both he and his son are natives of Maine.

# LISBON.



**GREENWOOD**, Boarding and Feed Stable, Main Street.—One of the leading and best patronized concerns in this section is the boarding and feed stable of Mr. J. Greenwood. These premises are large and commodious in size, and are conveniently arranged and fitted up with all the latest improvements, the stables being well ventilated, drained and lighted, and perfect as regards sanitary conditions, while accommodation is afforded many horses. Experienced hostlers are in charge, and particular attention is here given to the boarding of horses by the day, week or month, and the excellent treatment and care taken of these is such as to afford the most complete satisfaction. Reasonable rates at all times are charged, and in this establishment will be found many well-kept animals belonging to many leading and influential residents of this community. The proprietor is an experienced, courteous and reliable business man, with whom it becomes a pleasure to enter into business relations, as he is untiring in his efforts to please. Mr. Greenwood also keeps a large boarding-house, where he serves hot meals, prepared and served in the best possible manner, at all hours. A native of Canada, he has been a resident of this country since 1865.



**LISBON HOTEL**, W. B. Jordan, Proprietor, Main Street.—The Lisbon Hotel, under the efficient management and direction of Mr. W. B. Jordan, was opened by the present proprietor in 1876, and from its first inception it has enjoyed a most successful career. This house is very pleasantly located, and the general appointment and arrangement are in accord with the best modern ideas of convenience and comfort combined, all of the rooms being finely furnished and thoroughly ventilated and well lighted. The table is supplied with all the delicacies of the season, cooked and served in the best manner, and every attention is paid to the comfort of guests, while there pervades the entire establishment a general order of neatness and cleanliness that conduces greatly to the popularity of the house. Reasonable rates at all times prevail, and there is a fine livery in connection with the house. The proprietor, who is a native of this State, is a genial and courteous host, who is especially qualified to conduct a business of this character in the most successful manner. He is also well-known in the orders F. and A. M. and I. O. O. F.

# LISBON FALLS.



**AMES H. EACOTT**, Dry and Fancy Goods, Plummer's Block, Oak Street.—This responsible house, besides being a headquarters here for all kinds of staple and fancy dry goods, is also a large dealer in gold, silver and plated jewelry, trunks, valises and traveling bags, gentlemen's furnishing goods of every description, gloves, hosiery, hats and caps of the prevailing fashions, and all kinds of ready-made clothing of the better grades of quality. The business was established in 1887, by the present proprietor, and under his skillful and enterprising management it has ever since been characterized by a marked development in both volume and scope. The store, 30 x 70 feet in area, is finely fitted and well arranged for the successful conduct of the business, and the comprehensive and carefully selected stock is tastefully displayed to the greatest advantage. The principal department, assigned to dry and fancy goods, is especially complete, the chief items being household linen, blankets, calicoes, cottons, prints, velvets, cassimeres, silks and the latest styles of dress goods, ladies' and misses' outdoor garments, millinery, buttons and dressmakers' supplies. The able proprietor, Mr. Eacott, was born in New Hampshire in 1864, and is a member of the Free and Accepted Masons.



**SHORE & GROSS**, Dealers in Groceries, Dry and Fancy Goods, Corner of Main and Oak Streets.—One of the leading groceries and dry goods houses in Lisbon Falls is that conducted by Messrs. Shore and Gross, who control a liberal share of the best family and other trade. The enterprise was established in 1884, by the present proprietors, Mr. John Shore and Mr. Frank Gross, and under their skillful and experienced direction it has all along steadily increased in popular favor and support. The store, 25 x 50 feet in area, is well fitted and arranged for the successful conduct of the business; three competent clerks are in regular attendance upon customers and a large and carefully selected stock is carried, complete in each department. In groceries, a few of the chief lines are, teas, coffees, pure spices, canned goods, flour, dried fruits, imported table delicacies, cigars and candies; and in dry and fancy goods are included, linens, calicos, all kinds of dress materials of the latest styles, millinery, blankets, needles, threads, buttons and underwear. Of the able and enterprising proprietors, Mr. John Shore was born in England, whence he came to this country in 1864; while Mr. Frank Gross, is of German birth and has resided in the United States since 1870.





**FESSENDEN, Pharmacist, Oak Street.**—This popular establishment was initiated in 1886 by the present proprietor, who is a registered pharmacist, and under his skillful and experienced direction it has all along been attended by a steady and continuous prosperity. It is now largely resorted to for the dispensing of absolutely pure, fresh and potent drugs, chemicals, medicines and family remedies, and equally for the accurate preparation of physicians' prescriptions and miscellaneous recipes,

while a large number of high-grade pharmaceutical compounds, tinctures, cures and other first-class proprietary articles are made and put up on the premises. The store itself, ample in floor space, is finely fitted and well appointed and the heavy and carefully selected stock carried embraces every requisite for the successful conduct of a large drug, prescription and family trade, as well as perfumery, toilet articles, cigars, pipes, cigarholders and smokers' sundries. The talented proprietor, Mr. D. Fessenden, is a young gentleman of Maine birth, and is a member of the Free and Accepted Masons and the Independent Order of Odd Fellows.



**JACK & CO., Meats, Fruits and Vegetables, Oak Street.**—A popular and reliable meat, fruit and vegetable market in Lisbon Falls, controlling a liberal share of the best family trade here, is that conducted by E. Jack & Co. The choice stock carried is especially suited to a high-class trade, and

includes the prime cuts of beef, veal, mutton, lamb, pork, hams, bacon, salt, smoked and cured meats of all kinds, the standard brands of canned goods in great variety, fresh fruits, vegetables and country produce. This stock is being constantly replenished by the arrival of fresh shipments direct from the most reputable sources of supply tributary to this market, and thus customers are sure of getting prime, choice quality at the lowest prices. The business was established in 1891 by Mr. A. H. Spears and Mr. E. Jack, and in August, 1892, E. Jack became the sole proprietor, and in the same month admitted Mr. A. L. Jack, his father, and the firm style became E. Jack & Co, and under their experienced direction it has rapidly developed in both volume and scope. The market, 20 x 60 feet in floor space, is well equipped for the due handling and display of goods, and customers are promptly served by three competent assistants. The enterprising proprietor, Mr. E. Jack, was born in Maine and is a member of the Knights of Pythias.



**LISBON FALLS CO-OPERATIVE ASSOCIATION, Groceries, Provisions, Crockery, Etc., Corner Main and Union Streets.**—As its name implies, the Lisbon Falls Co-operative Association has for its primary object the supply of the finest grades of goods—including groceries, provisions, crockery, etc. etc.—at the lowest possible prices, and, in fact the spirit of co-operative trading is so liberally upheld in the management that customers are placed upon a level basis with shareholders—reaping a full

benefit in uniformly reliable quality and rock-bottom figures. The undertaking was duly incorporated under the laws of the State of Maine in 1885, the able and experienced officers being Mr. Fenton Haigh, president; George H. Whittier, treasurer and Albert Moshmier, secretary. Directors, Fenton Haigh, K. N. Small, Reignhold Moshmier. Mr. Haigh was born in England, while the other officers and directors are natives of Maine and well-known in business circles in this section of the State. Two floors, each 30 x 80 feet in area, are utilized and are well-fitted and conveniently arranged for the successful conduct of the brisk business carried on; four competent clerks being in regular attendance upon customers. The heavy and very complete stock carried includes everything in staple, fancy and plain family groceries, provisions, dairy products, chinaware, glassware, crockery, fancy articles, and everything usually to be found in a first-class country store.

# SACO.



N the north bank of the Saco river and opposite Biddeford lies the enterprising and progressive and beautiful city of Saco. It is located in York County and is only nine miles from the sea and one hundred miles from the city of Boston by the Boston & Maine Railroad. Saco was originally included in Biddeford, but was separately incorporated in 1762 as Pepperell borough. Saco received its present name in 1805 and was made a city in 1867. The population in 1870 was 5,755, which had increased to 6,075 in 1890. The water-power furnished by the Saco River, which falls here fifty-five feet, is utilized by various cotton factories, machine-shops, lumber mills, etc., and as a place of residence it is unexcelled for its healthful and salubrious climate.



W. BEATTY & CO., Oak Tanned Leather Belting, Northeast Corner Main and Pleasant Streets.—In milling and other industries employing steam or water as a motor, reliable leather belting as a transmitter of power constitutes no inconsiderable item, and the broad, strong and durable belt of to-day, constructed upon correct principles and capable of withstanding almost any strain, has replaced the crooked, unsafe, and exasperating devices of this character with which our progenitors were forced to be content. In such connection we make due reference to the house conducted under the firm style of Messrs. J. W. Beatty & Co., manufacturers of pure oak tanned leather belting and dealers in mill supplies, the representative concern of its type in the town of Saco. This enterprise was established by the late Mr. J. W. Beatty in 1856, who conducted it with uninterrupted success till the date of his decease in 1881, since which period it has been continued by his widow, under the able management of Mr. C. A. Bryant, the existing trading title being wisely adopted. The premises occupied comprise an eligible two-story brick structure, 25 x 100 feet in dimensions, and equipped with the latest improved machinery and appliances for the advantageous prosecution of the business. The belting turned out here is manufactured from the purest oak and hemlock tanned hides, and its reliability is amply evidenced by the patronage the house enjoys from mill owners and others in this vicinity, who have been steady buyers of the Beatty leather belting only, for the past twenty years or more. A large stock of belting and mill supplies is at all times kept on hand, and special attention given to orders for double or extra heavy grades. Any commendatory remarks on our part would be superfluous, when it comes to be considered that the house has held the highest of reputations for the past thirty-five years.



A. CROSMAN & CO., Manufacturers of Box Shooks from Eastern Pine.—A review of the institutions contributing to the industrial and commercial activity of Saco would not be complete without something more than passing note of the Box Shook Factory. This has the reputation of being the largest and best equipped establishment of its kind in New England. Its trade, which is mainly with large consumers and thus of a substantial character, extends throughout New England and into the Middle States. Its proprietors aim chiefly to maintain a reputation for producing a superior article in their line, which their facilities enable them to do. Besides having the best of mechanical equipment which is operated by steam-power, they enjoy the benefit of an unusually large and convenient source of lumber supply through the medium of the Saco River Lumber Company, in which the firm are also interested. The factory is a two-story structure, the part devoted to shook-cutting being about 125 feet square. It is situated some 600 feet from the river, between which and the factory is the lumber-yard of seven acres in extent. It is also located at what is known as "Tannery Siding," on the main line of the Eastern Division of the Boston & Maine Railroad. The logs from which their supply is obtained are floated down the river from the timber regions of the Saco River valley. When sawed and dry the boards are cut into the various shapes and sizes ready for the boxmaker and loaded on cars at the door, some fifty men being employed in this work. The annual output of the factory is about seven millions of feet of box shooks of all classes, ranging from a candy box to a dry goods box or a piano case. The enterprise was started some ten years ago by Mr. G. W. Frost, now of Colorado, who conducted the business up to 1886, when he was succeeded by the present proprietors. The firm consists of G. A. Crosman, G. L. Crosman (son of the senior member), and T. D. Proctor, Mr. Crosman, Sr., residing at Lynn, Mass., where the firm also have an office with which the factory has direct telephone connection, while the two junior partners are located in Saco, conducting the business here.





MAIN STREET AND SACO FALLS, SACO,



**AMERICAN EXPRESS COMPANY,** Geo. A. Carter, Agent, No. 41 Main Street.—This was the first company to begin business after the Adams Express had been established, and it has long since distanced its rival, and is now the largest express company extant. It operates 13,000 miles of railroad in the United States, and its business connections extend to all parts of the world. The American is the only express company operating in this State. Its connections here include both the Boston & Maine, and Maine Central Railroad systems. The local agent for the twin cities of Biddeford and Saco is Mr. Geo. A. Carter, who is the oldest attaché in the express service east of Boston. The American established its branch in Saco in 1853 and it has been conducted under the active and energetic management of Mr. Carter from the outset, the business thriving and steadily increasing under his watchful care. Two teams and four men are kept constantly busy, and a large volume of trade is constantly being handled. The American Express Company have introduced every innovation into their system for the convenience of the public. Not only do they forward luggage and packages of every description, but they also forward money orders through the mails, guaranteeing the sender against loss in case the same are not delivered. They also accept commissions for the purchase of goods for parties living out of town, making satisfactory purchases and making no charge above regular express charges. They also forward orders and money by telegraph. In fact the system is perfect in every respect. Mr. Carter is a native of the neighboring State of New Hampshire, and has resided in Saco since 1851. Mr. Carter is also senior member of the insurance firm of G. A. Carter & Co., Main Street, Saco.



**G. PRENTISS,** Corn, Flour, West India Goods, Groceries, Salt, Lime, Cement, Nos. 4 and 5 Pepperell Square.—One of the oldest, largest and most popular business establishments in Saco is that of Mr. A. G. Prentiss. This well-known house was originally founded thirty-five years ago by J. D. Deering & Co., and eighteen years since Mr. Prentiss succeeded to the control. Under his energetic management the trade has been developed to its present extensive proportions. The premises occupied comprise a double store, 40 x 100 feet in dimensions, and equipped with every convenience and facility for the prosecution of business. A heavy stock is carried of corn, flour, West India goods, staple and fancy groceries, canned goods, fruits and vegetables, salt, lime, cement, cement pipe for drains and chimneys, ground plaster, cordage, oakum, tar, pitch, etc., etc. Only first-class goods are handled, both a wholesale and retail demand is supplied, and all orders are filled at lowest ruling market prices. Opposite his store Mr. Prentiss has a gristmill which is operated by water-power supplied by the Cataract Falls of the Saco River, which are located at this point. The mill is a two-story brick building, supplied with all requisite machinery; a number of men are employed here, and corn, etc., is ground to order for customers at reasonable charges. Mr. Prentiss is agent for the New Model Buckeye mower, which is unexcelled for utility and durability. He is also agent for the steam tug "Joseph Baker," plying between Wood Island and the cities of Saco and Biddeford, which are situated at the Falls of the Saco, about seven miles from Wood Island Harbor. Vessels drawing eleven feet of water can come to either city on common tides, and those drawing twelve feet on high tides. When not at Wood Island Harbor the "Joseph Baker" can be reached from the Pool by telegraphing to Mr. Prentiss. Vessels are furnished with supplies at reasonable rates, a specialty being made of catering to this trade. Mr. Prentiss is a native of Massachusetts, but has resided in Saco for the past forty-two years and is an active member of the Order of Odd Fellows.



**F. LITTLEFIELD,** Commission and Wholesale Dealer in Fruit and Produce, Nos. 110, 112 and 114 Main Street.—This house was established fifty years ago by Mr. D. Littlefield, the father of the present proprietor, and was successfully conducted by him until 1861, when he was succeeded by his son, Mr. D. F. Littlefield, who has maintained the high reputation of the house and has retained the liberal and influential patronage which the excellent management of his father had gained. He occupies two spacious stores, 50 x 75 feet in dimensions, and possesses the requisite facilities for prosecuting the business successfully and upon a large scale. He makes a leading specialty of handling all kinds of fruits such as oranges, bananas, lemons, etc. He is in daily receipt of produce and fruit in large consignments from farmers and produce dealers which are quickly disposed of and prompt returns made. In selling foreign and domestic fruits this house has risen to a prominence of no ordinary character and is doing business in the principal shipping ports, receiving consignments of an extensive nature direct from the best producing sources. Mr. Littlefield enjoys a generous patronage from all who have come in contact with the house in a business way. He is a native of Saco and has always resided here.



**H. HOOPER,** Manufacturer of Washboards, Window-Frames, Door Frames, Refrigerators, Etc.—A recently established and successful enterprise inaugurated by Mr. J. H. Hooper for the manufacturing of washboards, window-frames, door frames, refrigerators, etc., is located on Water Street. The premises occupied comprise a frame building of ample dimensions, fully equipped with all modern machinery operated by water-power. The range of manufacture embraces washboards, window-frames, door frames, etc., and a specialty is made of refrigerators. The superiority in finish and artistic workmanship in the specialties of this house has long been recognized in the market, and the proprietor has established himself firmly in the favor of the building fraternity by reason of the uniform excellence of his work. Mr. Hooper resides in Biddeford and was formerly engaged in the livery business at that place, which is his native town. He is a member of the K. of P. and is respected both in business and social circles.





**S**AMUEL L. LORD, Apothecary, No. 59 Main Street.—This house has been in operation about seventeen years, and from the inception has enjoyed a most liberal and influential patronage, building up and developing a business which is one of the leading ones in the town. The premises occupied comprise a spacious and commodious store, having dimensions of 16½ x 50 feet, and in every way admirably adapted for the advantageous prosecution of the business. The stock is an extensive and varied one, including pure and fresh drugs, chemicals, patent medicines, medical and surgical appliances, toilet articles, perfumery, druggists' sundries, as well as a valuable supply of imported and domestic cigars, stationery, writing materials, cutlery, penknives, fancy goods and notions. A special and important feature of the trade is the compounding of physicians' prescriptions, none realizing the absolute necessity of accuracy in the performance of this duty more than does Mr. Lord. He is a native of Buxton, this State, a skilled pharmacist and talented man of business, deservedly enjoying the respect and esteem of the community at large, both lay and professional.



**L**OWELL & LORD, Dealers in Stoves, Ranges, Furnaces, Etc., No. 3 Pepperell Square.—This business was established in 1843 by Mr. Moses Lowell, father of Mr. Enoch Lowell, a member of the present firm. The present firm was formed and succeeded to the control of the business in 1870. These gentlemen have had great experience in the stove trade and are fully acquainted with every detail of this valuable industry. The premises occupied comprise a three-story building, 20 x 80 feet in dimensions, fully supplied with every facility and appliance for the accommodation and display of the extensive, valuable and well-selected stock which has no superior in this place. Their specialties in stoves are the "Gold Clarion," and "Elmwood Range," which are absolutely unrivaled for economy in the consumption of fuel, elegance and efficiency. This firm also manufacture tinware, do plumbing and gasfitting, roofing, spouting, etc. A force of skilled workmen is employed and all work is done in a highly satisfactory manner. A large and increasing trade has been established. Mr. E. Lowell, the junior member of the firm, is a native of Boston, but has been a resident of Saco from childhood. He is thoroughly experienced in this business and is popular with his patrons. Mr. A. Lord is a native of Buxton.



**T**H. TOWLE, Carriages and Sleighs, Scamman Street.—The house of Mr. I. H. Towle, manufacturer of carriages and sleighs, was established in 1859, by Messrs. Littlefield & Towle, and ten years later such firm being dissolved, Messrs. Towle and Frost became copartners, but since 1874, Mr. Towle alone has directed the affairs of the business. The premises occupied are situated on Scamman Street, and comprise a commodious two-story structure 60 x 28 feet in dimensions, utilized as office, repository and finishing-shop; blacksmithing department, 24 x 30 feet; lumber house, 24 x 40 feet; and warehouse for surplus stock, 30 x 50 feet, and some ten skilled and experienced blacksmiths and carriage-builders are provided with constant employment. The output embraces every description of light and heavy wagons, carriages and sleighs—ease of draught, strength, durability and finish being the characteristics which have rendered them such favorites in this section. A small stock is carried on hand, but the trade is chiefly confined to carriage-building to order and the execution of every branch of repairs. Mr. Towle's charges, too, are exceptionally low, quality and workmanship considered, and he further guarantees that all vehicles leaving his hands shall be exactly as represented and perfect in every particular. He was born in Buxton, this State, and during his lengthy residence in Saco has ever enjoyed the respect and esteem of all who know him. He is a prominent member of the Masonic Order. Mr. Towle lives in the first frame house built in Saco, in 1736.



**D**HILL, Dealer in Oysters, Lobsters, Clams, and all Kinds of Fresh, Salt and Smoked Fish, Etc., No. 117 Main Street.—Twenty-four years ago Mr. Hill, who is a native of Lynn, Mass., first established himself in this business in Boston, afterwards removing to Fulton Market, New York, where he remained fourteen years, locating in this city two years ago, and his establishment at once bounded into popular favor with lovers of fresh and delicious food products. The premises occupied are ample and commodious and are especially fitted up with every convenience and facility for the purposes of this business. The stock carried is at all times heavy and includes fresh, salt and smoked fish of all kinds in their season; also, oysters, clams, lobsters, crabs, etc., fresh supplies being received from Norfolk, Va., Boston, Portland and Gloucester. Mr. Hill does a large business throughout this city and vicinity.



**S**ACO LAUNDRY, McCann & Gammon, Factory Island.—A reliable and popular house of recent origin in Saco is that which is known as the Saco Laundry, of which Messrs. McCann and Gammon are the enterprising proprietors. The premises occupied are commodious and spacious, admirably arranged and equipped with all the latest machinery and appliances. Each department of this laundry is carefully supervised and the result is the turning out of the best work at prices which cannot be surpassed. They warrant all their work to give entire satisfaction; and if not, make no charge. All orders by mail or express receive prompt and careful attention in every instance. Messrs. McCann and Gammon are both natives of Mechanics' Falls, and came to this city at the beginning of last year and established themselves in this business. A large and constantly increasing trade has been secured.



**E. FREEMAN**, Merchant Tailor, No. 70 Main Street.—This house was established some sixteen years ago by Mr. C. W. Brand, the present proprietor succeeding him in 1880, and since that period has thoroughly established his reputation as a thorough master of the merchant tailor's art in all its branches. The premises occupied comprise a neat and well-appointed store, 20 x 45 feet in dimensions, with workshop overhead, where some eight skilled journeymen are kept constantly employed, under Mr. Freeman's personal supervision, turning out a class of custom-made garments that in style, fit and finish will bear favorable comparison with the clothing manufactured by any similar establishment in this section. The stock, too, bears evidence of having been selected by an experienced and competent judge of the prevailing tastes, embracing as it does foreign and domestic woollens, broadcloths, suitings, tweeds, twills, diagonals and cassimeres of a variety calculated to meet the wants and requirements of the most critical and fastidious. Mr. Freeman enjoys the patronage of some of Saco's best-dressed gentlemen, who recognize in him a careful and attentive exponent of his craft, a highly skilled cutter, and withal a merchant tailor whose charges are based on a scale of uniform moderation. Mr. Freeman was born and raised in Saco, and enjoys the highest of reputations, both commercially and socially, with all classes of the community.



**S. MITCHELL**, Druggist, No. 88 Main Street.—The old-established pharmacy of Mr. S. S. Mitchell has since 1854 faithfully discharged those weighty obligations required of it, both to the satisfaction of the medical profession and the public generally. He occupies an eligible corner store at No. 88 Main Street, 20 x 60 feet in dimensions, neat and attractive, finely fitted throughout, and handy and convenient in every particular. The stock comprises pure drugs, medicines, chemicals, physicians' supplies, the standard proprietary and patent medicines, toilet articles, perfumery, mineral waters, druggists' sundries, etc., supplemented by a choice line of stationery and imported and domestic cigars. Mr. Mitchell is a native of Kennebunk, a regular graduate in pharmacy, who, as before stated, brings a long practical experience to bear in the discharge of his duties, and has, moreover, acquired the highest of reputations in both business and social circles. He makes a prominent specialty of his prescription department, in which the greatest skill, care and accuracy are the salient features, and all orders are promptly attended to. He takes rank as one of the most skilled exponents of the pharmaceutical profession in the State.



**M. COKER**, Dealer in Foreign and Domestic Dry Goods, No. 22 Main Street, Factory Island.—Mr. A. M. Coker has been engaged in business in Saco since 1878, and was formerly in business in Vermont and in other places in Maine. He is a thoroughly practical business man, fully acquainted with every detail of the dry goods trade. The premises occupied comprise two floors, 20 x 75 feet in dimensions, finely furnished and supplied with everything necessary for the accommodation of customers and the display of the large and elegant stock constantly carried. So far as the character of the stock and its extent are concerned it may be stated that it is unsurpassed by any contemporary concern in this city and embraces a diversity simply impossible to describe in silks and dress goods, laces, ribbons, kid gloves, dress trimmings, shawls, cloaks and suitings, white goods, hosiery, handkerchiefs, corsets, prints, ginghams, and Germantown yarns, small wares, etc. A large trade has been established, and a full force of competent salesmen is employed. Mr. Coker is a native of Alma, Maine, is a member of the F. and A. M., and is regarded as an upright business man.



**DURELL & WENTWORTH**, Dry and Fancy Goods, No. 45 Main Street.—This prosperous concern was founded six years ago by the present proprietors. The premises occupied are 20 x 60 feet in dimensions, and these are very tastefully fitted up and well arranged throughout. The stock carried is of an extensive and superior character, embracing dry and fancy goods of every description, in all the leading novelties and styles of the day. This firm is the first to introduce all the new goods and fancy articles as soon as brought out, and purchasers are assured, at all times, of receiving low prices, polite attention, honorable treatment, and reliable goods in this deservedly popular and well-known emporium. Both members of this firm are always at their post of duty, and are highly esteemed in mercantile circles. They are sole agents in Saco for Butterick's reliable and world-renowned patterns. Mr. Durell is a native of New Hampshire, but has made this city his home for the past thirty-five years, while his partner, Mr. Wentworth, was born and raised in this place.



**F. HAMILTON**, Dealer in Foreign and American Dress Goods, No. 12 Main Street, Factory Island.—The oldest-established house in this city is that of B. F. Hamilton, dealer in foreign and domestic dress goods, shawls, etc. The foundation of this concern dates back half a century, Mr. Alonzo Hamilton being the first to establish the business, and he was succeeded by his brother, the present proprietor, in 1851. The admirably-arranged store is 25 x 80 feet in dimensions and is handsome and appropriate in all its fittings and appointments, being provided with every convenience for facilitating the transaction of business. The stock carried is a large and carefully selected one, and in the display will be found a most comprehensive assortment of all the latest and most fashionable dress goods of every description, of both home and foreign production; also black silks of different grades, cloaks, shawls, woollens, cottons, linens, hosiery, house-furnishing goods, etc. Moderate prices are at all times quoted and eight assistants courteously serve customers in a prompt and satisfactory manner. Mr. Hamilton, who is a native of this county, is one of the most reliable merchants and able citizens of Saco.





F. STEARNS, Furniture, Carpeting, Upholstery, Dado Shades, Etc., Nos. 119, 121 and 123 Main Street.—In the city of Saco no house takes a higher position in the sale of fine furniture, carpets, upholstery, dado shades, etc., than that of Mr. J. F. Stearns. This business was originally established by Mr. Samuel Shannon, and the present proprietor succeeded Mr. Shannon in 1866. The store is the largest in town and contains the finest stock. The premises comprise a three-story building, 40 x 100 feet in dimensions, with two upper floors in an adjoining building, 60 x 60 feet in dimensions. The sales and warerooms are attractive in their fittings and appointments and appropriately arranged, while every department is stocked to repletion with new and valuable goods. The stock embraces everything that can be desired in fine and medium furniture, including parlor, chamber and dining-room sets, office, hall and library furniture, besides innumerable specialties in coverings, consisting of silks, brocades, velvets and plushes. A force of help is employed sufficiently large to meet the demands of the trade and all orders receive prompt attention. Shades are manufactured here and carpets are laid. Mr. J. F. Stearns, the proprietor, is a native of Maine. He is a member of the K. of P. and the F. and A. M.



CHAS. M. LITTLEFIELD, Manufacturer of White Pine Box Shooks, Lincoln Street.—A house which has long been successfully engaged in this industry in Saco is that of Mr. Chas. M. Littlefield, located on Lincoln Street. This gentleman has been established for forty years and was a manufacturer of carriages and sleighs for twenty years, and twenty years ago the manufacture of white pine box shooks began. He has ever commanded a large trade and has maintained an enviable reputation for the superiority of his productions. The factory is a three-story building, 200 x 300 feet in dimensions, fronting on the Saco River, and logs are floated down to the mill from the country above. The mill is equipped with first-class woodworking machinery, operated by steam-power, and employment is afforded a force of experienced hands. The facilities of the house for filling orders at short notice are excellent, and in any style of finish. Mr. Littlefield also deals in pine lumber. Sawing, planing and general mill work is also executed to order. Mr. Littlefield is a native of Somerset county, Me., but has resided in Saco the greater part of his life.



M. WIGHT & CO., Fancy Goods, No. 26 Main Street.—The popular and thriving fancy goods emporium of E. M. Wight & Co. is one of the oldest-established and best patronized in town. It was originally established twenty-five years ago, coming under the control of the present owner, Miss E. M. Wight, who is sole proprietor, in 1885. The attractive and commodious store occupied is 20 x 60 feet in dimensions, handsomely appointed throughout. A carefully-selected and complete assortment of ladies' furnishing goods of every description is at all times handled, also hosiery, gloves, laces, buttons, corsets, notions, dress findings, embroidery materials, and fancy goods in general, all of which represent the latest designs and styles as soon as introduced. Miss Wight makes a leading specialty of stamping and embroidery, all her work being executed in the highest style of artistic taste and skill, and in a thoroughly prompt and reliable manner. She is a native of Oxford County, Me., and is held in the highest respect and confidence by her large circle of patrons.

# M. SHERMAN,

MANUFACTURER AND DEALER IN

## ≡ Havana and Domestic Cigars ≡

82 Main Street.

# BIDDEFORD.

**B**IDDEFORD is known as a manufacturing city of considerable importance and exports largely lumber, cotton and woolen goods. It is finely located for manufacturing purposes, the abundant water-power, which is derived from the Saco river, having a fall of forty-two feet at this point, which is utilized for sawmills, cotton-mills and other manufactories. Biddeford is located in York County, on the Saco river, six miles from the Atlantic Ocean and ninety-three miles from Boston, and has railroad connections with Boston and Portland. The city has every facility and convenience for a place of residence, and is healthy and bracing in climate, with fine school and church facilities, the city containing ten churches, one daily and three weekly newspapers, two national banks and a full complement of schools.



MAIN STREET, LOOKING SOUTHEAST FROM ADAMS SQUARE, BIDDEFORD.

**S**ANBORN BROS., Wholesale and Retail Dealers in Dry Goods, Etc., Savings Bank Building.—In succeeding Mr. J. R. Libby as dealers in dry goods, etc., in the Savings Bank Building on Main Street, on April 1, 1891, Messrs. Sanborn Bros. became the possessors of a business which came into their hands in 1872, but which was founded as far back as the year 1858, and has the unchallenged reputation of being the finest and largest dry goods establishment in the city, and one carrying the largest stock. It is one doing unqualified credit to Biddeford, consisting of a store and basement, each no less than 50 x 100 feet in size, every foot of space in each of which is utilized for the storage and display of the splendidly selected, comprehensive, and choice stock. That on the ground-floor is devoted to dry goods and general merchandise, and embraces about everything that properly comes under the heading of foreign and domestic dry goods, while the distinguishing feature of the store is the admirable representation given to the newest and choicest productions of the markets. The basement is reserved for upholstery goods, blankets, carpets, oilcloths, matings, etc., and the display here made is in all respects worthy of the floor above. The new proprietors, Mr. W. J. and Mr. Marsten Sanborn, are young men of New Hampshire birth, who have been associated with the dry goods trade since they entered commercial life; who have recently come to this city, and who are directing the affairs of the old business in a manner well in accord with its honorable and successful past. In this they are assisted by fourteen competent clerks and a local trade of a very brisk kind is done.





**V. GUERTIN, Jeweler, No. 162 Main Street.**—Biddeford offers unstinted reward to able and conscientious trading, pursued with persistent energy and pluck; and the marked prosperity of the business of Mr. L. V. Guertin to-day is a credit alike to the proprietor and to the city, started as it was with but a small stock and very limited capital. Discriminating citizens were able to recognize the excellent money value given by the firm in the goods in which it traded; and the reliable work executed in watches, clocks and jewelry, confided to its care; and a business of very gratifying proportions has been built up in each department, that has steadily developed from the date of the inception of the enterprise seven years ago. Now, the store, 20 x 40 feet in size, contains a very complete general stock, offering a choice of jewelry of all grades, and watches and clocks, at various prices, with reliable movements. Mr. Guertin is a thoroughly skilled practical craftsman, he having learned his trade in Canada, the land of his birth; from which country he came direct to Biddeford, six months before embarking in his present venture. He is a young man who has earned very general popularity by his perseverance and by his many estimable qualities.



**C. LUQUES, Dealer in Coal and Lumber and all Kinds of House Finish, Moldings, Posts, Rails, Laths, Clapboards and Shingles, Whitewood, Cherry, Oak and Walnut in Stock, No. 1 White's Wharf.**—A business of great service to the community is that of the coal and lumber dealer, and that of Mr. E. C. Luques, founded about three years ago, but since conducted with rare enterprise and business capacity, is of a kind as flourishing as it is useful. Its talented proprietor, formerly a stock broker, and well-known both in that capacity and individually, has office, sheds and wharf, along the Saco river, covering 12,000 square feet, the location being No. 1 White's Wharf. Here eight bunkers have a capacity of 3,000 tons of coal, while schooners can unload direct from Philadelphia and New York. A trade of very considerable magnitude is done in hard and soft coal and lime; but in addition to this is a brisk trade in all sorts of finished and unfinished lumber; the stock of the former carried including every description of house finish materials, moldings, posts, rails, laths, clapboards, and shingles; as also a fine selection of whitewood, cherry, oak and walnut. A big business is done alike in the city and country, six hands being regularly employed. Mr. Luques also exercises the functions of a real estate agent, his services in this department being in strong request in the letting of houses, collection of rents, etc. He is prominent in the business world, and he is not less so in social circles, he being a respected member of the Independent Order of Odd Fellows, and of the Masonic body.



**NEWCOMB & CO., Manufacturers of Fine Hand and Machine Sewed Shoes, for Ladies, Misses and Children.**—The year of the foundation of this concern is 1852, the originator being S. Newcomb, who retired from the firm four years ago, having thus for a period of thirty-six years controlled the helm of what is to-day one of the representative concerns of this section. During Mr. Newcomb's regime he was associated from time to time with partners, the business title remaining as at present. One of such partners was Mr. H. G. Holmes, who retired in 1890, leaving the present directorate in control. The business of the house consists of the manufacture of fine hand and machine-sewed shoes, for ladies, misses and children, and the connection of the firm extends throughout the entire northeastern, middle and western sections of the country. The factory of Messrs. Newcomb & Co. consists of a three-story building, covering an area of 6,000 square feet; it is appropriately appointed with steam-power and other necessary appurtenances to the proper conduct of a large business. The house employs a staff of seventy-five hands, and the average output equals 200 pairs of shoes per diem. Messrs. Newcomb & Co. have three travelers upon the road, and the reputation of the house throughout the extensive connection it enjoys may be exhaustively summarized in one expression—"Excellence and worth." The direction of the business is in the hands of three able and accomplished gentlemen, Mr. S. F. Parcher, Mr. A. P. Simard and Mr. D. T. Moore. The first of these is a native of Saco, Me., and is a gentleman in the prime of life. His identification with the business extends over a period of twenty years, the present prosperity of the house being largely due to his energy and aptitude. Mr. Simard is a native of Canada, but for thirty years his interests and sympathies have been American. He has been a member of the firm for three years, had been employed many years previous to entering the partnership, and enjoys the unqualified admiration and respect of all with whom he has relations. The State of New Hampshire claims Mr. Moore as its own, although his residence has been in Maine for fifteen years. This gentleman possesses business qualities of an unusual order. He travels upon the road for his firm and is generally esteemed throughout the trade. A review of the more prominent business houses of the section would fail of its purpose did it omit to comprehend the name of the house of S. Newcomb & Co.



**THOMAS HALEY, D. M. D., Main Street.**—Biddeford is fortunate in possessing in the person of Mr. Thomas Haley a doctor of medical dentistry who is a graduate of the first class that left Harvard and has kept himself in the forefront of his profession by the sedulous and intelligent study of every discovery of dental ailments, their treatment and cure; and of every improved method of supplying artificially those essential requisites to health which nature has failed to sustain. Dr. Haley's handsome suite of offices represent, not only the oldest establishment of its kind in Biddeford, but a model of what a dentistry in the year 1892 should be, every modern appliance being provided, and clients having the advantage of a talented exponents of medical and mechanical dentistry in its highest walks, non-adhesive gold fillings, mallet fillings, pulp, crown and contour fillings; cleaning and polishing, the treatment of alveolar abscesses, the regulating of teeth, the extracting of teeth, the supplying of upper or lower sets of teeth, or of isolated ones, that practically defy detection, while perfect in their masticating qualities and singularly comfortable. Dr. Haley founded his business forty years ago, has now a most extensive practice and is one of the most eminent men in his profession.



**ARTHUR S. HAMILTON, Livery Stables, No. 5 Washington Street.**—Alike as a livery stable proprietor and an hotel proprietor one of the most popular citizens is Mr. Arthur S. Hamilton, that gentleman being content only to excel in either capacity. For the first-named business he has premises at No. 5 Washington Street, affording excellent accommodation for twenty-five horses, as well as for all other offices connected with a livery business, the stables being well lighted, and ventilated and drained in a manner to meet the approval of the most exacting sanitarian, while three hostlers are constantly in attendance. The premises are kept in first-class order and the animals judiciously and liberally cared for. Fifteen horses and a full range of handsome and well-appointed turnouts are owned by the proprietor, and the business connected with the letting of these, as well as the boarding, and sale and exchange business, has his personal supervision. His cosy seaside hotel is The Goose Rocks House, situated at Kennebunkport, one of the coolest and most picturesque spots on the New England coast. This, which was first opened by Mr. Hamilton in 1879, is kept open during the summer months. It has accommodation for 120 guests and is ever full during the season, due to the proprietor as a host and his well-directed solitude for the comfort and convenience of patrons. He is a native of York County and a prominent Knight of Pythias.



**R. N. THIVIERGE, Pharmacist, No. 77 Main Street.**—An old-established and popular drugstore in this city is that so ably controlled by Dr. N. Thivierge, located at No. 77 Main Street. This flourishing business was established by the present proprietor in 1876, and he has since conducted it with uniform success and prosperity and developed a large and substantial trade from all classes of this community. This spacious pharmacy has the dimensions of 20 x 60 feet and is elegantly fitted up with plate-glass show cases, handsome soda water fountain, etc., while it presents at all times a neat and attractive appearance. A large and carefully-selected assortment of pure drugs and chemicals, druggists' fancy goods, such as toilet articles and perfumery, well-known proprietary medicines of merit, pharmaceutical preparations, etc., is at all times found in this well-regulated store in a fresh condition. A specialty is made of the finest and choicest foreign and domestic cigars. Physicians' prescriptions and family recipes are here compounded with the strictest accuracy and attention from the purest drugs in every instance and at all hours of the day or night at his private residence. Dr. Thivierge began to practice in this vicinity as a physician in 1883, and has since become in great demand, especially among the French Canadians. He is a native of Canada and came to this city in 1872, and embarked as a pharmacist and chemist.



**DEERING BROTHERS, Commission Merchants in Swift & Co.'s Dressed Beef, Pork, Sausage, Hams, and Dealers in Livestock, Muttons, Lambs, Veals, Hogs, Etc., No. 6 Thornton Street.**—Messrs. Deering Brothers have been established here for the past ten years, during which time a large, active and permanent trade has been developed. The firm are commission merchants in Swift & Co.'s dressed beef, pork, sausage, hams, and dealers in livestock, muttons, lambs, veals, hogs, etc. The premises occupied are located on the line of the Boston & Maine Railroad, and comprise a two-and-a-half-story building, 25 x 50 feet in dimensions, equipped with a large refrigerator and all conveniences for the handling and keeping of stock. A carload of meat is received weekly. The Messrs. Deering are also proprietors of the Biddeford Fresh Meat Company, dealers in dressed beef, pork, sausage, hams, lambs, muttons, veals, hogs, and John P. Squires & Co.'s products. Quarters for the purpose are occupied at No. 315 Main Street, on the Boston & Maine Railroad, the premises being a two-story building, 30 x 75 feet in dimensions, fitted with cooling-rooms, etc., and a carload of meats is also received here every week. The firm also do considerable killing of home-raised cattle, and have a slaughter-house for the purpose about two and a-half miles from the city. Only first-class stock is handled and some 300 cattle and 2,000 sheep and lambs are disposed of annually. Four delivery teams are kept busy. The business is at wholesale only and the trade extends throughout Biddeford, Saco and the surrounding country for a radius of twenty miles. The members of the firm, Messrs. John M. Deering and Gilman N. Deering, are natives of Saco, have always lived in that handsome city and are known and esteemed by all their fellow citizens on both sides of the Saco river.





**J. PARADAY**, Manufacturer and Dealer in Fine Domestic, Seed and Havana Cigars, No. 80 Main Street.—The very liberal measure of support accorded to Mr. P. J. Paraday, as a cigar manufacturer, trading under the title of the "Abbot Cigar Co.," at Saco, Maine, from the year 1880, until November, 1890, induced that gentleman at the latter date to add a retail branch to his business, for which purpose he removed to No. 80 Main Street of this city, and his finely fitted store has already become a popular resort. The manufacturing and wholesale trade has not suffered by the attention given to the retail branch, but has rather gained an accession of strength; Mr. Paraday still going on the road himself once a month in order to keep in personal touch with his patrons in all parts of Maine; and a very brisk and extensive trade is done, alike in cigars, cigarettes, pipes and tobacco. As manufacturers the firm fabricates the choicest of domestic, seed and Havana cigars and the popularity of its numerous brands among the most critical of smokers is such that six cigarmakers are regularly employed in the factory, while the handsome salesroom, 20 x 50 feet in size, carries full and constantly replenished lines of "Ajax" "P. J. P.," "P. J. P. Bouquet" and "La Rosa"—all ten-cent cigars, for which the house has become very justly and highly famed—made from carefully selected imported stock; and an assortment of smokers' requisites generally. Mr. Paraday is of Canadian birth, but has lived here since childhood, and is widely known and highly respected, he being a member of the Knights of Pythias and prominently identified with the Masonic fraternity.



**GEORGE BELIVEAU**, Marble Block Drug Store, No. 83 Main Street.—Among the many excellent pharmacies in Biddeford maintaining the highest of reputations, that known as the Marble Block Drug Store, of which Mr. George Beliveau is the efficient manager, is worthy of special recognition. In 1882 Mr. P. L. Pellerin founded this business, and he was succeeded four years later by Dr. Reny, by whom the present proprietor was employed as clerk for a long time before assuming sole control of affairs himself. The salesroom, which is 20 x 60 feet in area, is tastefully fitted up and attractively arranged, a handsome soda water fountain, elegant show cases, etc., rendering a fine display, while a large and carefully selected stock is kept constantly on hand, including drugs, medicines and chemicals, standard proprietary remedies, pharmaceutical specialties, toilet articles, perfumery, soaps and kindred articles, also a fine assortment of foreign and domestic cigars. Physicians' prescriptions and family recipes are here compounded in the most accurate and reliable manner in every instance, from pure and fresh ingredients, while low prices always prevail. Mr. Beliveau makes a specialty of manufacturing family remedies of all kinds, and also of Buzzles' cordials. He is a native of this city, a registered pharmacist, and is the recipient of a large, liberal and extensive patronage.


## AUGUSTA.



**TO** speak of the early history of Augusta is to refer to a time when there was no place of that name in this State. For it was not until 1797 that this beautiful and flourishing city became a distinct bailiwick. Prior to this it had no corporate existence, being an integral part of the town of Hallowell. It is one of the oldest settlements in New England, however, and can trace its origin back two hundred and sixty years. As far back as 1629 a trading-post was established here, which was maintained for many years. The place was called "Cushnoc" by the natives, and by this name it continued to be known long afterwards. Within the present limits of the city the Indians of the Kennebec tribe used to hold their councils, and the spot appears to have been a favorite stamping-ground for the red men of the region—the location was pleasant and the surroundings attractive. The Indians were disposed to be peaceable, but the greed and rapacity of the traders incited them to resist the advance of the white men, and thus trouble began. The colonial representative at Cushnoc in 1654 was Thomas Southworth. Fearing an attack from Canada, the early settlers withdrew in 1660 and abandoned the trading-post. Fully a century elapsed before another effort was made to effect a settlement here. In order to strengthen their position in their wars with the French, the Plymouth colonists erected several forts in this vicinity, in 1754. Fort Western was built on the site of the old trading-post at Cushnoc. The troubles with the French ceased soon after, and in a short time a thriving little community grew up. In 1762 the land hereabout was divided among the settlers.

Captain James Howard, who commanded the fort, secured large tracts of land, and Benjamin Hallowell and Nathaniel Bowman became owners of many acres. Steady accessions were now being made to the settlement, and in 1771 the people obtained a town charter and the place was named Hallowell, after Benjamin Hallowell, who was one of the most influential in promoting the prosperity of the settlement. Considerable progress was made during the next few years, and when the war of the Revolution broke out Hallowell contributed materially toward the patriot army. Military companies were raised in this town, and in many other ways the people here attested their support of the cause. The most prominent among the earlier settlers in Augusta was Samuel Cony, and he came from Massachusetts in 1777. Things moved along slowly until the close of the war, and when peace was declared in 1783, the people applied themselves diligently to the arts of industry. The population in 1784 was only 690, but the number grew rapidly during the following decade. The settlement too had expanded, and in 1796 a movement was set on foot for the purpose of creating two separate towns. Accordingly, the year next succeeding, that part of Hallowell which is now the city of Augusta was granted a town charter. The new town was at first called Harrington, but in a few months the present name was adopted. The town advanced rapidly and at the close of the century the population was over 1200. Steady and material progress was made in every direction during the next quarter of a century. A state bank was organized in 1804, and in 1810 the number of inhabitants had increased to over 1800.

The Kennebec Bank was incorporated this year, with a capital of \$100,000. In 1820 Augusta had a population of 2450, and the valuation of the town was \$282,549. The first newspaper here, the KENNEBEC JOURNAL, made its initial appearance in 1825. The following year the steamboat "Legislature" came up the Kennebec river to Augusta from Boston, and the event was of unusual interest. Augusta became the capital of the State in 1832, the seat of government being transferred from Portland here, owing to the central geographical position of this city. Great improvements were made from this time on, and the commercial interests of the town were being substantially increased. The population in 1840 was 5314 and in 1850, 8232. It was in 1850 Augusta assumed the dignity of a municipality, and the first mayor of the city was Alfred Redington. The following year the first railroad train came through Augusta. During the war of the Rebellion there was great activity in this city, and two companies of one of the first regiments in the field (the 3d Maine) were raised in Augusta. A large portion of the city was destroyed by fire in 1866. In 1880 the population of Augusta was 8,666, and at the present writing is estimated at about 10,500. In respect to water service, artificial light and heat Augusta is well abreast with the age. The city has an efficient fire department, too, and the streets are well paved, wide and excellently kept. The public buildings are handsome and numerous, the business thoroughfares, and squares are spacious and attractive, and the city altogether presents a very pleasing appearance from whatever standpoint viewed. The sanitary system is as nearly perfect as science and skill can make it, and as a place of residence or business Augusta offers advantages unsurpassed by any city in New England.

ONY HOUSE, J. P. Randall, Proprietor, Water Street.—The Cony House is one of the leading caravansaries in Augusta, and is centrally located on Water Street, in the heart of the business district. This house was opened in 1870, and has been conducted with the best of success by Mr. Randall. The hotel is a fine structure, and contains fifty rooms. Internally, its arrangements are up to the highest standard of comfort and elegance, no expense having been spared to make it strictly first-class in every detail. It is, indeed, a perfect establishment, fitted throughout with all the latest improvements, including electric lights, call bells, etc., while the able proprietor brings vast practical experience to bear in every department. The cuisine is unrivaled, the catering being on a basis of liberality, ensuring only the best of everything the market affords. The hotel is conducted on the American plan, the uniform rate being \$2.00 per day. Mr. Randall has by his noteworthy energy and enterprise, made for himself and the "Cony" an everlasting name, and has gained for himself an excellent reputation in the community and with the traveling public for his kind and courteous manner and inflexible integrity. In connection with the hotel a well-equipped livery and billiard-room is conducted.





**H. COGAN & CO.,** Furnaces, Ranges, Stoves, Plumbing and Steam Heating, No. 187 Water Street.—Distinctly notable among Augusta's leading business houses is that of J. H. Cogan & Co., dealers in furnaces, ranges, stoves, hardware, No. 187 Water Street. This is the largest and finest establishment of the kind in the city, and has an extensive patronage. The firm are agents for "Victor" steam and hot water heaters, and for all the "Richmond" heating apparatus, and their trade, which extends throughout Central Maine, affords evidence of steady increase. They occupy for business purposes the whole of a 28 x 60 feet, four-story and basement structure and a three-story and basement building adjoining. The store, which is commodious, is elegantly fitted up and excellently arranged, and there is a well-equipped shop in connection. Twenty to twenty-five in help all told are employed, and a very large, first-class stock is constantly kept on hand, including besides furnaces, ranges and stoves of every description, house and builders' hardware generally, garden tools and tin and sheet-iron ware, kitchen specialties, woodenware, willowware, cordage, refrigerators. Plumbing, steam and hot water heating, gasfitting and electric-lighting are attended to, likewise, and jobbing of all kinds is done at short notice, particular notice being given to the repairing and resetting of heaters, ranges, etc. All work executed is guaranteed to render satisfaction, and every article sold is warranted to be as represented, while the prices charged by this firm are always the lowest. Messrs. J. H. Cogan and W. E. Welch, the proprietors, are gentlemen in the prime of life and natives of this State. They are both men of push and energy, of practical skill and thorough experience, and during the ten years they have been established have been highly successful. They are well and favorably known in the community, alike as merchants and citizens, and are members of the F. and A. M. and other societies.



**S. S. BROOKS & CO.,** Wholesale Dealers in Hardware, Iron, Nails, Glass, Carriage Woodwork, Paints, Oils and Varnishes, Manilla Cordage, Belting, Lace Leather, Etc., Central Block, Foot of Oak Street.—The largest and leading wholesale dealer in hardware in Augusta is undoubtedly the old-established house of S. S. Brooks & Co., Central Block, foot of Oak Street. This house dates its inception back to 1842, when it was founded, and that its founders laid it well is amply attested by its succeeding years of usefulness and prosperity. The business premises comprise six 25 x 75 feet floors, which are thoroughly equipped and supplied with all facilities for the successful prosecution of business. An immense stock of everything in the line of shelf and heavy hardware, mechanics' tools, cutlery, iron, nails, bolts, glass, carriage woodwork, paints, oils and varnishes, mixed or unmixed, white lead, filler, putty, drier, manilla cordage, belting, lace leather, and manufacturers' and builders' supplies in general, also a large and complete stock of household specialties, and all articles generally handled by first-class houses in this line, nothing being wanted to make the stock first-class and complete. A heavy trade is catered to all throughout the counties of Kennebec, Somerset, Knox, and Franklin, requiring the services of several men on the road, while a force of seven is engaged at these headquarters. The state of the market is invariably taken advantage of in making purchases by this house, which is backed by ample capital and experience, and all goods are marked at rock-bottom figures at a slight advance above cost of production, which the firm is enabled to do by making large purchases and quick sales with small profits rather than small sales with large profits, thus leaving no residue of stock on hand to be worked off. Mr. S. S. Brooks, and his son A. W. Brooks, are the active members of the firm. They are natives of this State and are of the staunch and reliable members of Augusta's mercantile community. They enjoy thorough experience in the line and in every way are honored and esteemed merchants and citizens. Mr. A. W. Brooks is deeply interested in the prosperity of Augusta, and has been a member of the City Government several years, and is now serving as president of the Board of Aldermen.



**ARTHUR TETRAULT,** Apothecary, Edwards' Block, Water Street.—In 1889 this business was inaugurated here by the present proprietor and has since been conducted by him with uniform success. The premises occupied present one of the most attractive features of this busy street and comprise a commodious store and basement, each 25 x 60 feet in dimensions, which are perfect in convenience of arrangement for the purposes of the business, and the services of two pharmaceutical assistants are required in regular employment. The salesroom is handsomely appointed with ornamental fixtures, an elegant soda fountain, etc., and every facility is provided for displaying the stock to the best advantage, while in the comprehensive assortment carried will be found pure and fresh drugs and chemicals, patent medicines of all kinds, proprietary remedies of acknowledged merit, acids and extracts, mineral waters, liquors, physicians' requisites, also toilet and fancy articles, perfumery, soaps, sponges, fancy smallwares, trusses and a multifarious assortment of pharmaceutical specialties. A choice line of confectionery is also carried, together with cigars, tobacco, pipes cigarholders and smokers' requisites of every description. In each department the goods have been most carefully selected from the most reputable sources of supply, and patrons will always find every element of satisfaction both in the variety and extent of the same, as well as in their uniform excellent quality and reasonableness of price. A specialty is here made of compounding physicians' prescriptions and family recipes, and in their preparation only the purest and most reliable ingredients are permitted to be used, while every care is taken to prevent the possibility of mistakes occurring. Mr. Tetrault, who is a native of Canada, has lived here for twenty-one years and is a member of the Druggists' Association, of Maine. Dr. D. P. LeClair's office is also located in this pharmacy.



HAS. H. NASON, Fine Custom Tailoring, Clothing, Etc., Nos. 1 and 2 Allen's Building, Water Street.—The gentleman

whose name heads this sketch is by general assent Augusta's leading merchant tailor and clothier. He has been established in business since 1868, and during the nearly quarter of a century since intervening has been steadily winning his way to popular favor. His patronage, which is at once very large and of a most desirable character, extends throughout Central Maine, and gives evidence of constant increase. Mr. Nason is a gentleman of middle age, active and energetic, and was born in this State. He is a man of entire reliability in his dealings, of energy and business ability, and is deservedly esteemed in the community, both as a merchant and a citizen. The premises occupied by him at Nos. 1 and 2 Allen's Building, Water Street, are spacious, commodious, and well appointed, and from fifty to sixty in help are employed in the various departments in the store and out, including a number of expert designers, cutters and tailors. The store is very neatly fitted up, and an extensive stock of ready-made clothing is here displayed. The assortment embraces suits for men's, boys', and children's wear, of stylish cut and elegant material, from which the most fastidious in dress can make selection; also shirts, underwear, and everything in gents' furnishing goods. Mr. Nason keeps on hand always a splendid line of foreign and domestic suitings, fine custom tailoring being a specialty, and every garment made by him is warranted as to workmanship, finish and fabric. Perfect fit is assured in every instance, and patrons are assured of getting first-class value and satisfactory treatment at this deservedly popular establishment, while the prices prevailing are notably low, quality of goods and character of make and finish considered.



OTEL NORTH, Berry & Walker, Proprietors, Opposite Railroad Station.—There is perhaps no better criterion of the progress and prosperity in any community than the character of the hotel accommodations to be found therein. And in this respect Augusta is certainly well abreast with the times, boasting as this city does some very excellent hostelryes. Prominent among these is the admirably conducted and deservedly popular Hotel North, Berry & Walker, proprietors, which is eligibly located opposite the railroad station. This is, in all respects, a first-class house, and receives a substantial and desirable patronage, both permanent and transient. It is a favorite resort for commercial travelers and professional people, and occupies a niche in the esteem of the traveling public accorded to none other in Central Maine. The hotel building is a handsome structure, containing one hundred rooms, and is elegantly furnished throughout. It is fitted up with electric bells, electric-lights and telephone connection, and is thoroughly heated by steam and perfectly ventilated, the sanitary arrangements being exceptionally good. There is a steam laundry in connection, also, and the establishment is provided with all modern improvements and conveniences. The sleeping apartments are commodious, well aired and comfortable, the parlor is very tastefully appointed, and the dining-room is spacious and inviting, everything being new, neat and of the best. The cuisine is tip-top, the table is supplied with the choicest the market affords, the service is of a superior character, and the attendance is all that could be desired, some twenty-five in help being employed. The terms are distinctly moderate, too, the rates being \$2.00 per day (American plan) and altogether it would not be easy to find such accommodations and such fare at the same figure as are provided for their guests by mine hosts of the Hotel North. Messrs. C. W. Berry and E. P. Walker are gentlemen of excellent business ability, as well as of energy and experience, and, unless all the signs fail, the popularity and prosperity that have attended the house since it was first opened to the public by them in 1888 are bound to increase and endure.





THE JAMES E. FULLER COMPANY, Wholesale and Retail Grocers, Opposite Hotel North, Nos. 97 and 99 Water Street.—Compared to the old-time grocery, with its limited and ill-assorted stock, the first-class modern store with its extensive assortment of choice food products, table delicacies, etc., from all corners of the earth, is truly a model of completeness and excellence. And in this connection attention is naturally directed in a review of Augusta's representative business houses to the spacious and well-ordered establishment of The James E. Fuller Company, Nos. 97 and 99 Water Street, where can always be found an exceedingly fine line of everything comprehended in staple and fancy groceries at lowest prices. Both a wholesale and retail business is carried on here, and the trade and public are supplied upon the most favorable terms. This is the largest and leading store of the kind in the city, and has a substantial and select patronage. Only strictly first-class goods are handled by The James E. Fuller Company, who have been established since 1864, and their customers are assured of getting an excellent article and standard weight in every instance, quality and quantity being guaranteed. The business premises occupy four 60 x 40 feet floors, and are neatly fitted up and admirably arranged throughout. Ten in help are employed, while several teams deliver throughout the city and vicinity, all orders being promptly and carefully attended to. The stock, which is very large and selected with exceptional care, comprises finest teas, pure fresh coffees, spices and condiments, sugars, molasses and syrups, dried fruit, canned goods of all kinds, best brands of family flour, rice, beans, peas, meal, etc., prime lard, hams, bacon, fresh, salt and smoked meats and general provisions, choice dairy butter, cheese, eggs, etc.; also fish, salt, vinegar, soda, saleratus, baking powder, soap, starch, grocers' sundries in great variety, cigars, tobaccos, crackers, biscuit and confectionery. The members of this enterprising firm are Messrs. James E. Fuller, Elmer E. Folsom and Henry W. Bicknell, all of whom have had a long experience in the business. Mr. Fuller, the senior partner, is a gentleman of about forty-six and was born in this city. He is a man of energy and good business ability, thoroughly upright in his business relations, and is deservedly esteemed in the community both as a citizen and a merchant. Mr. Folsom was in the employ of Mr. Fuller for nine years before being admitted to the firm in 1890. He is a young, energetic business man, who was born and raised in Augusta, and is popular both with the patrons of the establishment and in the social community. Mr. Henry W. Bicknell, who was admitted to the firm at the same date as Mr. Folsom, was formerly in the tea and coffee business in this city, and understands this branch of the business thoroughly, being an expert judge of both these commodities, of which the firm make a leading specialty and which for quality, flavor and general standard excellence are unexcelled. All of the members of the firm are well-known in Augusta as enterprising business men of excellent standing in the community.



AUGUSTA HOUSE, State Street.—The Augusta House, eligibly located on State Street, occupies a niche in the esteem and popularity of this community peculiarly its own. The substantial elegance of the house impresses the stranger favorably at first glance, while its wide open door reveals a cordial welcome, and all the tasteful comforts of a home. No luxury afforded in expert management, admirable situation and pleasant surroundings in any hotel is lacking at the Augusta House. It is located near the business heart of the city, within easy reach of depots, and is convenient alike to the permanent patron, the commercial tourist and the transient guest. The house is elegantly furnished, lighted by electric-lights, heated by steam throughout, and provided with baths, electric call bells and all the various necessities of modern hotel life, including spacious sample-rooms for the use of commercial travelers. The cuisine of the house is worthy of special commendation, being under the most experienced management and kept up to the highest standard of excellence. With regard to sanitary arrangements and means of escape in case of fire, this hotel is absolutely unrivaled. Terms are fixed at popular figures and [with a careful and painstaking management it is no wonder that this house should be patronized by all who visit Augusta for business or for summer recreation. Mr. A. W. Thayer, the proprietor, is a native of Augusta, a popular member of the F. and A. M., and is a gentleman whose taste and ability in catering to the wants of his guests has largely aided in building up the name of this house, and promoting at the same time the growth and material prosperity of the city.



TIBBETTS & DAVIS, Manufacturers of and Dealers in Cemetery Work, in Domestic and Foreign Marbles and Granites, No. 151 Water Street.—This firm are manufacturers of and dealers in cemetery work in marbles and granites of both foreign and American production, and although only established as far back as 1889, have already succeeded in forming a trade connection of large volume whose limit is only fixed by the capacity of the works. Messrs. J. E. Tibbetts and E. E. Davis, the gentlemen constituting the firm, are both young men and natives of this State. They possess rare ability in their chosen field as well as ample experience, and are prepared to furnish designs and enter into contracts for furnishing any and all kinds of marble and granite cemetery work, from the modest headstone to the more elaborate and skillfully carved statue or mausoleum. Their designs are widely recognized as of the highest order of artistic merit, chaste and correct in detail, and whenever placed in competition with others are sure to be awarded the supremacy. From a small beginning this house has rapidly grown in prominence and now occupies the proud position of leader in its line hereabouts. Their premises comprise a floor and basement, each 25 x 60 feet in size, which are appropriately fitted up as workshop and showroom, where numerous specimens of the firm's work are on exhibition. A force of five skilled granite and marble workers is employed and all orders receive immediate attention, while the prices are in all cases notably moderate. They also have a large granite shed off of Bridge Street, where all work is cut, and where about five hands are employed.



W. MATHEWS, Hats and Furs, Sole Agent for Dunlap Hats, Water and Bridge Streets.—Augusta's most popular and leading hatter and furrier is by general assent the gentleman whose name heads this sketch. He is sole agent for Dunlap hats, handling only first-class goods, and has a large and influential patronage. Mr. Mathews is a young man of about thirty, active and energetic, and was born in Augusta. He has been established in business since 1881, and from the start has been steadily winning his way to popular favor, his trade constantly growing. The store is commodious, neat and attractive and a fine assortment is displayed. The stock embraces all the newest designs and latest styles in masculine head-wear from the most fashionable silk tile to the nobbiest derby; hats and caps of every shape, style, shade and variety; gloves, umbrellas and elegant furs of all kinds, also a full and fine line of gents' furnishings. Every article sold here is warranted to be just as represented, while the prices charged are always the lowest, and patrons are assured of finding courteous attention and satisfactory treatment as well as excellent value in this popular and reliable establishment.



BROWN & JAQUITH, Manufacturers of and Dealers in Parlor Furniture, Lounges, Easy-Chairs, Etc., No. 261 Water Street.—A well-known and reliable firm in this city engaged as upholsterers, manufacturers of fine furniture and dealers is that of Messrs. Brown & Jaquith, carrying on their operations at No. 261 Water Street. This responsible house was established in 1881, the proprietors being Mr. J. A. Jaquith and Mr. A. F. Brown, who are accorded a high reputation for turning out the finest and most uniformly reliable work in each branch of the trade at fair and reasonable prices. The firm's operations include the manufacture of lounges, easy-chairs, parlor and other modern and antique furniture to order, to any pattern, style or design; all kinds of rich and artistic upholstery on furniture, etc.; interior decorations, drapings, curtains and cornice poles; the making of hair and other mattresses, and the making over of old ones; the manufacture, to order, of all kinds, sizes and styles of window-shades, and a full line of new and repair upholstery work; the proprietors' practical experience being a guarantee to patrons of all-round satisfaction. A large and very select stock is carried of various kinds of fine furniture of the latest styles and the best makes, as also upholsterers' goods of every sort, shade rollers, window-shades, opaque tint cloths and window holland, together with all supplies and accessories for the due prosecution of the trade, and a full line of furniture of all kinds is carried. The firm are also undertakers and attend to the duties devolved upon them in this connection in the most conscientious manner, and coffins, caskets and everything used in the last sad funeral rites are furnished at moderate prices. The premises occupy five floors, which are finely fitted and tastefully arranged. Mr. Jaquith and Mr. Brown were both born in Maine and are young men of energy, enterprise and sound business ability.



WILLIAMSON, Manufacturer and Dealer in Furnaces, Stoves, Hardware, Tinware and Cutlery, Plumbing, Etc., Nos. 159 and 166 Water Street.—During the twenty-two years, or more, O. Williamson, manufacturer and dealer in furnaces, stoves, hardware, etc., Nos. 159 and 166 Water Street, has been established in business, he has been steadily winning his way to public favor. The business premises comprise, all told, nine commodious floors, including store, warehouse and shop, and a dozen in help are employed in the establishment. An extensive and first-class stock is always kept on hand, and includes besides furnaces, ranges and stoves of all kinds and leading makes, general hardware, cutlery, tools, tinware, etc., a full line of agricultural implements, mowers, rakes, plows, plow castings, etc., force pumps, bath tubs, copper boilers, stop cocks, rubber hose, lead and iron pipe, fittings and plumbers' supplies, phosphates, seeds, etc. Plumbing is done also in the most superior manner at short notice, and jobbing of every description is promptly executed. Bathrooms are fitted up with hot and cold water, and thoroughly ventilated, heaters and ranges are repaired and reset and all work performed is guaranteed to render satisfaction, a specialty being made of heating public and private buildings by hot water. Mr. Williamson, who is a gentleman of middle age, active and energetic, was born in this State. He is a man of good business qualities, as well as of thorough experience, and is strictly reliable in his dealings. He is one of Augusta's solid citizens and leading business men and is a prominent Mason.



GEORGE S. BALLARD, Dealer in Crockery, Glass, Plated and Britannia Ware, Etc., No. 193 Water Street.—This is, in every respect, an excellently-conducted, first-class establishment, where is displayed an exceedingly fine assortment of everything in the line indicated. Every department is replete with novelties and richest productions in crockery and fancy small wares, silver and Britannia ware, and things useful, rare and ornamental, and the prices charged here are distinctly low, exceptional bargains being offered in every line. Mr. Ballard is a native of this State and is a gentleman of exceptional business attainments, and during the thirty-two years which he has been before the public as a merchant here, has been justly prosperous, building up a large trade. The store, which occupies four 20 x 60 feet floors, is well adapted to the purposes of the business, and an efficient force of clerks is in attendance. The store is fitted with elegant plate-glass show windows and the display made therein reflects the highest credit upon the house, both as to its artistic beauty and the character of goods displayed. A beautiful display of silver and britannia ware is made. The extensive and varied stock includes everything above mentioned, as also a full line of kitchen requisites, fancy goods, etc., while the house also manufactures everything in the line of tinware, both plain and fancy work being executed.





**GEORGE DOUGHTY**, Manufacturer of Hand and Machine Harness at Wholesale and Retail, Horse Furnishings, Etc., Allen's Block, Water Street.—Mr. Geo. Doughty, who is the foremost in this line in Augusta, manufactures a distinctly superior class of hand and machine made harness, and deals in horse furnishings and kindred articles of every description. He does both a wholesale and retail business and his patronage, which is very large, extends throughout Maine and parts of the adjoining States. He has been established since 1876, and from the start his trade has been steadily growing, until it has attained its present substantial proportions. Mr. Doughty occupies two commodious floors, with ample and complete facilities, and employs ten in help. He keeps on hand always an extensive and first-class stock, which includes light and heavy harnesses of all kinds; collars, halters, whips, blankets, robes, etc.; also sponges, chamois, brushes and stable specialties. Harnesses are made to order, likewise, in the most excellent manner at short notice, fine custom work being a specialty, and repairing is promptly and neatly done. The prices charged here, too, are always the lowest, the trade and public being supplied on the most favorable terms, while all goods leaving this establishment are warranted as to workmanship and material. Mr. Doughty, who was born in this State, is a man of thorough practical skill and many years' experience, and is master of his art in all its branches. He is well and favorably known in the community, is a prominent Mason and a member of the G. A. R., and is a captain in the State Militia, attached to the Quartermaster's Staff. Mr. Doughty bears a very creditable war record, also, serving at the front for three years during the "late unpleasantness," and shared the fortunes of the First Maine Cavalry. He was taken prisoner at South Anne River, and for eight months suffered the horrors of the Bastille in the prison pens of Libby and Andersonville.



**WILL H. JOHNSON**, Proprietor, Eating House, Tobacco and Cigars, Corner State and Winthrop Streets.—Among the higher-class eating houses in Augusta, attention should be directed in these pages to that conducted by Will H. Johnson, located at the corner of State and Winthrop Streets, opposite the Court House. This popular establishment was first opened to the public in 1880, and it has ever since been steadily increasing in favor and support by all classes of patrons in the city and visitors from the surrounding districts. The eating house itself is well appointed, finely furnished, and wears an aspect of solid comfort; the edibles served, both as to cooking and quality, leave nothing to be desired, (a specialty being made of oysters cooked to order in any style,) and the service and attendance are of a superior character, while strictly moderate prices prevail. Moreover, a large and carefully-selected stock is always carried of the standard brands of smoking and chewing tobaccos, and an especially fine line of Havana, Sumatra, Key West and domestic cigars. The able proprietor, Mr. Will H. Johnson, was born in Hallowell and was head clerk in Hotel North, Augusta, for many years. He is a member of the Knights of Pythias and the Independent Order of Odd Fellows.



**GEORGE HUNT**, Wholesale and Retail Dealer in Corn, Flour, Feed, Grass Seed, Etc., No. 156 Water Street.—One of Augusta's best-known and most enterprising mercantile houses is that of George Hunt, dealer in corn, feed, flour, grass seed, etc., at both wholesale and retail, at No. 156 Water Street. He has been established since 1887 and has an extensive trade all hereabouts, which is constantly growing. He occupies five floors at the above address, each 25 x 50 feet in size, and carries a large stock, which includes choice brands of family flour, corn and corn meal, cracked corn, oats and grain of every variety, middlings, bran and mill feed generally, as also grass, garden and farm seeds of every sort. Three in help are employed and a number of wagons deliver throughout the town. All orders are promptly filled and the lowest prices always prevail, special inducements being offered to large consumers. Mr. George Hunt was born in Augusta and is identified with the I. O. O. F. He is a man of entire reliability in his dealings, as well as of energy and enterprise, and all indications are that his prosperity is bound to endure and increase.



**PARTRIDGE'S OLD RELIABLE DRUGSTORE**, Charles K. Partridge, Proprietor, Opera House Block, Corner Market Square, Opposite P. O.—In this connection it is a pleasure to direct attention to Partridge's Old Reliable Drug Store, Opera House Block, corner of Market Street, opposite the postoffice, where physicians' prescriptions and family recipes are prepared in the most careful and trustworthy manner, from absolutely pure and fresh ingredients and at notably low prices. This is an elegantly-appointed and strictly first-class pharmacy and one of the very oldest in the State. It was established in 1828, by Tappan & Craig, and since 1865 has been conducted by the present proprietor, Charles K. Partridge, with uninterrupted success. The quarters now occupied are spacious, commodious and handsomely fitted up, and there is a superb soda fountain in the place. A large and carefully-selected stock can always be found here and includes everything in the line of pure drugs, medicines, chemicals, acids, extracts, etc., all the standard proprietary remedies, herbs, barks, roots, seeds, spices and kindred products, a choice assortment of toilet articles, perfumery, soaps, sponges, chamois and druggists' sundries generally; also fine candies, cigars, stationery and fancy goods. Four clerks are employed, while the proprietor exercises close personal supervision over the laboratory, prescriptions being a specialty. Mr. Partridge, who is one of Augusta's most prominent and respected citizens, is a thoroughly experienced pharmacist, and is deservedly esteemed in the community. He is a prominent Mason and belongs to several other societies.



**A. RUSSELL**, Watchmaker and Optician, No. 171 Water Street.—For several years past Mr. S. A. Russell, of No. 171 Water Street, has been well known in Augusta as an able and skillful watchmaker and optician. His operations include the cleaning, repairing and accurate adjustment of watches, clocks and all kinds of complicated timepieces, the fitting of spectacles, etc., to suit any kind of defect in the sight, whether long or short sight, dimness, headache proceeding from weak vision or overwork, etc., and as a specialty the fitting of difficult eyes. In these matters Mr. Russell has proven himself to be a talented and thoroughly experienced oculist, added to which he is an optician with a wide range of practical knowledge at his command. At his office and well-equipped workshop he has constantly on hand a very fine assortment of Scotch pebbles in the form of spectacles, eyeglasses, etc., and all those seeking his opinion and advice and obtaining a pair of spectacles from him are unanimous in acclaiming his skill and acknowledged ability. Mr. Russell, who has been established in this business here since 1876, is a middle-aged gentleman of Maine birth and is a prominent member of the Free and Accepted Masons and the Independent Order of Odd Fellows.



**W. SIMMONS**, Wholesale and Retail Market, Fresh and Salt Meats, Provisions, Poultry, Fruit and Vegetables, Allen's Block, No. 275 Water Street.—The wholesale and retail market so efficiently managed by Mr. F. W. Simmons is one of the most popular sources of supply for provisions in the city. It was established by the present proprietor in 1889. The premises occupied comprise three floors, 20 x 60 feet in dimensions, handsomely fitted up and supplied with every modern convenience and appliance for the proper preservation of perishable articles. Mr. Simmons can offer special inducements to buyers in every description of staple and fancy groceries, teas from China and Japan, coffee from South America, Mocha and Java, spices, sugars, canned goods, fresh and salt meats, poultry, and a fine assortment of fresh fruits and vegetables. A large patronage is enjoyed. The business is both of a wholesale and retail character, and all orders meet with prompt attention. Mr. Simmons is a native of Massachusetts, and is one of Augusta's most popular merchants.



**KNOWLTON & YOUNG**, Successors to Moulton & Co., Retail Fish Dealers, Etc., No. 267 Water Street. Opposite Hotel North.—This firm are retail fish dealers, and have a large and growing trade throughout the city and vicinity. They are also agents for E. T. Cowdrey Co.'s pickles and canned goods, and handle F. A. Kennedy Co.'s crackers. The store, which is centrally located, is commodious, clean and well-ordered, and four assistants are employed, while a team or two is in steady service supplying customers. A large and first-class stock is constantly kept on hand, including pickled, dry and smoked fish, of every variety, pickles, preserves, sauces and table delicacies, canned goods of every variety, crackers, biscuit, etc., and all orders are promptly and carefully attended to. Messrs. Daniel F. Knowlton and William Young, the proprietors, are gentlemen in the prime of life, born in this State. They are men of energy and good business qualities, and well merit the substantial patronage they enjoy.



**J. ROBERTS**, D. D. S., No. 122 Water Street.—One of the most successful and best-known among the dental surgeons of this community is Dr. E. J. Roberts, who possesses a thorough comprehensive knowledge of all branches of the profession, and is provided with all the new improved appliances, while he has achieved a wide reputation for the care manifested in all operations. He has been established here in business since 1870, and during this extended period of time has built up a most extensive practice. In the operating-rooms all the best improved modern facilities and appliances are in service to aid in the successful operation of the work engaged in. Particular attention is here given to the preservation of the natural teeth, and in the filling, beautifying, cleaning and extracting of these, Dr. Roberts is particularly expert, while in the superior excellence of his artificial work he stands unrivaled for first-class workmanship and natural effect, and his fame is widespread. The charges are always most reasonable, and all engagements are promptly and conscientiously met. Dr. Roberts, who is a native of this State, is a graduate of the Philadelphia Dental College, and is a close student, keeping pace with all the improvements that are made in the profession. He is a member in high standing of the order F. and A. M.



**G. KINSMAN & CO.**, Druggists, Corner Water and Bridge Streets.—One of the oldest and best-known drugstores in Augusta, is the well ordered and excellent pharmacy of F. G. Kinsman & Co. It was established in 1850, and came into possession of the present proprietors some years since. The premises occupied comprise a compact, finely fitted up and arranged store, 60 x 25 feet in size, and a basement of equal area. These are completely equipped in every respect, and a large, first-class stock can always be found here, including besides carefully selected drugs, medicines and chemicals, extracts, tinctures, acids, herbs, barks, roots, seeds, spices, etc., all the standard proprietary remedies, sanitary preparations, and pharmaceutical specialties, also a full assortment of toilet articles, perfumery, soaps, sponges, chamois skins and druggists' sundries generally. Five competent assistants are employed, and physicians' prescriptions and family recipes are compounded in the most accurate and reliable manner. A handsome soda fountain is also one of the features of the pharmacy, from which excellent cooling drinks are dispensed. Mr. Kinsman, the proprietor, is a young man and a native of this city. He is a thoroughly qualified and painstaking apothecary, of ample experience in his profession, and a prominent member of the F. and A. M., and the I. O. O. F.





**HARRIET F. TIBBETTS**, Millinery and Fancy Goods, Under Hotel North, Water Street.—The emporium par excellence for fashionable millinery and fancy goods in this city is the spacious and attractive store of Harriet F. Tibbetts, which is in all respects the leading and best-appointed establishment of the kind in Augusta. An exceedingly fine assortment is always displayed here, and patrons are assured of courteous attention and satisfactory treatment at all times. The prices prevailing, too, are distinctly low, exceptionally so, in fact, excellence of goods considered. Bonnets and hats are altered and trimmed here, likewise, in the very best style of the milliner's art, at short notice and at notably reasonable rates, and satisfaction is assured in every instance. The store, which is 30 x 80 feet, is handsomely fitted up and tastefully arranged, and half a dozen of a staff, including expert trimmers, are employed. A large and first-class stock is constantly kept on hand and embraces all the newest designs and prettiest novelties in Parisian and London bonnets and hats, elegant silks, plushes and ribbons in exquisite shades and tints, superb feathers, flowers and millinery trimmings in great variety; also ladies' underwear, infants' wear, gloves, hosiery, corsets, parasols, fans and a multifarious collection of feminine finery. This business was formerly conducted by M. E. Andrews & Co., and in April, 1891, was purchased by the present proprietor.



**THE GUPPY DRUG STORE**, Apothecaries, State Street, Opposite Court House.—A popular and very successful pharmacy in Augusta, freely recommended by the medical profession, is that conducted by Messrs. C. H. Guppy & Co. This establishment is a recognized headquarters for the dispensing of absolutely pure, fresh and patent drugs, chemicals, medicines and family remedies, as also for the accurate preparation of physicians' prescriptions and miscellaneous recipes, while a large number of high-grade pharmaceutical compounds, tinctures, cures and other proprietary articles are made and put up on the premises. The business was established in 1879 and under the skillful and experienced direction of the late Mr. C. H. Guppy, it was attended by a steady and continuous prosperity. The pharmacy itself, 20 x 60 feet in floor space, is handsomely appointed with plate-glass windows and mirrors, show cases and other superior fittings, and two duly-qualified clerks are in regular attendance upon the customers. The well-displayed and carefully-selected stock carried includes everything requisite to the successful conduct of a large drug, prescription and family trade, as well as druggists' sundries, perfumery and toilet articles in rich profusion. The founder of the business, Mr. C. H. Guppy, died March last and was succeeded by the present proprietor, Leander J. Crooker, Jr., who is now sole proprietor, and a native of Massachusetts.



**H. BEALE & CO.**, Wholesale and Retail Booksellers and Stationers, Etc., No. 155 Water Street.—About the leading and most popular book and stationery store in Augusta is that of F. H. Beale & Co. The firm are wholesale and retail booksellers and stationers, and dealers in paper hangings, artists' materials and fancy goods. They do a large business, their patronage extending throughout the city and central Maine. The store is spacious, commodious and neatly arranged, and three clerks attend to the wants of patrons. The stock, which is of a comprehensive character, includes school supplies, historical, biographical and poetical works, standard novels, modern light literature, magazines, periodicals and general miscellany; office ledgers and blank books, and a full line of mercantile stationery; also elegant wall papers, borders and mural art decorations; fine engravings, paintings, etchings, easels, pigments, drawing outfits, colors, crayons, art novelties and fancy articles in great variety, and all out-of-town orders receive immediate attention. Mr. Beale, the head of the firm, is a comparatively young man, born in this State. He is a gentleman of pleasing manners and strict integrity in his dealings, and is deservedly esteemed in business circles and in social life. He is a member of the Masonic Order and other associations. This business was established in 1841, and in 1880 came into control of the present firm.



**CHARLES E. TOWN**, Furnishing Undertaker and Embalmer, Nos. 25 and 27 Bridge Street.—Among the leading representatives of the profession in central Maine, there are none who enjoy a larger share of popular esteem and favor than Charles E. Town, of this city. He is a general furnishing undertaker and embalmer, established since 1868, and has an extensive and influential patronage. Mr. Town, who is a man of middle age, born in this State, is a practical stair-builder and cabinet-maker, as well as an experienced undertaker and embalmer, and is thoroughly conversant with every feature and detail of the business in which he is engaged. He is one of Augusta's most respected citizens, and an active worker in Methodist Church circles. The quarters occupied by him as office, showroom, etc., are commodious and well-appointed, and several assistants are employed. A large and first-class assortment of supplies is always kept on hand here, including caskets and coffins, burial robes, trimmings and funeral requisites generally, while a handsome hearse and an undertaker's wagon are in service. Remains are taken charge of at any hour, all orders, day or night, receiving prompt attention, and embalming is done according to the most approved processes. Interments are procured in all cemeteries, funerals are conducted in person, in first-class style, and all preliminaries attended to, while the prices charged by Mr. Town are of the most reasonable character withal.

## GARDINER.



THIS beautiful and thriving city is located at the junction of the Kennebec and Cobscook Rivers, and is ten miles south by east of Augusta; and it is a great favorite with summer visitors, as it possesses many attractions as a summer residence, both in location and the beauty of the surrounding country, with its cool, healthful breezes and charming drives and scenery, and the high social advantages which the city affords. The unusual advantages possessed by this city as a manufacturing centre have placed it in the front ranks of the manufacturing cities of this State of magnificent rivers, and the water power of the Cobscook River is much utilized for manufactures; and the town has saw mills, paper mills, iron foundries, a woolen factory, a tannery, a pottery, and manufactories of sashes and blinds, and is the headquarters of the ice business on the Kennebec. The city is named after Dr. Sylvester Gardiner, who was one of Boston's most talented and able professional men, who endeavored to colonize this region in 1754; and to him it owes more than to any other man. The first white child born here was Jonathan Winslow. The population at present is about 6,000.



YOUNG'S HOTEL, A. S. Young, Proprietor.—In the matter of hotel accommodations this progressive and prosperous town is in no respect behind the times. We have here in Gardiner some very excellent hosteleries, which will compare favorably with any in central Maine. Of the houses thus indicated there is not one more worthy of special complimentary notice in these columns than Young's Hotel, presided over by that experienced and genial Boniface A. S. Young, and than which none maintains a better reputation for quality of fare or character of accommodations. This is a strictly first class place, and has a very large and desirable patronage. It is a favorite resort for commercial travelers, theatrical people, etc., and has gained firm hold on the esteem of the general traveling public. This well known and deservedly popular hostelry is centrally and eligibly located on Water Street, nearly opposite the Post Office, within three minutes' walk of the railroad depot and steamboat wharf, and is convenient to all points of interest in and around town. The house contains fifty commodious, airy, comfortable sleeping apartments, and is finely furnished throughout. It is well lighted, thoroughly heated and perfectly ventilated, and is provided with all the modern conveniences, including bath room and the best sample room in the city. The parlor is tastefully appointed, the dining room is ample and inviting, and everything clean, neat and of the best. The table is excellently and abundantly supplied, the service is first class, and the attendance leaves nothing to be desired. The rates, too, are certainly very reasonable, everything considered, the terms being \$2.00 per day; and, altogether, it would be difficult to find such solid comfort, such fare and accommodations at such moderate figures as are provided for his guests by mine host Young. Mr. Young, the proprietor, is a gentleman in the full prime of life, active and energetic. He is a man of thorough experience and of excellent business ability, well and favorably known in the community, and prior to assuming control of this popular and prosperous hostelry about three years ago had been connected with the hotel at Oakland for some time.



H. HARDEN, Pharmacist, No. 165 Water Street.—There is certainly not any among Gardiner's pharmacists who sustain a higher reputation for excellence of goods or reliability than C. H. Harden, whose pharmacy is the oldest established in the city, having been founded in 1838. Physicians' prescriptions and family recipes are here compounded in the most careful and accurate manner from strictly pure, fresh ingredients. Mr. Harden, who is a thoroughly experienced apothecary, is a native of this State. He has been established since 1880, and has built up a large and prosperous trade. His store is commodious and neatly fitted up, and several competent assistants are employed, the proprietor himself exercising immediate supervision over the laboratory. The stock, which is carefully selected and very complete, comprises everything in the line of drugs, medicines and chemicals, all the standard proprietary remedies, herbs, barks, roots, seeds, spices, etc., also fine toilet articles, perfumery, soaps, sponges, chamois, fancy goods, cigars, confectionery, stationery and a multifarious assortment of druggists' sundries. Prescriptions are a specialty, and night calls receive prompt response. Mr. Harden is an active member of the Masonic order and several other societies.





**EVANS HOTEL**, C. H. Douglass, Proprietor.—The character of the hotel accommodations to be found in any place may be accepted as a fair criterion of the progress and prosperity of the community. And in this respect Gardiner is certainly well abreast with the times, boasting as the city does some very excellent hostelry. And right here it is a pleasure to speak in complimentary terms of the Evans Hotel, presided over by that popular Boniface C. H. Douglass, and which is an admirably conducted and well appointed establishment. This is in all respects a first class house, and has a large and desirable patronage. It is a favorite resort for commercial travelers, theatrical people and professionals generally, and has secured a niche in the esteem of the traveling public accorded to none other. It is pleasantly located on Water Street, and is convenient to the railroad depot and the business centre of the town. The hotel building is a handsome five story structure, substantially constructed, and contains sixty-five rooms. It is very tastefully and elegantly furnished throughout, is thoroughly heated by steam and perfectly ventilated, and is lighted by electricity. The house is provided with all modern improvements and conveniences, and there are in connection a well kept livery stable and sample rooms. The sleeping apartments are commodious, airy and comfortable, the fare is tip top, and the service is all that could be desired. Everything is clean, neat and of the best, and altogether it would not be an easy matter to find such superior accommodations and solid comfort at such moderate figures as are provided for his guests by mine host of the "Evans." The house is conducted on the American plan, and the rates are \$2 per day, with special terms to theatrical companies and those staying for an extended period. This is an old established hotel, and about three years ago came into control of the present proprietor, under whose able and efficient management it has since been conducted with highly gratifying success. Mr. Douglass is a young man in the prime of life, active and energetic, and is a native of this State. He is a gentleman of pleasing manners and good business qualities, and of thorough experience, well and favorably known in the community. He is a member of the I. O. O. F., the K. of P., the Red Men and other societies, and unless all the signs fail his popularity and prosperity as a Boniface are bound to endure.



**EO. E. WARREN**, Apothecary, No. 172 Water Street, Central Block.—This business was inaugurated here by the present proprietor in 1883, and under his able and popular management has steadily prospered. The commodious and well appointed store, 20 x 50 feet in measurement, is handsomely and conveniently furnished for the handling of the stock, which is displayed to the best advantage; and there pervades the entire pharmacy that cleanly, inviting and attractive appearance of a first-class establishment of this character. A large and superior assortment is carried, embracing the purest and freshest drugs and chemicals, proprietary remedies of standard worth, pharmaceutical specialties, acids and extracts, mineral waters, toilet and fancy articles, perfumes, druggists' sundries, etc., all of which have been most carefully selected from the most reputable sources of supply. Two courteous and competent clerks are in attendance, and the laboratory is supplied with all requisite facilities for compounding physicians' prescriptions and family recipes, of which a specialty is here made, in a most prompt, accurate and careful manner. Mr. Warren is a practical, skillful and responsible pharmacist of the highest standing. He is a native of this State and a member of the F. & A. M.



**ADSWORTH BROS.**, Manufacturers of Chamber Sets, Centre and Parlor Tables; Warerooms, Bowman Block; Factory, Bridge Street.—This house has been in successful operation since 1868, and its history has been marked with increasing prosperity, where is carried one of the largest and finest stocks in the town, embracing furniture of all descriptions, from the plainest to the most costly in chamber sets, parlor and library fittings, settees, etc. For the purposes of warerooms the firm occupy three floors in the Bowman Block, each 40 x 100 feet in dimensions. A corps of from ten to fifteen assistants is employed. In addition to their furniture business the house is also prepared to oversee and take charge of funerals, furnishing everything needful for the last sad rites and performing their duties in a manner most satisfactory to the bereaved friends. The proprietors, Messrs. M. C. and C. E. Wadsworth, are both natives of this State and members of the F. & A. M. The former served for three years during the "late unpleasantness" with the 16th Maine Regiment, was in the battle of Gettysburg, where he was taken prisoner, and was confined for twenty months in Libby prison. He is now a prominent member of the G. A. R. His brother, Mr. C. E., is a member of the K. of P., and both are held in high esteem by all circles.



**B. LIBBY**, Manufacturer of and Dealer in Carriages and Sleighs, also Carriage and Sleigh Stock, Etc., Manufactory Corner Mechanic and Church Streets.—For thoroughly excellent all around work in carriage and sleigh building and repairing, or for promptness and reliability, none in the business in Gardiner enjoys a better reputation than J. B. Libby, who is one of the foremost in his line in this part of the State. Mr. Libby was born in Maine, and is a thoroughly practical workman of many years' experience. He started in business in 1874, and from the first has been highly prosperous. The premises occupied by him as shop, etc., comprise three commodious floors, and the establishment is well equipped, while seven skilled mechanics are employed. Carriages, buggies, light wagons of every description, and sleighs are built to order here in A1 style, at short notice, and wood and iron repairing, painting, etc., are promptly executed, jobbing being a specialty. A large and fine line of carriages and sleighs can always be found for sale in the repository, and carriage and sleigh stock is constantly kept on hand, likewise. Every vehicle sold by Mr. Libby is warranted as to workmanship and material, and all work done to order is guaranteed to be first class.



**HOTEL McNAMARA**, G. H. McNamara, Proprietor, Nos. 148, 150, 152 Water Street.—The Hotel McNamara, Nos. 148, 150 and 152 Water Street, of which G. H. McNamara is proprietor, is an admirably conducted and well kept house and has a large patronage. Everything is new, neat and of the best, and it is noted for the superiority of its cuisine. The service, too, is first class, and the attendance is tip top.

The Hotel McNamara is finely furnished throughout, well lighted, thoroughly heated and perfectly ventilated, and the sleeping apartments are commodious, airy and comfortable. The dining room is spacious, well appointed, clean and inviting, and can seat fifty. The menu, which is invariably *fin de siècle*, will always be found of a character to meet the demands of the most critical and fastidious. Oysters are served in all styles at any hour, also chops, steak, and meat and fish of all kinds. Special dishes are gotten up to order at short notice, and the meals, lunch and other refreshments provided for his guests by mine host of the "McNamara" leave nothing to find fault with in the matter of quality and quantity. The meats, sea foods, pastries, sundries, delicacies, etc., are the choicest the market affords, and the tea, coffee, milk and all other liquid refreshments are delicious and wholesome. Mr. McNamara, the proprietor, is a comparatively young man and a native of this State. He is a gentleman of courteous manners and good business qualities, and is active and energetic. The Hotel McNamara was first opened to the public in 1888, and under Mr. McNamara's able and efficient management the house has been conducted from the start with highly gratifying success.



**E. L. BLAKE**, Proprietor of **BLAKE'S VEGETABLE CANKER REMEDY**; Restaurant, No. 96 Water Street; Candy Kitchen, No. 140 Water Street.—Of the several high grade proprietary articles manufactured in Gardiner few have attained such well merited popularity as Blake's Vegetable Canker Remedy, which is regarded as a standard article of stock with druggists, grocers, dealers and others throughout the State. The proprietor of this valuable specific is Mr. E. L. Blake, who is also the sole manufacturer, orders being promptly filled for any quantity at short notice. Mr. Blake has been established in business here since 1889, and besides making his noted Vegetable Canker Remedy, he is an extensive dealer in all kinds of fresh fruits in their respective seasons, pure and wholesome confectionery, candies and sweetmeat delicacies, smoking and chewing tobaccos of the popular makes, and the best brands of imported and domestic cigars. Of the whole a large and carefully selected stock is always carried at the Candy Kitchen. In addition to this store there is also conducted an eating-house, which makes a specialty of oysters and other meals to order. The Candy Kitchen, 20 x 60 feet in size, and the Restaurant, are both well fitted and finely appointed. The talented proprietor, Mr. E. L. Blake, is a young gentleman of Maine birth, and is a member of the Knights of Pythias and the Independent Order of Red Men.



**AMES D. WHITE**, Druggist, No. 189 Water Street.—This business was originally founded by the present proprietor in 1850, and under his efficient management and direction has continued to prosper from the outset. The large and commodious store, 25 x 60 feet in dimensions, is handsomely fitted up and conveniently arranged. Three competent pharmaceutical assistants are in attendance, and special attention is given to the compounding of physicians' prescriptions and family recipes, which are here most promptly prepared in the most accurate and careful manner from the purest and freshest ingredients obtainable. A large and carefully selected stock is constantly carried, comprising drugs, medicines and chemicals of all kinds, extracts, acids, proprietary remedies of acknowledged merit and worth, liquors, mineral waters, toilet and fancy articles, perfumery, soaps, sponges, druggists' sundries, physicians' and surgeons' requisites, etc., together with a full assortment of paints, oils and kindred supplies generally. Mr. White is a native of this State, and is held in the highest respect and esteem throughout this section.



**TASKER BROS.**, Hatters and Outfitters, No. 159 Water Street.—Though a comparatively young firm—established in 1890—Tasker Bros., hatters and outfitters, No. 159 Water Street, have acquired a large and prosperous patronage. They have a commodious and neat store, where can always be found a first class stock, and several polite clerks are employed. The assortment includes fine silk, felt, wool, cloth and straw hats in every style, shape, color and variety; caps of all kinds, novelties in summer headgear, white and fancy colored shirts, underwear, neckwear, gloves, umbrellas and gents' furnishings generally. Messrs. A. and W. S. Tasker, the proprietors, are gentlemen in the prime of life and natives of this State. They are men of energy and good business qualities, strictly upright in their dealings, and have won success by deserving it. They are members of the Order of Red Men and other societies.



**BARSTOW & NICKERSON**, Wholesale and Retail Dealers in Corn, Flour, Grain, Groceries, Provisions, Grass and Garden Seeds, No. 217 Water Street.—Messrs. Barstow & Nickerson, wholesale and retail dealers in corn, flour, grain, groceries, provisions, grass and garden seeds, have been established in business for a period covering over half a century, or, to be exact, since 1855. Their commodious warehouse of three floors, each 20 x 60 feet in area, is stocked with a full line of choice family flour, corn, meal, cracked corn, whole corn, oats, grain of every variety, middlings, bran and mill feed generally, also staple and fancy groceries, canned goods, condiments, provisions, and grass and garden seeds. In addition to their wholesale and retail trade they also own and operate a grist and flouring mill. Four in help are employed, and a number of wagons deliver goods to patrons. Of the individual members of the firm, Mr. P. N. Barstow is a native of this State and prominent in the councils of the F. and A. M.; while his partner, Mr. A. D. Nickerson, is also a native of Maine.





**PREBLE & KEENE**, Dealers in Furniture, Carpets, Crockery and Lamps, No. 258 Water Street.—The leading house in town devoted to the sale of furniture, carpets, crockery, glassware, lamps, etc., is without doubt that of Preble & Keene, whose spacious, well equipped and stocked warerooms occupy a four story building at No. 258 Water Street, which is connected with telephone at store and residence of Mr. Preble.

Here their main floor is 40 x 100 feet, while altogether they occupy about 40,000 square feet of floor space, all of which immense floorage is devoted to their trade. This business received its inception in 1882, and each succeeding year has seen the volume of trade steadily expanding. The stock carried is large and varied, comprising everything in furniture, from the elegantly upholstered parlor and library suits to the cheapest and plainest kitchen chair. In carpets, Axminsters, Wiltons, moquettes and Brussels find a place alongside the cheaper but serviceable ingrain. Oil cloths, matting, linoleum and such floor coverings also find representation as well. In silverware the best grades are shown. The crockery department contains handsome and serviceable dinner, tea and breakfast sets, as also odd pieces for oysters, salads, fish, entrées, etc., as well as a general line of supplies in this line. In glassware everything from cut to pressed is shown, and in lamps the common hand finds itself alongside the brilliantly illuminating Rochester and the beautiful hall, stand and piano patterns. The undertaking branch of the business is in thoroughly competent hands, and the duties incident thereto are undertaken with a delicacy and a thorough knowledge of the details of the calling which have served to place this firm in a position for this class of work excelled by none. Mr. W. G. Preble and Mr. C. Keene, the individual members of the firm, are both natives of this State and members of the I. O. O. F., having attained the degree of Canton members. Mr. Preble is a young man and a member also of the K. of P., the Red Men, the A. O. U. W., and several other societies, and has attained the thirty-second degree of Masonry, and Mr. Keene is a gentleman in the meridian of life.



**WILLIAM JEWELL**, Hack, Livery and Boarding Stable, No. 61 Water Street.—Mr. William Jewell established his hack, livery and boarding stable here in 1882. His stable is spacious and commodious, thoroughly equipped with every requisite and well lighted, ventilated and drained. He has a number of the most stylish turnouts in town and a stock of superior driving horses, which can be hired for business or pleasure, night or day, on moderate terms. Funerals, weddings and excursion parties are supplied with any number of teams at the shortest notice. Mr. Jewell is a native of Maine, a recognized authority as regards the care and treatment of horses, thoroughly experienced in all the needs and requirements of the livery business, reliable and responsible in all his dealings and eminently popular with his host of permanent patrons.



**M. NEWCOMB**, Confectionery, Fruits and Cigars, No. 216 Water Street.—This gentleman has been established here since the early part of 1892, and from the start his trade has been steadily growing. Mr. Newcomb was born in Warren, Maine, and is active and energetic, and well deserves the liberal share of popular favor he enjoys. His store is compact, neat and well kept, and a large and fine stock can always be found here. The assortment comprises pure and delicious candies and confectionery of all kinds, foreign and domestic fruits of every variety, and imported and domestic cigars in fine and medium grades; also cigarettes, tobaccos, pipes and smokers' articles generally. The prices charged by Mr. Newcomb are always the lowest consistent with quality of goods.



**S. JECK**, Tailor, No. 111 Water Street.—This gentleman has been established in business here since 1881. He is a thoroughly practical and expert tailor of many years' experience, and since establishing his enterprise here has built up a trade of large proportions, drawn from the better class of citizens of Gardiner and vicinity. His parlors occupy a floor, 20 x 40 feet in size, at the above address, with workshop above; the former is most tastily fitted up and arranged, and a large stock of both foreign and domestic cloths in all shades, patterns and textures is constantly displayed, from which the most critical and exacting purchaser can be suited. These are made up in the latest styles, at prices which defy competition, and all work emanating from these parlors is of the highest order of excellence in every material way—cut, fashion and fit. Eight in help are employed and every detail is under the personal supervision of the proprietor. Mr. Jeck is a native of Gardiner, and a prominent member of the K. of P., I. O. O. F., and the G. A. R. He served for over two years during the late Civil War at the front with the Eleventh Maine Cavalry, and was with General Banks on the Red River.



**C. JEWELL**, Meats, Provisions and Country Produce, Ship Stores a Specialty, No. 68 Water Street.—Mr. Jewell, has a spacious and well ordered store and a large trade, and his patronage gives evidence of steady increase. He is a man of energy and good business qualities, as well as of thorough experience in this line, and those having dealings with him are assured of honorable and satisfactory treatment. He carries a very large and carefully selected stock, which comprises choice teas, coffees and spices, canned goods, green and dried fruits, table delicacies, condiments, crackers, biscuit, and a full line of fine family groceries, best brands of flour, prime dairy butter, cheese, eggs, lard, meats and provisions generally, and a large stock of fresh meats. Several clerks are employed, and teams serve customers throughout the city and environs. The prices charged by Mr. Jewell are notably low, quality of goods considered, and his customers can rely upon getting full weight as well as an excellent article in every instance. Mr. Jewell was born in Gardiner, and is a young man of fine business abilities.



**W**M. WILEY, Tin and Sheet Iron Worker, Plumber and Water and Steam Piper, No. 89 Water Street.—An old and reliable Gardiner house devoted to tin, sheet-iron and metal working is that of which Wm. Wiley is the enterprising proprietor, and which has been in successful existence for the past twenty-three years. It was established in 1869 by Wiley & Maur, to whom the present proprietor succeeded in 1888. A general line of tin and sheet iron work is executed, including tin roofing, repairing, etc., while the trade in furnaces, ranges and parlor stoves, kitchen furnishing goods of all kinds, pumps, sinks, lead pipe, zinc, etc., is large, and extends through all the surrounding territory. In addition Mr. Wiley is prepared to enter into contracts for the plumbing, steam and water fitting of stores, business blocks, residences, public buildings, etc., and to guarantee all work executed. The quarters occupied comprise two floors, each 30 x 75 feet in size, which are completely stocked with every article usually to be found in a first class establishment of this kind, from the best makes of furnaces, stoves and ranges to the smallest kitchen requisite. A force of five assistants is constantly employed, and all orders receive prompt attention. Mr. Wiley is a native of this State, prominent in society circles, being a member of the F. & A. M., the A. O. U. W., the Red Men, the Iron Hall and the G. A. R. He served three years with the 11th Maine Regiment during the Civil War, and was with the Army of the Potomac in all its engagements.

## HALLOWELL.



**H**IE city of Hallowell, which was originally called "Bombahoc" by the Indians, takes its title from Benjamin Hallowell of Boston, who was a leading owner of real estate in the town, who did much towards the up-building and prosperity of the city. The earliest settlement within the limits of Hallowell was at Cushnoc, which is now the city of Augusta, its twin sister. The Pilgrims built their block house here in 1629, the first incorporation was in 1771, and the city government of Hallowell was incorporated in 1850. Its citizens are people of refinement and cultivation, its moral standard is of a lofty type, and it is an ideal place of residence in location, health and surrounding scenery.



**H**ALLOWELL GRANITE WORKS.—The granite working interests of New England are greatly increasing in magnitude and importance every year, and represent a large factor in the manufacturing capital of the country. One of the most prominent concerns engaged in the industry is that of the Hallowell Granite Works, of Hallowell, whose products are shipped to all parts of the New England, Middle and Western States, especially large shipments being made to New York and the Quaker City. This enterprise was incorporated in 1870 under the name of the Hallowell Granite Company, and reincorporated in 1885 under the present name. The officers are gentlemen prominently known in the business and financial world. The list is as follows: president, J. F. Bodwell; treasurer, C. W. Tilden; general manager, J. P. Hunt; secretary, L. D. Merchant; superintendent of quarries, B. J. Richards; directors, the above gentlemen and John Pierce of New York and C. F. Cheney of Boston. The company have three large quarries, located a couple of miles from town, all of which are well developed, and are equipped with the best machinery and steam power appliances applicable to the industry. Employment is found for 300 workmen, and the output is a large one. The company deal in granite in the rough or finished state, and have some fine specimens of monumental work on hand. An immense supply of granite is always carried on hand, and orders from the trade are met on liberal terms.



**J**OHNSON BROS. SHOE MANUFACTURING COMPANY, Manufacturers of Ladies', Misses' and Children's Boots, Shoes and Slippers.—The Johnson Bros. Shoe Manufacturing Company was founded in 1887, and in 1888 the present company was organized, the enterprise being incorporated under the State laws of Maine with ample capital, and the following gentlemen as officers: president and manager, W. C. Johnson; treasurer, R. M. Johnson. All are natives of Maine. The Messrs. Johnson formerly carried on business in Lynn, Mass., the great shoe manufacturing centre, and they possess a thorough practical knowledge of the industry. Both are members of the Masonic Fraternity, and are popularly known in business circles as progressive, reliable men. The plant is comprised in a building having five floors, 40 x 95 feet in dimensions, with an adjoining building, 30 x 40 feet, which are equipped with the best machinery, driven by steam power. Employment is afforded 125 operatives. The company manufacture ladies', misses' and children's boots, shoes and slippers, in fine and medium grades, and the output is a heavy one. The goods are made from carefully selected materials, and are unsurpassed for finish and style. The trade extends to all parts of the United States, and dealers find the products of this house most desirable and profitable to handle.



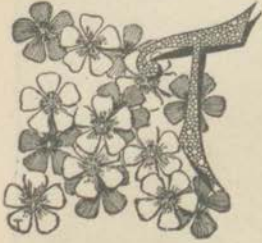


**COTTLE**, Livery and Boarding Stable, Second Street.—A popular livery, hack and boarding stable in Hallowell is that conducted by Mr. S. Cottle. This establishment, although initiated by the present proprietor as recently as early in 1891, is already well known for the scrupulous care that is observed in feeding and grooming horses taken into board by the day, week or under contract, particularly fine road stock, and, moreover, it is especially noted for its fine turnouts; hacks, double and single teams, buggies and various kinds of open and closed carriages are kept in constant readiness at all hours, suitable for funerals, weddings, parties, receptions, ladies out shopping or making calls, pleasure driving, etc., any turnout being accompanied where necessary by a competent coachman attired in a neat and stylish livery. The stable is commodious, well lighted, ventilated, heated and drained, and comfortable accommodation is provided for a large number of horses, besides which a large wagon and carriage repository is maintained. All orders, whether sent by mail or otherwise, are sure of prompt fulfilment at fair and reasonable rates, and every detail of the business is conducted under the direct supervision of the proprietor, Mr. S. Cottle, who is of Maine birth and is very popular with all who know him.



**D. DOE**, Oyster and Lunch Rooms, Cigars, Confectionery, No. 127 Water Street.—One of the oldest established and best conducted oyster and lunch rooms to be met with in this section is that well known house of Mr. C. D. Doe. This flourishing business was originally founded by the present proprietor in 1853. The commodious premises occupied comprise two floors, each 20 x 40 feet in dimensions, which are admirably fitted up in a most attractive style with every convenience and facility necessary for the purposes of the business, and three efficient assistants are employed in constant service. Lunches can be obtained here at all hours, the bill of fare including all the seasonable viands and delicious oysters especially prepared and served in the most tempting and excellent manner, and every attention is paid to the comfort and care of patrons. An attractive feature of this inviting establishment is the confectionery and cigar department, where the proprietor carries a carefully selected and complete stock of fresh and choice candies of all kinds, foreign and domestic fruits, the most fragrant cigars and the best quality of chewing and smoking tobacco. Reasonable prices at all times prevail. Mr. Doe, who is a native of this State, is indefatigable in his efforts to please, and is an experienced and reliable business man.

# BANGOR.



THE history of Bangor covers a period extending over two and a half centuries. The region round about was explored some time prior to this, by the French, who built a fortification here in 1656. This was called Fort Norumbega, it being thought that a great city of that name existed.

It was many years later, however, before any attempt was made toward effecting a permanent settlement on the site of the present city of Bangor.

The first settlers were a sturdy few. They applied themselves diligently to the building of homes, and endured the hardships and privations incidental to pioneer life in a philosophical manner. But though they were men well endowed with the elements of progress, the difficulties to be surmounted were great. And so the primitive community grew very slowly for half a century. The place was a crude hamlet in the wilderness when it came under British rule. In 1769 the settlement was called Kenduskeag, and for a long time was known as such. Finally, it got its present name from the well-known psalm tune, which was a great favorite with its minister, Seth Noble.

In 1791, Bangor was incorporated as a town, and in 1834 had attained sufficient importance to receive its charter as a city. Its growth since, though slow, has been steady and substantial. The population of the city in 1880 was 16,856, the census for 1890 gives the number as 19,090, and it is estimated that the figures at the present writing would be somewhere in the neighborhood of 21,000.

Bangor is a typical New England city, bustling with activity, progressive and prosperous. It is one of the most important and flourishing cities of Maine, and all the indications point to a splendid future. In many respects it presents something of a metropolitan aspect, and has vast and varied industrial and commercial interests. Its favorable situation gives the city exceptional advantages in certain branches of trade, and the transportation facilities, both by land and water, are unsurpassed.

Bangor is 231 miles northeast of Boston, on the right bank of the Penobscot river, about sixty miles from the ocean. The city is on both sides of the Kenduskeag, over which there are several bridges; and over the Penobscot there is a bridge a quarter of a mile long, connecting the city with the suburb of Brewer.

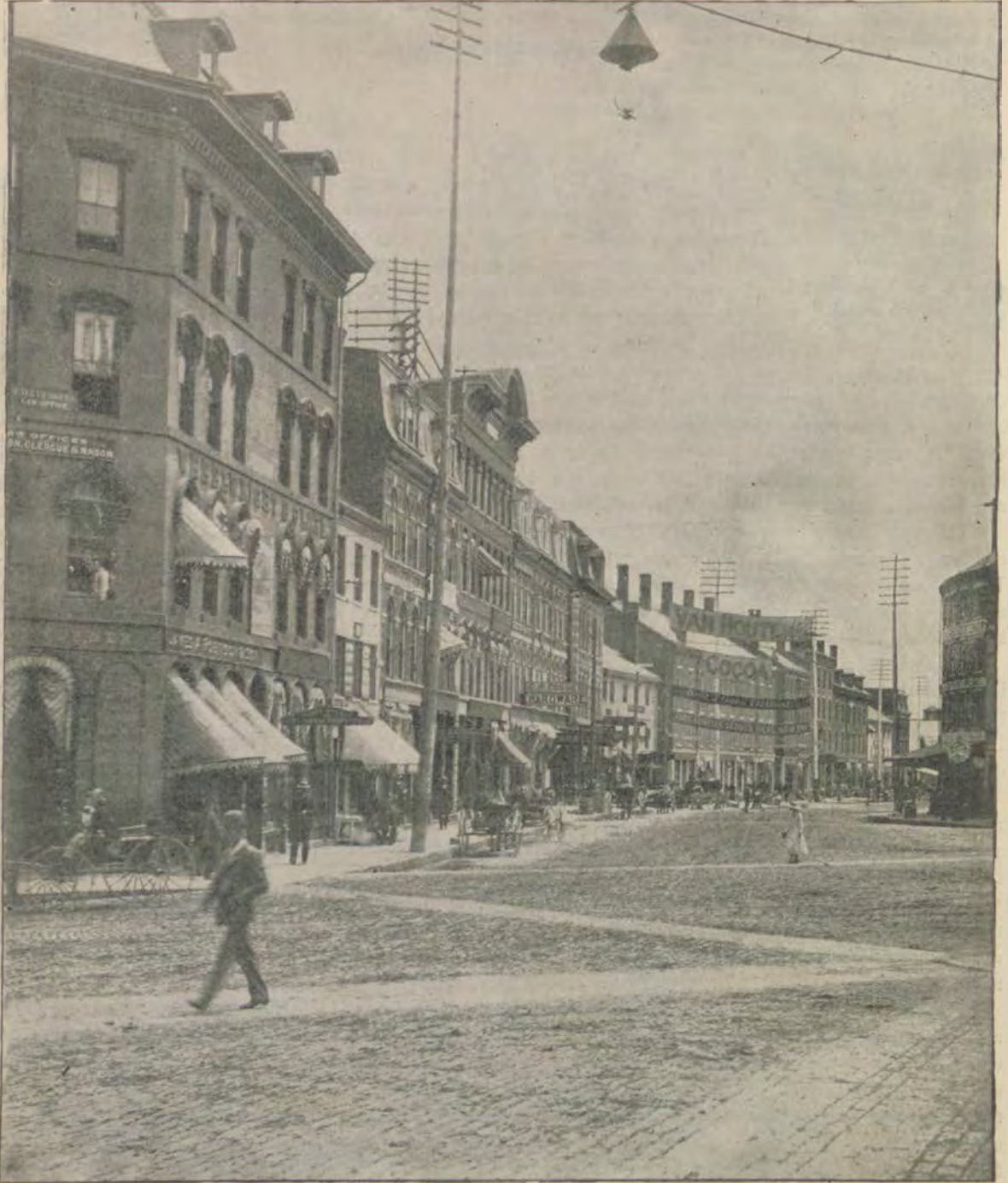
A navigable river, railroads and abundant water power combine to make Bangor a great manufacturing center. The city is one of the greatest lumber marts in the United States, absorbing and monopolizing the trade of the heavily timbered basins of the Penobscot and its tributaries.

Bangor is a port of entry, and has a capacious, safe and easily accessible harbor, which affords anchorage for the largest vessels at high tide. As navigation cannot go higher, the traffic in lumber at this port is enormous. Timber is the chief article of commerce, and there are more than 2,000 vessels annually engaged in the trade. The city has a number of saw-mills, planing-mills and other plants in which lumber is used extensively, and altogether the amount of capital invested in this one interest would aggregate a very handsome sum. The manufacture of furniture is an important industry here, also, and there are besides foundries, machine-shops, boiler-shops, iron works and numerous other manufacturing establishments of various kinds.



Bangor is the center of an extensive wholesale and jobbing trade and has houses in all mercantile lines fully capable of competing successfully with any east of Boston.

The city is favorably and pleasantly situated, and is well laid out. The streets are broad and for the most part regular, and are kept in very good order. The city is excellently lighted, and has an abundant supply of pure water. The sanitary arrangements too, are



WEST MARKET SQUARE AND BROAD STREET.

excellent and there is an efficient police force and fire department. Being a New England city, it goes without saying, that the educational facilities of Bangor are of a superior character. There are numerous good schools here, arranged on a graduated scale, and in charge of thoroughly competent teachers; and there are several institutions for imparting a higher education. The most notable seat of learning in the city is the Bangor Theological Seminary. This time-honored institution was chartered by the legislature of Massachusetts, in 1814; opened at Hampden, Me., in 1816, and removed to Bangor in 1819, graduating its first class of six in 1820. It was established by Congregationalists to furnish pastors to the scattered population of the new State, and it remains the source of supply for the Congregational churches and missions of Maine, New Brunswick, Nova Scotia and the Canadas. Although "strictly Congregational," the Seminary is open to Christians of every denomination, receiving generally only those who are college graduates. The property, including seven buildings, is valued at \$65,000. There is also a library, instituted in 1843, containing upward of 15,000 volumes. Bangor is the county seat of the county of Penobscot, and has several handsome public buildings. The city supports two daily and four weekly newspapers. There are several first-class hotels; and in respect of places of amusement, the city is well abreast with the age.

The facilities for travel and for transportation are ample and excellent. Steamboats run between Bangor and the ports of Portland and Boston, and the city has direct railway communication with all parts of the country.

During the past decade or two, the growth of industry, commerce and trade here has been especially notable, and, unless all signs fail, an era of unprecedented prosperity has set in for this enterprising and flourishing city.



**SAWYER BOOT AND SHOE COMPANY**, G. M. Rice, President, A. C. Sawyer, Treasurer; Dealers in Boots, Shoes, Rubber Goods, Hats, Caps, Etc., Masonic Block, Main Street.—A review of Bangor's representative business houses would hardly be complete without more than passing notice of that of the Sawyer Boot and Shoe Company, (successors to A. C. Sawyer & Co.,) Masonic Block, Main Street. They are wholesale dealers in boots and shoes, rubber goods, hats, caps, etc., and their trade, which extends all over the State, is very large. This flourishing enterprise had inception in 1889, when the house was established by A. C. Sawyer & Co., under which firm-name it was conducted up to February of the current year, when the present style was adopted. The company was duly incorporated under the laws of the State of Maine, with a capital of \$75,000, the president of the same being G. M. Rice, and the treasurer, A. C. Sawyer. The premises occupied by them as office and salesrooms are spacious, commodious and neatly fitted up and eight to ten of a staff are employed in the establishment, with four representatives on the road in addition. An extensive, varied and first-class stock is constantly kept on hand and comprises everything in the line of footwear, including ladies', misses', gentlemen's, boys', youths' and children's boots and shoes, in all sizes, widths, shapes and styles, in fine, medium and cheap grades; also rubbers and slippers, specialties in foot covering, hats and caps of all kinds, hammocks, etc. They make a specialty of boots and shoes, and handle the productions of Rice & Hutchins. A wholesale business is done exclusively, and bottom prices are quoted, the most liberal inducements being offered to the trade, while all orders are attended to in the most prompt and trustworthy manner, every article sold being warranted as to make and material. Mr. Rice, the president of this company, is a member of the firm of Rice & Hutchins, shoe manufacturers, Boston, and Mr. Sawyer, the treasurer, is one of Bangor's most prominent business men and best-known citizens.



**VEAZIE NATIONAL BANK OF BANGOR**.—The Veazie National Bank of Bangor has had a long and honorable career. It was originally founded in 1848 as a State bank, and was reorganized under the national banking laws in 1873. From the first the affairs of the organization have been conducted with the utmost success, under careful, conservative, and able management. The capital stock, all paid in, is \$100,000.00, and besides this there was, according to the last report, presented May 17, 1892, a surplus of \$20,000.00, and undivided profits of \$8,312.17, a very creditable showing, and one eminently satisfactory to the patrons of the bank. The following prominently known gentlemen are the officers: President, Chas. V. Lord; cashier, A. B. Taylor; directors: Chas. V. Lord, Franklin A. Wilson, Geo. Varney, S. J. Morse, F. N. Lord. Mr. Taylor has been cashier since 1889, and is a financier of large experience, wide acquaintance, and influential connections. The National Exchange Bank of Boston is the Veazie National's correspondent. The bank transacts a general business in deposits, loans, collections and exchange; receives the accounts of bankers, corporations, firms and individuals, on the most favorable terms; buys and sells bills of exchange, and in every way seeks to advance its customers' best interests.



**E**MERSON & ADAMS, Jobbers of Dry and Fancy Goods and Lumbermen's Supplies, Main Street, Adams Block.—The importance of the mercantile interests of Bangor can scarcely be overestimated. This city is to-day the center of an extensive wholesale and jobbing trade, and there is notable activity in various branches of business. This is true especially in the drygoods line, engaged in which we have some firms with resources and facilities that enable them to compete with any east of Boston. And in this connection attention is naturally directed to the widely and favorably-known house of Emerson & Adams, jobbers of dry and fancy goods and lumbermen's supplies, whose business connections extend throughout New England. It was established in 1859 by S. & J. Adams, who were succeeded in 1867 by S. & J. Adams & Co., and in 1884 the firm-name became Knight, Rolfe & Emerson. In 1887 Mr. Rolfe retired, and E. R. Adams, son of one of the founders, was admitted to partnership, the style changing to Knight, Emerson & Adams. In 1890 G. W. Knight withdrew, and Charles C. Emerson became senior partner, and the present firm-name was adopted. The business premises occupy five spacious floors and an immense stock is constantly kept on hand, including cashmeres, plushes and fine dress goods in great variety, and shawls, elegant laces, embroideries, ribbons, etc., underwear, corsets, hosiery, knit goods, gloves, umbrellas, small wares, notions and a complete assortment of fancy articles; also calicoes, cottons, ginghams, and other fabrics, linens, sheetings, blankets, domestics, flannels and everything in lumbermen's supplies, the latter being a specialty. Eighteen or more of a staff are employed in the establishment and six salesmen represent the house on the road, a very large trade being done. The firm is in a position to offer substantial inducements to dealers, quoting bottom prices, while all orders are attended to in the most prompt and reliable manner, and relations once formed with this popular and responsible house are reasonably certain of leading to a permanent business connection. Mr. Emerson is a gentleman of middle age and a native of Lincoln, Me., and Mr. Adams is a comparatively young man, born in Bangor. Both are men of thorough business experience, active and energetic and maintain an A No. 1 standing in commercial circles.



**F**W. AYER & CO., Manufacturers and Dealers in all Kinds of Long and Short Lumber, No. 36 Exchange Street.—The lumber trade of New England has been aptly described to be one of the integral links in the great chain of American commerce. Its important bearing upon the commercial economy of the country is a manifest fact, and the flourishing condition of the industry requires no stronger proof than the existence of such prominent and substantial houses as that of F. W. Ayer & Co. of this city, whose office is located at No. 36 Exchange Street. This firm has been established here since 1872 and do an exclusive wholesale business on a large scale, as manufacturers of and dealers in long and short lumber, making a specialty of cutting frames and dimension lumber to order for large jobbers. The mills of the firm are located at Orono, eight miles above tide water, and at Brewer, three miles below the city, and are supplied with latest improved machinery, while the entire plant embraces thirty acres of ground, and steady employment is given to a force of three hundred men in the various branches of the business. Over 40,000,000 feet of lumber are produced every seven months, while an extensive business is done in compressing and baling sawdust for packing and for stable purposes. This is shipped in large quantities to all parts of the New England and Middle States. This firm are also large dealers in ice, and have several ice houses on the Penobscot River, where they handle about 60,000 tons of ice per year, shipping largely to the Southern States. Numerous vessels are operated on the river, and the transactions of this house form an important item in the commerce of this city. The clock-work precision and automatic accuracy with which is conducted this immense business, call forth the marvel of all familiar with the concern and stand as sterling tributes to the executive ability of those who act at the helm. There are some persons who are ready to regard the success which has been showered upon this great concern as simply chance, or the caprice of the fickle goddess Fortune. Those, however, who observe closer, discern the well-spring of the firm's prosperity to lie in the energy, unremitting industry and high business principles of the head of the house. Mr. F. W. Ayer, the founder and moving spirit of the business, is a native of Maine, a director of the Merchant National Bank and the Second National Bank, also president of the Eastern Manufacturing Company, making sulphite pulp, and closely identified in many ways with the growth and prosperity of this community, promoting its commerce with sound judgment, wise discrimination and brilliant success.



**D**R. W. G. WILD, Veterinary Surgeon, Windsor Hotel.—Among the leading and best-known professional gentlemen of this city stands Dr. W. G. Wild, veterinary surgeon, who takes a prominent position in his special line of activity. In 1879 he first embarked in this business for himself at Halifax, N. B., in which city he was graduated from the College of Veterinary Surgeons, but the year following he removed to Bangor, where he has since been located. His office is desirably located here in the Windsor Hotel, and every day he is found in attendance and may be consulted upon all horse diseases and those of domestic animals generally. He is always prepared to treat all kinds of ailments and gives special attention to the diseases of fast horses. He is thoroughly conversant with every branch of his profession, having made a special study of everything pertaining thereto. The patronage which he has succeeded in building up, is widely distributed throughout this city and the surrounding country, coming as it does from the most influential business men and private citizens of this section and to seek the services of Dr. Wild once is to engage him always. He is a native of Toronto, Can., and a member of the I. O. O. F.



**HINCKLEY & EGERY IRON CO.**, Founders and Machinists, Oak Street.—The steam-engine is, in this era, the most perfect piece of mechanism on the face of the earth. Skill and science have both been utilized to the utmost, and prominent among the concerns in this country that have achieved a solid reputation for the superiority of their productions in that line stands the Hinckley & Egery Iron Co., the well-known founders and machinists of this city, whose office and works are located on Oak Street.

This company are extensive manufacturers of steam-engines, boilers, water wheels, clapboard mills, shingle and lath machines, parallel gang edgers, rotary bed planers, sawmills, shafting, gearing, pulleys, mining pumps, governors, packing, valves, pipe fittings, hoisting derricks, car wheels and shafts, jack screws, smokestacks, propeller wheels, vessel castings, steam gauges, gauge cocks, water gauges, steam whistles, flanges, arbors, boxes, Babbitt, gas pipe, chimney caps, fire brick, clay and kaolin, bolts, nuts and washers, waste, etc. The business was founded in 1827, by Daniel B. Hinckley, at Bucksport, Me., who associated Messrs. Harrington Hinckley and Nathan Perry with him, removing to Bangor in 1831, where he erected a workshop near Morse & Company's mill on the Kenduskeag. In 1838, Mr. Thos. N. Egery became a partner, under the firm-name of Hinckley & Egery. In 1841 their shop was entirely destroyed by fire, and they immediately rebuilt upon a larger scale. A second time they were burned out, in 1861, and the firm then established their works on the present site. On the decease of the honored founder of the business in 1864, Messrs. F. F. French and Geo. W. Gorham became partners with Mr. Egery, which continued with increasing success until 1871, when the Hinckley & Egery Iron Co. was incorporated, with Mr. Egery as president. He retired in 1881, and died in February, 1885, after a long, honorable and successful career. Mr. Chas. A. Gibson succeeded him as president, with Mr. E. N. Egery as treasurer and manager. The works of the company comprise a two-story machine-shop, 198 x 40 feet, with an ell, 40 x 50 feet, a foundry, storehouse and office, 204 x 30 feet; pattern-shop and storehouse, 40 x 120 feet; boiler-shop, 40 x 100 feet; and a lumber shed and yard, 90 x 75 feet, comprising nine buildings altogether, built of stone, brick and wood, in the most substantial manner, splendidly equipped with new and improved machinery, operated by a steam-engine of 60-horse power, and steady employment is given to from fifty to seventy-five skilled hands. The works are the finest equipped in the State, while the success achieved by the company furnishes one of the best illustrations of industrial progress in New England. The engines and machinery manufactured here combine every important and valuable improvement that conduces to economy in running and ease of management, while the best of material only is employed, and every part is fashioned and put together with great accuracy and care. Every engine or machine is severely tested before shipment, and is guaranteed to give perfect satisfaction. Possessed of sterling enterprise, alert to meet the most exacting requirements of customers, and manifesting a determination to maintain their splendid productions in the van of the market, this company find a ready market and steady demand for their machinery in Montana as well as in Maine, and in the great States of Michigan, New York, Massachusetts, North Carolina, Florida and other sections of the Union. The company have built engines and machinery for D. Sargent & Son, the Dirigo Mills, Morse & Company, Dole & Fogg and others in this section, and parties contemplating the purchase of anything in their line will save money and obtain better service through this honorable old house, with its magnificent facilities, than by dealing with any other concern in the United States. President Gibson is a native of New Hampshire, while Manager Egery was born in South Boston, Mass., and is a nephew of the late Thos. N. Egery. Both are expert and accomplished manufacturers, worthy of the large measure of popularity and prosperity they now enjoy.



**BANGOR STONE WARE COMPANY**, Manufacturers of Stone and Fancy Pressed Ware, and Dealers in Rockingham, Yellow and White Ware, A. Persson & Son, Proprietors, Patten Street.—One of the great representative industries of this country is that devoted to the manufacture of pottery, and in this field of enterprise the Bangor Stone Ware Company stands alone in this section of the Union, being the only exponent of the industry east of Boston. This company are prominent and popular as manufacturers of stone and fancy pressed ware, and also as dealers in Rockingham, yellow and white ware. The business was established in 1880, by Mr. A. Persson, and in 1892 the firm of A. Persson & Son was organized by the admission of Mr. P. A. Persson to partnership. As proprietors of the company named, these gentlemen bring to bear a wide range of experience and a keen appreciation of the wants and requirements of the trade. The business premises comprise a three-story building, 60 x 140 feet in dimensions, fitted with two kilns and the most improved appliances and facilities, and a large number of hands here find steady employment. In the warerooms will be found every description of stone and earthen ware, Rockingham, yellow and white ware, and of the highest grade of excellence as regards artistic shapes, fine finish and thorough durability. In their line of Rockingham ware may be mentioned cuspidors and a full line of jugs, mugs, pipkins, teapots, etc.; while in fancy pressed ware are included hanging vases, soap dishes and milk pans. In stone ware they manufacture batter pails, oyster cans that are superior to the tin cans, and preserve jars, covered cream pots, covered butter pots, covered cake pots, churns, bean pots, flower pots, pitchers, molasses jugs, and water kegs; while in yellow ware they show the finest quality of baking dishes, jugs, moulds, pie dishes, etc., and are also noted for an artistically decorated line of cuspidors, hanging flower baskets and pots. These goods are all staples in the market, and the demand for them is large and permanent in Maine, New Hampshire and the Provinces. All orders by mail are promptly attended to, and terms and prices are made invariably satisfactory to the trade. The Messrs. Persson are natives of Sweden, and manufacturers of large experience whose honorable business methods have given them an unexcelled reputation in mercantile and trade circles, and serve to insure their continued success and permanent prosperity.

*Entered in Bangor City Directory  
1934*





**B**ANGOR HOUSE, H. C. Chapman & Son, Proprietors.—It is generally admitted in the best circles of the traveling public that the greatest consummation of hospitable ideas with practical business methods and marked ability of management is embodied in the Bangor House above and beyond any other hotel in the State. It is so intimately and prominently interwoven with the growth and development of Bangor that in this sketch of its advantages as the leading hotel in the city no historical review is necessary. Suffice it to say, that it was first opened to the public in 1834, and in 1877 became the property of Hon. F. O. Beal, the present Mayor of Bangor. In 1888 Mr. H. C. Chapman succeeded to the management, and in 1892 the present firm of H. C. Chapman & Son was organized by the admission of Mr. H. A. Chapman to partnership. Possessed of a foundation understanding of the needs and desires of the public, these gentlemen unite marked executive capacity, sound judgment and unflagging energy, and have made the Bangor House of to-day more popular than ever, enjoying the most extensive patronage, probably, of any hotel in the State. Under their skillful and painstaking management, the house is proving a magnet to the best people of the land, and its success is unprecedented in the history of hotel enterprises in this section of the country. The hotel now comprises two connecting buildings, constructed in the most substantial manner and impressing the stranger favorably at the first glance. The main building is of brick, five stories high, 100 x 100 feet; the other is four stories in height and 75 x 100 feet, and the entire hotel contains 156 rooms. It has lately been re-furnished on a very lavish scale, and is now thoroughly attractive throughout; richly furnished, artistically decorated, elegantly appointed, and finely fitted with all modern improvements that are in any way conducive to the comfort and welfare of guests. There are cosy reading-rooms, luxuriously furnished parlors, a large dining hall seating 150 people, with electric lights, electric call bells, steam heat, elegant billiard parlors, a well-equipped livery connected, with free busses to and from the depots, free postal delivery to the hotel, and electric cars passing the door. The Bangor may in truth be considered as the embodiment of those methods, principles and associations which ever attract the patronage of the leaders in the commercial, political and financial world; while its registers are eloquent with the names of those whose influence has been and still is potent in affairs of state. The proprietors are liberal caterers, believing in the best and plenty of it, and the best table in Bangor—which is saying a good deal—is set right here at the Bangor House. The service one receives at this hotel is prompt and efficient, the *cuisine* is unsurpassed anywhere, while rates are very moderate for such superior accommodations. With a popular management, understanding exactly how to satisfy the most exacting and fastidious tastes, it is no wonder that the Bangor is the Mecca for the tourist and visitor who stops in the city. Mr. H. C. Chapman is a talented and painstaking host, who was for seven years proprietor of the Thorndyke House at Rockland, and has a keen appreciation of the requirements of the traveling public. He served his country in the war for the Union, as a member of Company G, 14th Maine Infantry, and now belongs to Hamibal Hamlin Post No. 12, G. A. R., and is likewise prominent in Masonic circles. His son is a young man of experience and wide acquaintance, and both gentlemen personally attend to the comfort and welfare of every guest.



**M**ORSE & CO., Lumber, Plaster, Corn-Meal, Bangor Dairy Salt, Dressed Pine Doors, Sash, Blinds, Etc., Mouldings, Wood Mantels, Harlow Street.—The leading representative of the building material trade in Bangor is the house of Morse & Company, whose headquarters are located on Harlow Street. This corporation are extensive dealers in lumber, plaster, Bangor dairy salt, dressed pine, doors, sash, blinds, mouldings, wood mantels, tile, hard-wood floorings, shingles, lath, clapboards, sheathing and building trimmings of all kinds, making a specialty of hemlock frames and dimension lumber to order. The business was founded as far back as 1801, by William Hammond, who was succeeded by Pearn & Drummond and Capt. Jacob Drummond; then by Morse & Oliver, who gave place in 1856 to Morse & Co., and in 1889 a close corporation was formed under the same name and style, with L. J. Morse, president; Frank Hight, treasurer; H. P. Oliver, superintendent, Walter L. Morse, secretary. The plant comprises about twenty acres of ground, situated on the Kenduskeag River, on which are erected a series of twenty buildings for saw and planing mills, salt and grist mills, and the storage of lumber and supplies. The mills are fully equipped with the latest improved machinery and appliances, operated by steam and water power, and steady employment is given in the various departments of the business to 150 skilled hands. This house is noted for doing the most perfect class of planing, moulding and mantel work in this section of the country, and are kept busy with orders of magnitude from Portland, Lewiston, Auburn, Biddeford, Bath, Belfast, Augusta, Lisbon, Ellsworth and other points throughout the State. They made the mantels to be used in the Maine State Building on the World's Fair grounds at Chicago. They give special attention also to the stair department, and manufacture a large variety of designs of newels, posts, balusters, rails, etc., which meet all demands of the trade. Artistic tile is kept in stock, hearths, facings, single tiles, heads, vestibule floorings, and brass borders in different patterns. They handle walnut, mahogany, cherry, oak, sycamore, cypress, ash, whitewood and pine lumber, received direct from the best regions, north, south and west, and they are always prepared to fill the largest orders—by the million feet if necessary—for the choicest "clear stuff," sound and seasoned, at lowest current prices. The handling of fine rock salt is another important feature of the business, in which they are known to excel, while as dealers in plaster and corn meal they offer unsurpassed inducements as regards both quality and price. President Morse is a native of Phippsburg, Me., Mr. Hight of Athens and Mr. Oliver of Phippsburg. All are individually able business men, bringing special qualifications to bear in the lumber trade.





**M. ARNOLD SHOE COMPANY**, Wholesale Dealers in Boots, Shoes, Rubber Goods, Hats, Caps and Moccasins, Pote Block, Kenduskeag Bridge.—One of the foremost prominent concerns occupying a representative position among the business establishments of Bangor is that of the J. M. Arnold Shoe Company, located in Pote Block, Kenduskeag Bridge. This house was founded in 1867, by Messrs. Gregory and Arnold, the firm becoming Arnold & Sawyer in 1868, and the business was conducted under their management up to 1889, when Mr. Sawyer's interest in the business was purchased, and the present company was organized and incorporated under the state laws of Maine, with a capital stock of \$75,000. Mr. Ara Cushman, the president of the company, was born in Auburn, Me., while Mr. J. M. Arnold, the treasurer, is a native of Bangor. Both gentlemen are prominently known in financial and trade circles and are esteemed as thoroughly progressive, enterprising business men. For the purposes of the business they occupy two spacious floors, each 22 x 100 feet in dimensions, and the place is excellently fitted up. A staff of nine clerks is employed, and the house is represented on the road by five traveling salesmen. A very heavy stock is carried, embracing a general line of boots, shoes, rubber goods, hats, caps and moccasins, and the trade supplied, which is wholesale exclusively, extends to all parts of the State. By long experience in the business and with ample facilities for prosecuting it and for securing first-class goods, the company are in a position to offer special advantages to the trade and all orders are promptly filled at the most liberal quotations.



**WOOD, BISHOP & CO.**, Iron Founders, Manufacturers and Dealers in Stoves, Furnaces, Tinware, Etc., Foundry on the Hampden Road, Nos. 41 and 42 West Market Square.—The development of the business of this house has had few parallels in the trade. The founders and promoters have always been practical stove founders, who know what the public want and are enabled to supply the same by reason of their vast resources and magnificent facilities. The business was originally established in 1835, by Messrs. Henry A. and C. C. Wood, in Providence, R. I., and in 1839 they removed to this city, where they carried on the business as Henry A. Wood & Co., until 1851, when the firm-name of Wood, Bishop & Co. was adopted. From 1855 to 1864 it was known as Wood & Bishop, the present firm coming into control in the latter year. Their qualifications as iron founders and manufacturers and dealers in stoves, ranges and furnaces are of the highest order, and they unite vast experience with sound judgment, fine executive abilities, and progressive energy and enterprise. They have solved the most difficult problems involved, introducing exclusive improvements that ensure the greatest heating power upon the lowest consumption of fuel, coupled with convenience, durability and beauty, and control the most popular patterns of stoves on the market. They operate an extensive and well-equipped foundry on the Hampden Road, the entire plant covering three acres of ground and comprising a series of ten buildings, from one to three stories high, with a cupola of ten tons capacity, and afford steady employment to a large force of skilled hands. The principal productions of the firm are the "Gold Clarion," "Royal Clarion," "Oakwood" and "Oxford" portable cooking ranges; the "Royal Clarion" coal parlor stove; "New Clarion," wood parlor stove; "Sunnyside," coal parlor stove; the "Ætna," portable and brick-set furnaces for coal, and the "Monitor," and "Climax," furnaces for wood. Their stoves are all of heavy castings, fitted, trimmed and finished in the most complete and handsome manner. Their ranges are also models. The warehouse of the firm is a fine four-story granite structure, 40 x 90 feet in dimensions, where is carried at all times an immense and varied stock of stoves, ranges, hardware, tin and ironware, which are sold at lowest prices, at both wholesale and retail. The trade extends to all parts of the New England States. The individual members of this firm are Messrs. John F. Colby, Charles H. Wood and Edward Wood. Mr. Colby is a director of the First National Bank. The Messrs. Wood are sons of the original senior partner, trained in the business from their early youth, and all are natives of Bangor.



**THE W. T. PEARSON COMPANY**, Manufacturers and Dealers in All Kinds of Long and Short Lumber, No. 7 Railroad Block, Foot of Exchange Street.—The W. T. Pearson Company is one of the few firms in this trade which is conducted under the management of men whose policy is a successful combination of all the sterling principles of old-time trading, with a strong progressive tendency, so essential to success. As manufacturers of and dealers in all kinds of long and short lumber, this company are at any moment prepared to furnish cargo lots of dimension lumber, laths, shingles, clapboards, staves and pickets, while frames and dimensions are cut to order at the shortest possible notice. The business was founded in 1840, by Mr. W. T. Pearson, and in 1886 Mr. W. P. Lowell was admitted to partnership under the firm-name of W. T. Pearson & Co. In February, 1892, the honored founder of the business retired, on account of ill health, and Mr. W. E. Palmer became a partner of Mr. Lowell, under the present name and style. The plant of the company covers some twenty acres of ground, on which is erected a finely-equipped sawmill, while three large buildings are utilized for the storage of the immense stock that is constantly carried. The annual output of the mill averages 25,000,000 feet of dimension lumber, 18,000,000 laths, 8,000,000 shingles, 750,000 clapboards and 1,000,000 staves and pickets. The lumber is received from the best sources of supply in the north, and heavy shipments are made to New York, Boston and other cities along the Atlantic coast, by cargo lots, the exigencies of the business requiring the services of 150 skilled hands the year round. A first-class and thoroughly comprehensive stock of short lumber is always kept on hand, of the best quality. Messrs. Lowell and Palmer are both natives of Maine and recognized authorities in the lumber trade.





**NOYES & NUTTER MANUFACTURING COMPANY**, Manufacturers of Stoves, Ranges and Tinware, Foundry on Dutton Street, Nos. 21, 23 and 27 Central Street.—This is the largest establishment of the kind in Eastern Maine and has been in existence for the past fifty-six years. The enterprise was started in 1836 by A. Noyes, and in 1865 the firm-name became A. Noyes & Co. In 1891 the interests involved were capitalized and duly incorporated under the laws of the State of Maine, with a capital stock of \$50,000 and with Frank C. Noyes, president, and George H. Nutter, treasurer. Mr. Noyes, who is a son of the founder of the concern, is a gentleman of middle age and a native of this city. He is one of our leading citizens, well and favorably known in the community, and is a member of the F. and A. M. and other societies. Mr. Nutter, who belongs to the Knights of Pythias and other orders, is also a man in the meridian of life, born in Boston, but for a number of years a respected resident of Bangor. The foundry and shops, which cover about two acres of ground, are a well-equipped plant, being provided with a capacious cupola, ample steam-power and all the latest-improved appliances, and thirty-five to forty in help are there employed. The productions include all kinds of stoves, ranges, heaters, castings, tin and sheet-iron ware, etc., the "Kineo Range" being a specialty. The quarters occupied as office and salesrooms, on Central Street, are spacious and commodious, and an extensive stock is always kept on hand, while ten to twelve of a staff are in attendance here. Besides stoves, ranges, etc., they carry a large assortment of granite ironware, and their business, which is of both wholesale and retail character, extends all over Eastern Maine.



**A. WASHBURN**, Manufacturer of Doors, Sash, Blinds, Window and Door Frames, Corner of Main and Railroad Streets.—A successful house is that of Mr. C. A. Washburn, manufacturer of doors, sash, blinds, window and door frames, long and short lumber. Mr. Washburn established business in 1863, and being a pushing, progressive man has built up a large, flourishing patronage, and sustains a superior reputation in financial and trade circles. The premises occupied comprise two buildings, 40 x 90 feet and 45 x 90 feet in dimensions, with an ell 35 x 35 feet in area. The place is equipped with first-class wood-working machinery, driven by a 70-horse power engine, and employment is given to from twenty-five to thirty workmen. Mr. Washburn is a practical woodworker, and takes an active part in all the operations of the works, thereby insuring first-class workmanship in all productions of the house. He is considered an authority upon all matters pertaining to the working of lumber, and enjoys the esteem and confidence of those with whom he comes into business relations.



**D. M. JAMESON**, Wholesale and Retail Dealer in Bread, Cake, Pastry and Fancy Crackers, No. 137 Exchange Street.—Foremost among the oldest, best patronized and most popular establishments of its kind in Bangor, stands that known as the "Domestic Bakery," which is under the efficient management and direction of Mr. J. D. M. Jameson. Thirty years of uninterrupted success sums up in brief the history of this well and favorably known house, which was originally founded by Mr. Geo. L. Phillips, and conducted by him up to 1890, when he was succeeded by the present proprietor and owner. From its first inception a large and substantial wholesale and retail trade has been built up. The large and commodious premises occupied comprise a store and basement, each 20 x 75 feet in dimensions, the former being attractively, conveniently and invitingly fitted up and the exigencies of the business are such as to require the services of from ten to twelve competent hands in regular employment. The productions of this house include bread of all kinds, rolls, buns, biscuits, fancy crackers, pies, pastries, plain and fancy cakes of every description, etc. Fresh supplies are produced daily, and these delicious food products are always of the most wholesome and superior quality. A most extensive family custom is catered to throughout this city and the surrounding country, as many as six delivery wagons being required in constant service. Mr. Jameson is a native of New Hampshire, and a most enterprising and sagacious young business man.



**WHITE STAR LAUNDRY**, W. E. Cobb, Proprietor, No. 100 Exchange Street.—The extensive trade and high reputation now enjoyed by the White Star Laundry have accrued mainly from the uniformly excellent work turned out, the promptitude in fulfilling all orders, the reasonable prices charged, and, above all, the scrupulous care that is exercised with the garments, etc., while being cleansed and laundered. All kinds of family washing, ladies' and gentlemen's apparel, household linen, lace curtains, etc., are undertaken at reasonable rates, and a specialty is made of shirts, collars and cuffs, and the trade controlled reaches throughout Eastern Maine, delivery wagons being kept constantly busy in making deliveries and collecting orders. The business was established in 1884 at No. 120 Main Street, under the style of the Penobscot Steam Laundry, by the present sole proprietor, Mr. W. E. Cobb, who in 1891 bought out the White Star Laundry and removed his own connection to the premises now occupied, amalgamating the two businesses. Three floors and a basement, each 20 x 80 feet in area, are utilized and are fully equipped with machinery and appliances of that complete and satisfactory nature as already hinted; steam-power being the motive force used and upwards of twenty operatives there regularly employed, all skilled in their respective departments. The proprietor, Mr. W. E. Cobb, is a young man of energy, enterprise and sound ability, and is also proprietor of the Wheelden Stable, on York Street. He was born in Bangor and is a member of the Free and Accepted Masons, the Independent Order of Odd Fellows and the Ancient Order of United Workmen.



**ENOBSBOT EXCHANGE**, Geo. F. Hill, Proprietor.—Bangor is to be congratulated upon the possession of such a thoroughly representative institution as the Penobscot Exchange, conceded by all to be one of the model hotels of New England. Its every feature in accommodations and outfit has been made the careful study of the proprietor, Mr. Geo. F. Hill, who succeeded to the control in September, 1891. The house is a fine specimen of modern architecture, five stories high, 200 x 150 feet in dimensions, and contains first-class accommodations for three hundred guests. The plans of the hotel are of the most perfect character, carefully studied out to secure abundance of room, light and air to every guest, while every modern improvement has been introduced, including electric lights, steam heat, electric call bells, and the most perfect sanitary plumbing, while a fine billiard and pool room and a well-equipped livery stable are also connected. The house throughout is furnished, fitted and decorated in the most elaborate and artistic manner. There are cosy reading and smoking rooms for gentlemen, elegantly furnished reception-rooms and parlors, and a number of private dining-rooms. The bills of fare are both comprehensive and *recherche*, meeting all tastes and fancies, and the *cuisine* is in charge of experts in the culinary art. Special rates are granted to families, to the profession and to large parties, as well as to guests who remain for any considerable length of time, and terms for transients will be found eminently fair and satisfactory. Mr. Geo. F. Hill is a native of Maine, who combines ripe experience and vigorous ability, and is a gentleman of wide popularity and solid worth.



**C. CHALMERS**, Photographer, Pote's Block, Kenduskeag Bridge.—Some of our leading Bangor photo artists turn out a notably fine class of photographic work, in which connection special mention is due F. C. Chalmers. The pictures leaving this popular and well-known studio are noted for beauty of design, fidelity, execution and finish, and are not surpassed for general excellence. All classes of photography are executed here, fine portraits being a specialty, and pictures are finished in oil, crayon, pastel, India ink or water-colors in the highest style of the art. The work done here is first-class in every respect, satisfaction being assured in every instance, and the prices charged are of the most reasonable character. The establishment is spacious, handsomely fitted up and equipped with all the latest improved appliances, and several competent assistants are employed. This business was established in 1886 by C. L. Crossman, who was succeeded in 1891 by the present proprietor, under whose efficient management it has since been conducted with eminent success. Mr. Chalmers, who is a comparatively young man, born in this city, is a thoroughly practical and experienced photographer, and is master of the art in all its branches.



**ALDWELL SWEET**, Apothecary, No. 2 Main Street and No. 24 Central Street.—It is a pleasure to direct attention to the elegantly appointed and excellent pharmacy of Caldwell Sweet, where physicians' prescriptions and family recipes are prepared in the most careful and trustworthy manner, from absolutely pure and fresh ingredients, and at the very lowest prices. This is a strictly first-class drug-store, and has an extensive patronage, both a wholesale and retail trade being done. Mr. Sweet, the proprietor, is a gentleman of middle age and a native of Bangor. He is a thoroughly practical and skillful apothecary, of many years' experience, established in business since 1874, and is a prominent member of the State Pharmaceutical Association, also of several fraternal orders and societies. Mr. Sweet occupies a commodious three-story and basement building, with very neat and well-equipped corner store, and employs four competent assistants in the retail store. A large and carefully selected stock is always on hand here, and includes everything in the line of drugs, chemicals, acids, extracts, tinctures, etc., all the standard proprietary remedies and patent medicines, fine toilet articles, perfumery, soaps, sponges, chamois, druggists' sundries generally and a full assortment of surgical instruments, trusses, bandages and kindred appliances. Prescriptions are a specialty. He also has a large wholesale department at No. 24 Central Street, employing thirteen hands and doing an exclusively wholesale trade at that number, while also engaged in the manufacture of soda water at No. 26 Franklin Street, employing two hands there.



**EQUITABLE LIFE ASSURANCE SOCIETY**, Capt. Fred. F. Phillips, Manager, No. 5 Hammond Street.—The largest, best known and most solid company in the world writing life insurance is the Equitable Life Assurance Society of the United States. This society holds a larger surplus, writes a larger annual business, and has a larger amount of assurance in force than any other company in existence. Its latest form of policy is unrestricted after one year, incontestable after one year, non-forfeitable after three years, and payable immediately upon receipt of proof of death. The society's statement, January 1, 1892, showed the assets to be more than \$136,000,000; liabilities, 4 per cent. less than \$110,000,000; surplus, more than \$26,000,000. The new business written in 1891 was larger than \$233,000,000, and the assurance in force was \$805,000,000. The manager of the Equitable Life for the State of Maine, is Capt. Fred. F. Phillips. He has held this position since 1888, has under his command some forty sub-agents, and has greatly developed the "Equitable Life's" business in this State. The fullest information may be had from him or his representatives regarding the Equitable Life's system. Captain Phillips is a native of Bangor, and prominently known in business and social life. From 1873 to 1888 he was quartermaster of the Second Maine Volunteer Infantry, retiring in the latter year. He is a prominent member of the Masonic Order, Order of Odd Fellows, and Golden Eagle, and was staff officer of the Patriarchs Militant, I. O. O. F., ranking as captain, hence his title.





**H. COOMBS**, Civil Engineer and Surveyor, Room No. 1 Exchange Block.—The business of the civil engineer and surveyor is well represented in Bangor by Mr. P. H. Coombs, who has been engaged in the practice of his profession here since 1875 and makes a specialty of surveying for house lots, sewers and general real estate. He devotes his time and talent to all branches of civil engineering and land surveying, furnishing information and advice as to location, topographical resources, examinations, reports, surveys, preliminary studies, designs, working maps, estimates, specifications and executive supervision. He occupies spacious office quarters and has in his service a corps of experienced and capable assistants. His services are in constant request. Plans and specifications are furnished at short notice and terms are placed upon a fair and equitable basis. Mr. Coombs is a native of Bangor and a member of the F. and A. M.



**WINDSOR HOTEL**, F. W. Durgin, **Proprietor**.—A noteworthy, popular, and especially creditable caravansary is the Windsor Hotel, a strictly first-class house, of which F. W. Durgin is proprietor. This hotel was established a long term of years ago. In 1878 it was taken in hand by Mr. Horace W. Chase, who remodeled it, entirely furnished the place throughout anew, and directed it up to 1887, when he was succeeded by Messrs. A. R. Pickard and F. W. Durgin, the latter of whom had for a long time been head clerk of the hotel. In 1891 Mr. Chase again became proprietor, and in October, 1892, Mr. Durgin took a long lease of the hotel, a position his experience enables him to fill with ability and thorough satisfaction to the patrons of the Windsor. The building occupied has dimensions of 150 x 300 feet, and contains 112 rooms. The premises are equipped with all modern conveniences, including electric lights, call bells, etc. Employment is found for twenty-five people, and the service is first-class in every particular. The Windsor is run upon the American plan, the rates being from \$2.00 to \$2.50 per day, according to location of room. The table is supplied with the best the market affords.



**D. PRESSEY**, Manufacturer of Paper Boxes of Every Description, No. 19 Columbia Street.—The manufacture of paper boxes constitutes, as it is scarcely necessary to observe, an important branch of industry in all our cities. Prominent among those engaged in the line indicated here in Bangor is C. D. Pressey, whose office and factory are located at No. 19 Columbia Street. He is manufacturer of paper boxes of every description, and has an extensive trade throughout Eastern Maine. His facilities are first-class in all respects,—and he can fill the largest orders at short notice. He occupies 4,500 square feet of floor space, with ample steam-power, improved machinery, lighted by electricity, heated by steam, etc., and employs some twenty hands. The productive capacity is 5,000 boxes a day, and a large assortment can always be found here, including shoe, confectionery, druggists' and other paper boxes of all kinds and for all purposes. Paper boxes are turned out to order in any desired size, shape, style or design, at shortest notice, and all orders by mail are promptly attended to. The prices charged too, are the lowest, and every article leaving the establishment is warranted as to make and material. Correspondence is invited, and all communications of a business nature will receive prompt response. Mr. Pressey, the proprietor, is a gentleman of middle age, born in Mercer, Me., in 1835, and has resided in Bangor about eighteen years. He established this flourishing business in October, 1887, and from the start has been highly prosperous.



**W. GIDDINGS**, Carriage Painter, Corner York and French Streets.—This old and substantial business was founded forty years ago by Mr. Benjamin Adams, and after several intermediate changes it came into the hands of the present proprietor in 1890. All kinds of plain and ornamental painting, lining and decorating on carriages, wagons, buggies, carts and any kind of vehicle are undertaken and executed by the latest approved methods and in the best style, as also varnishing, polishing, lacquering, lettering, name and sign writing, monogram, crest and escutcheon work and similar artistic productions, in any style and to any design; while every care and attention are devoted to jobbing and repairing. The trade controlled reaches throughout the city and adjacent country, and its volume furnishes regular employment for some six skilled hands. Two buildings are utilized, having a total floor area of 7,000 square feet, and every facility is at hand for the successful conduct of the business. Mr. Giddings, who is a gentleman of middle age, was born in Bangor and is a member of several leading fraternal societies.



**PRESCOTT MOREY**, D. D. S., Surgeon Dentist, No. 78 Main Street.—This gentleman is a native of Ceylon, India, but for the past fifteen years has been a resident of the United States. He is a graduate of the Boston Dental College, class of 1888, and established himself in practice here in the same year. As the inventor of Atmospheric Obtundo he is known throughout the length and breadth of the land. This anæsthetic is non-poisonous, and after its use in the extraction of teeth the patient is not a sufferer from its effects as is the case with other gases used for the same purpose. The dental-rooms occupied by Mr. Morey consist of a floor at the above address, divided into five departments, viz.: reception, operating, extracting, laboratory and office. These are all fitted up in an excellent manner and supplied with all the latest improved appliances. All classes of dental work are executed, from extracting a troublesome molar to the most difficult bridge work, and an assistant is employed. Mr. Morey is a thoroughly practical member of the profession and his prices are at the lowest point of moderation. He enjoys a large patronage of the highest class.





**P. FINNIGAN & CO.**, Manufacturers of Crackers, Biscuit and Fancy Cakes of All Kinds, Nos. 63, 65, 67, 69 and 73 Broad Street.—The cracker manufactory of J. P. Finnigan & Co. was founded in 1881, by J. P. Finnigan & Co., and in 1891 Mr. Finnigan became sole proprietor, but still continues under the original firm title. He possesses a thoroughly practical knowledge of the trade in which he is engaged, supervises a careful general management of his factory, and employs from 35 to 40 skilled assistants. The works are embraced in a granite building, four stories in height and 80 x 100 feet in dimensions. The place is equipped with the most improved machinery, driven by a 45-horse power engine, and every appliance has been provided which would tend to a perfect production. The specialties of the house include the "Jersey Butter Crackers," "Cream Soda Biscuits," "Snow Flake" and "Dot" oyster crackers, "Bar Harbor Pilot" biscuit, "Butter Wafers" and "Family Crackers." Any special variety desired is made to order at shortest notice and at bottom prices. Some 8,000 barrels of flour are consumed each year, and the output amounts to 45,000 barrels of crackers and 10,000 boxes of crackers a year. The trade supplied extends all through Maine and a portion of the Provinces, the goods being sold at all first-class stores. Mr. Finnigan is a native of Bangor, a director of the New England Cracker Bakers' Association, member of the Knights of Pythias, Foresters, and Ancient Order of United Workmen.



**G. RAND CENTRAL STABLES**, Lemuel Nichols, Proprietor, C. W. Nichols, Clerk, (Telephone 1-2), Central Bridge.—At these stables can be procured the most modern, finest finished barouches, landaus, barges, buggies and buckboards, with well-groomed horses; also, hacks for funerals, wedding-parties, cars, boats, operas, theaters, etc., while horses are taken on board at lowest rates. Mr. Nichols is a native of the Pine Tree State and established his enterprise in this city in 1871, since then meeting with the most substantial success. Mr. Nichols is sub-contractor for carrying the mails over many routes in Maine, New Hampshire and Vermont. His son, Mr. C. W. Nichols, officiates as clerk of the stables. He was born in East Corinth, Me., has long resided in Bangor, is a member of the Ancient Order of United Workmen and Order of Tonti, and is popularly known in the community. Mr. C. W. Nichols will give prompt and personal attention to all funeral orders, and furnish hacks for funerals, weddings, parties, boats, cars, operas, theaters, etc., and hacks are also furnished for funerals out of town at short notice and at low rates. The premises occupied for business purposes comprise a building, part two and part three stories in height, 150 x 200 feet in dimensions. There are ninety stalls here and accommodation for the storage of over 175 carriages. He also has a paint shop where he does his own painting. Orders may be sent by telephone, call 1-2, and they will be promptly responded to.



**A. WALLIS**, Manufacturer of Soda, Ginger Ale, Mineral Water, Syrups, Etc., No. 106 Exchange Street.—The manufactures of this old and reliable house have long been recognized by the people of Maine as a standard of quality, purity and make, and are known from practical test and from careful analyses from time to time to contain nothing but wholesome, healthful and absolutely innocuous ingredients. The chief kinds manufactured are soda water, seltzer, ginger ale, mineral water and syrups, and in addition, a specialty is made of the Moxie Nerve Food, for which the house is agent, and of the "Matthews'" patent tin block lined fountains, Mr. Wallis being the only authorized agent here for these latter. The enterprise was established about 1842, and has ever since been conducted in detail under the skillful and experienced direction of the present proprietor, Mr. J. A. Wallis, with the result that the output of the factory is now of the largest proportions, and the trade controlled reaches throughout the State of Maine. The factory itself is contained in four spacious floors, each 20 x 125 feet in size, provided with the latest-improved machinery, appliances and appurtenances incidental to the trade, upwards of fifteen skilled assistants being regularly employed on the premises. The worthy proprietor, Mr. J. A. Wallis, is a gentleman of middle age, long resident in this city and is a member of several leading fraternal orders. Mr. Wallis also has a branch house at No. 512 Main Street, St. Johns, New Brunswick.



**H. EXTER & HOULIHAN**, Proprietors City Drug Store, No. 7 Hammond Street.—Among the newer acquisitions to the mercantile life of Bangor, we note the already popular and well-patronized pharmacy of Hexter & Houlihan, proprietors of the City Drug Store. Although established only as far back as the early part of 1891, this drug store has already reached a leading position. The quarters occupied consist of a first and upper floors, each 20 x 75 feet in size; the former is finished in carved, quartered oak, and fitted with elegant plate-glass show cases and windows, elegant soda fountain and electric lights, the whole presenting a superb appearance and making this the handsomest store in the city. A full line of drugs, chemicals and all the standard proprietary remedies, extracts, perfumes, druggists' sundries, toilet articles, cigars and confectionery is kept constantly on hand, all of the freshest and purest qualities. The proprietors are both thoroughly expert and registered pharmacists and give their particular attention to filling physicians' prescriptions and family recipes, in every instance using only the best and purest quality of ingredients. Three assistants are always kept busy by the large and flourishing patronage which the house enjoys. Messrs. Benj. L. Hexter and P. H. Houlihan, the proprietors, are both young men, natives of Bangor, and prominently identified with several fraternal organizations.





**L. NEWHALL**, Wholesale and Retail Dealer in Beef and Pork, Fish, Oysters and Produce, Nos. 122 and 124 Exchange Street.—This enterprise was founded by Messrs. Kidder & Hexter in 1886. They continued its management until 1890, when they were succeeded by Messrs. Newhall & Leighton, who conducted it successfully till 1891, when it passed into the sole control of Mr. Newhall, who has since continued it with marked ability. The premises occupied comprise a spacious and commodious store, 40 x 60 feet in dimensions, fully equipped with all the latest appliances and inventions. The neat, well-kept stalls are always stocked with prime stall-fed beef and pork, every variety of fresh fish, oysters and othersea food, fresh butter, eggs, fruits, vegetables, and other country produce. Mr. Newhall does an extensive trade with patrons in both city and country, and makes a special feature of shipping large quantities of Penobscot River salmon to all parts of the country. From four to six men are employed in supplying the wants of the highly desirable patronage, and the general business is of a most prosperous character. Mr. Newhall is a middle-aged gentleman of good social standing. He is a member of the Masonic, Knights of Pythias, Odd Fellows and other orders.



**A. CROCKETT**, Granite-Worker, Office and Works, Main Street.—This business was inaugurated in 1876 by Mr. Crockett. He guarantees the best and cheapest work in his line and has achieved widespread fame for turning out the best and most original designs of elaborately finished monuments, headstones and cemetery work of every description. Mr. Crockett is a perfect judge of marbles and granites and handles only the best qualities, executing all work in the most perfect manner. Vaults are built in every style, lots are enclosed with granite and marble posts and all kinds of sculptor and memorial work is furnished at short notice. To the public in search of fine monumental work, this firm offers special inducements. The yard has the capacity for accommodating 6,000 square feet of stone and a large stock of white, grey, black and red granite is kept constantly on hand, both finished and rough. From ten to twelve skilled workmen are employed, including several of the finest carvers and sculptors in town and all orders and commissions are guaranteed prompt and perfect fulfillment. Mr. Crockett is a native of Prospect and has been a resident of Bangor since 1876. He is a popular member of the F. and A.M.



**GEORGE F. SARGENT**, Manufacturer of Sargent's Mystic Healing Powder, No. 4 Smith Block.—In the treatment and cure of sores, ulcers and saddle galls, on horses and other animals, it is worthy of note that for general excellence, efficacy and reliability, no remedy yet offered for sale compares with Sargent's Mystic Healing Powder, which is manufactured only by Mr. George F. Sargent of Bangor. This powder has successfully passed through the various stages of observation, comparison and test since the year 1883 and has become recognized as the ne-plus-ultra of remedies in this line. Mr. Sargent operates a factory at No. 110 Harlow Street, with an office at No. 4 Smith Block, in the drug establishment of Mr. W. S. Harlow, who is agent for the sale of the powder named. The Mystic Healing Powder is in use by the United States Government and by horse owners everywhere, who have come to recognize its curative properties. It is also used on the human flesh with great success, and testimonials are constantly received from those who have tested its efficacy. Mr. Sargent is a native of North Andover, Mass., and in the inauguration of his enterprise here has achieved a well-deserved success.



**E. S. GORHAM**, Practical House Painter and Dealer in White Lead, Villa Paints, Colors, Oils and Varnishes, No. 15 State Street.—This thriving and prosperous business was established in 1854, by the present proprietor. In 1878 he formed a partnership with his son, under the firm-title of E. S. Gorham & Son, which lasted till 1888, when the son retired, and Mr. E. S. Gorham was left in sole management of the concern. The premises occupied comprise a floor, 25 x 60 feet in dimensions, and is neatly fitted up and fully stocked with painters' materials of all kinds. The stock consists of paints, oils, varnishes, white lead, villa paints, colors, brushes, etc., the sales of which are made by wholesale and retail. House painting is executed promptly and in the best style of the art at short notice, and the fullest satisfaction is assured to patrons. A force of eight or ten skilled and experienced hands is employed. Mr. Gorham's services are in great request, as his ability is backed by long practical experience, and he is an adept at his trade. He is a thorough master of his business and is an energetic and reliable tradesman. He is a prominent member of the Temple of Honor. He was born in Carmill, in 1829, and has lived in Bangor since 1845.



**FRANK L. OSGOOD**, Steam Engines and Machinery, No. 95 Broad Street.—A very successful general machinist in Bangor, well known for the uniform accuracy and fine finish of his work, is Mr. Frank L. Osgood. Although only established on his own account since 1886, Mr. Osgood possesses a wide range of practical experience extending over a period of fifteen years. All kinds of steam-engines and light and heavy machinery are manufactured to order, as also spare parts, pulleys, shafting, etc., a full line of machinist work is undertaken and every description of engine and machine repairing and general jobbing receive equal care and prompt attention. For these several purposes a workshop is utilized, 18 x 50 feet in area, fully equipped with a complete modern equipment of lathes, drills, metal planers and other machines and appliances pertaining to the trade, a 20-horse power steam-engine operating the whole, and three skilled machinists being there permanently engaged. The able proprietor, Mr. Frank L. Osgood, is a native of Bangor, now in the prime of life, and is a prominent and enthusiastic Odd Fellow.



**W. O. TEBBETS**, Undertaker and Embalmer, No. 19 East Market Square.—The oldest and most noteworthy undertaking establishment in Bangor is that of W. O. Tebbets. Enoch H. Tebbets, father of the gentleman above named, was the first regular undertaker and funeral director in this city. He established himself in business in 1852, and died on February 10, 1891, when his son and successor, the present proprietor, assumed control. The premises occupied as office, showroom, etc., are commodious and well appointed, and some half-a-dozen in help are employed. A large and fine stock of supplies is always kept on hand and includes caskets and coffins, burial-robcs, trimmings and everything in funeral requisites. There is a handsome hearse and an undertaker's wagon in service, and invalids' beds are let by the day or week, at moderate terms. Remains are taken in charge at any hour, all calls, day and night, receiving prompt response, and embalming is performed in accordance with the most approved methods. Interments are procured in all cemeteries, funerals are personally conducted in first-class style and everything is furnished, while the prices charged are of the most reasonable character. Mr. Tebbets is a young man and a native of this city, his residence being directly over his place of business. He is a thoroughly experienced undertaker and embalmer and stands high in the community.



**BERRY & SMITH**, Sailmakers, Broad Street.—The business of this house is an old established one, and from its first inception in 1850 to 1868 was under the control and direction of the firm of Bradford, Hatton & Co., who were succeeded by that of Bradford & Berry, and they in turn, after conducting it for fifteen years, by the present proprietors and owners, as given above. The premises occupied on Broad Street comprise a loft, 60 x 60 feet in dimensions, admirably equipped with all the necessary appliances, facilities and conveniences and the services of from six to eight competent hands are constantly needed in regular employment. The range of manufacture includes sails of every description for all kinds of boats and vessels, while a leading specialty is also made of all kinds of tents and awnings in all sizes and styles, and the productions of this establishment have gained a standard reputation in the trade for their uniform excellent quality. The very lowest rates consistent with fair and equitable dealings are always quoted, and a large stock of duck, canvas, etc., is constantly kept on hand for the accommodation of customers. A large, permanent and extensive city and country trade has been developed. Both members of this firm are natives of Maine, and men of high standing in many fraternal orders.



**A. HUTCHINS & CO.**, Dealers in Ladies and Gents' Fine Shoes, No. 27 Main Street.—The boot and shoe emporium par excellence in Bangor is that conducted by the well-known firm of G. A. Hutchins & Co. This business was originally established here in 1888 by the firm of Buzzett & Hutchins, but the year following, this partnership having been dissolved, that of Hutchins & Frank was formed, and this remained the same up to 1890, when the present proprietors, Messrs. G. A. Hutchins and J. T. Holbrook, succeeded to the control of the enterprise under the above style. The premises occupied include a large and commodious store, 22 x 75 feet in dimensions, neatly appointed and handsomely fitted up with all the modern adjuncts of convenience and attractiveness, and from three to four courteous and efficient salesmen are always in attendance. A large, comprehensive and excellently-selected stock is kept constantly on hand, including ladies', misses', gentlemen's, youths', boys' and children's boots and shoes in all sizes, widths, styles and grades, also slippers of all kinds and rubbers in great variety, which are guaranteed to give entire satisfaction in perfect and comfortable fit, stylish appearance, quality of goods and reasonableness of price. This firm make a leading specialty of Edwin C. Burt's celebrated shoes for ladies and also handle the productions of the well-known firm of Hanan & Son, in men's shoes. Mr. Hutchins was born in Bangor and is a member of the orders F. & A. M. and I. O. O. F., while his partner, Mr. Holbrook, is a native of Massachusetts.

ESTABLISHED 1855.

**DOLE & FOGG CO.,**

Wholesale and Retail Dealers in

**Cutters, Conductors, Pine, Spruce and Hard Wood Lumber of all Kinds.**  
**Mouldings,**

Shingles, Clapboards, Cedar Posts, Etc., Spruce and Hemlock Frames and Boards,

**WOOD MANTELS, STAIRWORK, and BUILDING TRIMMINGS OF ALL KINDS.**

**FRONT STREET, - - - BANGOR.**



# OLD TOWN.



LD TOWN was formerly part of the town of Orono, which was incorporated in 1806. It lies in the beautiful valley of the Penobscot, in Penobscot county, about seven miles above Bangor, at the head of tide-water. Old Town was a village within the corporate limits of Orono up to 1840, when it became a separate bailiwick. It has since grown rapidly in wealth and population, and is now one of the most important and prosperous towns in this section of the State. The chief interest in the town is the lumber trade, and the traffic in the product of the forest is exceedingly large.

The magnificent water-power hereabout is applied to the manufacture of lumber, an immense amount of which is sawed annually, and rafted down to the Bangor market.

The transportation facilities of the town, by land and water, are ample.

The Penobscot Railroad, whose lower terminus is at Bangor, follows the shore of the river and passes through Veazie, Orono and Old Town.

The town is well laid out, and has a number of handsome buildings. There are several good schools, a number of churches, and numerous factories, shops and stores. Old Town has extensive and varied industrial and commercial interests, and, with its natural advantages, and the spirit of enterprise and progress of its people, all the indications point to a bright future for the town.



LD TOWN WOOLEN COMPANY, Albert H. Brown, Secretary and Treasurer, Thomas W. Beattie, Superintendent.—The Old Town Woolen Company was organized in 1889 and duly incorporated, with ample capital, under the state laws of Maine, the following prominently-known gentlemen being the officers: President, William Dobson, of Pittsfield, manufacturer of woollens at that place; secretary and treasurer, Albert H. Brown, of Old Town; superintendent of works, Thomas W. Beattie, a native of Scotland, but a resident of the United States forty-two years; directors, William Dobson, Herbert Gray, of Old Town; Elias Milliken, Augusta, Me.; Oscar Holway, Augusta, Me.; James F. Bodwell, Hallowell, Me.; Orville D. Baker, Augusta, Me.; James L. Smith, of Old Town, Me. These gentlemen are prominently known in the business and financial world and their names are synonymous with stability and integrity. The factory premises consist of a two-story and basement brick building, 60 x 290 feet in dimensions. Both steam and water-power are used and the mechanical equipment includes forty-four broad looms and eight sets of cards. Employment is given 135 operatives. They manufacture cassimeres for ladies' and gentlemen's wear, and chevrons, constantly introducing new patterns and stylish designs. The output amounts to 275,000 yards per year, and the goods bear a standard reputation in the trade. The selling agents are R. S. Frost & Co., of Boston.



HERBERT GRAY, Manufacturer of All Kinds of Extension or Telescope and Dress Suit Cases.—A responsible and well-known house in Old Town engaged in that branch of industries assigned to the manufacture of extension or telescope and dress suit cases is that of Herbert Gray. This progressive undertaking was founded by the present proprietor in 1880, since which time, under his skillful and experienced direction, it has all along been attended by a steady and continuous development in both the volume and scope of its operations, while a high reputation is now enjoyed for strict accuracy in the interpretation of detailed instructions, promptitude and punctuality in the fulfillment of orders and for turning out the finest quality and make of goods at the lowest figures. The basis of operations consists in the manufacture, either to order or for stock, of extension or telescope and dress suit cases, used by travelers and others as valises, and for dress goods, etc., and the volume of the extensive trade controlled—reaching throughout the whole of the United States—may be fairly gauged from the fact that the output is forty dozens cases per day. The factory, which was erected in 1886, consists of a spacious two-story building, 50 x 100 feet in area on each floor, furnished with a full equipment of improved machines and appliances pertaining to this special line of industry, a water-motor being the actuating force used, and upwards of thirty skilled operatives are regularly employed on the premises. The able proprietor, Mr. Herbert Gray, who is a gentleman of middle age, was born in Old Town and is a member of the Independent Order of Odd Fellows and other leading societies.



**T. WING & SON**, Lumber Dealers and Manufacturers of Doors, Sash, Moldings, Gutters and Brackets, Water Street.—The manufacture of building wood-work is one of the most important of modern industries and furnishes employ to capital of vast magnitude, and an army of workmen. For the past thirty-two years the house of A. T. Wing & Son has occupied a foremost position in this trade in Old Town, and has a trade extending all throughout Eastern Maine and Massachusetts.

The business was founded in 1860, by Mr. Asa T. Wing. At the outbreak of the war, Mr. Wing left the paths of peace to go to the front, and served from 1861 to 1863. He was a prominent member of B. H. Beal Post, No. 12, G. A. R., Bangor, and was buried with military honors at his death in 1891. His son, Roscoe H. Wing, who was admitted to partnership in 1886, succeeded to the control. This gentleman was born in Levant, Maine. He is a member of the Order of Odd Fellows, the Masonic Fraternity and Sons of Veterans, and is popularly known in both social and business life. The plant comprises a mill, 30 x 100 feet in dimensions; an annex of 25 x 60 feet; planing shed, 50 x 60 feet; and a five-storied storehouse and finishing-shop. There is a floor area of 12,500 square feet. The mill is equipped with the most improved wood-working machinery, driven by steam power, and employment is found for twenty skilled workmen. The firm manufacture doors, sash, mouldings, gutters and brackets, and all kinds of house finish, and deal in building lumber of all kinds. A heavy stock is at all times kept on hand, and orders are filled at lowest current market quotations.



**Y. RICHARDSON'S SONS**, Dry and Fancy Goods, Small Wares, Gloves, Hosiery, and Ladies' Underwear, No. 157 Main Street.—The leading and largest establishment of its kind in Old Town is that of J. Y. Richardson's Sons, dealers in dry and fancy goods, small wares, gloves, hosiery, etc. The business was established by Mr. J. Y. Richardson in 1848, his sons, Willis and John O. Richardson succeeding to the control in 1883. The spacious store occupied is modern in construction, handsomely fitted up

and stocked to repletion with new, choice, and stylish goods. All the latest novelties in foreign and domestic dry goods are here displayed, including silks, satins, velvets; the latest shades, patterns and textures in dress goods; and the finest gloves, hosiery, and small wares, also a fine assortment of ladies' underwear. From four to six experienced salesmen are employed. The establishment is liberally patronized and at the close of each season, the proprietors give the public opportunities to buy close to or below cost to make room for fresh purchases. The members of the firm are both natives of Old Town and are recognized as among those keen, alert young business men who build up great enterprises in every avenue of commerce and trade. Mr. Willis Richardson is a member of the I. O. O. F.



**A. BUTTERS**, Harness and Turf Goods, Blankets, Robes, and Supplies for the Horse, Carriage and Stable. Upholstery Goods.—This business was established in 1860 by J. Pollard, and after several changes in its management it was finally bought out by Mr. J. A. Butters in 1888, and has been conducted by him ever since. The premises occupied comprise a floor 20 x 50 feet in dimensions, fully supplied with every appliance and convenience. Here is carried at all times a large and complete

stock of harness and turf goods, blankets, robes, supplies for the horse, carriage and stable, and upholstery goods, also trunks and bags. A number of skilled workmen are employed and a general business is carried on in making a fine line of harness, saddles, collars, trunks and valises. These goods are all made by hand, and are equally excellent in all their parts. Repairing is also attended to and all work in this line is executed in the promptest and neatest manner. Mr. Butters promptly fills all orders at the lowest possible prices, and he is now in command of a large trade which extends throughout a large part of the country. He makes a specialty of heavy harness in which he uses the very best materials, and the goods turned out are admirable specimens of workmanship. Mr. Butters is a native of Old Town. He is prominent in the Odd Fellows and Masonic circles and is held in high esteem by a large circle of friends and patrons.



**CHARLES E. RACKLIFF**, Casket Manufacturer, Undertaker and Practical Embalmer, Bridge Street.

—The only casket manufacturer and funeral director in Old Town of any note is Mr. Charles E. Rackliff, carrying on his operations on Bridge Street, opposite Cousins' hotel. Since he established himself in business here in 1890, Mr. Rackliff has met with some very gratifying results, and he now enjoys a high reputation for thorough capability, promptitude in responding to summonses at any hour of the day or night and for fair and reasonable prices. He devotes his personal attention to the direction of funerals, which he furnishes complete with hearses, carriages, grave clothes, caskets, coffins, accessories and full equipage, undertaking, also the preliminary arrangements and details, as well as embalming by the latest approved scientific methods. Moreover Mr. Rackliff is a dealer in all kinds of undertakers' supplies and requisites, and is a manufacturer of coffins and caskets in the latest styles, together with picture frames and mouldings, a large and select stock being always on hand. The premises utilized consist of three floors, each 25 x 50 feet in area, comprising a handsomely furnished office, showroom and fully-equipped workshop, seven skilled assistants being regularly employed. The experienced proprietor, Mr. Charles E. Rackliff, is a young gentleman of Carmel, Maine, birth and is a member of the Free and Accepted Masons, and the Knights of Pythias.





**THEODORE H. VIOLETTE**, Proprietor of Union Steam Laundry, and Bath Rooms, Main Street.—A representative institution of this kind in Old Town is that of the Union Laundry and Bath Rooms. It was founded in 1883, and from the outset has been accorded a very liberal and influential patronage. The premises utilized consist of a two-story building, 20 x 60 feet in dimensions, very suitable and commodious, and fully equipped with every appliance of the latest improved and best character for conducting a first-class laundry, the whole being operated by steam power supplied by an eight-horse power engine and boiler. Six or eight hands are employed. Washing is done by the common-sense method, resulting in perfect cleanliness, and a great saving to the garments. Cuffs, collars and shirts are laundered equal to new and a specialty is made of giving them a Troy finish. The laundry commands a first-class family trade and is popular with all classes of people. All work done at this laundry is performed in a thorough and satisfactory manner, while the charges are the lowest consistent with honorable dealing. This industry was established in 1883 by E. D. McCauseland, who was succeeded in 1887 by the present proprietor, and has developed into important proportions. Mr. Violette is a native of Milford, Maine, and is a thoroughly practical business man.



**HUGH GIBBONS**, Practical Tailor and Cutter, Dealer in Custom and Ready-Made Clothing, No. 7 Folsom Block, Main Street.—The oldest established merchant tailoring and clothing house in Old Town is that conducted by Mr. Hugh Gibbons. He is a thoroughly practical tailor and an expert cutter, and controls a permanent and substantial trade reaching among the better class of regular patrons throughout this section of the State, while the garments which he turns out in the custom department are freely recognized for their correct style and fashion for the existing season, their exact fit, fine finish and the super-fine materials used. These latter are of the best foreign and American manufacture, representing all the latest novelties in fabrics, and a large and carefully chosen stock is always on hand. In the ready-made department, is included everything in spring, summer, fall and winter garments for gentlemen, youths, boys and children, and the heavy and select stock carried is the largest of the kind to be found in Old Town. The business was established in 1852 at Milford by the present proprietor, who two years later removed the scene of his operations to this town, and under his skillful and experienced direction a steady and continuous success has been enjoyed, until the volume of trade now controlled furnishes regular employment for fourteen skilled cutters, fitters and operatives. The store, 22 x 70 feet in area, is well fitted and arranged for the systematic conduct of the business, and in each department fair and reasonable prices prevail. The able proprietor, Mr. Hugh Gibbons, was born in Ireland in 1830, but has resided in the United States since 1837.



**MRS. L. F. CUSHMAN**, Choice Millinery and Fancy Goods, No. 8 Middle Street.—The millinery establishment of Mrs. L. F. Cushman is one of the most popular shopping places in Old Town. The business was commenced in 1883 and has had a steady growth from the beginning. It is the leading millinery store in town and the largest of its kind. Mrs. Cushman, in addition to being an expert and tasteful milliner, brings to bear a rare degree of business tact and executive ability. The premises are commodious and convenient in arrangement and the general appointment includes all the modern adjuncts of elegance and utility. In the handsome plate-glass show windows and by means of various interior devices is advantageously displayed a full line of fashionable hats, bonnets and artistic millinery goods, including fine French flowers, plumes and tips, rich ribbons and laces, straw and silk goods, for the fashionable ladies in Old Town and the vicinity. The stock of seasonable goods is large and superb and contains a full line of almost everything in the way of head covering. Mrs. Cushman also keeps constantly on hand a fine line of fancy goods of every description. She makes annual trips to Europe and selects the newest and choicest styles, and her opening displays of imported goods are occasions of great interest in fashionable circles. Five or six artistic and thoroughly experienced milliners are constantly employed and a specialty is made of trimming hats and bonnets to order.



**FORTIER & GRAY**, Dealers in Beef, Pork, Lard, Hams, Etc.—One of the leading houses of the kind in this city is that conducted by Messrs. Fortier and Gray. This firm started in business in 1885, and owing to the practical knowledge brought to bear in the direction of the enterprise, a success was scored from the outset. The market has the spacious dimensions of 22 x 90 feet, is neatly fitted up and kept in a scrupulously clean condition. It is at all times filled with a heavy stock of prime dressed beef, lamb, veal, mutton, pork, lard, hams, dried beef, poultry, tripe, tallow, pigs' feet, wild game, fish, oysters and canned goods of all kinds. In this establishment only the best stock is handled and the meat is kept in an immense ice-box, 12 x 20 feet in dimensions, with a capacity for 8,000 pounds of ice and capable of holding thirty head of cattle. The meat is conveyed to this ice-box by means of an overhead railway. In connection with the market is a slaughter house, fully equipped with all necessary appliances, where two men are constantly employed in preparing the meat for the store. Here a large business is done, over 400 head of cattle being slaughtered every year, and a proportionally large number of sheep, hogs and other animals. The provisions of this well-known house are general favorites wherever introduced, while the prices quoted are always regulated by the market. Mr. Fortier is a Canadian by birth, but has resided in the United States for forty-five years. He is a middle-aged gentleman and a member of the K. of P. and the Royal Arcanum. Mr. Gray is a native of Old Town.



**H. M. BURNHAM, Druggist and Apothecary.**—The pharmacy of Mr. H. M. Burnham has for more than twenty years been recognized as one of the most reliable drug establishments in this city. The founder of the business was Mr. E. R. Atford, who was succeeded in 1874 by Mr. Burnham. He is a practical pharmacist of the highest standing and great experience in his profession, and has achieved an enviable reputation for the accuracy of his prescriptions, which are compounded under his direct supervision. The store has an area of 20 x 50 feet and is very handsome and attractive in its fittings and appointments, which include elegant plate-glass show-cases, etc. The stock is full and complete in all its departments. The pure and superior assortment of drugs, medicines and pharmaceutical preparations are supplied from the most reliable sources and are selected with special reference to strength and freshness. A fine line of novelties is here displayed, as perfumes, oils, toilet articles, books, stationery and fancy articles, which the enterprise of the proprietor has placed within the reach of his patrons at the smallest outlay. A staff of three competent assistants is in attendance. Mr. Burnham is a native of Old Town. He graduated from the Boston College of Pharmacy in 1874 and is a well-known member of its Alumni Association as also of the Odd Fellows, Royal Arcanum and Ancient Order of United Workmen.



**OLD TOWN EXCHANGE, Henry Davis and John Y. Davis, Proprietors.**—The Old Town Exchange was opened to the public over forty years ago and is the oldest hotel in town. It is four stories in height, 50 x 100 feet in dimensions and contains forty-six rooms. No luxury afforded in situation, surroundings, modern convenience or management in any hotel is lacking at the Exchange. It is centrally and desirably located and is convenient alike to the permanent patron, the commercial tourist and the transient guest. The rooms are finely furnished, and all the necessities of modern hotel life are supplied for the accommodation of its guests. The cuisine of the house is worthy of special commendation and kept up to the highest standard of excellence. Terms are placed upon a popular basis and a stay at this hotel is ever remembered as a pleasant experience. The proprietors, Messrs. Henry and John Y. Davis, are natives of Old Town and among its influential and best-known citizens.



**LANGMAID & SHEEHAN, Plumbers, Pipers and Steamfitters, Main Street.**—The enterprising and popular firm of Langmaid & Sheehan, practical plumbers and gasfitters, established business in Old Town in 1892. They occupy a shop of ample dimensions, fully equipped, and a large stock of plumbers' and gasfitters' supplies is kept constantly on hand. Everything in the line of plumbing and gasfitting is done, contracts are entered into and the complete fitting up of buildings of all kinds is satisfactorily executed. A specialty is made of sanitary engineering, upon the proper carrying out of which so much of the health and comfort of the community depends. We can conscientiously state that this concern is in every way a representative one in plumbing and gasfitting. Mr. J. H. Langmaid is a native of St. Andrew, of the British Provinces, in the active prime of life, a popular member of the I. O. O. F., and highly esteemed in business circles. Mr. D. E. Sheehan is a native of Bangor and an expert, practical plumber of excellent repute in the community.



**A. F. MARSH, Druggist and Pharmacist, No. 4 Ounegan Block.**—One of the most finely-appointed drug-gist establishments in Old Town is that of Mr. A. F. Marsh. The store has a frontage of 20 feet and a depth of 40 feet. The stock comprises a full line of drugs and medicines of the best quality, standard pharmaceutical preparations, the most approved proprietary remedies, elegant toilet articles, confections and choice Havana cigars for the convenience of customers. Mr. Marsh has had several years' practical experience in his profession, and is a graduate of the Boston College of Pharmacy, where he received a diploma in 1888. He is also a member of the Massachusetts State Pharmaceutical Association, and is an analyst and chemist of rare ability. In compounding physicians' prescriptions, Mr. Marsh exercises the greatest care and judgment, and in their preparation uses only the freshest and purest ingredients. None but the most reliable assistants are employed and orders for this branch of the trade are filled promptly, day or night. Since he began business in 1890, Mr. Marsh has attracted a large and first-class patronage, by the superior quality of his goods. He is an intelligent and enterprising young man and is prominent in Masonic circles.



**COUSINS' HOTEL, W. E. Smith, Proprietor.**—Cousins' Hotel, of Old Town, was first opened in 1882, by Mr. E. C. Cousins, and in 1885 he was succeeded by Mr. W. E. Smith. This gentleman is a native of Exeter, Me., is a member of the Knights of Pythias and other orders, and is popularly known in both social and business life. Under his able management Cousins' Hotel has become in full favor with the public, and it well deserves the excellent reputation it sustains. The clerk of the hotel, Mr. J. S. Wilder, who has held this position since 1888, was born in Washburn, Me., and has long resided in Old Town. He, also, is a member of the Knights of Pythias and possesses a host of friends. The hotel is a four-story building, 75 x 75 feet in dimensions, and it contains thirty-five rooms and a dining-room having seating capacity for seventy people. The place has been newly furnished throughout with modern furniture, lights are furnished by the incandescent system, and everything has been provided that would tend to the comfort of patrons. The table is first-class, the rates \$2.00 a day, and visitors to Old Town will find this a pleasant, comfortable stopping-place.





G. GILMORE, Photographer, Bridge Street.—Mr. M. G. Gilmore has always held a most enviable reputation for his artistic productions. Seeing an advantageous opening for a first-class photographic artist here, he fitted up his present gallery in 1889, and the success he has achieved since that date has been of the most flattering character. For business purposes he occupies a large floor, 20 x 60 feet in dimensions. His reception parlor and office are handsomely furnished, while his operating-rooms contain all the latest appliances known to the art. Mr. Gilmore keeps in stock a large assortment of photographs as samples of good work. He is prepared to execute photography in all its branches. Pictures are taken by the instantaneous and flash processes, and sitters are thus enabled to obtain accurate and perfect pictures. Mr. Gilmore makes a special feature of doing all kinds of crayon work. Photographs are taken in all sizes, from the smallest miniature to life size, also, old pictures are copied and enlarged or diminished. Portraits are likewise made in oils, water-colors and pastelles, and tintypes are taken singly or in groups. The success of this house is due to the natural, easy and life-like pose which Mr. Gilmore invariably gives to the subject of his picture, and they therefore present a true and correct imitation of the original.

## BELFAST.



BELFAST, the county seat of Waldo county, is one of the most important towns of Eastern Maine. As a seaport, it occupies a favorable position, and its maritime commerce is quite extensive. It is situated on Penobscot Bay, thirty miles from the Atlantic, and has a good harbor. In addition to the sea carrying trade there is considerable activity in shipbuilding and fisheries at this port. The manufacturing interests are large and varied, too. The principal manufactures are carriages, machinery, paper and various wood products, and the chief articles of export are granite, lumber, hay, potatoes and produce.

Belfast has one National and one savings bank, three newspapers, six churches, a high school and primary schools, and has a population of nearly 6,000. It is the terminus of the Belfast Division of the Maine Central Railroad.



SWAN & SIBLEY COMPANY, Wholesale Grocers, Receivers and Jobbers of Seed, Grain, Flour, Etc., Nos. 33, 35, 37 Front Street.—This house was founded in 1869 by Wm. B. Swan and A. C. Sibley, under the firm-name of Wm. B. Swan & Co. In 1877 the management changed to Swan & Sibley Bros., who continued up to 1891, when the present company was organized, the officers being: William B. Swan, president; Edward Sibley, general manager. Both gentlemen are natives of Belfast, and have long been prominently identified with its business and social interests. Mr. Swan was born in this town in 1825, and is one of its most public-spirited citizens. He has served as mayor, is a director of the Belfast National Bank, president of the Belfast Marine Railroad Company, and a member of the Masonic fraternity. Mr. Sibley, the general manager, is a business man of thorough experience, possesses sound executive ability, and is reputedly known in business and financial circles. The business premises comprise a two-story and basement building, 56 x 120 feet in dimensions, and a three-storied warehouse, 34 x 187 feet in area. The company are wholesale grocers, receivers and jobbers of seed, grain, feed, flour and provisions, dealers in coal, and direct importers of salt, and supply an extensive trade over Eastern Maine.



W. BROWN, Attorney and Counsellor at Law, Real Estate and Insurance, Room 4, Masonic Temple.—A foremost business man and attorney of Belfast is Mr. F. W. Brown, attorney and counsellor at law, real estate broker and agent for the Travelers' Insurance Company, of Hartford, Conn., who occupies for office purposes Room 4, in the Masonic Block. Mr. Brown was born in this city in 1857, and has always resided here. In 1880 he was admitted a member of the bar, having previously studied law with Messrs. Thompson & Dunton, and in the same year he also became a justice of the peace. Since 1882 Mr. Brown has followed successfully the practice of his profession, acquiring a large and most desirable clientele. In addition to law practice he also carries on a general business as a real estate broker, buying and selling property of all kinds, improved and unimproved, renting and leasing houses and stores, securing tenants, and negotiating loans on bond or mortgage securities. In the present year he was appointed agent of the Travelers' Insurance Company, of Hartford, Conn., for Waldo County, and is prepared to write policies in this company at lowest rates. Mr. Brown has taken a prominent part in city affairs, serving on the school committee from 1882-86, as a city councilman 1885-6, and was elected alderman for Ward 4, in 1886-7. He is a member of the Masonic Order, and the Twelve Club.



**S**KODA DISCOVERY COMPANY, Proprietors and Manufacturers of Skoda's Discovery and Skoda's Other Preparations.—Nothing succeeds like success. This holds good in all the various walks of every day life. Proprietary medicines are extensively used at the present day by all classes of people, from the millionaire down to the humblest workingman, and yet there seems to be an unfriendly sentiment against so-called patent medicines. Physicians speak of them derisively as secret nostrums, and druggists call them patents. There is no doubt that many worthless preparations are on the market that have no merit whatever, except what is given them by the liberal use of printers' ink in flaming newspaper advertisements, and but for the exceptional few that have actual merit, it would be wasting time to attempt a defense of proprietary goods. Users of "Skoda's Discovery" and other preparations made by the Skoda Discovery Company, of Belfast, here at home and throughout the land, are so unanimous in praise of their virtues and curative properties as to establish their reliable qualities and wonderful healing merits beyond the peradventure of a doubt. In fact, it may be safely asserted that no other remedies ever had such strong endorsements from statesmen and prominent physicians. The Skoda Discovery Company was incorporated in September, 1891, with a capital stock of \$50,000, and is officered as follows, viz.: President, G. C. Kilgore, M. D.; treasurer and manager, H. L. Kilgore; directors: G. C. Kilgore, W. P. Thompson, S. H. Matthews, E. F. Hanson, James S. Harriman, F. E. Crowley and H. L. Kilgore. Dr. Frederick Skoda, from whom this company takes its name, was the greatest of all German physicians, the crowning act of whose life-work was the discovery of his great Nerve and Heart Specific. This company secured the formula for America, and have prepared it for American use, together with a complete line of remedies, comprising the cream of Skoda's preparations, and in placing them upon the market they are fast revolutionizing the whole field of medicine in America. Skoda's Discovery has been perfected by Dr. Kilgore, president of this company, who introduced it in an original manner by giving it to the worst cases that could be found in different parts of New England. Only those cases where everything heretofore tried had failed were treated, as the company were anxious to know what it would do before making the investment necessary to procure a laboratory and advertise it. Its success was wonderful and the company are prepared to risk their money and reputation upon its wonderful medicinal powers. There is no disease of nerve or heart but that this Discovery will cure if persistently used, while there is no medicine in the world that equals it for enlarged glands, scrofula or any blood disease. Skoda's Little Tablets are far superior to any pill. They cleanse and regulate the system—the ordinary pill upsets it. They are thorough and effective, yet mild and efficient, and once used will always be taken in preference to any other. Skoda's German Ointment is put up in collapsable tubes, at fifty cents each, and is the peer of all ointments; Skoda's German Soap is "soft as velvet, pure as gold," and the purest and most delicately medicated soap ever made; Skoda's Pile Cure, when used with the Discovery, will cure any case of piles, if directions are followed. These preparations are now in large and rapidly increasing demand throughout New England, and the output of the company now averages 20,000 bottles of Discovery, 25,000 Little Tablets and 15,000 tubes of Ointment per week, with other products in proportion. These remedies are heartily endorsed by such well-known parties as Hon. S. L. Milliken, member of Congress from the Third District of Maine; J. W. Pearson, M. D., of Camden, Me.; Hon. J. D. Lamson, Freedom, Me.; Hon. Charles B. Morton, Ex-U. S. Commissioner of Navigation, Augusta, Me.; George B. Ferguson, Collector of Customs, Belfast, Me.; A. G. Phipps, M. D., Milan, N. H.; H. L. Bartlett, M. D., Athens, Me.; Rev. H. Mills, Tracy Mills, Carleton Co., N. B., among hundreds of others. Dr. Kilgore, president of the Skoda Discovery Company, is a native of Smithfield, Me., a graduate in medicine from the University of Vermont, in 1880, and stands in the front rank of skillful, progressive physicians in this State. Mr. H. L. Kilgore, the treasurer and manager, is a brother of the preceding and an earnest, indefatigable worker in the interest of this enterprise, while the board of directors comprise much of the solid business element of this community.



**D**URHAM & HALL, Contractors and Builders, Manufacturers of Doors, Sash, Blinds and Shutters, Etc., Shoe Factory Annex.—Messrs. Durham & Hall, the well-known contractors and builders, are manufacturers of doors, sash, blinds, shutters, and everything in this line and have a well-equipped mill in Shoe Factory Annex. Their facilities are first-class in every respect, and their trade, which is very large, extends throughout the eastern section of the State. This is a thoroughly reliable and a leading firm, established since 1876, and has built many fine business blocks and residences in and around the city. The mill and shop, which are very commodious, are provided with ample steam-power, latest improved machinery, etc., and a dozen or more in help are employed. There is a large storehouse in connection, also, and a big stock is constantly kept on hand here, including doors, sash, blinds and shutters, window and door frames, moldings, stair rails, balusters, newels, brackets of every description and kindred building supplies generally. The trade is supplied on the most favorable terms, and all orders are promptly and carefully attended to. Wood-turning, jig and hand sawing are executed for the trade likewise, and job work of all kinds is done at short notice. Estimates are given on new buildings, while houses are remodeled and reconstructed, and satisfaction is assured in every instance. Mr. Frank H. Durham, the senior member of the firm, was born in this city and comes of an old family, and Mr. Cyrus B. Hall, his partner, who is also a man in the meridian of life, is a native of Waldboro, Me. The latter bears a very creditable war record, serving in the Twentieth Maine Volunteer Infantry, Company E, in 1861-1862, and is a member of Thomas Marshall Post No. 42, G. A. R., also of the Masonic Order and other societies.





**RITCHETT, SIBLEY & CO.**, Manufacturers of Boots and Shoes, (Chipman, Calley & Co., Selling Agents, No. 83 Bedford Street, Boston.)—The leading industrial establishment of Belfast is the boot and shoe manufactory of Messrs. Critchett, Sibley & Co., whose works form one of the foremost features of the town. The buildings were erected in 1872 by the citizens of Belfast, under the name of the Belfast Manufacturing Company, and a lessee was invited to take possession. The first lessees were Jenkin, Lane & Sons, of Boston, who did not personally operate the factory, but arranged with Richardson & Critchett, of Stoneham, Mass., to remove to Belfast and run the place for them, making the shoes at so much per pair, Jenkin, Lane & Sons furnishing the material and taking the finished product. Mr. Richardson retired in December, 1873, and Mr. Critchett continued alone up to December, 1877, when he admitted a partner, the firm-name becoming Chipman & Critchett, and they purchased the entire business. In October, 1880, Mr. Chipman having retired, Mr. Sibley became a partner, under the firm-title of Critchett & Sibley. In 1884 Mr. Thompson was admitted, when the firm title of Critchett, Sibley & Co. was assumed. These three gentlemen, Messrs. Oliver G. Critchett, A. Cutter Sibley and Horatio P. Thompson, have since remained in the management of affairs. They possess a sound knowledge of the shoe manufacturing industry, and are energetic, progressive, business men. The factory is a three-story building, 50 x 200 feet in dimensions, equipped with the most improved machinery, and three boilers, each of sixty-horse power. Employment is found for 250 operatives in the various departments. The firm are manufacturers of men's, boys' and youths' medium-priced, serviceable shoes in balmoral (or lace), button and Congress, made from calf, buff, grain and flesh split leather, making a specialty of boys' and youths' shoes. The output amounts to from 1,350 to 1,500 pairs a day. The trade extends all over the country.



**ALBERT C. BURGESS**, (Successor to W. K. Morison & Co.) Hardware, Cutlery, Iron and Steel, Coliseum, No. 47 Main Street.—A representative establishment is that of Mr. Albert C. Burgess, hardware merchant. The trade of this house extends all throughout Eastern Maine. The business was founded in 1863 by W. K. Morison & Co., who continued in the control up to 1888, when Mr. Burgess succeeded to the ownership. This gentleman was born in Belfast and has long been one of its most prominent citizens, having served on the Board of Aldermen for three years, and as mayor in 1887-8. He is a trustee of the city, and takes a public-spirited interest in promoting the welfare of the community in every possible way. The business premises occupied consist of a three-story and basement building, 35 x 150 feet in dimensions, conveniently appointed throughout. The heavy stock carried embraces a superior assortment of hardware, cutlery, iron and steel, mechanics' tools, paints, oils, varnishes, window glass, carriage stock, builders' supplies, etc. Both a wholesale and retail trade is supplied, none but goods that can be honestly recommended are handled, and orders, small or large, are filled at rock-bottom prices.



**A. CLARK**, Manufacturer of Clothing, Phoenix Row.—A prominent industrial enterprise in Belfast, well known throughout New England, is that conducted by Mr. W. A. Clark, who is manufacturer of a fine grade of clothing, particularly pants and trousers. This representative house was established by the present proprietor in 1884, since which time it has enjoyed a steady and continuous prosperity. The whole of the work undertaken is executed to order for jobbers and wholesale dealers in clothing located throughout the New England States, and some idea of the extent of the operations carried on may be had from the fact that the output of the manufactory for 1891 was 72,000 garments. This distinct success cannot but be accepted as a true index of the reliable and satisfactory manner in which all orders are fulfilled, alike as to punctuality, the accurate interpretation of and rigid adherence to detailed instructions, materials and fine finish, while it is also a sure indication of the ability of the house to execute contracts as cheaply for each grade of clothing as any other responsible manufacturer. The premises utilized consist of a three-story building, 22 x 150 feet in area on each floor, furnished with a complete modern equipment of machines and incidental appliances, regular employment being provided inside and outside for one hundred skilled operatives. The experienced proprietor, Mr. W. A. Clark, was born in Belfast in 1862, and is a member of the Sons of Veterans and the I. O. O. F.



**A. HOWARD**, Manufacturer of Allard Patent Spiral Screw-Driver.—A most useful invention, and a most ingenious mechanical device, manufactured in this city by Mr. F. A. Howard, is that of the spiral screw-driver. Mr. Howard is sole manufacturer of the "Allard" patent original spiral screw-driver, and the "Electric" spiral screw-driver, and inventor of improvements on same. He began the manufacture of these specialties in 1876, and their merits have won for them a permanent demand in all parts of the United States. These drivers do away with tiresome turnings of the hand and twisting of the wrist, it being merely necessary to press the driver forward, when the spiral will turn the screw. Machinists, gun and locksmiths, cabinet-makers, coffin-makers, carriage-makers, and all other manufacturers and mechanics who have large numbers of screws to drive will find the "Allard" or "Electric" invaluable, as they save their cost in an incredibly short time. The factory is 35 x 80 feet in size, is equipped with superior machinery, driven by a 20-horse power engine, fourteen expert workmen are employed, and the output amounts to three to six gross of drivers per week. The sole selling agents are the Alford & Berkele Company, of No. 77 Chambers Street, New York. Mr. Howard is a native of Bangor, Me., but has resided in Belfast since 1847.



THE DANA SARSAPARILLA COMPANY, Belfast, Me.—The most phenomenal success ever achieved by an industry in Maine, if not in the entire country, is that of The Dana Sarsaparilla Company, of Belfast. This company came into existence in 1889, with a capital stock of only \$25,000, and in the short space of three years has increased so much as to attract the attention of capitalists in Boston, where a syndicate was formed which bought the plant for the sum of \$300,000. The original stockholders of the company in the space of three years realized thirteen hundred and twenty per cent. on the investment. One reads of gigantic enterprises in the hustling West, where fortunes are made and re-made in a brief period of time, but when one realizes that the Dana Sarsaparilla is a product of the conservative State of Maine, and of the more conservative city of Belfast, it sounds like a fairy tale. What has brought about this wonderful success in so short a time? The medicine had merit to begin with, which, with the energetic manner in which it was put upon the market, swept all its competitors from the field and left Dana's supreme. It is a fact, that in the territory covered by its advertisements, sixty per cent. of all the sarsaparillas sold is Dana's.

A brief history of the medicine will be of general interest. The formula of Dana's Sarsaparilla was made by Dr. G. C. Kilgore, one of the leading practitioners in Belfast. In 1886 he manufactured it in a ten-gallon keg in the back room of the drugstore of Kilgore & Wilson. The doctor used it in his practice and its merits became so well known that in one year 7,000 bottles were sold over the counter of the doctor's drugstore. The ten-gallon keg, which was too small, gave way to a forty-gallon cask, which was the first enlargement of the business.

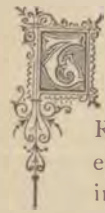
In the latter part of 1888, Mr. Edgar F. Hanson, who owned a carriage repository on Bridge Street, became interested in the medicine, purchasing a one-third interest. The firm-name was Kilgore, Wilson & Hanson, and, although there have been many changes since, their names are still to be found on all the cartons surrounding the medicine. Mr. Hanson moved the business to his building on Bridge Street, and in 1889 began the active management of the enterprise. Mr. Hanson is original and bold in his manner of advertising, and to-day ranks among the best advertisers in the country. He is particularly happy in the "catch-line" expressions, and his characterization of the medicine, "It's the kind that cures," has become a household word. Another original feature was in the pictures of the persons giving the testimonials, which headed all his advertisements. This became so attractive a feature that all the leading advertisers of the country have adopted it, and to-day cuts head all the patent-medicine announcements. Not alone did others appropriate his pictures, but they purloined his head lines and expressions, but so long as they did not steal his medicine, he is content. Dana leads—others follow.

Another new and bold feature adopted by this company was in the guaranteeing of the medicine. Druggists are authorized to refund the money in all cases where no benefit is derived. "No benefit—no pay" is the motto.

In 1889, 15,500 bottles were sold. Needing more capital, in the fall of 1889 a stock company was formed, which included some of the leading business men of Belfast, but a large portion of the stock was held by people in more moderate circumstances. The first territory to be canvassed was Maine, of course, and in 1890, 30,000 bottles of medicine were sold. Wealthy men became eager to purchase stock, and high premiums were offered. In 1891 the sales went up to the almost unprecedented number of 330,000 bottles. Every one was frantic, and the success of Dana was on every one's lips. It is believed that the medicine is destined to become the leading sarsaparilla of the country. In the year 1892 the sales reached 750,000 bottles. The company deals in other medicines: pills, plasters, cough syrups, etc., all of which have had a large sale. In 1890, the building on Bridge Street became too small for the increasing business, when the Foundry property, near the foot of Main Street, was purchased, and a splendid laboratory fitted up, making it to-day the finest business stand in the city. Its 27,000 feet of floor room is now too small, and the building will have to be enlarged. During the summer of 1892 the property was sold to a Boston syndicate for \$300,000. The new company capitalized it for \$500,000 and elected the following well-known business men as directors: Hon. George A. Bruce, Charles A. West, James E. Whitney, William H. Hill, George L. Lovett. Hon. George A. Bruce is president of the company. Mr. E. F. Hanson is retained as manager, for Dana's Sarsaparilla without Mr. Hanson would be—to use a hackneyed expression—like the play of "Hamlet" with Hamlet left out. The business of 1893 is based on the sale of 1,000,000 bottles of medicine. The six New England States and the larger part of New York and Pennsylvania will be thoroughly advertised. About three thousand newspapers will be used in advertising, but the company does not rely wholly upon this mode. In addition to this the company will issue 4,800,000 copies of its own publication—a paper of eight pages, containing 125 of the best testimonials ever written. This sheet, without doubt, is the best paper ever issued in the United States by a patent medicine company. This paper is printed on a Hoe web-perfecting press, the largest machine of its kind ever in Maine. The papers will be shipped by the carload and distributed in cities and towns of over 5,000 inhabitants. Others will be sent through the mails to the head of every family in the territory covered, in towns of less than 5,000 inhabitants. The success of this medicine has stimulated business in Belfast, and its good effects are seen on every hand. The Belfast post-office has been the largest gainer. Three years ago the revenue of this office was about \$8,000 per year, but the revenue for 1893 must exceed \$35,000. Dana Sarsaparilla Company alone will purchase \$25,000 worth of stamps. Two million copies of the paper, each stamped with a one-cent stamp, will be sent through the mails. This will require \$20,000, and the regular correspondence will require \$5,000 more. What this company will be in ten years can be imagined. It is predicted that it will be the largest sarsaparilla plant in the world, employing thousands of people, and manufacturing at home everything it uses. The wonderful success of this medicine may be embraced in just five words, "It's the kind that cures."



# BATH.



HIS important shipbuilding center is the chief town of the county of Sagadahoc and is situated on the west bank of the far-famed and beautiful Kennebec River, about twelve miles from the sea, and forms a station on the branch railway from Brunswick to Rockland. The prosperity of this thriving city depends mainly upon its important fisheries and shipping, and its manufacturing industries are nearly all auxiliary to shipbuilding, in which it competes with the chief American centers of the trade, and the presence of its ships on all the waters of the world has given the city an extended fame. The aggregate number of ships built here from 1781 to 1880 is 3,022, tonnage 1,078,159, and the total valuation is \$54,375,809. The city was settled in 1756, and was incorporated in 1780 and raised to the rank of a city in 1850. In 1764 the population of the town was 400 and in 1890 this had increased to 8,713. At the beginning of the War of the Rebellion Bath had risen to the distinction of being one of the largest and most influential cities in Maine, and many of its sons served with bravery and distinction throughout the campaign. Bath is beautifully located for both a winter and summer residence, and its social life ranks among the most refined and cultivated in this State, and the winter social seasons will compare favorably with some of its larger sisters.



**FIRST NATIONAL BANK OF BATH.**—The First National Bank of Bath, which was organized under the National Banking Laws in 1863, is the oldest National bank in the State. The bank has a paid-up capital of \$200,000, and its report, presented Sept. 25, 1891, shows a surplus fund and undivided profits aggregating \$63,710.22, which speaks eloquently of the ability of the management and the prudent methods which have obtained. This showing is evidence of prosperity that might have been expected in view of the known standing and financial ability of the bank's executive officers, and its board of directors, comprising as they do some of the most successful business men in this thriving trade center. The total resources of the First National Bank of Bath on Sept. 25, 1891, were as follows: resources, \$683,994.06; liabilities, \$683,994.00. The individual deposits, subject to check, amounted to \$333,796.72, showing the confidence of the business community in the methods and management of affairs. The officers and board of directors have long been identified with its trade and industries. The president, Mr. G. C. Moses, has been the executive head for a long term of years. Mr. J. D. Robinson, vice-president, was one of the original directors. The efficient cashier, Mr. W. D. Mussenden, has held this position since the bank's organization in 1863. He is an able officer and accounted an authority upon all questions of finance. The board of directors is composed of Messrs. John R. Kelley, G. G. Deering, Galen C. Moses, J. D. Robinson, H. E. Palmer, H. W. Swanton, William T. Donnell, M. G. Shaw, F. O. Moses, Augustus Palmer, C. V. Minot.



**BATH BEEF COMPANY,** Commission Merchants in Swift's Chicago Dressed Beef, Mutton, Lamb, Pork, Lard, Hams, Smoked Provisions, C. L. Gibbs, Manager, Nos. 133, 135 and 137 Water Street.—Since the invention of the patent refrigerator cars the people of the East are enabled to secure prime Western beef in first-class condition at lower prices than prevailed in times prior to this innovation. The leading house in the country engaged in this vast industry is that of the Swift Chicago Dressed Beef Company, who carry on mammoth operations in the shipment of beef, and have branch houses in all parts of the United States. The branch in this city is conducted under the name of the Bath Beef Company, of which Mr. C. L. Gibbs is manager. This was established here in 1888 and has been thoroughly successful from the start, a large, active trade having been developed. The company own a fine building, which is used for the purposes of the business. It has two floors, each 40 x 60 feet in dimensions, and is equipped with an overhead railway and ice box having a large storage capacity. A large stock of Swift's famous Chicago dressed beef is always carried, also a general line of mutton, lamb, pork, lard, hams and smoked provisions. Everything is of first quality, and orders are met at lowest market prices. Mr. Gibbs is a native of Massachusetts. He is a member of the Odd Fellows and Masonic Order and since his residence in this city has become well and popularly known to its citizens.



**LINCOLN NATIONAL BANK.**—One of the oldest and strongest fiduciary institutions of Bath is the Lincoln National Bank, which has for more than a quarter century been a leading factor in the promotion of the growth and prosperity of this city. The bank was organized in 1865, upon the basis of the national banking laws, with a capital stock of \$200,000, and it has steadily maintained a high position in the financial world. According to the report presented May 4, 1891, a surplus fund of \$40,000 had been accumulated, also undivided profits of \$5,163.38, while the individual deposits amounted to \$123,060.27. It does a remunerative general business, discounting the best class of commercial paper, loaning on proper collateral, buying and selling, exchange and making collections on all points through its correspondents. The bank has ever retained the confidence of leading financial and commercial circles, and numbers among its permanent patrons many of our largest manufacturers, merchants, importers and capitalists. The officers and directors are as follows: President, Charles Davenport, (occupying this position since the organization of the bank); cashier, William R. Shaw, (since 1871); directors, Charles Davenport, Levi W. Houghton, Charles E. Patten, Charles W. Morse, Charles H. Morse. These are able and representative business men, whose names are synonymous with stability and integrity.



**CRYSTAL SPRING BOTTLING COMPANY,** Hartleb & Cheltra, Proprietors, Manufacturers of Ginger Ale and Mineral Waters, No. 50 Commercial and No. 14 Broad Streets.—The widely-known Crystal Spring Bottling Company established business at the present location, No. 50 Commercial and No. 14 Broad Streets, in 1885. The enterprising proprietors, Messrs. Henry M. Hartleb and Charles Cheltra, are thoroughly experienced in this business and put upon the market the finest ginger ale to be obtained in this section. The premises occupied comprise a three and one-half story building, 45 x 50 feet in dimensions, equipped with the latest-improved apparatus and appliances, the factory being one of the most complete establishments of the kind in New England. Great care is taken that the bottles used may be perfectly pure and clean, and in order that the utmost purity may be secured, all the water entering the goods here produced is filtered. The result is that the ginger ale manufactured by the Crystal Spring Bottling Company is absolutely unrivalled for purity, quality, flavor and general excellence, and is considered by experts superior to the famous productions of the most celebrated Belfast manufacturers. The firm are also extensive bottlers of Boston Hop and all kinds of mineral waters. They are also sole proprietors of the Uno Beer, which they guarantee non-intoxicating and harmless.

“Boston, June 8, 1891.

“This is to certify that a sample of ‘Uno’ beer from Hartleb & Cheltra, Bath, Maine, has been analyzed by me with results as under: This sample contains one and 86-100 per cent. (1.86 per cent.) absolute alcohol by volume at 60 degrees Fahrenheit. Sample is free from boracic acid, salicylic acid, and other substances of an injurious character, and I pronounce it non-intoxicating and harmless.

HENRY CARMICHAEL,

“Analytical and Consulting Chemist, Ex-Professor of Chemistry at Bowdoin College.”

In a test case brought by the Portland authorities on Uno Beer, JUDGE GOULD said: “The defence has set forth their side of the case with great thoroughness, and from the testimony introduced before him, I have no doubt that the beer is non-intoxicating.” The decision by Judge Gould will have the effect of sustaining the sale of Uno Beer, not only in Portland but in all other Maine cities and towns. Agents are wanted in every town and city in Maine. Their trade extends over a wide area and is constantly increasing. Ten experienced workmen are employed and all orders are promptly filled. The members of the firm are Henry M. Hartleb, a native of Massachusetts and a popular member of the I. O. O. F., Canton and Encampment, the F. and A. M., the Red Men and Knights of Pythias, Uniform Rank Foresters and Elks; and Mr. Charles Cheltra, also a native of Massachusetts and a prominent member of the I. O. O. F., the F. and A. M. and the Knights of Pythias. Both gentlemen are held in high estimation and the success they have attained is well merited.



**FRANK A. LUCE & SON,** Fine Boots and Shoes, No. 132 Front Street.—Although established as recently as 1890, the responsible firm of Frank A. Luce & Son, dealers in fine boots and shoes, already control a liberal share of the best trade with fashionable residents, and enjoy, moreover, a sound reputation for handling the most reliable grades of fashionable footwear at commensurate prices. All kinds of the latest styles of boots, shoes, slippers and rubbers for ladies, misses, gentlemen, youths, boys and children are dealt in and are characterized, alike by their elegance, style, comfort, fine finish and durability. The heavy and very select stock carried includes walking shoes, driving and hunting boots, sportsmen's boots, lawn tennis and base-ball shoes, dancing slippers and every other kind of stylish footwear for ordinary or special uses; and customers are waited upon promptly and intelligently by three courteous assistants. The store, 25 x 50 feet in floor area, has a plate-glass front and is finely fitted up. The individual partners are Mr. Frank A. Luce, and his son, Mr. Frank S. Luce, both of whom are natives of Maine. The worthy senior is a member of the Knights of Pythias, as also of the Grand Army of the Republic, and served for one year during the late war with much valor and distinction as sergeant-major and acting adjutant. Mr. Frank S. Luce is an able and enterprising young business man and is a member of the Knights of the Golden Eagle and the Sons of Veterans. Both are popularly regarded in business and social circles.





**E. PALMER & CO.**, Wholesale and Retail Dealers in Dry and Fancy Goods, W. W. Pendexter, Proprietor, No. 26 Centre Street.—The largest, leading and oldest established dry and fancy goods house in Bath, carrying, also, the finest stock of the kind in the city, is that of Messrs. H. E. Palmer & Co.

This responsible house is enabled to meet the requirements of all classes of customers as to price and relative quality, style, fashion, etc., in a manner that cannot well be duplicated elsewhere. This representative undertaking was founded in 1841, as Messrs. Ledyard and Palmer, who were succeeded in 1875 by Messrs. H. E. Palmer & Co., the present sole proprietor being Mr. W. W. Pendexter. Three floors, each 30 x 100 feet in area, are utilized and are well fitted and fully equipped throughout for the systematic conduct of a business of this magnitude. Ladies' cloak and waiting-rooms are up-stairs and the handsomely appointed store, on the first floor, contains an elegant display of goods, particularly in the large plate-glass show windows. Ten competent assistants are in regular attendance upon customers and everything in staple and fancy dry goods is there to be found, a few of the leading lines being: blankets, sheetings, household and other linens, table covers, bed spreads, laces, curtains, shawls, calicoes, all kinds of fashionable dress goods from cottons and prints to rich silks, brocades, satins and velvets, underwear, ladies' and gentlemen's furnishings, umbrellas and parasols, imported and domestic millinery, hats and bonnets, hosiery, gloves, cloaks, robes, jackets, wraps and other outdoor garments for ladies, misses and children, needles, buttons, threads, dressmakers' supplies, etc., etc. The experienced proprietor, Mr. W. W. Pendexter, who is one of the aldermen for the City of Bath, was born in New Hampshire and is a prominent member of the Free and Accepted Masons, the Knights of Pythias and the Independent Order of Odd Fellows.



**HOLLY TREE INN**, George A. Smith, Proprietor, No. 57 Center Street.—The Holly Tree Inn is one of the best places in the city to get a really good substantial dinner for a moderate price, and it is the daily resort of a crowd of regular patrons, presenting a busy scene of activity at almost all hours.

The house enjoys an established reputation for the excellence of its cuisine, its superior service and attendance, the choice meats, poultry, game, fish, entrees, soups, vegetables, fruits, pastry, etc., etc., served and the varied and comprehensive nature of the bill of fare; oysters being served in season in all the best styles. This popular dining-room was established in 1884, by the present proprietor and host, Mr. George A. Smith, and under his skillful and careful management it has all along been attended by a steadily increasing patronage and reputation. The dining-room, 20 x 60 feet in area, is fitted up in a very superior manner, and is tastefully furnished and decorated; the chairs and tables afford an ample dining capacity and orders are promptly served by one or other of the five courteous waiters who are in regular attendance. Ice cream is made to order for private parties and festivals and the most moderate charges are a distinctive feature of the house. Mr. George A. Smith was born in New Hampshire and is a member of the F. and A. M., the K. of P. and the I. O. O. F.



**G. WEBBER**, Dealer in Drugs, Chemicals, Patent Medicines, Druggists' Sundries, Shoulder Braces, Trusses, Supporters, Etc., Fine Imported and Domestic Cigars, No. 94 Front Street.—The leading establishment in Bath for drugs, chemicals, patent medicines and druggists' sundries of every

description is that of Mr. W. G. Webber. It was established in 1875, and is recognized by the public as a worthy representative of the finer class of pharmacies in the city. It is very handsomely and attractively fitted up and furnished and will always be found to contain a full and complete stock of fresh and pure drugs and chemicals, the rarest and latest new preparations, all the standard proprietary medicines, and family remedies and bath requisites; druggists' sundries, shoulder braces, trusses, supporters, etc., also fine imported and domestic cigars. The house is one that pays the strictest and most careful attention possible to the compounding of physicians' prescriptions and the sale of drugs and is well known to use nothing but the purest preparations from the best-known houses of this country and Europe, and has the utmost confidence of all the leading physicians of the city who know that their prescriptions will receive prompt and skillful attention. The entire stock is unsurpassed for purity, quality and general excellence. The patronage is large, and the house is universally popular. Mr. Webber is a native of Maine, a member of the F. and A. M., and an accomplished pharmacist.



**H. CROCKETT**, Ice Cream and Dining Rooms, No. 170 Front Street.—A well-known high-class dining-room and ice cream parlor in Bath, doing a large volume of the best regular and transient trade, is that conducted by Mr. W. H. Crockett. This popular establishment was first opened to the public in

1890, by the present proprietor, and it now enjoys a sound reputation for the excellence of its cuisine, its rich appointments, its superior service and the high-grade and reliable quality of the whole of the choice edibles served, thus constituting it a strictly first-class house, suitable for the best class of trade. A varied and comprehensive bill of fare is daily prepared, lunches and meals are served at all hours, as is also ice cream, and this latter is also supplied in any quantity required at short notice. The house is conspicuous by the unique and attractive features of its two large plate-glass front windows, one of which contains a tempting display of fresh fruits of all kinds in season, while the other is filled with water, in which is a fine show of gold, silver and other fish swimming about, with two miniature vessels sailing around. The interior, having a floor area of 20 x 60 feet, is richly appointed, decorated and furnished, and orders are promptly served by five courteous waiters. The able proprietor was born in Maine, and is a member of the Knights of Pythias.



**D. ROBINSON**, Dealer in Yellow Pine and Hackmatac, Ship Timber, Plank, Wales, Treenails, Knees, Etc., King's Wharf, (Next to Railroad).—The oldest established house in Bath engaged in that branch of commerce devoted to the supply of ship stock and lumber for shipbuilders, is that conducted by Mr. J. D. Robinson, located on King's Wharf, next to the railroad. It is safe to say that for the best quality of ship stock, etc., at the lowest relative prices, there is not a better house in this section of the State than that conducted by Mr. J. D. Robinson, who has been established in this line of business here for an extended period of fifty-two years and has all along enjoyed a steady and continuous prosperity, now controlling a permanent, substantial trade, reaching at wholesale and retail throughout Bath and variously along the coast. A heavy and carefully selected stock is always carried of yellow pine and hackmatac, ship timber, plank, wales, treenails, knees, etc., etc., sufficient in each line to meet all but special demands without delay. The worthy proprietor, Mr. J. D. Robinson, who was born in Maine, has been actively engaged in business on land since 1840, and was formerly a ship master for a period of ten years.



**ETH HOBART**, Plain and Fancy Baker, No. 15 Elm Street.—This business was established in 1873. The premises occupied are spacious and commodious and fully equipped with everything necessary for the successful prosecution of the business. Five experienced assistants are employed. The materials used present a singularly agreeable array of things wholesome, flavorsome, delicate and aromatic. The finest bread, biscuit, buns, plain and fancy cakes will be found here, and nothing whatever is used but the purest and best. No deleterious article of any kind is allowed for flavoring, color or ingredient. Mr. Hobart is a native of Maine, a popular member of the F. and A. M. and is possessed of good business abilities.



**SAGADAHOC HOUSE**.—The leading hostelry in Bath is the Sagadahoc House, of which Messrs. Jerry Shannon and H. A. Huse are proprietors. This hotel was thrown open to the public in 1888, and has since received a liberal patronage. The Sagadahoc House is excellently situated and it is fitted up throughout in the most approved modern style. There are seventy-five rooms, airy, well-lighted, and kept in a faultlessly clean condition. The halls and many of the rooms are heated with steam, lighted with electricity, have fine bathrooms, and all desirable conveniences. A strong feature is the menu, the tables being kept supplied with the choicest edibles, the market affords. Twenty-five people are employed in the house, and the service is perfect. A fine livery and sale stable is run in connection with the hotel and first-class rigs may be had at reasonable prices. The terms of the Sagadahoc House are from \$2.00 to \$2.50 a day. Mr. Shannon has had thirty years' experience in hotel management, and Mr. Huse is also well posted in this business. They are natives of Maine and members of the Masonic Fraternity. Mr. James F. Manion is the popular clerk of the hotel.



**McKIEVER**, Harness-maker, Repairing of all Kinds Promptly Attended to, Centre Street.—A well-known and reliable harness-maker in Bath, controlling an established connection with the better class of regular patrons throughout the city and adjacent country is Mr. J. McKiever, carrying on his operations on Centre Street. Mr. McKiever enjoys a sound reputation for executing the finest work, for using the best materials and for promptly and accurately fulfilling all orders at fair and reasonable prices. He undertakes, to order, the manufacture of all kinds of light and heavy, single or double harness in any style, as well as saddles, bridles and collars, and devotes particular care and attention to repairing and jobbing in all branches of the trade. The business was established in 1876, by the present proprietor, who, besides being a practical harness-maker, is a large dealer in a full line of fine carriages, sleighs, buckboards, buggies and road wagons, as well as harnesses, saddles, bridles, reins, whips, horse-collars and blankets, robes, rugs, turf goods, surcingle, brushes, curry-combs, and every requisite for the stable and coach house. A carefully-selected stock is always carried and makes a very fine display in the store. Two floors, each 26 x 70 feet in area, are utilized and are well-fitted and fully-equipped, four skilled workmen being there regularly employed. The able and energetic proprietor, Mr. J. McKiever, who was born in New Brunswick, has resided in the United States for the past thirty-one years and is a member of the Knights of Pythias and the Order of the Golden Cross.



**CAS. T. JACKSON**, Dealer in Men's and Boys' Clothing, Gents' Furnishing Goods, Hats and Caps, No. 96 Front Street.—This gentleman inaugurated this business in 1889, and since that time has built up a prosperous patronage, derived from the best class of citizens. He occupies a neat and well-arranged store, 20 x 60 feet in dimensions, where a large stock of men's and boys' ready-made clothing, gents' furnishing goods, hats and caps, etc., is shown, including the latest and most fashionable patterns and fabrics, and all the novelties as soon as they make their appearance in the market. Four competent assistants are employed. Mr. Jackson has had considerable experience in the clothing business, and is intimately familiar with every detail and requirement of the industry. To those who require a high grade of goods in the line of clothing or furnishings this house commends itself as one which can be implicitly relied upon to furnish only such garments as shall be perfect in fit, correct in style, and admirable in finish. Mr. Jackson is a young man of good business ability and is a native of Maine, and prominent in the Order of the Knights of Pythias.





**SAGADAHOC NATIONAL BANK.**—The Sagadahoc National Bank has had an honorable and most successful career since it was incorporated in 1865, being organized on the basis of the national banking laws. The bank is officered as follows: President, Franklin Reed; cashier, Henry Eames; directors, Franklin Reed, Alfred Lamont, Wm. F. Moses, Harry F. Morse, John G. Morse. These names are synonymous with stability and integrity, and their sound discretion and administrative capacity have become generally recognized. In President Reed, who has been connected with the bank since its inception, this community recognizes one of its most substantial and public-spirited citizens, who has done much for the city in various ways. The cashier, Mr. Eames, has been with the bank equally long, and his lengthy term of service affords substantial evidence of the confidence reposed in him in the management of affairs. The bank transacts a general business in deposits, loans, collections and exchange; issues drafts, handles commercial paper, loans on good security, and in every legitimate way seeks to advance its patrons' best interests. The capital stock is \$100,000.00; surplus fund, \$35,000.00; undivided profits, \$185.09; individual deposits, \$73,541.42, and the Sagadahoc National Bank is well worthy of its ever-increasing measure of strength and usefulness.



**CHARLES A. HARRIMAN**, Dealer in Watches, Diamonds, Jewelry, Etc., No. 106 Front Street.—Mr. Charles A. Harriman, the popular watchmaker and jeweler, has been established in business in this city since 1890. During this short period he has given evidence of possessing a knowledge of the smallest details of his art that at once places him in the front rank of skillful workers. He occupies a handsome store, attractively furnished with plate-glass windows, elegant hard-wood fixtures, etc. He displays a fine stock of watches, including imported chronometers, stop and split seconds, etc., in plain and fancy gold and silver cases, at such a wide range of prices that every one can be suited. In diamonds he deals in stones of the highest grades, and is a generally acknowledged authority and expert on the subject. His elegant assortment of jewelry will bear comparison with that of any similar concern in the city, while his stock of clocks, solid silver and plated ware, and nautical goods of every description form a very tempting selection to choose from. Mr. Harriman has always been noted as a progressive business man.



**J. MITCHELL**, Corn, Meal, Oats, Shorts and Middlings, Commercial Street, Foot of Broad Street.—An old-established and representative house of this section in its important line of trade is that of Mr. G. J. Mitchell, dealer in corn, meal, oats, etc. In 1865 Mr. Mitchell first embarked in this business for himself, and has since conducted it with uniform success. The premises occupied comprise two floors, each 40 x 40 feet in dimensions, systematic and convenient in arrangement, and supplied with all requisite facilities for the advantageous handling and storage of the immense general stock. Here is always to be found the choicest feed of all kinds, including corn, meal, oats, shorts and middlings, all of the very best grades put upon the market, and the same are supplied in any desired quantity at the lowest prices quoted. All orders receive immediate attention. Mr. Mitchell is a native of Bath and one of its most successful representative business merchants, as well as a wide-awake and public-spirited citizen.



**E. HAINES & CO.**, Blue Dining Rooms, No. 168 Front Street.—Messrs. Haines & Co. established business here in 1891. They occupy two floors, 30 x 70 feet in dimensions, the fittings and appointments of which are of the best possible order, and reflect the utmost credit upon the good judgment of the proprietors and the cultivated taste of their customers. The firm obtain their table supplies from the most varied sources, all the important markets of the country paying tribute to their enterprise. The viands are prepared in a perfect manner, and the tasteful style in which they are set forth make a meal at the establishment of Haines & Co. a most agreeable experience. The firm give a good square meal, either breakfast, dinner or supper, for twenty-five cents, and their efforts to bring their prices down to suit the means of the greater part of the community have been well appreciated, and the patronage of the house has steadily increased. Mr. Haines, the active member of the firm, is a native of Maine, and a member of the F. and A. M.



**G. MARSTON**, Merchant Tailor, No. 100 Front Street.—To those who wish to have their clothes made by an artistic tailor and in the very latest and most desirable style, we would recommend the house of Mr. A. G. Marston. He first began business here in 1876, and since that time has won an enviable reputation. The premises occupied are well adapted to the needs of the business, and are fully supplied with every appliance and facility. Mr. Marston has had a valuable experience, and is fully conversant with every detail of the business, and is one of the best and most favorably known members of the merchant-tailoring trade at Bath. His abilities and critical estimate of each separate figure, recognizing contour, defects, and necessities are joined to remarkable skill and accuracy in cutting and fitting. He keeps on hand a fine assortment of imported and domestic cloths, from which customers can make suitable selections. Three artistic workmen are employed, and no pains are spared to suit all classes of customers. Mr. Marston served in the late war, as a member of the Ninth Maine Regiment, for three years. He raised a company of recruits in York County, Maine, in whom he was raised to the position of captain. He was present at ten different engagements, and was wounded at Morris Island. He is prominent in Masonic circles, and is a native of Maine.



**E. F. GANNETT**, Dealer in Groceries, Fruit, Seeds, Agricultural Tools, Etc., No. 114 Front Street.—The house of E. F. Gannett was established in 1870 by M. F. Gannett & Son, the present proprietor succeeding to the control in 1889. The store is spacious, tastefully fitted up, and the large variety of articles embraced in the stock is such as directly relates to the general wants of the community, and includes everything in the line of staple and fancy groceries. The choicest teas and coffees from China and Japan are kept in stock, also canned goods, bakers' materials, etc. He also carries a large stock of seeds, agricultural tools, etc. Mr. Gannett is thoroughly experienced in this business and is versed in all its details. Several assistants are employed, and the trade is large and steadily increasing. Mr. Gannett is a native of Maine, and the success he has attained is but the just reward of merit.



**DAVID T. PERCY & SON**, Wholesale and Retail Dealers in Crockery, Glass, Silver-plated Ware, Cutlery, Lamps and Paper Hangings, No. 90 Front Street.—The business of this popular house was founded in 1855, and has been conducted with uninterrupted success from the outset. The firm now own the largest and finest store in this section of the State. The premises occupied comprise a two-story building, 50 x 100 feet in dimensions, and the entire establishment is fitted up with all modern conveniences. The large, valuable stock carried embraces a complete assortment of crockery, glassware, silver-plated ware, cutlery, lamps and paper hangings, while one-half of this double store is filled with a handsome display of staple and fancy dry goods, ladies' and gents' furnishings, notions and fancy goods, including all the latest novelties and fashions in this line. Employment is found for sixteen hands, both a wholesale and retail trade is carried on, and Messrs. Percy & Son are in a position to offer the best values for the least amount of money.



**MARINE NATIONAL BANK**, No. 80 Front Street.—The old, reliable Marine National Bank, which is one of the honored financial landmarks of Bath, was founded in 1865 with a capital stock of \$100,000.00, and is controlled by promoters of unquestioned ability. Its watchwords have been prudence and economy. A bank so long established, and having gone so far in its career with ever-growing success is, naturally, an assurance of permanency, but there is more than mere "solidity" as the word goes, which has contributed to its prosperity and popularity. Although founded upon a rock it has each twelve months been raised above the level of the year before, and on May 4, 1891, had a surplus of \$25,000.00; undivided profits of \$13,893.00, and individual deposits of \$105,000.00. The Marine National Bank does a regular legitimate banking business in deposits, loans, collections and exchange; receiving the accounts of corporations and individuals on the most favorable terms, remitting collections at lowest rates through its correspondents, and rendering thorough satisfaction to all its patrons. The officers and directors of the bank are as follows: President, S. D. Bailey; cashier, H. A. Duncan; directors, S. D. Bailey, E. C. Hyde, H. W. Field, P. M. Whitmore, J. M. Hayes. The executive officers, who have been with the bank since its organization, are gentlemen with whom it is always a pleasure to do business, and in their own individuality serve to strengthen the standing of the bank in social, commercial and financial life.



**G. WASHBURN**, Dealer in First-Class Pianos, Organs, Etc., No. 36 Centre Street.—This house was founded in 1885 by the present proprietor, who has an excellent record as a skilled, practical, and honorable business man in all his dealings with the public. For business purposes he occupies a floor and basement, each 22 x 52 feet in dimensions, handsomely fitted up and displaying a fine assortment of well-known instruments, which are guaranteed to be precisely as represented. The stock comprises pianos, organs, and other musical instruments, rich and sweet in tone, perfect in touch, beautiful in design, elaborate in finish, and of extraordinary durability, and to meet diversified tastes he deals in all the popular American makes of pianos and organs. This store is also the popular headquarters for artists' materials, picture frames, sheet music and music books. Mr. Washburn brings to bear a wide experience in testing and handling different makers' instruments, and possesses the confidence of the music-loving public at large, in all matters pertaining thereto. He is a native of Massachusetts, and is a prominent member of the Order of the Golden Cross.



**C. PIPER**, Dealer in Pictures, Frames, Artists' Materials, Sheet Music, Pianos and Organs, No. 12 Centre Street.—One of the best known houses in Bath engaged as a dealer in fine arts and musical instruments, is that conducted by Mr. J. C. Piper. The best grand, upright and cottage pianofortes, by the standard makers, as well as the finest organs, are kept in stock in excellent variety, together with book and sheet music of the latest publication, all kinds of musical instruments for string or brass band or orchestra, strings, cases, folios, stools, stands, and every description of musical merchandise. Moreover, in the fine arts department will be found a handsome collection of oil and water color paintings, pencil and ink sketches, crayon pieces, etchings, engravings, artotypes, photogravures, etc., picture frames in all the finest styles, and a full assortment of artists' materials. Pianos and organs are sold either for cash or upon the most favorable terms of easy purchase, and are, also, let out on hire, tuned, repaired or adjusted, at reasonable rates. The store, 20 x 65 feet in area, is well fitted and conveniently arranged, the costly and select stock is tastefully displayed to distinct advantage, and three competent assistants are in regular attendance upon customers. This important and progressive house was founded in 1866 by the present proprietor, Mr. J. C. Piper.





**JOHN W. PASK**, Hack, Livery and Boarding Stable, No. 56 Vine Street, near M. C. R. R. Depot.—One of the oldest and most popular concerns of its kind in this section, is the livery, boarding and hack stable of Mr. John W. Pask. Mr. Pask, who is an Englishman by birth, has resided in this country for the past forty-four years, and in 1857 established himself in his present enterprise. The large and commodious premises occupied are especially adapted for the purposes of the business, affording ample accommodations for the stabling of the horses and the storage of the fine stock of carriages, and four experienced and careful hostlers are required in permanent employment. Mr. Pask owns as many as twelve teams and some of the finest and most stylish equipages to be found in this locality, which can be hired for business or pleasure, day or night, on the most moderate terms. Among his stock will be found horses suitable for ladies to ride and drive, a specialty being here made of saddle horses, and in the line of carriages, buggies, hacks, light wagons, sleighs, etc., his turnouts can not be surpassed for comfort and elegance. He devotes his close personal supervision to all the details of this business, in which he has had such an extended experience, and in all his dealings is found strictly honorable and responsible.



**HOTEL PHOENIX**, Chas. W. Welch, Propr., No. 716 Washington Street.—One of the leading hotels to be found here is the Hotel Phoenix, which overlooks the famed Kennebec River. The present proprietor, Mr. Charles W. Welch, has been in the control the past five years, and under his able management a marked success has been achieved. Mr. Welch is a native of Maine, and is unexcelled as a genial, painstaking host. His worthy wife is equally efficient in her sphere of work, and to her much of the success of the house is due. The Hotel Phoenix is equipped in the most approved modern fashion, being heated with steam, provided with electric lights and call bells, fine bathrooms, and first-class furniture, while the sleeping-rooms are well ventilated and furnished with clean, comfortable bedding. The dining-room has a large seating capacity, and the table is furnished with the best of everything in season. The terms are reasonable.



**F. W. BROWN**, Tea Dealer and Grocer, No. 55 Centre Street.—This reliable house was established by the present proprietor in 1839, since which time it has been attended by a steady increase in patronage. A specialty is made of choice China, Ceylon and Japan teas of direct importation, noted for their quality, purity and flavor, and to each purchaser in this department a present is made of some article of crockery or chinaware, of which a very fine assortment is always carried. In addition, the heavy and select stock includes Java and Mocha coffees, pure spices, flour, cereals, extracts and essences, the standard tobaccos and cigars, the best brands of canned goods, preserves, biscuits, etc., a rich variety of imported table delicacies and everything in the line of staple, plain and fancy groceries. The store, 20 x 60 feet in area, is well fitted and appointed for the successful conduct of the brisk business carried on, and two competent clerks are in constant attendance upon customers. The experienced proprietor, Mr. F. W. Brown, was born in Maine.



**SAAC MIKELSKY**, Rugs, Clocks, Spring Beds, Mirrors, Draperies, Dry and Fancy Goods, Pictures, No. 155 Front Street.—Mr. Mikelsky embarked in this enterprise for himself in 1889, and has since been the recipient of a large and permanent trade. The store, 20 x 30 feet in measurement, is finely fitted, conveniently arranged with special reference to the business, and tastefully kept, while it is completely filled with a large and varied assortment of goods, including rugs of all kinds, spring beds, plain and ornamental clocks in great variety, mirrors, dry and fancy goods in profusion, and pictures. In each department of the house a most extensive stock is carried, and the most discriminating class of buyers cannot fail to make suitable selections here, while the prices quoted are always placed at the lowest point of moderation. All the most fashionable goods and novelties of the day are here displayed as soon as introduced, and picture frames of all kinds are made to order at short notice in a variety of sizes and styles. Mr. Mikelsky is an experienced, reliable and progressive business man, and his success in this line of trade for the past three years has been as pronounced as it is deserved. He was born in Russia, but has resided in this country for twenty years.



**THOS. G. CAMPBELL**, Dealer in Provisions and Groceries, No. 780 Washington Street.—The house conducted by Mr. Thos. G. Campbell, dealer in provisions and groceries, was established in 1861. Two floors, 25 x 50 feet in dimensions, are occupied, which gives abundance of room for supplying the most extensive demand. The stock is large and carefully selected, covering every branch of staple and fancy groceries, provisions, and food products, which are quoted at the lowest ruling market prices. No house is better prepared to quote bed-rock rates for the choicest growths. Mr. Campbell always carries a fine assortment of fresh crop Oolong, Japan, Gunpowder, Imperial, Young Hyson, English breakfast, and other teas, that are renowned for flavor and quality; also choice grades of coffees, which are unrivalled for quality, purity and excellence. In such staples as cereals, farinaceous goods, sugars, syrups, and canned meats, fruits and vegetables, Mr. Campbell is prepared to offer substantial inducements to the public, while the department devoted to provisions, food products, table delicacies, etc., is especially full and complete. The trade of the house is large and constantly increasing. Mr. Campbell is a native of Maine, served the country during our late war in the Third Maine Regiment, was out three years, and wounded at the battle of the Wilderness.

# TOPSHAM.



**E**DWARD BEAUMONT, Miller and Wholesale Dealer in Flour and Grain, Pure Wheat Meal and Refined Corn Meal a Specialty, Main Street.—Forty years of unbroken prosperity mark the record of the well-known concern of which Mr. Edward Beaumont is proprietor, located on the banks of the Androscoggin River. The business, which consists in manufacturing all manner of bread stuffs, wheat and corn meal, etc., was founded by Mr. W. B. Purington. The firm-name was after a time changed to W. B. Purington & Co., and then to Purington, Beaumont & Co. The business was conducted under this name and style until 1883, when Mr. Edward Beaumont succeeded to the control and has continued the business with uniform success, the trade growing and extending with years until now it is at once large and substantial. The premises occupied comprise a four-story frame building, supplied with all requisite modern roller milling machinery, operated by water-power. Mr. Beaumont deals at wholesale in flour and grain and makes a specialty of manufacturing wheat meal and refined corn meal. He carries a general stock, which consists of all the popular brands of flour and grain. A large trade has been established throughout the town and county, which is annually increasing. Mr. Beaumont is a native of England, but has been a resident of this place for twenty-three years. He is a member of the F. and A. M. and is an active and esteemed member of the business and social circles of the town.

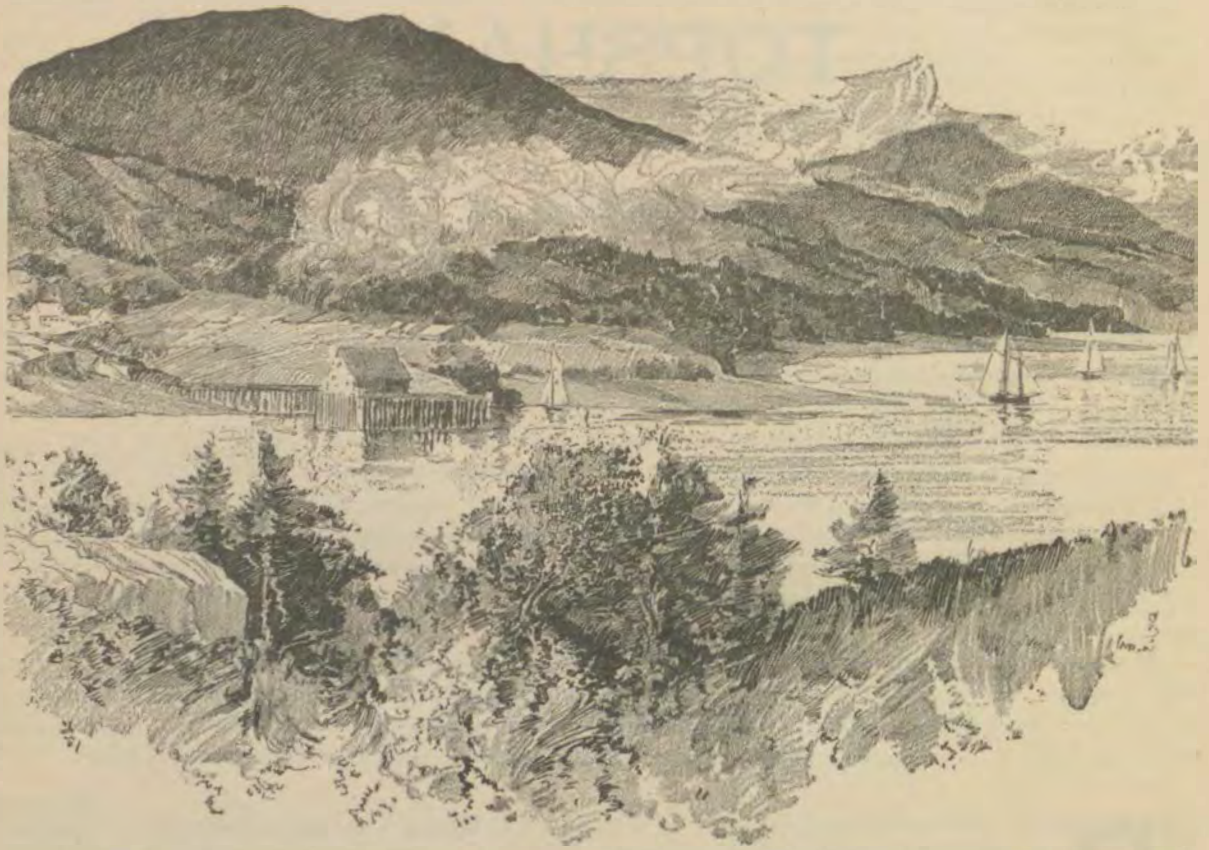
**D**ANA S. COLBY, Wood Turning Mill, Main Street.—A prosperous house of the kind in Topsham is that owned and conducted by Mr. Dana S. Colby, whose wood-working mill is located on Main Street, on the bank of the Androscoggin River. Mr. Colby is a native of this town, and passed his early youth in this attractive place, for which nature has done so much. In 1885 he left the Bay State, and coming here, established the business since conducted by him. The mill is comprised in a two-story frame building, 40 x 60 feet in dimensions, and it is admirably equipped with planing machines, saws and molding machines, every appliance and convenience having been provided for the production of first-class work. Mr. Colby carries on a general line of business as a wood-worker, making leading specialties of turning, scroll-sawing, jig work, molding and all manner of wood turning. He employs a competent assistant and is amply prepared to meet all demands made upon his resources. Both a town and country custom is enjoyed and Mr. Colby enjoys an excellent reputation as a master workman and a reliable business man.



# ROCKLAND.



HIS is one of the charming seaport towns of Maine and is unsurpassed for beauty and grandeur of location, which has made it a far-famed summer resort and is an ideal summer home for those who wish to combine the varied charms of mountain and ocean scenery. Rockland is superbly located on Owls Head Bay, which is an inlet of the great Penobscot Bay, with its glorious panorama of islands and maritime activity, over which it commands an unsurpassed view. In fact, it has one of the most charming situations on the coast of Maine, and has every facility for boating, fishing and driving,



*By permission of the Rockland Bay Point Co.*

THE HARBOR AND MOUNTAINS.

mountain climbing, hunting and countless other attractions. Rockland has a sea-frontage of four and one-half miles and covers an area of 7,000 acres. The city was incorporated in 1854 and is the county town of Knox County. It is chiefly noted for its extensive manufacture of lime and for its large granite industries. Lime burning is the staple trade and of which the city manufactures over one million barrels every year. The adjacent islands, Dix Island, Hurricane Island, etc.,—are renowned for their granite quarries. The finest air is enjoyed here, as also the purest water, which is obtained from Lake Chickawaukie. The population in 1890 was 8,174.



**BODWELL GRANITE COMPANY**, (Incorporated 1871); Office, No. 248 Main Street.—One of the greatest industrial enterprises in the Pine Tree State, is that owned by the Bodwell Granite Company, whose office is at the above address. This company was organized in 1871 by the late Governor Bodwell, Moses Webster, Francis Cobb, John S. Case, and others, and incorporated under the State laws of Maine, the capital stock being a half million dollars. The officers are as follows: President, Geo. M. Brainerd; vice-president, John S. Case; secretary and treasurer, E. H. Lawry; directors, Geo. M. Brainerd, John S. Case, E. H. Lawry, E. P. Walker, F. S. Walls, John Lowe and J. F. Bodwell. These gentlemen are prominently known in all the walks of life. The president, Mr. Brainerd, is a native of this city. Mr. Case is an extensive lime manufacturer, president of the Rockland National Bank, and was mayor of Rockland in 1880-1, 1883-4. Mr. Lawry is a director of the Rockland National Bank, and president of the Rockland Savings Bank. The company own eight quarries, located at Vinalhaven, Fox Island, Spruce Head, St. George and Jonesboro, Maine, and their polishing works are at Vinalhaven. These works are equipped with the finest machinery driven by steam power. The company employ from 500 to 1,000 hands, and command a trade extending all over the United States. They have filled many important orders, and were the contractors for furnishing granite for the State, War and Navy Departments Building, Washington, D. C.; Masonic Temple, Record Building, Western Savings Fund Building and Pennsylvania R. R. Passenger Station, etc., Philadelphia; Philadelphia County Jail, Penn.; Basement of New Post Office and Court House at Erie, Pa.; Carnegie Free Library Building, Allegheny City, Penn.; Fidelity Title and Trust Company Building, Newark, N. J.; Savings Bank Building, Wilmington, Del.; New Custom House and Post Office, Cincinnati, Ohio; New Court House and Post Office, Atlanta, Ga.; New County and City Buildings, New Board of Trade Building, Offices for Pullman Co., Counselman Building, Home Insurance Co. Building, Peck Buildings and Auditorium Building, etc., Chicago, Ill.; St. Louis Bridge, Missouri; North Western Insurance Co. Building, Milwaukee, Wisconsin; polished granite for the State House, Indianapolis, Indiana; new Post Office and Custom House, Brooklyn, N. Y.; New York and Brooklyn Bridge, Harlem River Bridge, Welles Building, Mutual Life Insurance Company Building, Manhattan Bank Building, Kelley Building, Methodist Book Concern Building, Fifth Avenue and Twentieth Street; Havemeyer residence, Fifth Avenue and Sixty-sixth Street; Sun Insurance Co. Building, Mechanic's Bank Building, etc., New York; Wellington Building, Jordan, Marsh & Co. Building, etc., Boston; New Custom House and Post Office, Fall River, Mass.; Peabody Town Buildings, Peabody, Mass.; Gen. Wool monument, Troy, N. Y.; Pilgrims' monument, Plymouth, Mass.; Smith monument, Philadelphia; mausoleum and monument for Dr. Gibson, Jamestown, Penn.; Ladeu mausoleum, Woodlawn Cemetery, New York, etc., etc. The granite handled is noted for its beauty and lasting qualities.



**COCHRAN, BAKER & CROSS**, Insurance, No. 406 Main Street.—One of the best-known and oldest-established general insurance agencies in Rockland is that conducted by the responsible firm of Cochran, Baker & Cross. This agency ranks among the best regulated in the city, and it is the center of a permanent substantial connection reaching throughout Knox County. It is freely recognized as a speedy and reliable medium whereby all kinds of insurances may be directed into the hands of the best and safest companies at the lowest current rates of premium, and policies issued whose terms and conditions are an embodiment of equity and liberality. Moreover, the prompt settlement of all legitimate claims is a distinctive feature of the agency, and no desirable risks are rejected. The three chief departments are fire, life and accident, and of the several companies immediately represented, it may be noted that the twenty-four fire, three life and two accident stand among the wealthiest and most powerful institutions of the kind in the world. The business was founded in 1854 by the present senior, Mr. E. H. Cochran, his coadjutors, Mr. J. R. Baker and Mr. C. C. Cross, having joined him in 1889. The office, 20 x 40 feet in area, is well fitted and appointed, and every facility is provided for the systematic conduct of the business. Of the able proprietors, Mr. Cochran was born in Monmouth, Maine, and Mr. Baker is a native of Wiscasset, Maine. Mr. Cross is of Searsmont birth, was engaged in the late war from 1864 to 1865, and is a member of Edwin Libby Post 16 of the Grand Army of the Republic, as also of the Independent Order of Odd Fellows.



**FRANCIS COBB & CO.**, Manufacturers of No. 1 Extra White and Finishing Lime, Wholesale Dealers in Plastering Hair, Calcined Plaster, Portland and Rosendale Cement.—The house of Francis Cobb & Co. is a time-honored institution. The establishment was founded in 1838, by Francis Cobb, a man of great business capability and a highly esteemed citizen. He died in December, 1890, and his estate, and Messrs. W. T. and Nathan F. Cobb, succeeded to the control of the establishment. Both gentlemen are natives of Rockland and prominently known in the community as progressive, public-spirited citizens. Mr. W. T. Cobb is a member of the firm of Cobb, Wight & Co., also of Cobb, Butler & Co., shipbuilders, and is president of the Lime Rock Railroad, and a trustee of the Rockland Trust Company. The firm are manufacturers of No. 1 Extra white and finishing lime, and wholesale dealers in plastering hair, calcined plaster and Portland and Rosendale cement. They are the recognized leaders in their line in this city. The Messrs. Cobb own twenty-one large kilns, which are kept continually burning, and which have each a capacity of 125 casks a day, a daily output of 3,025 casks. The quarries are located in Rockland and Thomaston. The lime made is of the most superior grade. The firm are owners of a fleet of schooners, besides holding an interest in other vessels, and they make shipments to all parts of the country, from Eastport, Me., to Jacksonville, Fla.





**J. BIRD & CO.,** Manufacturers of Lime, and Dealers in Cement, Hair, Coal, Wood, Groceries, Etc.—One of the best-known and oldest-established manufacturers of lime in Rockland is the responsible firm of A. J. Bird & Co., who control a permanent, substantial trade, reaching throughout Maine and by cargo shipments to New York and Boston. This representative undertaking was founded in 1847, by Mr. A. J. Bird, and in 1865 the style became A. J. Bird & Co.; on January 21, 1892, the worthy founder died and the present owners are: the estate of the late A. J. Bird, Mr. A. D. Bird and Mr. H. G. Bird. The firm are manufacturers of an especially fine grade of white lime and finishing lime, of which the output is very large and constantly increasing, seven improved kilns being kept in full operation, and upwards of fifty workmen regularly employed. The firm are also extensive dealers at wholesale and retail in cement, hair, hard and soft coal, wood, groceries, etc., and a heavy and select stock in each line is always carried. The premises, etc., utilized, consist of over two acres of land for the storage of coal, lime, wood, cement, etc.; a coal wharf, a yard and sheds, 120 x 800 feet in area, and a well-fitted store, 22 x 60 feet in floor space. The firm enjoy an established reputation for charging the lowest trade prices in each department, for all-round reliability and for the prompt and accurate fulfillment of all orders. Messrs. A. D. and H. G. Bird were both born in this city and are prominent business men, enjoying the confidence and esteem of a large circle of friends and acquaintances.



**W. COLLINS,** Wholesale Dealer in Alive and Boiled Lobsters, Tillson Wharf.—One of the principal houses in Rockland engaged as a wholesale dealer in live and boiled lobsters is that conducted by Mr. F. W. Collins, located on the Tillson Wharf. Of the immense trade that is carried on from Rockland to all parts of the Union in lobsters, a liberal share is controlled by this responsible house, for the heavy and regular shipments it makes to regular wholesale consumers all over the United States aggregate about five thousand barrels per year. The business was established in 1874, and under the able and experienced direction of the present proprietor it has enjoyed a steady and continuous prosperity, while the house is widely known for promptitude in the fulfillment of orders, as also for the prime, fresh quality of the lobsters supplied. Every facility is possessed for obtaining these lobsters direct from the preserves and along the coast, as also for their speedy treatment and dispatch to ultimate destination, so that not a moment is lost in getting deliveries to customers, and, moreover, the lowest possible prices prevail. The house owns seven vessels, which are constantly out catching lobsters, which are discharged at the wharf on to the premises. Here steam boilers, tanks and other accessories are provided for boiling the lobsters, and they are then packed in the best manner and despatched by the quickest means of transit in each case. The building utilized comprises two floors, each 20 x 60 feet in area, and ten competent hands are regularly employed there. Mr. F. W. Collins was born in Salem, Mass., in 1850, coming to Rockland ten years ago, and is a member of the Independent Order of Odd Fellows.



**CENTRAL LAUNDRY,** No. 463 Main Street.—The Central Laundry, No. 463 Main Street, was established in 1888, by the present proprietor, John H. Meservey, and from the start the venture has been a highly successful enterprise. It is a well-equipped establishment, and its patronage, which extends throughout Waldo, Union and Warren Counties, is large and steadily growing. The work done here, too, is of a very superior character, the facilities are excellent and the service is first-class. Collars, cuffs, shirts, underwear, coats, pants, vests, ladies' dresses, skirts, wrappers, night-robos, chemises, waists, corsets, etc., etc. are laundered, in the very best style; and lace curtains, laces, sheets, blankets, bedspreads, napkins, towels, pillow-shams, tablecloths and house-keeping linens are made up in the most superior manner, family washing being a specialty. Goods are called for and delivered free of extra charge, at any part of the city. The prices prevailing are very reasonable. The quarters occupied are commodious and well-appointed, and half-a-dozen in help are employed, all work being done by hand. Mr. Meservey, the proprietor, is a man of practical skill and many years' experience in this line, and is thoroughly conversant with every detail of the business. He was born in Rockport, Me., in 1859, and has been in Rockland since infancy. He is a member of the F. and A. M. and other societies.



**GEORGE F. AYERS,** Wholesale and Retail Dealer in Long and Short Lumber of All Kinds, Doors, Sash, Etc.—For close on forty years, or, to be exact, since 1854, George F. Ayers, wholesale and retail dealer in long and short lumber, doors, sash, blinds, etc., in this city, has been established in business. He is one of the oldest and best-known merchants in his line in this section of the State, and has a large trade throughout Eastern Maine. He receives from mills by vessel, and has excellent shipping facilities. His yard, sheds, etc. cover two acres of ground, and the premises are conveniently situated for all purposes. Four to six in help are employed, and a big stock is constantly kept on hand here, including rough and dressed lumber of every description; juniper timber, deck-plank, treenails, wedges, pine and cedar boat-boards, spars and knees, doors, sash and blinds, frames, moldings, glass, sand, hair, brick, bungs, sawdust, nails and pressed hay. All orders for anything in the line indicated are promptly attended to, and the lowest prices are quoted, dealers, builders and the public being supplied on the most favorable terms. Mr. Ayers was born at North Haven, and has lived in this city since boyhood. He is one of Rockland's most prominent merchants and most respected citizens. Charles F. Ayers, son of the respected proprietor, has been the active manager of the business for the last ten years.



**ALMON BIRD**, Manufacturer of Lime, and Dealer in Produce, Etc., No. 733 Main Street.—An extensive and well-known house in Rockland engaged as a manufacturer of fine-grade lime, is that conducted by Mr. Almon Bird, which was established by the present proprietor in 1884, and under his skillful and experienced direction it has since been attended by a marked development in both the volume and scope of its operations. Two improved kilns are maintained, each capable of turning out 135 casks of lime per day and from twenty to twenty-five skilled workmen are employed; the manufactures of the house comprising a very fine grade of A. No. 1, white lime and finishing lime, of which the output is very large. Mr. Almon Bird is interested in several vessels, and by these, as well as those of other owners, shipments of lime are made to New York City and Boston, there to be distributed to various parts of the Union. In addition to this important business, the proprietor is also a heavy dealer in all kinds of corn, flour of the best grades, meal, beef, pork, molasses, fresh and salt fish, butter, cheese, country produce, ship stores, chandlery, cordage and similar goods, and on the whole a large and carefully selected stock is always carried. For these purposes, two floors, each 20 x 75 feet in area, are occupied and well fitted throughout for the successful conduct of the flourishing business carried on; in addition, a wharf and sheds are utilized having a storage capacity of 5,000 casks of lime, an average stock of that amount being on hand. The worthy proprietor, Mr. Almon Bird, was born in Camden, Maine, in 1825, has resided in Rockland for the past twenty-three years and is a member of the Free and Accepted Masons.



**DOHERTY**, Dealer in Flour, Corn, Meal, Groceries and Provisions, Etc., No. 377 Main Street, Corner of Sea Street.—Rockland cannot boast of a more complete or better-fitted grocery store than the establishment of Mr. C. Doherty, which has been conducted since 1869 by Mr. Doherty. The finely-fitted up and spacious store contains a large and very complete stock of fine teas, coffees, spices, canned goods, both domestic and imported, pickles, fruits, preserves, extracts, condiments, flour, corn and meal. Besides Mr. Doherty carries a full line of country produce, wooden and stone ware, clothing and boots and shoes, all of which articles are sold at most reasonable prices. Customers are promptly and courteously served by three competent and gentlemanly employees. In addition to this, he is the proprietor of a lime manufacturing plant which can turn out daily nearly 350 barrels of lime. Mr. Doherty has a financial interest in a line of trading schooners running to New York and Boston, by which he ships lime. He is a native of Boston, but has been a resident of this place for upwards of forty-six years. His business record proves that Rockland has no more trustworthy merchant than he is, his motto always having been good goods, moderate prices and fair dealing, and always keeping the best and freshest of everything in stock. So it is that year by year his business has steadily increased in proportions. In social circles, Mr. Doherty occupies a prominent position and is held in general esteem.



**MORRIS H. McGRATH**, Dealer in Corn, Meal, Flour, Fresh and Corned Meats, Etc., No. 80 Sea Street.—This flourishing and popular establishment was inaugurated in 1877 by Mr. Morris McGrath, who was succeeded in 1891 by his son, the present proprietor, by whom it has since been conducted in a manner that reflects credit upon his business ability. The business premises comprise an entire floor and basement, with a frontage of twenty-five and a depth of forty feet, and fully equipped with all devices and conveniences for the storage and handling of goods. Here is carried at all times a heavy and comprehensive stock of staple and fancy groceries, corn, meal, flour of the most popular brands, fresh and corned meats, canned goods, fish of all kinds, provisions of all kinds, and country produce, fruits and vegetables in season being always kept in abundance. Only the freshest and best quality of goods has a place in this store, and customers can always rely on every article in stock as being exactly as represented. The management secures its supplies from the most reputable and varied sources, all the important markets contributing to its enterprise. Great care and attention are given to the meats, which are always of prime quality; while the provisions and groceries are general favorites wherever introduced. Mr. McGrath is a native of Bucksport, Maine, and is a young man of sterling character.



**ROCKLAND BEEF COMPANY**, C. A. Davis, Manager.—The Rockland Beef Company occupies a foremost position among the leading concerns in this section of the State. Since 1887 the business of this house has been in successful operation, and has always been under the efficient direction and control of its present manager, Mr. C. A. Davis, who is a native of Rockland, and an exemplary young man of the highest standing. The spacious premises occupied comprise a two-story building, having the dimensions of 40 x 92 feet, fitted up in a cleanly, inviting and attractive style, and the general complete appointments include all requisite facilities for the advantageous handling and preservation of the stock. This house makes a specialty of Swift's Chicago dressed beef; also, lamb, mutton, pork, corned, salted and smoked meats of all kinds, etc., and the extensive stock at all times carried is a most carefully selected one, representing as it does the best quality of supplies put upon the market. All the most modern refrigerating and cold storage processes are in use here, the immense ice box having a capacity for 130 tons of ice, and the meats are always found in a fresh and wholesome condition. The output of this company averages sixty head of cattle per week, and three competent assistants are required in constant employment for the prompt fulfillment of orders, while the large and substantial trade catered to extends throughout this city and the surrounding country, and those dealing with this responsible house once are sure to remain patrons always.





**F. CROCKETT COMPANY**, Manufacturers of Lime and Dealers in Coal, Wood, Etc., Main Street, North End.—Among the leading firms engaged in the line indicated is the A. F. Crockett Company, whose office, store, etc., are in the **Crockett Building**. They operate seven patent kilns, and turn out an enormous quantity, the output for 1892 being 225,000 casks of lime. They have immense facilities, and employ here in Rockland from 150 to 200 hands. This concern was established in 1868 by Ames & Crockett, who were succeeded in 1874 by A. F. Crockett & Co., under which firm-name the business was conducted up to 1891, when the various interests involved were incorporated under the laws of the State of Maine, with a capital of \$100,000, all paid in, and the present style adopted. A. F. Crockett is president of the company, C. A. Crockett is vice-president R. H. Crockett, treasurer, and E. F. Hooper, secretary. Their premises cover two acres of ground, with capacious sheds and ample wharf facilities, and a big stock is constantly kept on hand here. They have an extensive lime plant also at Eagle Rock, Virginia, conducted under the style of the **Moore Lime Company**, and another in Monterey Co., Cal., as the **Rockland Lime & Lumber Company**, about one hundred in help being employed at the former place and about a hundred at the latter. They are also dealers in coal and wood, cement, hair, groceries, provisions and ship chandlery, and carry a large, first-class stock, vessels being supplied on the most favorable terms. The company owns several vessels engaged in the coastwise trade, and are agents for a number of others, and, altogether, they do an exceedingly large business. Mr. A. F. Crockett is one of Rockland's staunchest citizens and most prominent business men, and was a member of the governor's staff for two years. He is **president** of the **Camden & Rockland Water Company**, president of the **Rockland Trust Company**, president of the **Rockland Bay Point Company**, director of the **Portland National Bank**, director of the **Lime Rock R. R. Company**, director of the **Merchants' Exchange Building Association**, of Kansas City, Mo.; director of **Rockland Lime & Lumber Company**, of San Francisco, and was one of the projectors and is a director of the **Eagle Rock Company**, of Virginia.



**J. RICHARDSON**, Dealer in Fruit and Produce, No. 632 Main Street.—This business was founded in 1892, and though but a short time in existence, yet it has given sufficient evidence of prosperity to show that the founder of it is a man of push and enterprise. The premises utilized comprise two floors, each 50 x 60 feet in dimensions, affording **every** convenience for the display and accommodation of the large stock carried. The first-class connections and unbounded facilities of this house, enable him to quote prices not readily duplicated. Mr. Richardson conducts a general commission trade in country produce in season, and also in imported and domestic fruits and vegetables in large quantities. Consignments of these goods are received from all parts of the country. Prompt and accurate **settlements** with producers and shippers have always been the marked characteristics of this house. A competent staff of assistants is employed, and prompt and courteous service is rendered. Customers of this house can always rely on getting prime goods at the lowest market rates. Mr. Richardson is a native of Rockland, where he is held in the most honorable regard.



**M. F. TIBBETTS**, Sailmaker, Etc., No. 477 Main Street.—This is one of the **oldest-established** concerns in Rockland, having been founded in 1850 by Mr. A. C. Tibbetts, father of the present proprietor. The son succeeded to the business in 1888 and has met with marked success since that time. He is a practical and prominent sailmaker, having worked at the **trade** since 1876. He keeps constantly on hand a large stock of cotton, duck, sails, twine and boltrope and everything in this line of goods. He also deals in second-hand sails. He manufactures all kinds of surveyors', wall square, family, military, round, A, lumbermen's, Egyptian, garden, **photographers'** and **other** tents; flags, awnings and wagon covers at short notice. A profitable trade is carried on with fishing and trading vessels for the Atlantic coast. For the manufacture of his goods, Mr. Tibbetts occupies a spacious loft, 40 x 65 feet in dimensions, where from eight to ten skilled and experienced workmen are employed the year round to fill **the** numerous orders which are constantly on hand. In manufacturing his goods Mr. Tibbetts uses none but the best **material**, and guarantees satisfaction in all cases.



**M. BLAKE**, Upholsterer, and Dealer in Paper Hangings, Room Moldings, **Curtains**, **Pictures**, Frames, Etc., Corner Main and Cottage Streets, North End.—This business was inaugurated by Mr. Blake in 1887, and from a small beginning, he has developed a large and flourishing trade, which is steadily growing and extending. The premises occupied comprise a floor and basement, 28 x 64 feet in dimensions. Here is carried at all times a heavy stock of wall paper, over 70,000 rolls being kept in stock, of **domestic and foreign** manufacture. These are in the latest and most **elegant** designs and patterns, and of all grades, to suit all classes of purchasers. Here is also shown a large and varied assortment of curtains, pictures, frames, room moldings, and **everything** in this line of business, which is **manufactured** on the premises. All kinds of upholstery work is done, in rockers, **easy** chairs, lounges, etc., either from designs furnished or those prepared by the **house**, the goods **used** being generally the **latest** importations in coverings. Employment is given to three competent workmen, and everything is done under the personal supervision of the proprietor, who is himself a practical upholsterer. An active trade is supplied, the facilities of the house enabling the proprietor to fill all orders at the shortest notice as well as on the most **favorable** terms. Mr. Blake is a native of Rockland, and is a very enterprising **young** man of high commercial and social standing.





**H. FLINT**, Fresh and Corned Meats, No. 252 Main Street.—One of the most popular and best-patronized establishments in Rockland is that conducted by Mr. J. H. Flint, situated at No. 252 Main Street, where a large supply of everything belonging to a first-class market and grocery can always be found. The premises consist of two floors and basement, each 20 x 75 feet, and are fully equipped with all the latest-improved appliances and accessories required in the business, while a competent staff of assistants is always on hand to attend to the wants of the numerous customers. The stock carried includes every variety of fresh and corned meats, hams, lard, butter, cheese, poultry, tripe, country produce and a general line of family groceries, etc., while all kinds of fruits and vegetables in their season are purveyed. The business was established in 1872, by the present proprietor. Mr. Flint is a native of the city in which he carries on his business, having been born here in 1831, and is a prominent member of the Free and Accepted Masons.



**W. DRAKE**, Dealer in Agricultural Tools, Stoves, Plows, Castings, Etc., No. 473 Main Street.—An old-established and deservedly-popular business in Rockland engaged as a dealer in all kinds of agricultural tools, stoves, ranges, etc. is that conducted by Mr. G. W. Drake. The business was established by the present proprietor in 1868, and the house is now the center of a permanent, substantial trade, reaching throughout the State of Maine and as far north as St. Johns, N. B. A few of the chief lines of goods dealt in are all kinds of agricultural implements and tools of the best standard makes, plows, plow-shares and castings, stoves, refrigerators, churns, butter-workers, butter, salt, etc., and the specialties are: "Good Luck" ranges, "Palace Queen" furnaces, "New Welcome," "Royal Fairmont," "Bay State" and other parlor stoves. Of the whole of the goods dealt in, a large, complete and carefully-selected stock is always carried. In addition the house undertakes all kinds of tin and sheet-iron work to order, including a general line of jobbing and repairs, stove work, piping, flues, roofing, etc., etc., five skilled mechanics being regularly employed. The premises utilized consist of a three-story building comprising a well-fitted store, 28 x 65 feet in area; the second floor, 40 x 25 feet in size; and the basement, fully equipped as workshop, etc., 40 x 65 feet. Mr. G. W. Drake, who is thoroughly practical in this line, was born in Union, Me., in 1855, and is a prominent member of the Masonic fraternity.



**F. LEACH**, Dealer in All First-class Sewing Machines, Parlor Organs, Needles, Oil and Attachments, Sewing Machines Repaired, Store, No. 335 Main Street.—The "Domestic" and "Standard" sewing machines form a special feature in the trade of the establishment of Mr. E. F. Leach. The "Domestic" is an article of exceptional excellence, the most complete, perfect, and in all respects superior appliance of its kind ever shown in this country. It is noted for the simplicity of its construction, ease of operation, rapid execution, durability and reliability, and is acknowledged by all who use it as the very best to be obtained. Equally high in favor is the "Standard" machine, with a rotary shuttle, which is a most wonderful invention in this direction and is pronounced superior to any other in the world. The Standard shuttle is wheel-shaped and revolves upon its own center. It does not cease its motion while the machine is in operation, but runs as easy, smooth and quiet at 1,500 stitches a minute as most others do at 700. These unexcelled machines are made in several different styles for families, dressmakers and manufacturers. Besides these a good stock of other machines of all the leading makes is kept constantly on hand, and sewing machine attachments, castings, needles, oil and all the various accessories are furnished. Sewing machines are also repaired and made as good as new. Here, too, are kept in stock a splendid assortment of the Estey pianos and organs. The well-known reputation of these instruments has demonstrated beyond question that they are nowhere surpassed, either for tone, finish, style or workmanship. Mr. Leach does a first-class trade in Knox County, and has three agents on the road who do a thriving business in every State. Mr. Leach possesses energy and experience, and is thoroughly familiar with his business, and the Order of Odd Fellows has in him a worthy member.



**ACHORN & THORNDIKE**, Dealers in Family Groceries, Flour, Country Produce, Fresh and Corned Meats, Fruit and Confectionery, Makers of Fruit Jellies, No. 668 Main Street.—One of the most complete establishments in this line is that of Messrs. Achorn & Thorndike. In 1887 Mr. Achorn started, establishing himself in the business at No. 716 Main Street, where he remained until 1892 when he removed to the present location and Mr. Thorndike, who was in the employ of Mr. Achorn as clerk, was admitted to partnership and the firm style became Achorn & Thorndike. The store is located at No. 668 Main Street and the firm enjoy the highest of reputations for the general excellence of their goods, and in the short time has attained its present important position. The premises occupied comprise a well-appointed and commodious store, 20 x 60 feet in dimensions, fully stocked with all goods in the line, embracing choice family groceries, both staple and fancy, tea, coffee, spices, and condiments of all kinds, flour, country produce, fresh beef, lamb, pork, and other meats, corned meats, canned goods, fruits and vegetables in their season, and confectionery. The firm also manufacture all kinds of fruit jellies, which are equal to any imported goods in flavor and quality, and in which they deal very largely. Messrs. Achorn and Thorndike obtain their goods direct from first hands, and are thus enabled to quote the lowest prices to their customers. The principle of this house is to deal only in the very best of supplies, and thus they have secured the full confidence of their numerous customers in both city and country. Two efficient and courteous clerks are employed. Mr. Achorn is a native of Hope, Me., and a prominent member of the Odd Fellows. Mr. Thorndike is a native of Rockland. Both are young men of enterprise and ability.





**H** S. FLINT, Dealer in Flour, Corn, Meal, Fish, Groceries, Country Produce, Meat, Poultry, Etc., No. 349 Main Street.—One of the most enterprising houses in Rockland is that of Mr. H. S. Flint. Here may be found a large stock of the finest grades of flour, corn, meal, etc., while a fine line of groceries and fish is always kept on hand. The store has a capacity of 20 x 60 feet with a corner situation and is neatly fitted and equipped with everything requisite to the conduct of a large trade. Special attention is given to the selection of meat, poultry and country produce generally and care is exercised that nothing but articles of the very best quality and freshest production shall be placed before the public. All kinds of fruits, as their season comes round, are looked after in the same careful manner by the proprietor and his three assistants. Mr. Flint commenced business at the present location in 1887, and by successful management the trade has been developed to large proportions. Mr. Flint was born at Rockland in 1862, and is a prominent member of several societies.



**W** ILLIAM FARROW, Sailmaker, and Dealer in Duck, Boltrope, and All Kinds\* of Trimmings used in Making Sails, Loft on General Tillson's Wharf.—The sailmaking industry is represented in Rockland by Mr. William Farrow. The inception of this enterprise dates back to 1847, and since that time many improvements have been made in this branch of industry, as well as in everything else, and the work now executed is far superior to that formerly done. Mr. Farrow, having had long experience at the business, is one of those who reaches the highest point of excellence in all he does. For business purposes he occupies a spacious, well-lighted loft, 68 x 40 feet in dimensions, and suitably fitted up for convenience of the business to which it is devoted. Here is kept a large stock of duck, boltrope, and all kinds of trimmings used in making sails, the best quality of goods being invariably carried, and reasonable prices asked. Employment is given to from four to six experienced workmen. Sails of every size, style and variety, are made to order in the most excellent manner; also tents, awnings, and other things in this line are made, and sails repaired. Mr. Farrow carries on a lucrative trade along the eastern coast of Maine, and is part owner of several vessels. He is a native of Isleboro, Me, and prominent in Masonic circles.



**S** M. VEAZIE, Wholesale and Retail Dealer in Furnaces, Stoves, Agricultural Implements, Etc., No. 419 Main Street.—The demand for stoves, ranges, general hardware, etc., is always large and steady, offering one of the most staple and representative lines of business. It has many houses of high repute to represent this line, but none of them is more favorably known than that of S. M. Veazie. This flourishing business was established in 1854 and success has rewarded the founder's spirited and ably directed efforts to please the public. Mr. Veazie is a man in the prime of life, a native of Camden, Maine, but a resident here for many years. The premises occupied consist of three floors of a building, each 20 x 75 feet in dimensions. The store is neatly fitted, and very admirably adapted for business and for displaying goods. Mr. Veazie carries a long stock. In the assortment will be found everything in the line of hardware for builders' use, nails, shelf goods, also mechanics' and gardeners' tools, locksmiths' and cabinet-makers' supplies, tin and copper ware, kitchen goods, stoves and ranges of leading styles and makes, furnaces, together with a full line of table and pocket cutlery and also all kinds of agricultural implements of the latest patterns. He is the sole agent for the celebrated "Glenwood" Ranges, which are models of their kind. Besides this, he deals in sporting goods, guns, pistols, powder, etc., of which he always has a great variety. He does a rushing wholesale and retail trade in the city and country. He is a prominent Free Mason.



**F**ARRAND, SPEAR & CO., Manufacturers of Lime, and Dealers in Groceries, Provisions, Etc., No. 121 Main Street.—This firm are manufacturers of lime, and dealers in flour, corn, groceries, provisions, oils, paints and cordage, and their trade is extensive. They turn out a superior article in Extra No. 1 and finishing lime, and their products command big sale. They have three kilns, each having a productive capacity of 125 casks per day, and the output is shipped to Boston, New York, cities on Long Island Sound and points in the South. They have ample storage and wharf facilities, and carry a heavy stock. Their lime is maintained at a uniformly high standard of excellence and they can fill orders for anything in Extra No. 1 and finishing lime on the most favorable terms, their prices being always the very lowest. The firm has a spacious and well-kept store and a large, carefully-selected stock can always be found there, including fine teas and coffees, pure spices, canned goods, dried fruit, best brands of family flour, prime salt and smoked meats, fish, lard and provisions generally, fine dairy butter, cheese, rice, beans, peas, etc.; also corn, sugar, molasses, vinegar, oils, paints, cordage and ship supplies. Quality and quantity are guaranteed, and goods are sold at exceptionally low figures. This business was established in 1869, by Farrand & Spear, and as such was conducted up to 1880, when the present firm-name was adopted. On the death of Mr. Spear, in 1881, the business was conducted by the senior partner till the settlement of the estate and the admission of his son, E. B. Spear, to the firm. The copartnership consists of Messrs. G. L. Farrand, H. G. Hall and E. B. Spear, all natives of this city. They are all men of energy and enterprise, and are interested in several vessels. They are also agents for the North Marine Railway, of Rockland; and Mr. Farrand is a director of the Lime Rock Railroad and a trustee of the Rockland Trust Company. Mr. Farrand is a member of the Legislature and also has served in the city government.



**E** H. HANDLEY, Dining-Room, No. 345 Main Street.—Visitors to Rockland cannot do better than pay a visit to the handsome and neatly fitted up dining-room of Mr. E. H. Handley, No. 345 Main Street, where a substantial and well-served meal can be obtained at all hours. The premises occupied consist of a dining-room, 20 x 60 feet in capacity, with the usual offices attached, all handsomely stocked with all the appliances necessary to the outfit of a first-class dining saloon. There is seating accommodation for fifty persons, and every convenience, in the most complete and approved fashion, is possessed for the gratification and comfort of the numerous patrons; a polite and competent staff of waiters being on hand to attend to the different tables. Besides the trade with transient visitors a large connection is formed with table boarders, the aim being in all cases to give entire satisfaction to every one. The food is of the very best quality to be had on the market, the proprietor exercising every care in the selection of the different viands, while all the pastry is made on the premises from the best materials to be obtained. Meals can be had here on Sunday. Mr. Handley was born in Rockland, is well known and deservedly popular and is a member of the Free and Accepted Masons.



**J** AMES WIGHT, Gas and Steam Fitter, and Dealer in Pipe, Valves and Fittings, and Cotton Waste, Park Place.—With over a quarter of a century of active business experience in gas and steam fitting, Mr. James Wight, on Park Place, certainly deserves his well-earned reputation as being one of the best mechanics in Rockland. He is a native of Lowell and a practical man of middle age. He established his business in 1859. In his spacious shop, 25 x 50 feet in dimensions, he always has on hand a complete line of gas and steam fittings, supplies, piping, valves and fittings, cotton waste, rubber hose, lubricating oils, rubber packing, chandeliers, brackets, globes—everything in fact pertaining to his line. He employs from four to six skilled workmen in attending to the large and constantly increasing business. He makes a specialty of steam and hot water heating, executing neatly all orders in this branch of the business. He is the sole agent for the celebrated Knowles and Blake steam pumps. His trade extends to all parts of the city and country. Mr. Wight lends his personal superintendence to all his work and guarantees satisfaction in all cases, while his prices are always just and reasonable.



# BAR HARBOR.



P to within a comparatively recent period the picturesque and delightful spot on which this beautiful and flourishing village now stands lay in solitary grandeur, almost unknown and unvisited. There are those still in the flesh who can remember when there was scarcely a house here. Half a century or so ago the place was a rude hamlet, with a few primitive stores. The almost sole occupation of the inhabitants was farming the sea and boat-building. Later the rare beauties of the region round about began to attract artists and tourists, and it was but

a short time after until the advantages of Bar Harbor as a watering-place became widely known. During the past few decades it has been growing in popularity each recurring season, and has become the summer resort par excellence of the United States. The beauties and attractions of Mount Desert are many, varied, unique and incomparable. Its rugged coastline, deeply indented by island-dotted bays and broad sounds, together with its splendid harbors, romantic walks, magnificent drives and bold mountain scenery, combine to give it a charm and character to be found nowhere else on the American continent. Bar Harbor is an exceedingly pretty village, nestling at the foot of the mountains bordering on the shore, and possesses charms not only for the tourist and pleasure-seeker, but for the antiquary and the lover of the beautiful in nature, as well. Its climate, salubrious and equable, has given it advantages outrivaling any other ocean resort on the Atlantic seaboard. The softness and purity of its invigorating atmosphere, its dryness and wonderfully even temperature, and its absolute exemption from malaria, all tend to create the vitalizing properties which are largely derived from the peculiarly favorable situation of the place, and the great abundance of pine, spruce, cedar, etc., which grow in such profusion in the surroundings. The history of Mount Desert runs back nearly three centuries. We are indebted to Champlain for the first account of this now world-renowned resort. That famous navigator discovered Frenchman's Bay in 1603, when on an exploring expedition along the coast, and in 1613 a little colony from France settled hereabouts. Jesuit missionaries labored among the children of the forest for some years, and there exists to-day many evidences to indicate that the original colonists and the Indians lived on peaceable and friendly terms with each other. What the future of the place might have been had not the settlement been attacked and plundered by Samuel Argall, the pirate from South Virginia, and his band of buccaneers must be left to conjecture; but it is fair to infer that the red man in this vicinity would soon have become civilized had the Jesuit rule on Mount Desert long endured. The first actual settler at Bar Harbor is supposed to have been one Nicholas Thomas. He built himself a log cabin somewhere on what is now known as Birch Point, and it is said lived there alone for some time. In 1825 there was only a single store on the site of Bar Harbor, and the annals of the place say that it was kept by a fellow with the suggestive sobriquet of "Glasseye Brown." In 1850 there were but a few families resident here, and it was a decade or more later before the little village took on anything of the appearance of life and gayety. Suddenly, as if by magic, in a season or two, the place was transformed from the sleepy, dull settlement in the wilderness to a veritable Eden. Bar Harbor is, indeed, in the town of Eden, located in Mount Desert Island, in Hancock County, near the northeasterly end of the coast of Maine. The town is excellently laid out, and the streets are broad, even and regular. It is well lighted, and the sanitary system is of a distinctly superior character. The principal business thoroughfare is Main Street, and it is full of bustle and life during the summer-time. Along this pleasant thoroughfare are many large and elegant stores; also bazaars, studios, offices, banks and business establishments of every description.



**HILLSON & KURSON, Gent's Furnishing Goods, Etc., Cottage Street.**—An establishment that is pointed out as a representative one in its line, is that carried on by Messrs. Hillson & Kurson. Their goods are always fresh, and comprise the latest styles and the newest novelties to be obtained. The business of this firm was established in 1889 by the present firm, who have conducted it with a skill and enterprise which is bringing in very substantial returns. The business is conducted in a store, 20 x 40 feet in dimensions, which is supplied with every necessary requirement for the trade carried on. The spacious sales-room is well stocked with an extensive assortment of gent's furnishings, etc., embracing everything in the line, such as hats, caps, shoes, cassimeres, mackintoshes, satchels, velvets, neckwear, foreign and domestic clothing and foreign fabrics in every variety; also notions in general, together with everything in the way of gentlemen's furnishings. An elegant assortment of custom-made clothing is shown in men's and boys' suits, overcoats and pantaloons: also all the latest styles in hats and caps. These goods are in charge of polite clerks, who make every effort to supply the wants of customers, and the prices for all goods are marked down to the lowest figures consistent with a living business. This firm enjoys very extensive connections, and is in constant receipt of all novelties pertaining to the business. Their trade is derived from the most refined classes in Bar Harbor. Both gentlemen are natives of Germany, and have been in the United States several years, and are prominent in the Odd Fellows and Masonic fraternities.



**E. WHITMORE, Jeweler, Main Street.**—The jewelry trade is well represented in Bar Harbor by Mr. C. E. Whitmore, who commenced business here in July, 1890, and ever since that time has enjoyed a prosperous career. He occupies a neatly-furnished store, 20 x 40 feet in size, and equipped with all conveniences for the display of the fine stock of goods that he always keeps on hand. This comprises watches, clocks, jewelry, solid silver and plated ware. The display is very attractive, and the assortments are not surpassed anywhere. The goods have all been selected with care and judgment, exhibiting a wide range in value, and are calculated to meet the wants of the greatest possible number of buyers. Special attention is given to the repairing of watches, clocks, and fine jewelry, and satisfaction is guaranteed in every instance. Few have that close, intimate knowledge of fine goods and the effects produced by them, so that it is not to be wondered at that the best class of purchasers place their orders here, with the certainty of securing all that is new, rich, and novel in each season's designs and importations. Mr. Whitmore is a native of Bar Harbor, and is a progressive young business man.



**M. NORTON, Plumber and Steam Fitter.**—Among those who stand prominent and have gained an enviable reputation in this line of business may be mentioned Mr. H. M. Norton. This house was established here in 1879 by Leighton, Davenport & Co. of Bangor, the present proprietor succeeding to the control in 1890. The premises occupied are spacious and commodious, fully stocked with plumbers' and steam fitters' supplies, and constant employment is furnished to from ten to twenty workmen in summer. Everything in the line of plumbing, ventilating, steam and gas fitting is done, contracts are entered into, and the complete fitting up of buildings of all kinds is satisfactorily and carefully executed. Sanitary plumbing is the specialty of this reliable house, and patrons can always rely on the skill and ability of the proprietor, who employs none but experienced workmen, and gives to the business his personal supervision. Mr. Norton is a native of Bangor, and since becoming a resident of Bar Harbor has gained the respect and esteem of the community for his sound business principles and strict integrity. In conclusion it may be stated that this house is in every way a representative one in plumbing, and those establishing relations with it will secure the greatest satisfaction in the thoroughly good manner in which all work will be accomplished.



**H. KITTREDGE & CO., Fine Groceries and Supplies, Mount Desert Street.**—The well-known liberally patronized house of R. H. Kittredge & Co. was established in 1870 by the present firm. The premises occupied comprise a double store, 30 x 40 feet in dimensions, with a rear building, 40 x 25 feet in dimensions, giving abundance of room for supplying the most extensive demand. The stock is large and carefully selected, covering every branch of staple groceries, provisions and food products, which are quoted at the lowest ruling market prices. They always carry a fine assortment of fresh crop Oolong, Japan, English breakfast, and other teas that are renowned for flavor and quality, and are justly popular with the trade and public; also choice grades of coffee, which are unrivaled for purity, quality and excellence. In such staples as cereals, farinaceous goods, sugars, syrups and canned meats, fruits and vegetables, this firm is prepared to offer substantial inducements to the trade, while their departments devoted to provisions, food products and table delicacies, etc., are especially full and complete. They also keep a large stock of domestic dry goods, crockery, farming and haying tools, paints, Bradley fertilizers, hay, straw, and grain, fishing tackle and sporting goods, and cater to a first-class trade. Summer visitors ordering goods before their arrival, can have them delivered, ready for use, as soon as the cottage is opened. From five to seven assistants are employed. The members of the firm are Messrs. R. H. Kittredge, and his father, Benjamin Kittredge, both natives of Trenton, Maine, and prominent members of the F. and A. M. Mr. R. H. Kittredge is a gentleman in the active prime of life, of superior business abilities, and popular with his patrons. His father, now seventy-two years of age, contributes his experience to form a firm of wide popularity and solid worth.





**C. FARRELL**, Carriages of All Kinds Made and Repaired, Also Jobbing, Cottage Street.—A well-known and reliable carriage-maker and repairer in Bar Harbor is Mr. J. C. Farrell, located on Cottage Street who enjoys an established reputation for executing the finest and most satisfactory work in each branch of the trade and for making fair and reasonable charges. The business was initiated in 1886 by Mr. Farrell, who possesses a wide range of practical experience in this line extending over a period of twenty years and takes active part in the prompt and accurate fulfillment of each order with which he is entrusted. All kinds of carriages, wagons, buckboards and other vehicles are made to order, in the most approved styles and upon the best principles of construction; carriages of every sort are repaired and renovated; a specialty is made of antique or rustic work; jobbing is promptly attended to and a full line of forging and blacksmithing is undertaken at short notice. An established trade is controlled reaching all over the town, and the shop, 20 x 35 feet in area, is fully equipped with forge, wood-working and other machines and appliances pertaining to the industry, three skilled workmen being there regularly employed. Mr. J. C. Farrell was born in Ellsworth and is now thirty-seven years of age.



**A. MILLIKEN**, Wholesale and Retail Dealer in Coal, Wood and Charcoal, All Kinds of Wood Sawed by Machine, and Split Ready for Use, Sand and Gravel; Office and Wharf, West Street, Near West End Hotel.—A prominent wholesale and retail dealer in coal, wood, and charcoal is Mr. W. A. Milliken, who established his prosperous business in 1879. The shed and wharf occupied have a capacity for storing 1,500 tons of coal and employment is furnished to six workmen, and five wagons are required to deliver goods. A large stock of coal, wood and charcoal is kept on hand and all kinds of wood are sawed by machine and split ready for use. Mr. Milliken also deals extensively in sand and gravel. He has at his wharf Fairbanks' platform scales, and is prepared at all times to weigh hay, horses, etc. The trade of the house is both wholesale and retail and comes from an extended area. The office is connected by telephone, all orders are promptly filled, and relations once entered into with this reputable house are sure to prove pleasant and lasting. Mr. Milliken is a native of Ellsworth and a descendant of one of her oldest families. He is a substantial and public-spirited citizen, and a popular member of the F. and A. M., the I. O. O. F. and other societies.



**SPOUL'S MARKET**, Main Street.—The provision, fruit and vegetable trade of Bar Harbor is one of its most important interests and some exceedingly fine goods are handled by our leading establishments. Prominent among the number thus referred to is Sproul's market, which was established in 1870 by H. C. Sproul. The premises occupied for this extensive business are finely arranged, and fitted up with tile floors and marble fixtures. Vast quantities of meats, poultry, game, fruit, vegetables, etc., are kept constantly on hand, also a choice and carefully selected assortment of table delicacies, and it may be safely asserted that in extent, quality and variety, the stock carried by this concern has no superior in Bar Harbor. The improvements that have been devised of late for the preservation of perishable goods are found in this market in successful operation, and these inventions and refrigerators at all times insure freshness of meats and excellent quality. Sproul's market is a model of cleanliness and neatness, strict supervision being given to every detail by the proprietor. Mr. Sproul is the owner of two farms, one of 1,800 acres and the other of 1,300 acres. Here he keeps forty cows, and raises lamb, veal and pork for his market. He cuts about 1,500 pounds of wool per year and also cultivates fruit and vegetables for market, supplying from eighty to one hundred cottages and several hotels with the choicest provisions to be found in this section. He makes a specialty of choice meats, butter, fresh eggs, etc., and receives his goods from the best producers in Hancock County. From ten to twelve assistants are employed, and all orders are promptly filled and delivered free, four wagons being constantly engaged in this service. The aim of the proprietor has been to not only gain but retain custom and in this he has been eminently successful. Mr. Sproul was born in Bucksport, Maine, in 1833.



**J. CLEMENT**, Agent, Pianos, Organs and Sewing Machines, Etc., Rodick Block.—A love of music seems to pervade all classes to such a degree in these modern days, that it is seldom we find a dwelling without a musical instrument of some kind, and those who wish to purchase a piano or organ that will always prove to be what it is represented, would do well to consult an agent who has had experience in testing and handling different makers' instruments. Such a one is Mr. S. J. Clement, one of the best known and most popular of the dealers in pianos, organs and sewing machines in Bar Harbor. He occupies a commodious wareroom, 20 x 50 feet in dimensions, neatly appointed and arranged throughout, and well stocked with well-known instruments and machines, general musical merchandise, and machine supplies. Mr. Clement has the agency for the Estey pianos and organs, instruments of superior quality of tone, beauty of construction, and durability in service. He is also agent for the White sewing machine, which is largely in use over all the United States, and agents are located in all the principal cities of the Union, where the utility and superiority of this excellent machine is generally acknowledged. These goods are sold at favorable rates, or on the installment plan at easy terms, or let out on hire. Also old goods are exchanged for new. The house is in all respects a leading one in point of extent of stock, trade, and influential character of patronage. Mr. Clement is a native of Mount Desert.



**N**ATHAN ASH, Livery and Sale Stable, Spring Street.—The well-known livery stable owned by Nathan Ash was established by him in 1877, and is a very popular resort for the public in search of first-class "rigs." A long practical knowledge enables the proprietor to offer services of a highly advantageous character, and it has been his constant aim, by the adoption of every legitimate means to increase his usefulness. The premises occupied on Spring Street comprise two buildings, each two stories in height and covering an acre of ground. Accommodation is afforded to 100 horses. The stalls are well-regulated and receive careful attention. From forty to forty-five horses are kept for hire, and single and double rigs, hacks and four-horse buckboards are let by the day, month or season. It is a rule of the house to meet every call by telephone or otherwise promptly, and patrons are assured of courteous treatment while the prices charged are always fair and reasonable. The office is in a separate building, is nicely fitted up, and connected by telephone. Mr. Ash is a native of Bar Harbor and is held in the highest esteem for his integrity and personal worth.



**A**SA HODGKINS & SONS, Contractors and Builders, All Kinds of Building Material Furnished at Short Notice, West Street.—As is generally known to the residents of Bar Harbor, a large number of the finest buildings in this beautiful ocean resort have been erected by Messrs. Asa Hodgkins, & Sons, among others being: the Scott House, the Mathews House, the Grand Central Hotel, the Hamor Block, the Rogers Block, Mr. J. A. Morris' cottage and Mr. Erastus Corning's cottage at North East Harbor, etc., etc. As contractors and builders, the firm are well known for the faithful and accurate interpretation of architects' plans and designs, as also for rigidly adhering to specification or contract, and they cheerfully submit estimates and drawings for the erection of any kind of structure. Their operations include, moreover, all kinds of jobbing and repairing, the fitting up of offices, stores and other premises in the best style to any design, interior decoration on residences, etc., and a full line of wood-working, turning, plain and scroll sawing, planing, molding, the manufacture of doors, sash, frames, blinds, inside finish, etc., etc., while they are also dealers in all kinds of building material, lumber and builders' supplies. This important business was established in 1879 by Mr. Asa Hodgkins, who in 1887, admitted his sons, Mr. Harry Carlton Hodgkins and Mr. Hoyt Curtis Hodgkins, into partnership. The premises utilized consist of a lumber yard covering half an acre, with ample storage capacity for the lumber and building materials kept on hand; a shed of two floors, each 20 x 70 feet in area, and a planing mill and workshop contained in a building of three floors and basement, each 32 x 55 feet in size, furnished with a complete modern equipment of wood-working machinery operated by a 25-horse steam engine. The trade controlled reaches throughout Hancock County and from eighteen to twenty-five skilled mechanics are employed. The firm are also dealers in groceries and provisions on Main Street, where a large and select stock is carried; also a general line of hardware, a specialty being made of fishing supplies. The worthy senior proprietor was born in Hancock, Me., while the junior partners are progressive, enterprising young business men of wide popularity and sterling social qualities.



**G**E. SOPER, Beef, Lamb, Veal, Poultry and Game, Vegetables, Etc., Cottage Street.—Mr. G. E. Soper established business here in 1886 and is an extensive dealer in beef, lamb, veal, poultry and game, vegetables and fruit, canned goods, fresh eggs and butter. The spacious store occupied is neatly fitted up and supplied with a large ice box, improved cold air blast and a capacity for storing large quantities of meat and keeping it in a perfect state of preservation. The establishment is in all respects the neatest and best kept in this section. Seven experienced assistants are employed, all orders are promptly filled and goods delivered free, four teams being employed for the purpose. The house is liberally patronized by hotels and cottages and the success achieved is well-merited. Mr. Soper is a native of Bucksport, Maine, pleasant mannered and strictly upright in his dealings as well as a man of push and excellent business qualities. He is eminently popular with his hosts of permanent patrons and is a prominent member of the I. O. O. F.



**R**A. SPROUL, Restaurateur and Caterer, Sproul's Block, Opposite The Rodick.—The restaurant of Mr. R. A. Sproul is deservedly famous for its good cheer and expert management, and has been in successful operation since 1869. It is the Delmonico's of the Harbor—the most elegant and recherche establishment of the kind in the whole State. The premises occupied comprise an entire three-story building, 40 x 100 feet, elaborately decorated and furnished in every part, provided with electric lights, steam heat, hot and cold water, reflecting the utmost credit upon the enterprise and good taste of the management, and insuring comfort and convenience. The main dining-room is on the ground floor, and is a model apartment in its arrangement and management. It seats comfortably 150 people. There are nine private dining-rooms above, and the proprietor also conducts the business of a caterer and confectioner, supplying fancy cakes, pastry and confectionery of his own superior manufacture. The cuisine is in charge of chefs of marked ability and national reputation. All the best meats, fish, game, entrees, fruits and delicacies that can be obtained are served in liberal abundance. Any dish is cooked to order in the best manner and at moderate prices. Private parties are given special attention, and everything for balls, parties, weddings, etc., is furnished at short notice. Sproul's Livery Stable for guests is also a noted feature in connection, where high-bred carriage and riding horses are let by the season. The patronage of the house in all its departments is of a strictly first-class character.





**WILLIAM FENNELLY**, Harness, Horse Clothing, Stable Fixtures, Boots, Shoes, Rubbers, Etc., No. 226 Main Street.—One of the leading houses at Bar Harbor for all kinds of fine grade harnesses and horse furnishings is that conducted by Mr. William Fennelly, who controls a liberal share of the high-class trade here with cottage owners, wealthy residents, and other regular patrons. It is well known in Bar Harbor and environs that Mr. Fennelly handles but one grade of goods in each line, and that—the best and most reliable. He carries a heavy and very select stock, exactly suited to the requirements of his customers, including single and double harnesses of the latest styles, saddles, bridles, whips, horse blankets, robes, rugs for buggies and carriages, brushes, currycombs, stable fixtures and every requisite for the coach house, stable and harness-room, as also a general line of furnishings for coachmen. Another important department of the stock contains a full assortment of fashionable boots, shoes, rubbers, and all kinds of footwear of all sizes and for both sexes. Repairing of every sort in both departments is neatly and promptly executed, and light harness in any style is made to order; fair and reasonable prices throughout being a distinctive feature of the house. The store, 22 x 70 feet in area, is finely fitted and well appointed for the systematic conduct of the business, and four competent assistants are in regular attendance upon customers. The business was established by the present proprietor in 1872 at Mount Desert, whence it was removed to Bar Harbor in 1880. Mr. Wm. Fennelly, who was born in Boston in 1841, is a member of the Free and Accepted Masons, as also of Bosworth Post, No. 2, of the Grand Army of the Republic, and served during the late war from 1862 to 1865 with Company H of the 16th Maine Volunteer Infantry.



**H. PRESCOTT & CO.**, Livery Stable, Mount Desert Street.—Probably the best equipped stables in Maine are those of J. H. Prescott & Co., which were established in 1875 by the present proprietors and have since been conducted with unvarying success. The premises occupied comprise a main stable, 40 x 90 feet in dimensions, having seventy-five stalls and accommodations for a large number of carriages, with an annex 50 x 70 feet in dimensions, having thirty-five stalls. The establishment is provided with every convenience, lighted by electricity, and is provided with a finely fitted waiting-room for ladies. The stables are well lighted and ventilated and free from obnoxious odors, while the utmost neatness and cleanliness prevail throughout, experienced and reliable grooms and stall men being in attendance. The horses owned by this firm are all black horses, supplied with new harness, new buckboards and other vehicles. Parties are furnished with all kinds of carriages, well upholstered, comfortable, light-running and stylish, which can be hired for business or pleasure purposes at all hours of the day or night. The firm are prepared to assume the carriage service, and to supply any number of carriages at the shortest notice, and the entire management of such occasions is conducted with that system, order and regularity which is as praiseworthy as rare. Thirty men are employed. The members of the firm are Messrs. J. H. Prescott and John Harden, natives of Trenton, Maine, thoroughly experienced in this business. Mr. Prescott is a member of the I. O. O. F.



**H. SHERMAN**, Cigars, Tobacco, Fruit and Confectionery.—Mr. Sherman commenced this enterprise in July, 1891, and by paying strict attention to all matters pertaining to his trade, and courteous treatment of patrons, he has won a prosperous custom, and is greatly esteemed for his business ability. He occupies a very neatly furnished store, excellently arranged, and displaying a very superior assortment of goods. These embrace a varied and comprehensive stock of styles, sizes and grades of domestic and imported cigars, smoking and chewing tobacco and general smokers' goods, so as to be prepared to meet promptly every want of the public. Mr. Sherman never deceives customers, always maintaining the full standard of all brands and all his goods are guaranteed. He also keeps on hand a choice stock of fruits of all kinds in season, and pure candies in great variety. A handsome soda fountain adds to the attractiveness of the house and the convenience of purchasers, and every inducement is offered that can be accorded in this line, both as regards excellence of goods and economy of prices, and an influential trade has been built up at Bar Harbor. Mr. Sherman is a native of Sullivan, Maine, and a popular member of the Masonic and other societies.



**GREEN & REYNOLDS**, Manufacturers and Dealers in Stoves, Tinware and Kitchen Furnishing Goods.—The major portion of the best sheet metal work in Bar Harbor is executed by the well-known and responsible firm of Green & Reynolds. The house enjoys a high reputation for turning out the finest work in each branch of the trade, for charging fair and reasonable prices and for handling only the most uniformly reliable grades of goods in each line, and a steady and continuous prosperity has been witnessed ever since the establishment of the business in 1879 by the present proprietors, Mr. C. S. Green and Mr. B. C. Reynolds. The heavy and carefully selected stock carried embraces all kinds of tinware, hollow ware, kitchen furnishing goods and the best standard makes of parlor stoves, cooking ranges and heaters. Moreover, the firm's operations include new tin roofing, spouting and guttering, the supply and fitting up of stoves, heaters and ranges complete with all piping, flues and connections, the manufacture of tinware, kitchen and hotel utensils, and a full line of light sheet iron, copper, tin and zinc work, estimates being cheerfully submitted upon application. The store, 40 x 26 feet in area, and the shop in the rear, 15 x 26 feet in size, are fully equipped for turning out the best work at short notice, six skilled mechanics being regularly employed. Mr. C. S. Green was born in Searsport, Maine, in 1854 and belongs to the I. O. O. F., while Mr. B. C. Reynolds was born in Milbridge, Maine, in 1857 and is a prominent member of the Masonic Fraternity.



**STAFFORD, Livery, Sale and Hack Stable, Cottage Street.**—This popular establishment turns out some of the finest vehicles to be seen anywhere, noted alike for their superior style, comfort and elegance, and each is accompanied by a courteous and competent coachman attired in a neat and appropriate livery. Mr. Stafford owns and has in constant readiness seventy-five fine road horses, as well as a proportionate number of buckboards, buggies, road wagons, hacks, landaus, coupes, victorias and other carriages; he has a fixed scale of eminently fair and reasonable charges to which he rigidly adheres and he is held in high repute for punctuality in his engagements and for promptly filling all orders. The proprietor is, moreover, a large dealer in high-bred horses, received from the best stock farms and he has a number on hand for disposal suitable for ladies' mounts, riding and for ordinary harness work. Ever since his establishment, Mr. Stafford has met with a steady and continuous prosperity; he started for his own account here in 1886 in a very small way, and in 1891 he purchased the permanent, substantial business of Messrs. Cleaves Brothers, amalgamating it with his own. The stable consists of a two-story building, 75 x 150 feet in area on each floor, very efficiently heated, ventilated, lighted and drained and well ordered throughout; there are a ladies' waiting-room, harness-rooms, seventy-five stalls and loose boxes, a repository for a hundred carriages and road wagons, etc., etc., and upwards of thirty coachmen, hostlers, grooms and others are regularly employed. The experienced proprietor was born in England in 1840 and came to the United States ten years ago.



**H. PUFFER, JR., Produce Commission Merchant, Main Street.**—The only commission merchant in Bar Harbor is Mr. W. H. Puffer, Jr., who controls a heavy volume of trade, reaching at both wholesale and retail all over the town and throughout Hancock County. A few of the chief lines of goods dealt in are: hay, straw, grain, flour, potatoes, vegetables, eggs, butter, berries, fowl and lamb, and, in addition, a specialty is made of all kinds of imported and domestic, fresh and dried fruits in their respective seasons. These goods are procured in each line direct from the leading sources of supply tributary to this market, upon the most advantageous terms, and thus all orders are promptly and accurately fulfilled at the lowest prices consistent with genuine, reliable and fresh quality. The business was established in 1890, by the present proprietor, who also conducts a general employment bureau, (the only one here), obtaining employment for male and female help in the cottages, hotels, etc., hereabouts. The premises utilized consist of a store, 22 x 50 feet in area, and a wing of like proportions, well-fitted and equipped for the most successful conduct of the business; three competent assistants are regularly employed and a large and carefully-selected stock of the several lines of goods dealt in is always on hand. The able and enterprising proprietor, Mr. W. H. Puffer, Jr., was born in Harrington, Me., in 1869, and enjoys the cordial esteem of his many patrons and friends.



**WILLIAM H. DAVIS, Carriage Builder.**—Special mention is due William H. Davis, whose "Bar Harbor Buckboards" are noted alike for beauty of design, ease of motion, strength of construction and elegance of finish. The work turned out by this gentleman is of a distinctly superior character, and his reputation and patronage extend throughout the whole of the United States. His factory, which is on School Street, is a 40 x 100-foot three-story structure, with blacksmith and wheelwright shops in connection. The various departments are well equipped and a dozen or more skilled mechanics are employed. Besides the "Bar Harbor Buckboards" and the "Slat Buckboard," which are the leading specialties, Mr. Davis builds carriages, buggies and light wagons of every description, to order, and guarantees perfect satisfaction. Workmanship and material are warranted. A special assortment of "buckboards" and carriages of all kinds can always be found for sale here in the repository, while repairing, painting and trimming are done in the most prompt and excellent manner, jobbing being a specialty. This business was established in 1861, at Ellsworth, by J. W. Davis & Son, who were in turn succeeded by W. H. Davis and W. H. & H. E. Davis, the gentleman whose name heads this sketch removing to Bar Harbor in 1889. Mr. Davis, whose father was the originator of the "Bar Harbor Buckboard," is a man of middle-age, active and energetic, and was born at Surry, Me. He is a man of thorough practical skill, of many years' experience, and is master of the carriage-building art in all its branches.



**B. HERLIHY, Rodick Avenue Restaurant.**—As a model establishment of its kind, the Rodick Avenue Restaurant stands pre-eminent in Bar Harbor. Mr. P. B. Herlihy, the proprietor, opened these rooms in 1885 and is also proprietor of Hotel Brewer. The restaurant is neatly fitted up and presents a most inviting appearance, the appointments being of the best possible order and reflecting the utmost credit upon the good judgment of the proprietor and the cultivated taste of his customers. The cuisine is in charge of chefs of marked ability and excellent reputation. Mr. Herlihy secures his table supplies from the most varied sources, all the important markets of the country paying tribute to his enterprise. Thus all the delicacies that can possibly be obtained are served in abundance, while the perfect manner in which the viands are prepared and the taste and style in which they are set forth, make a meal at the Rodick Avenue Restaurant an agreeable experience. Meals are served at all hours and a specialty is made of getting up dinners for private parties. Mr. Herlihy keeps on hand a large stock of the best brands of cigars, tobacco and smokers' articles, and the establishment is one of the most complete of its kind in Bar Harbor. Mr. Herlihy is a native of Bangor and justly merits the success he has achieved.





**STAFFORD BROS.**, Proprietors Mount Desert Livery, Hack, Sale and Boarding Stables, Main Street.—One of the most popular livery, sale and boarding stables of Bar Harbor is the Mount Desert Stables, located on Main Street, which were established in 1883 by the Stafford Brothers, who still control the business. The stables are 145 x 210 feet in dimensions, finely fitted up, having accommodations for a large number of horses. The establishment is lighted by electricity, has a nicely arranged waiting-room for ladies and everything first-class. The stables are well lighted, drained and ventilated, and every care and attention is paid to the horses entrusted to the care of this firm, by experienced grooms and stall men. In the livery department are kept fifty horses for hire, including first-class road teams for ladies' and gentlemen's driving, while special attention is given to the livery of gentlemen's roadsters. A great variety of landaus, buggies, and carriages, including forty buckboards, are kept on hand and the firm own fifty horses. They are extensively engaged in buying and selling high bred carriage and driving horses and are considered the best judges of the noble animal in the city, and thoroughly honorable and reliable in all transactions.



**A. BROWN**, Upholstering and Cottage Work.—This establishment was founded in 1848, by the present proprietor, a native of Bangor, Maine, and who has lived in Bar Harbor the past ten years. He has had sixteen years' experience in his line of business and is perfectly familiar with every detail connected with it. He occupies two floors, each 20 x 30 feet in dimensions, one of which is used as a store, and the other as a storage-room. He gives employment to two or three skilled and experienced workmen, and the work executed here is of the highest order. Upholstering in all its branches is done here in the neatest and most expeditious manner, while the prices are as low as are consistent with a living trade. Besides this, cottage work, window shades, rods, poles and fixtures, and picture frames are made to order, and none but the finest work is turned out from this establishment. The ware-room is filled with an extensive assortment of foreign and domestic upholstery goods of every description, furniture coverings, curtain materials, and picture framing, and upholsterers' supplies in profuse variety. These goods are procured direct from the most reliable manufacturers, and are representative of the best creations in this line to be found in the market. Mr. Brown is a prominent member of the Odd Fellows Society.



**J. BREWER**, Locksmith and Bell Hanger, Near Express Office.—An enterprising house engaged in the locksmith and bell hanging business is that of Mr. F. J. Brewer, which was established in 1889 by the present proprietor. The premises occupied comprise a business office with workshop attached. The latter is fully provided with all the latest improved machinery and devices required for turning out first-class work, and a force of skilled workmen is given constant employment. A large and complete stock is carried, embracing electric bell supplies of all kinds, trunks, traveling bags, guns, revolvers, cutlery, fishing tackle and ammunition. Mr. Brewer is a thoroughly skilled and experienced locksmith, bell hanger and worker in intricate machinery and devices, and is prepared to execute all commissions pertaining to those branches of mechanical art. Intricate locks out of order are repaired and made as good as new, keys for all locks are fitted and made, wire and electric bells are hung properly in buildings, and all kinds of house-smithing is performed, contracts for all kinds of electrical work in cottages and hotels being a specialty. Mr. Brewer being a practical man is prepared to execute all work in this line of business at the shortest notice and in the best possible manner. He takes special pride in doing first-class work, and as evidence of his skill he refers to any of his work to be found in and around this part of the town. Mr. Brewer is a native of Bar Harbor and a popular member of the Masonic Fraternity.

# ELLSWORTH.



THE beautiful and progressive city of Ellsworth occupies one of the many lovely spots on or near the coast of Maine and is sought as a summer resort of unrivaled healthfulness, combining the cool and salubrious breezes from the Atlantic with the pine groves of the interior of the State. Ellsworth is the county seat of Hancock County, and lies on the Union River about two miles from the waters of Union River Bay. The river is here navigable from the ocean and is spanned by several bridges, and sailing vessels of every size and class engaged in the domestic and foreign carrying trade find their home port here. The river flows directly through the

city, whose beautiful, shady avenues, rising on either side, add greatly to its beauty and attractiveness. The extensive lumber and shipping interest of the city, its flourishing building and other industries, its growing manufactures and its well-furnished stores and markets combine to render Ellsworth the trade center of a wide surrounding territory, including many towns and villages, and one of the principal business points of Eastern Maine. Ellsworth is on the direct road from Bangor to Bar Harbor, about an hour's travel from either place and enjoys excellent railway and water facilities. A steamship line between this city and Rockland gives direct communication by water with New York, Boston, Portland and the shore towns of Maine, and its proximity to Bar Harbor and other summer resorts around Frenchman's Bay is of especial advantage from a business point of view. The prominence of Ellsworth as one of the leading centers of the lumber interest in the State is well known; and its other manufacturing enterprises are already various and important, and are steadily growing in number and extent. A recently erected shoe factory here is pronounced by competent judges to be one of the finest, if not the finest, building of its kind in the United States. The lower course of Union River along Water Street, affords unexcelled opportunities for shipbuilding and repairing, an industry which has already experienced a considerable revival and extension; while above Main Street bridge, distributed over a course of two or three miles, are the Falls of Ellsworth, which drive the many lumber and other mills of the city, and together constitute one of the most extensive water powers in the State. Hardly another town or city counts so large a number of privileges as are to be found on the Union River and its branches within the limits of Ellsworth. The city contains two National and one Savings Bank. The educational advantages enjoyed in Ellsworth are of an exceptionally high grade; while in point of church privileges also the city is thoroughly supplied, six or seven different denominations having each one or more churches here. One new church building has been completed within a year. It also has a public library, and one weekly paper is issued. Settled in 1763, the principal port of entry for the district since 1789, made the county seat in place of Castine in 1838, incorporated under a city charter in 1869, Ellsworth's history has been, from the first, one of continued and marked growth and improvement. In the last decade especially, while so many towns and cities of Maine have declined in population, Ellsworth has steadily gained and numbers now nearly six thousand inhabitants. In general, and in conclusion, it may be said that in respect of all that goes to make up the prosperity of a growing community, Ellsworth holds an enviable place among the towns and cities of Maine, and its outlook was never so promising as to-day.





**BONSEY & SON**, Manufacturers of and Dealers in Doors, Sash and Blinds, Window Frames, Moldings, Etc., Water Street.—The responsible firm of E. Bonsey & Son, occupying and operating Halls' Steam Mill, have for some years past been a leading source of supply hereabouts for all kinds of finished woodwork for builders, contractors, carpenters, cabinet-makers and dealers, and they now control a permanent, substantial trade reaching throughout Hancock County. The firm are manufacturers of and dealers in all the usual sizes and styles of doors, sash and blinds, window frames, moldings, inside finish and a similar line of woodwork, newel posts, brackets, etc.; special sizes and styles being made to order at short notice; and they also handle glass, putty and glaziers' supplies. Moreover, their operations include plain and jig sawing, planing, matching, mortising, boring and all kinds of job work, which are undertaken promptly and at the lowest trade prices. This progressive enterprise was established in 1874 by Messrs. E. and S. D. Bonsey, and in 1878, it came under the sole control of Mr. E. Bonsey, who in 1882 admitted his son, Mr. Wilson P. Bonsey, into partnership. The mill is contained in a three-story building, 45 x 80 feet in dimensions, furnished with an elaborate plant of improved, steam-power, woodworking machinery and all appliances and accessories pertaining to the industry, several skilled assistants being there regularly employed. A drying house is maintained in connection, consisting of three floors, each 30 x 40 feet in area, capable of drying 75,000 feet of lumber at a time, a heavy stock of the goods made and dealt in being always on hand. The worthy senior proprietor, Mr. E. Bonsey, who was born in Ellsworth, is a member of the Free and Accepted Masons and the Ancient Order of United Workmen, as also of Wm. H. H. Rice Post No. 55 of the Grand Army of the Republic and served in the late war during 1861 and 1862 with Company F, of the Sixth Maine Volunteer Infantry. Mr. Wilson P. Bonsey was born in Ellsworth in 1865, and is a prominent member of the Free and Accepted Masons, as well as of the Sons of Veterans.



**B. AIKEN**, Dealer in Stoves, Tin, Crockery, Glass and Wooden Ware, Table and Pocket Cutlery, No. 14 State Street.—This house was founded in 1860 by Messrs. O. R., B. H. and F. B. Aiken as Aiken Bros., and continued so until 1865, when Mr. O. R. retired, and in 1878 Mr. B. H. followed, thus leaving the present proprietor in sole control. The premises are spacious and commodious, comprising two floors, each 25 x 100 feet, while a storehouse in the rear is also occupied containing the surplus stock.

A heavy and complete assortment of everything in the line of furnaces, stoves, ranges, tin, crockery, glass and wooden ware, etc., is here carried, as also of lead pipe, sheet lead, zinc, galvanized iron and tin gutters, conductors and fittings, pumps, sinks, and tile, and sewer pipes for builders and others. For the farmer a complete line of farming and haying tools is also in stock, as well as poultry wies, and a complete stock of field and garden seeds selected with special care, only the best varieties being bought, and those from the most reliable dealers. Here are also ice-cream freezers, hammocks, croquet sets, screen doors and windows, wire cloth, oil stoves and fixtures, and cotton and rubber garden hose. In sporting goods the specialties are fishing tackle, base balls, bats, rifles, shot guns and revolvers, ammunition, etc. In other goods for all seasons the stock comprises silver-plated ware, cutlery of all kinds, lamps, clothes wringers, dryers and benches, while for children, velocipedes, carts, wagons, doll carriages, wheelbarrows, and a general assortment of toys, the best in this section, is shown. The house is also prepared to execute plumbing, piping, and general jobbing in the highest order of workmanship and to guarantee satisfaction, while roofing and light iron and tin work are also undertaken, and contracts of any size entered into, and the large patronage requires in its attention the assistance of from ten to a dozen expert help. The proprietor, Mr. Aiken, is a native of Brookville, Me., and served the city as its mayor during 1890-1, with credit to himself and satisfaction to his constituents. He is a member of the I. O. O. F., the F. and A. M., the A. O. U. W. and the Royal Arcanum, and president also of the Campbell Publishing Company.



**H. & E. K. HOPKINS**, Manufacturers of Castings of All Kinds, Holmes' Stave Machines and Edgers, Gang Lath Mills, Etc., Office Next Door to Post-Office.—One of the leading and best-known houses in Ellsworth engaged in the manufacture of all kinds of castings, is the responsible firm of J. H. & E. K. Hopkins, who enjoy a high reputation for turning out the finest work, strictly accurate according to template, drawing or specification. Light and heavy castings of all kinds are made to order in any size or shape, and a specialty is made of the manufacture of Holmes' stave machines and edgers and gang lath mills, the trade for which is of heavy and regular volume and reaches all over the United States, to order; the output of castings, also, being very large. This important enterprise was established in 1888 by the present proprietors, Mr. J. H. Hopkins and Mr. E. K. Hopkins, who are also extensive dealers in all kinds of staple, plain and fancy groceries, staple and fancy dry goods, furniture of the latest styles, carpetings and similar lines, and for this branch of the business a store is maintained next door to the post-office, consisting of three floors, each 30 x 80 feet in size, where may be found a heavy and carefully selected stock in each line; four competent assistants are in regular attendance upon customers and the large permanent trade controlled reaches all over Ellsworth and the surrounding country. The foundry is contained in a three-story structure, 40 x 60 feet in size, and a wing of three floors, each 30 x 40 feet in area, furnished with a cupola, cranes, molds and a full modern equipment of machines and appliances pertaining to the industry, a 60-horse power steam-engine being the motive force used and ten skilled workmen there regularly employed. The co-partners were both born in Ellsworth and Mr. E. K. Hopkins is a prominent member of the F. and A. M., the Royal Arcanum and the A. O. U. W.





**L. DAY**, Manufacturer of the Improved Canvas Covered Spring Bed, Main Street.—The Improved Canvas Covered Spring Bed is an article of exceptional excellence, unsurpassed in a single feature of merit by any on the market. It is the *NE PLUS ULTRA* of spring beds and is in extensive use throughout Maine, Vermont and New Hampshire. It is made from the very best material, on entirely new and improved principles, by skilled workmen, and every bed is fully warranted, satisfaction being guaranteed. **Mr. H. L. Day**, the manufacturer, is a gentleman in the prime of life and a native of this State. He is a man of push and energy as well as of skill and ingenuity, and is the inventor and patentee of the Improved Canvas Covered Spiral Spring Bed. He established this flourishing business in Cherryfield, in 1889, and removed to Ellsworth in 1891. His factory here is a commodious two-story building, with ample and complete facilities, and a number of hands are regularly employed in the concern. Mr. Day is also part owner of the factory in Waldo, where the springs for these beds are manufactured. He has been highly successful from the start and his productions are in widespread and growing demand, three teams being in steady service delivering the goods. These beds are sold at most reasonable figures, either for cash, or on easy time-payments, the prices charged being exceptionally low, superiority of productions considered. It costs nothing for a trial, and Mr. Day's agents will call on any one desiring to purchase or try the Improved Canvas Covered Spring Bed.



**HARLES A. ALLEN & CO.**, General Insurance Agents.—Among the prominent and energetic business men of Ellsworth, none has earned a more merited reputation for thorough, conscientious and efficient conduct of affairs entrusted to his charge than Mr. Charles A. Allen, general insurance agent. This business was established in 1888, by Mr. Allen and William B. Campbell. The latter gentleman retired in 1892, leaving Mr. Allen to conduct the concern under the title of Chas. A. Allen & Co. He is an expert and prudent underwriter, fully conversant with every detail of fire, marine and plate-glass insurance, and the requirements of property owners and merchants. He represents the following first-class companies: the National Fire, of Hartford; the Commercial Union, of London; the American, of Boston; the Western Assurance Company, of Toronto; the Guardian Assurance Company, of London; the Fireman's Fund Insurance Company, of San Francisco; the North British and Mercantile, of London; the Northern, of London; the Lancashire, of Manchester, England; the Mercantile Fire and Marine, of Boston; the Union, of Bangor; the Employers' Liability Assurance Corporation, of London; and the Mutual Life, of New York;—representing an aggregate of \$170,000,000. He is prepared to take risks to any amount and write policies in any of the above-named companies, at the lowest rates of premium. Losses on risks placed by him have always been promptly adjusted and paid. Numbers of leading citizens will testify to his just methods, and all desiring low rates and entire security will do well to insure with this agency. Mr. Allen is a native of Maine, an active member of Free Mason and Odd Fellow Lodges, and secretary and treasurer of the Ellsworth Building and Loan Association.



**A. FULLERTON**, Carriage, Sleigh and Sign Painting, Franklin Street.—For really artistic and ornamental painting, Mr. C. A. Fullerton, who started in business a few months ago, on Franklin Street, deserves the highest commendation. Though yet a young man, having been born in this city in 1869, he has had an experience of seven years in handling the brush, and to judge from the fine specimens of his handiwork, he put that time to very good use. He does carriage, sleigh and sign painting, always doing the finest work at bed-rock prices. He makes a specialty, however, of sign work, and in this line is a first-class artist, many of the finest signs adorning our business houses being his handiwork, and are distinguished by their neatness and attractiveness. He employs only competent and experienced assistants and never uses any but the very best quality of paints, of which he keeps an ample stock in his well-equipped shop. His trade is rapidly growing as he becomes more and more known, for, once he secures a new patron, he is bound to retain him—the result of good work coupled with moderate charges. Mr. Fullerton is an active Free Mason and an esteemed member of society.



**P. McFARLAND**, Livery and Boarding Stable, Forsaith Building, Main Street.—The first-class livery and boarding stable of Mr. A. P. McFarland is foremost in this line of business in Ellsworth. Mr. McFarland started out in this enterprise about five years ago, and has since seen his business gradually increase until its present proportions were reached. The premises he occupies for business purposes consist of a two-story building, with a stable 35 x 60 feet in dimensions, with accommodations for fourteen head of horses. The stables are kept extremely clean and are provided with all necessary conveniences and facilities throughout, and are thoroughly ventilated and efficiently drained. Here can be had at all times, road wagons, cut-unders, buggies, surries, buckboards, by the day or hour, with drivers; and the most elegant turnouts for fashionable weddings, funerals, parties, etc., at the most reasonable rates. Horses are taken to board by the day or week and the most careful attention is paid them by competent grooms. Mr. McFarland keeps a number of reliable assistants and steady drivers and guarantees the most perfect outfits in every respect. He is ready, on the shortest notice, to execute all orders in his line of trade entrusted to him. Mr. McFarland is an expert horseman, an excellent judge of the noble animal, and is in a position to conduct his business with entire satisfaction to all concerned. He is a native of Ellsworth, and a prominent member of the Odd Fellows' fraternity.





**F. DAVIS**, Hardware, Iron, Steel, Paints, Oils and Glass, No. 11 Main Street.—The large hardware establishment of Mr. J. F. Davis was established in 1861 by the firm of Davis & Lord, the present proprietor succeeding to the control in 1865. The house enjoys a position in the front rank of the trade and has been accepted as a deserving enterprise for the patronage of dealers and the appreciation of the public. The premises occupied for trade purposes comprise a store, 22 x 70 feet in dimensions, carefully and systematically arranged. The several departments are filled with an elaborate and diversified stock, embracing builders' and general hardware, shelf goods, locksmiths' and butchers' supplies, cabinet hardware, carpenters', mechanics' and machinists' tools, table and pocket cutlery, garden implements, chains, etc. The trade extends throughout Hancock County and is rapidly increasing in both volume and importance. Mr. Davis is a native of Hollis, Me., a director of the Burrell National Bank, president of Hancock County Savings Bank and has been a prominent officer of the city government for several years. He has served as mayor seven times and is at present treasurer of Hancock County, which office he has held for the past five years. He is popular in trade circles and is regarded as one of the most honorable and responsible men representing our mercantile affairs and merits in the highest degree the success attained.



**H. FORD**, Wholesale and Retail Dealer in Fruit, Confectionery, Tobacco and Cigars, No. 53 Main Street.—Americans are noted everywhere as large consumers of fruit and confectionery, and the inhabitants of Ellsworth form no exception to the general rule. It is therefore necessary that there should be reputable places to obtain these desirable dainties, and no house in this line of business is more worthy of patronage than that of Mr. J. M. Ford, located at No. 53 Main Street. This business was established in 1886 by P. W. Ford, who was succeeded in 1889 by his brother, Mr. J. H. Ford, who has since conducted it with great success. He occupies very desirable premises, 22 x 50 feet in dimensions, neatly and attractively furnished, displaying the fine stock of goods to advantage. A superior assortment of domestic and imported fruits of all kinds is always kept in stock, embracing everything in this line in season, fine confectionery, chocolates, bon bons, caramels, hard candies, home-made candies, etc., the best brands of Cuban and American cigars and tobacco, and a full line of meerschaum, wood and clay pipes, cigar and cigarette holders, amber mouth-pieces, pipe stems, pouches, cases, etc., in fact, everything in the line of smokers' articles, all of which are offered to the public at lowest prices. There is also a handsome soda-water fountain, where the most refreshing drinks may be obtained. Three assistants are employed. The trade is both wholesale and retail. Mr. Ford is a native of Ellsworth, and is a young man who possesses in a marked degree that spirit of energy and enterprise so characteristic of the natives of the Pine Tree State.



**W. CURTIS**, Doors, Windows, Blinds and Gutters, Main Street.—One of the leading dealers in builders' woodwork and hardware in Ellsworth is Mr. A. W. Curtis, whose facilities are complete for meeting the requirements of contractors, builders, carpenters and other trade houses at rock-bottom prices. The business was established in 1884, by Messrs. Wood and Curtis; in 1889 Mr. B. T. Wood died, and in 1892 Mr. A. W. Curtis purchased the interests of his deceased partner's estate and became sole proprietor. A large and permanent trade is controlled, reaching throughout Ellsworth and the surrounding country, and a heavy and carefully-selected stock is always carried of doors, frames, windows, sash, blinds, moldings, inside finish and similar woodwork, together with gutters, a full line of builders' hardware, glass, putty and glaziers' supplies. Two floors, each 25 x 60 feet in area, are utilized, and are well fitted and arranged for the successful conduct of the business, two competent assistants being there regularly employed. Mr. A. W. Curtis, who was born in Ellsworth, in 1840, is a member of the Independent Order of Odd Fellows, as also of William H. H. Rice Post No. 55 of the Grand Army of the Republic and served during the late war with much valor and distinction. He enlisted in 1862, in Company C, of the Twenty-sixth Maine Volunteer Infantry, was discharged at the end of the same year and re-enlisted in Company F of the Seventh Maine Volunteer Infantry.



**M. BYRNE & CO.**, Clothing and Gent's Furnishing Goods, No. 5 Water Street.—One of the prominent houses in Ellsworth engaged in promoting the standard of elegance in gentlemen's clothing is that of Messrs. H. M. Byrne & Co. Their store covers an area of 20 x 40 feet, and is supplied with every convenience. Here will be found at all times a full and complete assortment of gents' and boys' fine ready-made clothing, made in the latest and most fashionable styles, and gentlemen's furnishings in great variety, also hats, caps, rubber clothing, umbrellas, etc. At this store can always be obtained the most reliable class of goods, in styles according to the fashionable ideas of the day, in the most seasonable and desirable fabrics, cut accurately and made up in the most thorough and careful manner. All business done here is transacted on sound methods, and the firm have a very flourishing patronage. Messrs. Byrne & Co. are gentlemen of entire probity in their dealings, and sustain an excellent reputation in business circles. They have been established in business here something over a year, and from the first have been very successful. Mr. H. M. Byrne, the younger member of the firm, is a native of Ellsworth and is a son of his co-partner, Mr. Owen Byrne, who is of Irish birth, but who has spent over forty years in the United States. During the late war he served as a member of Company F, Nineteenth Maine Regiment, with credit to himself and his adopted country.





**E. MORANG**, Groceries and Provisions, No. 70 Water Street.—This flourishing business was established in 1880 at the above location by the present proprietor. From the opening he has met with a liberal patronage and by industry and thrift has so increased his trade that he now stands preëminent among the leading merchants of the town. His spacious store, 22 x 42 feet in dimensions, is specially fitted and adapted for the business. He carries a large stock of staple and fancy groceries, provisions and produce, canned goods and table delicacies, fruit, confectionery, tobacco and cigars. He also carries an extensive assortment of miscellaneous goods and provisions, such as corn, flour, meal, shorts, middlings, etc. Three experienced and courteous assistants are employed in the business, while two teams are kept constantly busy delivering orders to the large trade in all parts of the city and the surrounding country. Mr. Morang was born in Belfast in 1847. He is a prominent and active member of the Free and Accepted Masons and of the Independent Order of Odd Fellows. Both socially and commercially he stands very high and commands universal respect for his business ability and his sterling integrity.



**W. COOMBS**, Fruit, Confectionery, Ice Cream, Etc., Corner State and Main Street.—This gentleman established his business in 1856. He occupies a spacious and commodious store, 20 x 60 feet in dimensions, neatly and tastefully fitted up, with fine show cases, an elegant soda-water fountain, etc. A large and attractive assortment of Oriental and French confectionery, American candies, fig paste, gumdrops, chocolates, creams, candied fruits and flowers, etc., is constantly kept in stock. Purity is the main essential with these goods; and the advantage of dealing with a house whose reputation is so high for keeping none but the purest and best goods is manifest to all. Mr. Coombs also keeps a large stock of all kinds of imported and domestic fruits in season, which are always of the choicest and best. In connection with the confectionery store is a restaurant, daily open to the public, and which is patronized by a large number of business people. The cuisine is in charge of experienced cooks, and all dishes are cooked in the finest manner and at moderate prices. All the delicacies of the season, oysters in all styles, American and French ice cream, etc., are served in abundance, while choice tobacco and cigars are kept for the use of guests and others. Mr. Coombs is a native of Isleboro, but lived principally in Belfast until 1856, when he removed to Ellsworth, where he has ever since conducted business.



**B. WISWELL**, Horseshoer, and Farrier.—Mr. Wiswell established himself in business in 1852 at Searsport, Maine, and in 1868 he removed the seat of his operations to Ellsworth. He can manufacture a horseshoe complete for shoeing in one heat and in 1873 was awarded the bronze medal from the Agricultural State Fair of Maine for the best made shoes. He makes a specialty and devotes particular attention to shoeing high-bred horses and racers; he files and fixes horses' teeth, manufactures weight boots for young trotters and is a dealer in the finest horse medicines, hoof ointments, liniments and other veterinary preparations. The shop, 40 x 100 feet in area, is fully equipped for the purposes of the business and four skilled hands are regularly employed. Mr. Wiswell, who was born in Maine in 1838, is a member of the Odd Fellows and the Ancient Order of United Workmen, as also of Wm. H. H. Rice Post No. 55 of the Grand Army of the Republic, and served throughout the whole of the late war in Company D, of the 14th Maine Volunteer Infantry.



**OWE & CO.**, D. S. Rowe, Manager, Manufacturers of and Dealers in Light Carriages and Sleighs, South Street, Near Hancock House.—A reliable and well-known house in Ellsworth engaged as manufacturers of and dealers in light carriages and sleighs of every description, is that of Messrs. Rowe and Co. This progressive enterprise was established in 1880, by Messrs. Rowe Brothers, and since 1890 Mr. D. S. Rowe has been sole proprietor and manager. The basis of the firm's operations consist in the manufacture, to order, of buckboards, light carriages, sleighs, buggies, wagons for road and private use and similar vehicles, complete from A to Z, in addition to which repairing, painting and general jobbing are executed with neatness and dispatch. In addition, the firm are dealers in light carriages and sleighs of all the best styles and a select stock is always on hand. A three-story building, 25 x 60 feet in area on each floor, is utilized and is fully equipped throughout as blacksmith, wheelwright and paint shops and carriage repository; five skilled mechanics are there regularly employed and a permanent, substantial trade is controlled, reaching throughout Hancock County. Mr. D. S. Rowe was born in Maine.



**E. DOYLE**, Blacksmith and Carriage Work, Franklin Street.—A well-known and very successful blacksmith and carriage builder in Ellsworth is Mr. E. E. Doyle, located on Franklin Street, who controls a large trade throughout the town and surrounding country, among the best regular patrons. Mr. Doyle enjoys a sound reputation for executing the finest work in each line at fair and reasonable prices. He has been established here since 1883 and a few of the chief lines he undertakes are all kinds of blacksmith and job iron work, forging, carriage and wagon building—particularly light and heavy wagons—made from the best materials upon the latest principles of construction, and a full line of repairing and renovating on all sorts of vehicles. The shop, 30 x 40 feet in size, is well equipped with forge, fires and all appliances pertaining to the trade, and three skilled hands are kept constantly busy. He was born in Ellsworth in 1856, is thoroughly practical in this line and is a member of the Ancient Order of Foresters of America.





**WHITING BROTHERS**, Dry Goods, Groceries, Carpetings, No. 37 Main Street.—This house was founded in 1846, by H. & S. K. Whiting, and, after some changes, the present firm succeeded H. Whiting & Son in 1881. They occupy an entire three-story building, 35 x 80 feet in dimensions, and deal at both wholesale and retail, enjoying all the advantages, in capital connections, resources and facilities that can possibly be secured. The stock includes everything kept in a first-class establishment of the kind, while a special feature is made of handling fine goods in all lines, the stock always embracing the choicest and most desirable goods in the market. Country stores are supplied to the full extent of their wants at short notice and the trade extends throughout Hancock County and the Islands. The copartners, Messrs. S. K. Whiting 2d, Henry Whiting, Jr. and Geo. W. Whiting, are natives of Ellsworth and accounted among that class of energetic, public-spirited citizens in whose hands the continued development of this community rests.



**P. ELDRIDGE**, Stoves, Tinware, Crockery, Plumbing, Etc., Main Street.—Among the prosperous business establishments of Ellsworth is that of J. P. Eldridge, dealer in stoves, tinware, crockery, etc. Mr. Eldridge has succeeded in establishing and maintaining a high reputation for his goods since he started in business in 1877. He occupies two roomy floors, each 22 x 80 feet in dimensions. The store is nicely fitted up and stocked thoroughly with stoves of all kinds and sizes, ranges, tinware, galvanized ironware, crockery, glassware, stove pipe and kitchen goods and all sorts of house furnishing goods. He employs a half dozen assistants and does a very brisk trade in the city and vicinity, always attending with promptness and exactitude to the wants of his patrons, who are not slow to appreciate superior goods and fair dealing, as is shown by the constantly increasing volume of the obliging proprietor's trade. He also takes contracts for plumbing, piping, roofing, repairing, general jobbing and all sheet-iron work, which receive prompt attention and for which the charges made are at all times reasonable. Mr. Eldridge is in the prime of life and was born in Dexter, Maine. He is a prominent and active Free Mason and Odd Fellow.



**FRANK M. JOY**, Pianos, Organs, Sewing Machines, and Musical Merchandise of Every Description, Main Street.—This well-known, highly esteemed gentleman established business in this town in 1888. He occupies a store, 22 x 100 feet in dimensions, and carries at all times a large stock of pianos and organs, ranging in quality from the plain but substantial instrument to the most elaborate and costly made. He also keeps a fine assortment of violins, banjos, guitars, mandolins, and all the latest publications in sheet music, instruction books, imported violin and banjo strings and, in fact, everything usually kept in a first-class establishment of this kind. A leading feature of the house is the renting of pianos and organs, thus giving to such as do not feel justified in purchasing the opportunity to increase the pleasures of the home circle by the payment of a modest weekly or monthly rental. Pianos and organs are tuned and repaired, old instruments are taken in exchange for new ones, and prospective buyers will find here all the popular makes of pianos and organs from which to choose, having further the assistance of a trustworthy and reliable gentleman. Mr. Joy is a native of Ellsworth, a prominent member of the I. O. O. F., and is honorable in all business transactions.



**FRANK W. BILLINGTON**, Carriage and Sign Painter, No. 6 School Street.—A well-known and reliable carriage and sign painter in Ellsworth is Mr. Frank W. Billington. This gentleman has at his command a wide and varied practical experience ranging over a period of twenty years and thus he is enabled to guarantee the greatest measure of satisfaction in all he undertakes, the direct result being that during the five years of his establishment he has succeeded in building up a large, permanent trade all over Ellsworth and the adjacent districts. Carriages, wagons and all kinds of vehicles are painted in the best style by the latest approved methods, fine sign writing and lettering and decorative painting are the specialty of the business and the finest results are ensured in the artistic branches of carriage painting, such as ornamental lining, crests, monograms, escutcheons, etc. The shop, 40 x 45 feet in size, is fully equipped for executing all orders promptly and three skilled painters are there regularly employed. The proprietor, Mr. Frank W. Billington, was born in Dedham, Maine, in 1851, and is a member of the F. and A. M., and the A. O. U. W.



**WALTER J. CLARK**, Ship Stores, Groceries, Etc., No. 98 Water Street.—This house was inaugurated in 1891 by its present proprietor, whose steady application to business details has insured him a very profitable trade in this city. The premises occupied comprise a store 24 x 48 feet in dimensions, which is well stocked with choice family groceries and ship stores. These include preserved meats of all kinds, biscuits, canned goods in great variety, beans, peas, meal, flour, butter, eggs, condensed milk, cheese, dried fruits, teas, coffees, sugar, syrups, etc., etc. This is found to be a very convenient place for supplying vessels with all necessary stores, as well as a reliable and first-class store for purchasing all family supplies in the grocery line. This he does by allowing nothing of an inferior grade to have a place in his stock and to give a just equivalent for money received, in every case. Being a man of such strict business habits, he can safely be relied upon in all matters pertaining to all branches of his trade, and all goods sold by him are just as represented. He does a steady trade in the city and adjoining country. Mr. Clark is also agent for the tow boat, "Little Round Top," which is used for towing vessels up the Union River.



**T. CRIPPEN**, Pianos, Organs, and Sheet Music, Water Street.—It has become so nowadays that a house seems incomplete without a musical instrument. There are many worthless makes of pianos and organs on the market, so to be safe, people should always buy from a house of known standing in the community. Such a one is that of Mr. J. T. Crippen, who has been dealing in full lines of musical instruments since 1887, and can always be relied upon to sell the best at the lowest possible prices. He makes a specialty of band instruments, but can furnish anything in the musical line at short notice. He carries a fine stock of sewing machines also, for sale on instalments, for cash or to rent. His leaders in this line are the "Standard" and the "Helpmate." His constantly growing trade in the city and suburbs is the best proof that all his wares are of the highest grade. Mr. Crippen is a native of Trenton, Maine, and is about fifty-four years of age. He started business in the grocery trade in 1862, with J. Crippen, who died in 1872, leaving Mr. J. T. Crippen in control. He continued dealing in groceries, dry goods, etc., until 1887, when he started in with musical instruments. In this he has made a splendid success, which he fairly deserves, as it is the fruit of conscientious dealing with his patrons, always avoiding misrepresentation.



**H. SHEA**, Custom Tailor, Main Street.—Mr. P. H. Shea has been in business here since August, 1889, and enjoys a patronage both large and influential. His parlors, 30 x 60 feet in size, are tastefully fitted up and therein are displayed all the newest patterns in foreign and domestic productions of woollens, worsted, diagonals, chevots, etc., all of the highest quality, which are made up into garments which embody the highest artistic skill of the practical tailor and cutter. Mr. Shea is himself a thorough expert in this line and gives personal attention to every detail of his enterprise and is prepared to guarantee every garment leaving his parlors to be correct in fit, finish and style. His stock of cloths is complete and none can fail to be suited. Some half dozen in help are employed and the trade reaches throughout this section of the State. Mr. Shea is native here, and he is to be congratulated on the large measure of success he has achieved.



**E. S. MEANS**, Groceries and Provisions, Water Street.—Among the numerous establishments in this city which well repay a visit, there are very few that offer greater inducements to purchasers than that of Mr. E. S. Means, whose premises comprise a neat store, 20 x 40 feet in dimensions. This business was founded in 1891, and since the time of its inception it has been operated with great ability and success, and the important trade now controlled requires the assistance of several competent clerks, and a delivery wagon is in constant service. The stock embraces fine family groceries, teas, coffees, sugar, syrups, flour of the best brands, meal, corn, potatoes, butter, eggs, ham, smoked beef, canned goods, fruits, and vegetables, and all other country produce. The greatest care is taken by Mr. Means that customers shall receive such complete satisfaction with their purchases, that when once he has gained their patronage he will never lose it, and in this policy he has succeeded beyond a doubt. All who have ever had dealings with this house speak of it in praiseworthy terms. Mr. Means is a native of Ellsworth, where he is regarded as a prominent and useful citizen. He belongs to the Masonic fraternity.



**E. SINCLAIR**, Horseshoeing and Jobbing, Franklin Street.—A well-known and very successful wagon-builder, blacksmith and wheelwright in Ellsworth is Mr. C. E. Sinclair. Mr. Sinclair has been established in business here for the past five years, and during that period he has gained a sound reputation for turning out only the most satisfactory work, for using the best materials and for charging fair and reasonable prices. He is thoroughly practical in this line, and takes active part in the prompt and accurate fulfillment of all orders. Heavy wagons are built to order upon the most approved principles of construction; carriages, wagons, and all kinds of vehicles are repaired and renovated; a general line of blacksmith work and forging are undertaken, together with horseshoeing and all kinds of jobbing, and a specialty is made of horse-clipping. The shop consists of two floors, each 26 x 38 feet in size, fully equipped with forges, fires, and all appliances and tools of trade, three skilled hands being there regularly employed. Mr. C. E. Sinclair was born in Cherryfield, Maine, in 1862, and is a member of the Ancient Order of Foresters.



**C. BECKWITH**, Meats and Groceries, Nos. 59 and 61 Main Street.—This store has for many years been much frequented by those with whom the question, "What shall we eat?" is of first consequence, for it is a well-known fact that this vital question can be decided here in a much shorter time than in any other place of its kind in the city. As such a choice variety of provisions is kept it would be next to impossible not to soon make a selection. The premises occupied consist of a store, 20 x 60 feet in dimensions, which is neatly fitted up with all necessary appurtenances for the convenient handling and disposal of goods, and all the latest improvements in appliances used for the preservation of perishable goods. A fine stock of meats is displayed at all times, embracing prime beef, mutton, veal, lamb, pork and poultry; also butter, eggs, fruit, vegetables and other country produce, choice groceries, teas, coffees, the best brands of flour, rice, barley, oat-flakes, hominy, syrups, vinegar, oils, etc., confectionery, tobaccos and cigars in choice American and imported brands. Three affable clerks are in attendance. An important and flourishing trade is derived from the city and outlying country. Mr. Beckwith is prominent in Masonic circles and in the Ancient Order of United Workmen.



